

Total Vehicles by Manufacturer for Dec 2018

	RSA	EXPORT
TOYOTA	9 038	5 402
VOLKSWAGEN GROUP SA	6 594	3 223
NISSAN	3 906	402
FMC	3 467	9 209
RENAULT	2 934	0
HYUNDAI AUTOMOTIVE SO	2 839	0
ISUZU MOTORS SOUTH AF	1 369	141
KIA SOUTH AFRICA	1 159	0
MAZDA SOUTHERN AFRICA	1 131	0
SUZUKI AUTO	929	9
HONDA	466	37
SCANIA	454	4
MAHINDRA	440	0
JAGUAR LAND ROVER	416	0
VOLVO GROUP SOUTHERN	279	23
VOLVO CARS	258	0
OPEL	185	0
IVECO	152	4
FCA SOUTH AFRICA	132	0
GREAT WALL MOTORS	123	0
MINISUBISHI MOTORS SA	123	1
MAN	117	57
SUBARU	80	0
TATA	73	0
POWERSTAR	56	0
PCSA	46	0
JMC	29	0
FAW TRUCKS	21	0
BENTLEY	13	0
BABCOCK	10	0
MASERATI SOUTH AFRICA	4	0
SCUDERIA SOUTH AFRICA	4	0
SUB TOTAL	36 847	18 512
MERCEDES-BENZ SA	1 442	9 277
BMW GROUP	1 583	3 648
PORSCHE	112	0
INDUSTRY TOTAL	39 984	31 437

Memo

For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of December 2018, MBSA reported a total of 915 passenger vehicles, 527 commercial vehicles and 9277 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

	RSA	EXP
Passenger	915	9 276
Light Commercial	81	0
Medium Commercial	161	1
Heavy Commercial	41	0
Extra Heavy Commercial	231	0
Bus	13	0
Total	1 442	9 277

Memo

For the time being BMW South Africa (Pty) Ltd will only report aggregated sales data.

	RSA	EXP
Passenger	1 583	3 648
Total	1 583	3 648

Memo

For the time being Porsche South Africa will only report aggregated sales data.

	RSA	EXP
Passenger	112	0
Total	112	0

Market Totals by Manufacturer for Dec 2018

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	4 430	180	4 435	5 222	71	0	68	0	34	0	0	0
VOLKSWAGEN GROUP SA	5 979	3 223	528	0	87	0	0	0	0	0	0	0
NISSAN	1 436	0	2 470	402	0	0	0	0	0	0	0	0
FMC	1 480	49	1 980	9 160	7	0	0	0	0	0	0	0
RENAULT	2 933	0	1	0	0	0	0	0	0	0	0	0
HYUNDAI AUTOMOTIVE SO	2 603	0	222	0	14	0	0	0	0	0	0	0
ISUZU MOTORS SOUTH AF	36	1	1 013	140	164	0	121	0	34	0	1	0
KIA SOUTH AFRICA	1 091	0	68	0	0	0	0	0	0	0	0	0
MAZDA SOUTHERN AFRICA	1 108	0	23	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	883	9	46	0	0	0	0	0	0	0	0	0
HONDA	466	37	0	0	0	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	411	0	43	4
MAHINDRA	260	0	180	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	416	0	0	0	0	0	0	0	0	0	0	0
VOLVO GROUP SOUTHERN	0	0	0	0	0	0	77	6	201	17	1	0
VOLVO CARS	258	0	0	0	0	0	0	0	0	0	0	0
OPEL	185	0	0	0	0	0	0	0	0	0	0	0
IVECO	0	0	0	0	57	2	7	1	79	1	9	0
FCA SOUTH AFRICA	100	0	31	0	1	0	0	0	0	0	0	0
GREAT WALL MOTORS	27	0	96	0	0	0	0	0	0	0	0	0
MINISUBISHI MOTORS SA	100	0	23	1	0	0	0	0	0	0	0	0
MAN	0	0	0	0	0	0	5	8	87	49	25	0
SUBARU	80	0	0	0	0	0	0	0	0	0	0	0
TATA	0	0	0	0	28	0	25	0	17	0	3	0
POWERSTAR	0	0	0	0	0	0	8	0	48	0	0	0
PCSA	40	0	0	0	6	0	0	0	0	0	0	0
JMC	5	0	21	0	3	0	0	0	0	0	0	0
FAW TRUCKS	0	0	0	0	0	0	5	0	16	0	0	0
BENTLEY	13	0	0	0	0	0	0	0	0	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	10	0	0	0
MASERATI SOUTH AFRICA	4	0	0	0	0	0	0	0	0	0	0	0
SCUDERIA SOUTH AFRICA	4	0	0	0	0	0	0	0	0	0	0	0
SUB TOTAL	23 937	3 499	11 137	14 925	438	2	316	15	937	67	82	4
MERCEDES-BENZ SA	915	9 276	81	0	161	1	41	0	231	0	13	0
BMW GROUP	1 583	3 648	0	0	0	0	0	0	0	0	0	0
PORSCHE	112	0	0	0	0	0	0	0	0	0	0	0
INDUSTRY TOTAL	26 547	16 423	11 218	14 925	599	3	357	15	1 168	67	95	4

