

Total Vehicles by Manufacturer

	RSA	Export
TOYOTA	10 412	5 718
VOLKSWAGEN GROUP SA	7 529	8 871
NISSAN	4 715	688
FMC	4 487	7 502
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 809	
RENAULT	1 986	
MERCEDES-BENZ SA **	1 736	4 589
ISUZU MOTORS SOUTH AFRICA	1 489	362
BMW GROUP	1 193	5 873
MAZDA SOUTHERN AFRICA	1 169	
KIA SOUTH AFRICA	1 082	
SUZUKI AUTO	1 039	
MAHINDRA	556	
HONDA	476	54
VOLVO GROUP SOUTHERN AFRICA	382	31
JAGUAR LAND ROVER	342	
MAN	215	5
VOLVO CARS	182	
GREAT WALL MOTORS	156	
MITSUBISHI MOTORS SA	156	23
OPEL	154	
FCA SOUTH AFRICA	140	11
PORSCHE **	130	
SCANIA	125	4
IVECO	95	
SUBARU	91	
TATA	90	
FAW TRUCKS	77	
PCSA	62	
JMC	55	
POWERSTAR	50	
BABCOCK	37	
VECV SOUTH AFRICA	11	
LAMBORGHINI SOUTH AFRICA **	10	
BENTLEY **	8	
MASERATI SOUTH AFRICA	5	
INDUSTRY TOTAL	43 251	33 731

Market Totals by Manufacturer

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export
TOYOTA	4 825	221	5 339	5 486	142	4	79	7	27			
VOLKSWAGEN GROUP SA	6 764	8 871	723		42							
NISSAN	1 621		3 094	688								
FMC	1 862	81	2 622	7 421	3							
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 473		315		21							
RENAULT	1 984		2									
MERCEDES-BENZ SA **	1 207	4 580	88		153	9	41		231		16	
ISUZU MOTORS SOUTH AFRICA	31	2	1 186	360	170		84		18			
BMW GROUP	1 193	5 873										
MAZDA SOUTHERN AFRICA	1 153		16									
KIA SOUTH AFRICA	945		137									
SUZUKI AUTO	987		52									
MAHINDRA	246		310									
HONDA	476	54										
VOLVO GROUP SOUTHERN AFRICA							50		331	30	1	1
JAGUAR LAND ROVER	342											
MAN							19	5	154		42	
VOLVO CARS	182											
GREAT WALL MOTORS	11		145									
MITSUBISHI MOTORS SA	131	7	25	16								
OPEL	154											
FCA SOUTH AFRICA	102	10	38	1								
PORSCHE **	130											
SCANIA									119	3	6	1
IVECO					69		1		19		6	
SUBARU	91										3	
TATA					33		35		19			
FAW TRUCKS							60		17			
PCSA	55		3		4							
JMC	12		28		15							
POWERSTAR					1		14		35			
BABCOCK									37			
VECV SOUTH AFRICA					9		2					
LAMBORGHINI SOUTH AFRICA **	10											
BENTLEY **	8											
MASERATI SOUTH AFRICA	5											
INDUSTRY TOTAL	27 000	19 699	14 123	13 972	662	13	385	12	1 007	33	74	2

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

RSA Total and Export Vehicles

	Feb 2019		Var %		Feb 2018		Jan 2019		Feb 2019 YTD		Var %		Feb 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	27 000	19 699	-13.3%	0.1%	31 139	19 670	29 015	10 472	56 015	30 171	-12.1%	6.9%	63 691	28 225
Light CV < 3501kg	14 123	13 972	7.1%	79.4%	13 191	7 788	11 700	7 708	25 823	21 680	3.8%	62.8%	24 870	13 319
Medium CV 3501-8500kg	662	13	14.3%	225.0%	579	4	547	5	1 209	18	18.3%	28.6%	1 022	14
Heavy CV 8501-16500kg	385	12	-2.8%	-65.7%	396	35	324	6	709	18	0.9%	-58.1%	703	43
Extra Heavy CV > 16500kg	1 007	33	14.3%	3.1%	881	32	714	58	1 721	91	6.7%	59.6%	1 613	57
Bus > 8500kg	74	2	-8.6%	0.0%	81		55	1	129	3	-7.9%	0.0%	140	
INDUSTRY TOTAL	43 251	33 731	-6.5%	22.5%	46 267	27 529	42 355	18 250	85 606	51 981	-7.0%	24.8%	92 039	41 658