RSA Total and Export Vehicles by Market

	Dec 2018		Variance %		Dec 2017		Nov 2018		YTD Dec 2018		Variance %		YTD Dec 2017	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	23 937	3 499	0.40	18.10	23 835	2 963	28 670	8 278	329 490	78 216	0.50	12.80	327 900	69 315
BMW GROUP	1 583	3 648	15.40	71.30	1 372	2 130	1 305	7 207	18 260	44 487	0.40	-7.30	18 184	47 991
PORSCHE	112	0	-26.30	0.00	152	0	115	0	1 332	1	2.60	-50.00	1 298	2
MERCEDES-BENZ SA	915	9 276	-26.00	17.00	1 236	7 929	962	8 296	16 164	98 976	-22.00	-12.90	20 732	113 649
Passenger Total	26 547	16 423	-0.20	26.10	26 595	13 022	31 052	23 781	365 246	221 680	-0.80	-4.00	368 114	230 957
Light CV < 3501kg	11 137	14 925	-7.60	111.90	12 050	7 044	13 621	11 708	158 786	128 309	-2.70	20.90	163 127	106 148
MERCEDES-BENZ SA	81	0	376.50	0.00	17	0	82	0	666	0	250.50	0.00	190	0
Light CV < 3501kg Total	11 218	14 925	-7.00	111.90	12 067	7 044	13 703	11 708	159 452	128 309	-2.40	20.90	163 317	106 148
Medium CV 3501-8500kg	438	2	-13.10	0.00	504	2	596	32	5 972	134	0.20	54.00	5 959	87
MERCEDES-BENZ SA	161	1	-0.60	-80.00	162	5	206	9	1 941	52	0.50	79.30	1 931	29
Med. CV 3501-8500kg Total	599	3	-10.10	-57.10	666	7	802	41	7 913	186	0.30	60.30	7 890	116
Heavy CV 8501-16500kg	316	15	-7.10	650.00	340	2	427	9	4 842	208	3.10	29.20	4 696	161
MERCEDES-BENZ SA	41	0	-8.90	0.00	45	0	56	1	551	17	-9.50	0.00	609	0
Extra Heavy CV > 16500kg	937	67	35.60	6 600.00	691	1	1 052	30	10 150	627	14.40	-5.30	8 871	662
MERCEDES-BENZ SA	231	0	-8.30	0.00	252	0	308	0	2 966	19	-4.50	0.00	3 107	0
Bus > 8500kg	82	4	0.00	-87.10	82	31	62	7	893	108	-4.20	107.70	932	52
MERCEDES-BENZ SA	13	0	0.00	0.00	13	0	16	0	177	0	6.00	0.00	167	0
INDUSTRY TOTAL	39 984	31 437	-1.90	56.30	40 751	20 107	47 478	35 577	552 190	351 154	-1.00	3.90	557 703	338 096