Passenger	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
BENTLEY **	8							
BENTLEY	8							
BMW GROUP	1 193	5 873						
BMW 1-Series	22		BMW 2-Series	46	BMW 3-Series	297		
BMW 4-Series	52		BMW 5-Series	40	BMW 6-Series	3		
BMW 7-Series	10		BMW 8-Series	22	BMW i3	7		
BMW X1	79		BMW X2	56	BMW X3	156	5 873	
BMW X4	72		BMW X5	130	BMW X6	29		
MINI Clubman	27		MINI Convertible	7	MINI Countryman	40		
MINI Hatch 3-dr	51		MINI Hatch 5-dr	47				
FCA SOUTH AFRICA	102	10						
ABARTH 595	3		ALFA 4C	1	ALFA Giulietta	3		
ALFA Stelvio	2	1	FIAT 500	35	FIAT 500X	5		
FIAT Panda	2		FIAT Tipo	10	JEEP Cherokee	2		
JEEP Compass	1	1	JEEP Grand Cherokee	23	6 JEEP Renegade	5	1	
JEEP Wrangler	10	1						
FMC	1 862	81						
FORD EcoSport	456		FORD Everest	471	81 FORD Fiesta	339		
FORD Figo	493		FORD Focus	2	FORD Kuga	83		
FORD Mustang	18							
GREAT WALL MOTORS	11							
GWM M4	11							
HONDA	476	54						
HONDA Amaze	46		HONDA Ballade	44	HONDA BR-V	113		
HONDA Brio	26		HONDA Civic	10	40 HONDA CR-V	68	1	
HONDA HR-V	79	5	HONDA Jazz	90	8			
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 473							
HYUNDAI Accent	201		HYUNDAI Creta	275	HYUNDAI Elantra	67		
HYUNDAI Grand i10	901		HYUNDAI H1	88	HYUNDAI i20	542		
HYUNDAI Kona	94		HYUNDAI Santa Fe	32	HYUNDAI Tucson	273		
ISUZU MOTORS SOUTH AFRICA	31	2						
ISUZU MU-X	31	2						
JAGUAR LAND ROVER	342							
JAGUAR E-PACE	50		JAGUAR F-PACE	22	JAGUAR F-Type	5		
JAGUAR XF	2		JAGUAR XJ	1	L-R Discovery	46		
L-R Discovery Sport	55		L-R Range Rover	11	L-R Range Rover Evoque	26		
L-R Range Rover Sport	81		L-R Range Rover Velar	43				
JMC	12							
LANDWIND X5	12							
KIA SOUTH AFRICA	945							
KIA Grand Sedona	26		KIA Picanto	483	KIA Rio	305		
KIA Sorento	19		KIA Sportage	111	KIA Stinger	1		
LAMBORGHINI SOUTH AFRICA **	10							
LAMBORGHINI	10							
MAHINDRA	246							
MAHINDRA KUV	153		MAHINDRA Scorpio	17	MAHINDRA Thar	11		
MAHINDRA TUV	29		MAHINDRA XUV	36				
MASERATI SOUTH AFRICA	5							
MASERATI Levante	5							
MAZDA SOUTHERN AFRICA	1 153							
MAZDA 2	222		MAZDA 3	219	MAZDA CX-3	309		
MAZDA CX-5	401		MAZDA MX-5	2				
MERCEDES-BENZ SA **	1 207	4 580						
MERCEDES/SMART	1 207	4 580						
MITSUBISHI MOTORS SA	131	7						
MITSUBISHI ASX	8		MITSUBISHI Eclipse Cross	54	MITSUBISHI Outlander	5		
MITSUBISHI Pajero	20	7	MITSUBISHI Pajero Sport	44				
NISSAN	1 621							
DATSUN GO	529		DATSUN GO+	63	NISSAN 370Z	1		
NISSAN Almera	253		NISSAN GT-R	1	NISSAN Juke	35		
NISSAN Micra	178		NISSAN Micra 5	182	NISSAN Patrol SW	7		
NISSAN Qashqai	175		NISSAN X-Trail	197				
OPEL	154							
OPEL Adam	5		OPEL Astra Hatch	17	OPEL Corsa	60		
OPEL Crossland X	32		OPEL Grandland X	16	OPEL MOKKA X	24		
PCSA	55							
PEUGEOT 2008	5		PEUGEOT 208	15	PEUGEOT 3008	33		
PEUGEOT 308	2							

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Feb 2019 Industry New Vehicle sales

PORSCHE **	130								
PORSCHE	130								
RENAULT	1 984								
RENAULT Captur	118	RENAULT Clio IV	194	RENAULT Duster	186				
RENAULT Koleos	49	RENAULT Kwid	1 069	RENAULT Megane IV	36				
RENAULT Sandero II	332								
SUBARU	91								
SUBARU Forester	40	SUBARU Outback	7	SUBARU WRX	20				
SUBARU XV	24								
SUZUKI AUTO	987								
SUZUKI Baleno	48	SUZUKI Celerio	133	SUZUKI Ciaz	20				
SUZUKI Dzire	93	SUZUKI Ertiga	5	SUZUKI Grand Vitara	5				
SUZUKI Ignis	120	SUZUKI Jimny	16	SUZUKI Swift	480				
SUZUKI Vitara	67								
TOYOTA	4 825	221							
LEXUS ES	24	LEXUS IS	4	LEXUS LS	1				
LEXUS LX	12	LEXUS NX	21	LEXUS RC	1				
LEXUS RX	12	LEXUS UX	46	TOYOTA Auris	1				
TOYOTA Avanza	359	TOYOTA Aygo	69	TOYOTA C-HR	120				
TOYOTA Corolla	532	70 TOYOTA Corolla HB	103	TOYOTA Corolla Quest	715				
TOYOTA Etios	660	TOYOTA FJ Cruiser	11	TOYOTA Fortuner	950	151			
TOYOTA Landcruiser 200	99	TOYOTA Landcruiser SW	5	TOYOTA Prado	111				
TOYOTA Prius	2	TOYOTA RAV	332	TOYOTA RUSH	255				
TOYOTA Yaris	380								
VOLKSWAGEN GROUP SA	6 764	8 871							
AUDI A1 Sportback	2	AUDI A3	2	AUDI A3 Cabriolet	9				
AUDI A3 Sedan	127	AUDI A3 Sportback	215	AUDI A4	128				
AUDI A4 Avant	5	AUDI A5 Coupe/Cabriolet	30	AUDI A5 Sportback	23				
AUDI A6	3	AUDI A7 Sportback	2	AUDI A8	1				
AUDI Q2	37	AUDI Q3	13	AUDI Q5	173				
AUDI Q7	12	AUDI R8	3	VW Arteon	18				
VW Caddy	40	VW Caravelle	31	VW Golf 7	321				
VW Jetta 6	48	VW Kombi	31	VW Passat	1				
VW Polo	1 605	8 871 VW Polo Sedan	431	VW Polo Vivo	2 692				
VW Tiguan	516	VW Touareg	23	VW up	222				
VOLVO CARS	182								
VOLVO S60	3	VOLVO S90	11	VOLVO V40	25				
VOLVO V40 CC	14	VOLVO V90 CC	2	VOLVO XC40	29				
VOLVO XC60	82	VOLVO XC90	16						
Light CV < 3501kg	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	EXP
FCA SOUTH AFRICA	38	1							
FIAT Doblo Cargo	7	FIAT Fiorino	13	1 FIAT Fullback	18				
FMC	2 622	7 421							
FORD Ranger	2 578	7 421 FORD Tourneo Custom	40	FORD Transit	4				
GREAT WALL MOTORS	145								
GWM Steed	145								
HYUNDAI AUTOMOTIVE SOUTH AFRICA	315								
HYUNDAI H1	18	HYUNDAI H100 Bakkie	297						
ISUZU MOTORS SOUTH AFRICA	1 186	360							
ISUZU D-MAX	991	351 ISUZU KB	195	9					
JMC	28								
CHANGAN Double Cab	1	CHANGAN Minivan	15	CHANGAN Single Cab	1				
JMC Carrying	9	JMC Vigus	2						
KIA SOUTH AFRICA	137								
KIA K2500	32	KIA K2700	105						
MAHINDRA	310								
MAHINDRA Bolero	59	MAHINDRA Genio	25	MAHINDRA Scorpio Pik-Up	226				
MAZDA SOUTHERN AFRICA	16								
MAZDA BT-50	16								
MERCEDES-BENZ SA **	88								
MERCEDES	88								
MITSUBISHI MOTORS SA	25	16							
MITSUBISHI Triton	25	16							
NISSAN	3 094	688							
DATSUN GO+	4	NISSAN Hardbody	89	662 NISSAN Navara	111				
NISSAN NP200	1 999	6 NISSAN NP300	833	20 NISSAN NV200	23				
NISSAN NV350	11	NISSAN NV350 Taxi	24						
PCSA	3								
PEUGEOT Partner	3								
RENAULT	2								
RENAULT Kangoo	1	RENAULT Trafic	1						
SUZUKI AUTO	52								
SUZUKI Gypsy	2	SUZUKI Super Carry	50						
TOYOTA	5 339	5 486							
TOYOTA Avanza	11	TOYOTA Dyna	122	TOYOTA Hilux	3 504	5 486			
TOYOTA Landcruiser PU	224	TOYOTA Quantum	1 478						
VOLKSWAGEN GROUP SA	723								
VW Amarok	495	VW Caddy	176	VW Transporter Cr-Bus	16				
VW Transporter P-Van	14	VW Transporter PU	22						
Medium CV 3501-8500kg	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	EXP
FMC	3								