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BENTLEY	13	0						
BENTLEY Bentayga	8	0	BENTLEY Continental	5	0			
FCA SOUTH AFRICA	100	0						
ABARTH 595	1	0	ALFA 4C	1	0	ALFA Giulia	1	0
ALFA Giulietta	5	0	ALFA Stelvio	1	0	FIAT 500	34	0
FIAT 500X	2	0	FIAT Panda	4	0	FIAT Tipo	10	0
JEEP Cherokee	1	0	JEEP Compass	2	0	JEEP Grand Cherokee	15	0
JEEP Renegade	6	0	JEEP Wrangler	17	0			
FMC	1 480	49						
FORD EcoSport	332	0	FORD Everest	385	49	FORD Fiesta	217	0
FORD Figo	424	0	FORD Focus	8	0	FORD Kuga	64	0
FORD Mustang	50	0						
GREAT WALL MOTORS	27	0						
GWM H5	2	0	GWM M4	25	0			
HONDA	466	37						
HONDA Amaze	40	0	HONDA Ballade	118	0	HONDA BR-V	92	0
HONDA Brio	23	0	HONDA Civic	22	24	HONDA CR-V	48	1
HONDA HR-V	50	10	HONDA Jazz	73	2			
HYUNDAI AUTOMOTIVE SOU	2 603	0						
HYUNDAI Accent	40	0	HYUNDAI Creta	254	0	HYUNDAI Elantra	87	0
HYUNDAI Grand i10	906	0	HYUNDAI iH1	166	0	HYUNDAI i20	619	0
HYUNDAI Kona	118	0	HYUNDAI Santa Fe	119	0	HYUNDAI Tucson	294	0
ISUZU MOTORS SOUTH AFR	36	1						
ISUZU MU-X	36	1						
JAGUAR LAND ROVER	416	0						
JAGUAR E-PACE	49	0	JAGUAR F-PACE	24	0	JAGUAR F-Type	9	0
JAGUAR I-PACE	4	0	JAGUAR XF	4	0	L-R Discovery	46	0
L-R Discovery Sport	62	0	L-R Range Rover	23	0	L-R Range Rover Evoque	73	0
L-R Range Rover Sport	83	0	L-R Range Rover Velar	39	0			
JMC	5	0						
LANDWIND X5	5	0						
KIA SOUTH AFRICA	1 091	0						
KIA Cerato	2	0	KIA Grand Sedona	31	0	KIA Picanto	508	0
KIA Rio	304	0	KIA Sorento	31	0	KIA Soul	2	0
KIA Sportage	208	0	KIA Stinger	5	0			
MAHINDRA	260	0						
MAHINDRA KUV	174	0	MAHINDRA Scorpio	25	0	MAHINDRA Thar	9	0
MAHINDRA TUV	24	0	MAHINDRA XUV	28	0			
MASERATI SOUTH AFRICA	4	0						
MASERATI Levante	3	0	MASERATI Quattroporte	1	0			
MAZDA SOUTHERN AFRICA	1 108	0						
MAZDA 2	197	0	MAZDA 3	223	0	MAZDA CX-3	293	0
MAZDA CX-5	389	0	MAZDA MX-5	6	0			
MITSUBISHI MOTORS SA	100	0						
MITSUBISHI ASX	32	0	MITSUBISHI Outlander	18	0	MITSUBISHI Pajero	14	0
MITSUBISHI Pajero Sport	36	0						
NISSAN	1 436	0						
DATSUN GO	508	0	DATSUN GO+	55	0	NISSAN 370Z	6	0
NISSAN Almera	109	0	NISSAN GT-R	2	0	NISSAN Juke	57	0
NISSAN Micra	110	0	NISSAN Micra 5	101	0	NISSAN NV200	3	0
NISSAN Patrol SW	6	0	NISSAN Qashqai	263	0	NISSAN X-Trail	216	0
OPEL	185	0						
OPEL Adam	6	0	Opel Astra	20	0	OPEL Corsa	80	0
OPEL Crossland X	35	0	OPEL Grandland X	24	0	OPEL MOKKA X	20	0
PCSA	40	0						
PEUGEOT 2008	10	0	PEUGEOT 208	13	0	PEUGEOT 3008	15	0
PEUGEOT 308	2	0						
RENAULT	2 933	0						
RENAULT Captur	86	0	RENAULT Clio IV	775	0	RENAULT Duster	242	0
RENAULT Kwid	1 354	0	RENAULT Megane IV	27	0	RENAULT Sandero II	449	0