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Feb 2019 Industry New Vehicle sales

FORD Transit	3				
HYUNDAI AUTOMOTIVE SOUTH AFRICA	21				
HYUNDAI EX-8	21				
ISUZU MOTORS SOUTH AFRICA	170				
ISUZU N-Series	170				
IVECO	69				
IVECO Daily	69				
JMC	15				
JMC Carrying	14	JMC Carrying Plus	1		
MERCEDES-BENZ SA **	153	9			
MERCEDES/FUSO	153	9			
PCSA	4				
PEUGEOT Boxer	4				
POWERSTAR	1				
POWERSTAR FT Series	1				
TATA	33				
TATA LPT	33				
TOYOTA	142	4			
HINO 300 Series	142	4			
VECV SOUTH AFRICA	9				
EICHER Pro 3008	9				
VOLKSWAGEN GROUP SA	42				
VW Crafter	42				

Heavy CV 8501-16500kg	RSA	EXP	RSA	EXP	RSA	EXP
FAW TRUCKS	60					
FAW CA 15	35	FAW CA 16	8	FAW CA 8	17	
ISUZU MOTORS SOUTH AFRICA	84					
ISUZU F-Series	80	ISUZU FX-Series	4			
IVECO	1					
IVECO Eurocargo	1					
MAN	19	5				
MAN CLA	19	5				
MERCEDES-BENZ SA **	41					
MERCEDES/FUSO	41					
POWERSTAR	14					
POWERSTAR BeiBen	1	POWERSTAR FT Series	13			
TATA	35					
TATA LPT	34	TATA Ultra	1			
TOYOTA	79	7				
HINO 500 Series	79	7				
VECV SOUTH AFRICA	2					
EICHER Pro 6016	2					
VOLVO GROUP SOUTHERN AFRICA	50					
UD TRUCKS Croner	50					

Extra Heavy CV > 16500kg	RSA	EXP	RSA	EXP	RSA	EXP	
BABCOCK	37						
DAF CF	1	DAF XF	36				
FAW TRUCKS	17						
FAW CA 28	9	FAW CA 33	7	FAW CA 35	1		
ISUZU MOTORS SOUTH AFRICA	18						
ISUZU F-Series	13	ISUZU FX-Series	5				
IVECO	19						
IVECO Stralis	13	IVECO Trakker	6				
MAN	154						
MAN CLA	2	MAN TGM	35	MAN TGS	110		
VW Constellation	7						
MERCEDES-BENZ SA **	231						
MERCEDES	231						
POWERSTAR	35						
POWERSTAR BeiBen	35						
SCANIA	119	3					
SCANIA G-Series	52	1	SCANIA P-Series	52	SCANIA R-Series	15	2
TATA	19						
DAEWOO Commercials	9	TATA LPT	6	TATA Prima	4		
TOYOTA	27						
HINO 500 Series	17	HINO 700 Series	10				
VOLVO GROUP SOUTHERN AFRICA	331	30					
UD TRUCKS Croner	9	UD TRUCKS Quester	47	UD TRUCKS Quon	49		
VOLVO FH	161	16	VOLVO FM	65	14		

Bus > 8500kg	RSA	EXP	RSA	EXP	RSA	EXP
IVECO	6					
IVECO Afriway	6					
MAN	42					
MAN Bus	37	VW Volksbus	5			
MERCEDES-BENZ SA **	16					
MERCEDES	16					
SCANIA	6	1				
SCANIA Bus	6	1				
TATA	3					

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Feb 2019 Industry New Vehicle sales

TATA LPO	3	
VOLVO GROUP SOUTHERN AFRICA	1	1
VOLVO Bus	1	1

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