SCUDERIA SOUTH AFRICA		4	0					
FERRARI 488 Pista	2	0	FERRARI Portofino	2	0			
SUBARU		80	0					
SUBARU Forester	34	0	SUBARU Impreza	5	0	SUBARU Outback	9	0
SUBARU WRX	4	0	SUBARU XV	28	0			
SUZUKI AUTO		883	9					
SUZUKI Baleno	44	0	SUZUKI Celerio	101	3	SUZUKI Ciaz	14	1
SUZUKI Dzire	20	0	SUZUKI Ertiga	24	0	SUZUKI Grand Vitara	3	0
SUZUKI Ignis	118	0	SUZUKI Jimny	113	5	SUZUKI Swift	419	0
SUZUKI Vitara	27	0						
TOYOTA		4 430	180					
LEXUS ES	19	0	LEXUS IS	8	0	LEXUS LS	2	0
LEXUS LX	17	0	LEXUS NX	22	0	LEXUS RC	4	0
LEXUS RX	9	0	TOYOTA 86	1	0	TOYOTA Avanza	416	0
TOYOTA Aygo	77	0	TOYOTA C-HR	222	0	TOYOTA Corolla/Auris/Quest	858	71
TOYOTA Etios	507	0	TOYOTA FJ Cruiser	12	0	TOYOTA Fortuner	1 027	109
TOYOTA Landcruiser 200	143	0	TOYOTA Landcruiser SW	6	0	TOYOTA Prado	106	0
TOYOTA RAV	410	0	TOYOTA RUSH	292	0	TOYOTA Yaris	272	0
VOLKSWAGEN GROUP SA		5 979	3 223					
AUDI A1	27	0	AUDI A3	248	0	AUDI A4	76	0
AUDI A5	81	0	AUDI A6 Sedan	11	0	AUDI A7 Sportback	5	0
AUDI A8	5	0	AUDI Q2	36	0	AUDI Q3	48	0
AUDI Q5	94	0	AUDI Q7	27	0	AUDI R8	10	0
VW Arteon	32	0	VW Beetle/Cabrio	3	0	VW Caddy	36	0
VW Caravelle	17	0	VW Golf 7	296	0	VW Jetta 6	67	0
VW Kombi	408	0	VW Passat	9	0	VW Polo	2 051	3 223
VW Polo Vivo	1 711	0	VW Tiguan	485	0	VW Touareg	31	0
VW up	165	0						
VOLVO CARS		258	0					
VOLVO S60	2	0	VOLVO S90	1	0	VOLVO V40	42	0
VOLVO V40 CC	10	0	VOLVO V60 CC	2	0	VOLVO XC40	54	0
VOLVO XC60	109	0	VOLVO XC90	38	0			
Light CV < 3501kg								
	RSA	EXP		RSA	EXP		RSA	EXP
FCA SOUTH AFRICA		31	0					
FIAT Doblo Cargo	3	0	FIAT Fiorino	16	0	FIAT Fullback	12	0
FMC		1 980	9 160					
FORD Ranger	1 931	9 160	FORD Transit	49	0			
GREAT WALL MOTORS		96	0					
GWM Steed	96	0						
HYUNDAI AUTOMOTIVE SOU		222	0					
HYUNDAI H1	7	0	HYUNDAI H100 Bakkie	215	0			
ISUZU MOTORS SOUTH AFR		1 013	140					
ISUZU D-MAX	593	122	ISUZU KB	420	18			
JMC		21	0					
CHANGAN Minivan	4	0	CHANGAN Single Cab	1	0	JMC Boarding	3	0
JMC Carrying	7	0	JMC Vigus	6	0			
KIA SOUTH AFRICA		68	0					
KIA K2500	20	0	KIA K2700	48	0			
MAHINDRA		180	0					
MAHINDRA Bolero	21	0	MAHINDRA Genio	3	0	MAHINDRA Scorpio Pik-Up	156	0
MAZDA SOUTHERN AFRICA		23	0					
MAZDA BT-50	23	0						
MITSUBISHI MOTORS SA		23	1					
MITSUBISHI Triton	23	1						
NISSAN		2 470	402					
DATSUN GO+	13	0	NISSAN Hardbody	100	348	NISSAN Navara	137	0
NISSAN NP200	1 572	31	NISSAN NP300	439	23	NISSAN NV200	38	0
NISSAN NV350	7	0	NISSAN NV350 Taxi	164	0			
RENAULT		1	0					
RENAULT Kangoo	1	0						
SUZUKI AUTO		46	0					
SUZUKI Gypsy	1	0	SUZUKI Super Carry	45	0			
TOYOTA		4 435	5 222					
TOYOTA Avanza	9	0	TOYOTA Dyna	73	0	TOYOTA Hilux	2 907	5 222
TOYOTA Landcruiser PU	201	0	TOYOTA Quantum	1 245	0			
VOLKSWAGEN GROUP SA		528	0					
VW Amarok	323	0	VW Caddy	139	0	VW Transporter Cr-Bus	25	0
VW Transporter P-Van	19	0	VW Transporter PU	22	0			

Medium CV 3501-8500kg	RSA	EXP	RSA	EXP	RSA	EXP
FCA SOUTH AFRICA	1	0				
FIAT Ducato	1	0				
FMC	7	0				
FORD Transit	7	0				
HYUNDAI AUTOMOTIVE SOU	14	0				
HYUNDAI EX-8	14	0				
ISUZU MOTORS SOUTH AFR	164	0				
ISUZU N-Series	164	0				
IVECO	57	2				
IVECO Daily	57	2				
JMC	3	0				
JMC Carrying	3	0				
PCSA	6	0				
PEUGEOT Boxer	6	0				
TATA	28	0				
TATA Mcv	28	0				
TOYOTA	71	0				
HINO 300 Series	71	0				
VOLKSWAGEN GROUP SA	87	0				
VW Crafter	87	0				

Heavy CV 8501-16500kg	RSA	EXP	RSA	EXP	RSA	EXP
FAW TRUCKS	5	0				
FAW CA 15	2	0	FAW CA 8	3	0	
ISUZU MOTORS SOUTH AFR	121	0				
ISUZU F-Series	117	0	ISUZU FX-Series	4	0	
IVECO	7	1				
IVECO Eurocargo	7	1				
MAN	5	8				
MAN CLA	5	0	MAN TGM	0	8	
POWERSTAR	8	0				
POWERSTAR BeiBen	1	0	POWERSTAR FT Series	7	0	
TATA	25	0				
TATA LPT	19	0	TATA Ultra	6	0	
TOYOTA	68	0				
HINO 500 Series	68	0				
VOLVO GROUP SOUTHERN A	77	6				
UD TRUCKS Croner	77	6				

Extra Heavy CV > 16500kg	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	10	0						
DAF XF	10	0						
FAW TRUCKS	16	0						
FAW CA 33	16	0						
ISUZU MOTORS SOUTH AFR	34	0						
ISUZU F-Series	30	0	ISUZU FX-Series	4	0			
IVECO	79	1						
IVECO 682	4	0	IVECO Eurocargo	1	1	IVECO Stralis	10	0
IVECO Trakker	64	0						
MAN	87	49						
MAN CLA	3	0	MAN TGM	17	0	MAN TGS	65	49
VW Constellation	2	0						
POWERSTAR	48	0						
POWERLAND Shacman	1	0	POWERSTAR BeiBen	47	0			
SCANIA	411	0						
SCANIA G-Series	367	0	SCANIA P-Series	25	0	SCANIA R-Series	19	0
TATA	17	0						
DAEWOO Commercials	16	0	TATA LPT	1	0			
TOYOTA	34	0						
HINO 500 Series	27	0	HINO 700 Series	7	0			
VOLVO GROUP SOUTHERN A	201	17						
UD TRUCKS Croner	9	0	UD TRUCKS Quester	14	9	UD TRUCKS Quon	62	3
VOLVO FH	87	5	VOLVO FM	29	0			

Bus > 8500kg								
	RSA	EXP		RSA	EXP		RSA	EXP
ISUZU MOTORS SOUTH AFR	1	0						
ISUZU Bus	1	0						
IVECO	9	0						
IVECO Afriway	9	0						
MAN	25	0						
MAN Bus	23	0	VW Volksbus	2	0			
SCANIA	43	4						
SCANIA Bus	43	4						
TATA	3	0						
TATA LPO	3	0						
VOLVO GROUP SOUTHERN A	1	0						
VOLVO Bus	1	0						