

Total Vehicles by Manufacturer

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	10 412	8542	476	1109	285	5 718
VOLKSWAGEN GROUP SA	7 529	5288	303	1573	365	8 871
NISSAN	4 715	3470	550	566	129	688
FMC	4 487	4171	148	66	102	7 502
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 809	2344	0	410	55	
RENAULT	1 986	1548	0	310	128	
MERCEDES-BENZ SA **	1 736	1736	0	0	0	4 589
ISUZU MOTORS SOUTH AFRICA	1 489	1352	128	8	1	362
BMW GROUP	1 193	951	4	11	227	5 873
MAZDA SOUTHERN AFRICA	1 169	1150	0	0	19	
KIA SOUTH AFRICA	1 082	1076	0	0	6	
SUZUKI AUTO	1 039	771	29	237	2	
MAHINDRA	556	556	0	0	0	
HONDA	476	465	0	0	11	54
VOLVO GROUP SOUTHERN AFRICA	382	366	15	1	0	31
JAGUAR LAND ROVER	342	273	0	13	56	
MAN	215	215	0	0	0	5
VOLVO CARS	182	139	0	6	37	
GREAT WALL MOTORS	156	156	0	0	0	
MITSUBISHI MOTORS SA	156	118	0	20	18	23
OPEL	154	146	0	0	8	
FCA SOUTH AFRICA	140	140	0	0	0	11
PORSCHE **	130	130	0	0	0	
SCANIA	125	123	0	2	0	4
IVECO	95	44	43	0	8	
SUBARU	91	86	0	0	5	
TATA	90	90	0	0	0	
FAW TRUCKS	77	77	0	0	0	
PCSA	62	61	0	0	1	
JMC	55	55	0	0	0	
POWERSTAR	50	50	0	0	0	
BABCOCK	37	37	0	0	0	
VECV SOUTH AFRICA	11	11	0	0	0	
LAMBORGHINI SOUTH AFRICA **	10	10	0	0	0	
BENTLEY **	8	8	0	0	0	
MASERATI SOUTH AFRICA	5	5	0	0	0	
INDUSTRY TOTAL	43 251	35760	1696	4332	1463	33 731

Passenger for Feb 2019

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	6 764	4668	275	1569	252	8 871
TOYOTA	4 825	3525	184	880	236	221
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 473	2014	0	408	51	
RENAULT	1 984	1546	0	310	128	
FMC	1 862	1729	16	30	87	81
NISSAN	1 621	1072	87	367	95	
MERCEDES-BENZ SA **	1 207	1207	0	0	0	4 580
BMW GROUP	1 193	951	4	11	227	5 873
MAZDA SOUTHERN AFRICA	1 153	1135	0	0	18	
SUZUKI AUTO	987	719	29	237	2	
KIA SOUTH AFRICA	945	940	0	0	5	
HONDA	476	465	0	0	11	54
JAGUAR LAND ROVER	342	273	0	13	56	
MAHINDRA	246	246	0	0	0	
VOLVO CARS	182	139	0	6	37	
OPEL	154	146	0	0	8	
MITSUBISHI MOTORS SA	131	93	0	20	18	7
PORSCHE **	130	130	0	0	0	
FCA SOUTH AFRICA	102	102	0	0	0	10
SUBARU	91	86	0	0	5	
PCSA	55	54	0	0	1	
ISUZU MOTORS SOUTH AFRICA	31	31	0	0	0	2
JMC	12	12	0	0	0	
GREAT WALL MOTORS	11	11	0	0	0	
LAMBORGHINI SOUTH AFRICA **	10	10	0	0	0	
BENTLEY **	8	8	0	0	0	
MASERATI SOUTH AFRICA	5	5	0	0	0	
INDUSTRY TOTAL	27 000	21317	595	3851	1237	19 699

Light CV < 3501kg for Feb 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	5 339	4780	281	229	49	5 486
NISSAN	3 094	2398	463	199	34	688
FMC	2 622	2439	132	36	15	7 421
ISUZU MOTORS SOUTH AFRICA	1 186	1057	120	8	1	360
VOLKSWAGEN GROUP SA	723	597	13	0	113	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	315	311	0	2	2	
MAHINDRA	310	310	0	0	0	
GREAT WALL MOTORS	145	145	0	0	0	
KIA SOUTH AFRICA	137	136	0	0	1	
MERCEDES-BENZ SA **	88	88	0	0	0	
SUZUKI AUTO	52	52	0	0	0	
FCA SOUTH AFRICA	38	38	0	0	0	1
JMC	28	28	0	0	0	
MITSUBISHI MOTORS SA	25	25	0	0	0	16
MAZDA SOUTHERN AFRICA	16	15	0	0	1	
PCSA	3	3	0	0	0	
RENAULT	2	2	0	0	0	
INDUSTRY TOTAL	14 123	12424	1009	474	216	13 972

Medium CV 3501-8500kg for Feb 2019

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	170	162	8	0	0	
MERCEDES-BENZ SA **	153	153	0	0	0	9
TOYOTA	142	132	10	0	0	4
IVECO	69	26	43	0	0	
VOLKSWAGEN GROUP SA	42	23	15	4	0	
TATA	33	33	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	21	19	0	0	2	
JMC	15	15	0	0	0	
VECV SOUTH AFRICA	9	9	0	0	0	
PCSA	4	4	0	0	0	
FMC	3	3	0	0	0	
POWERSTAR	1	1	0	0	0	
FCA SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	662	580	76	4	2	13

Heavy CV 8501-16500kg for Feb 2019

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	84	84	0	0	0	
TOYOTA	79	78	1	0	0	7
FAW TRUCKS	60	60	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	50	49	0	1	0	
MERCEDES-BENZ SA **	41	41	0	0	0	
TATA	35	35	0	0	0	
MAN	19	19	0	0	0	5
POWERSTAR	14	14	0	0	0	
VECV SOUTH AFRICA	2	2	0	0	0	
IVECO	1	1	0	0	0	
INDUSTRY TOTAL	385	383	1	1	0	12

Extra Heavy CV > 16500kg for Feb 2019

	RSA	Dealer	Gov	Rental	Single	Export
VOLVO GROUP SOUTHERN AFRICA	331	316	15	0	0	30
MERCEDES-BENZ SA **	231	231	0	0	0	
MAN	154	154	0	0	0	
SCANIA	119	117	0	2	0	3
BABCOCK	37	37	0	0	0	
POWERSTAR	35	35	0	0	0	
TOYOTA	27	27	0	0	0	
IVECO	19	17	0	0	2	
TATA	19	19	0	0	0	
ISUZU MOTORS SOUTH AFRICA	18	18	0	0	0	
FAW TRUCKS	17	17	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	1 007	988	15	2	2	33

Bus > 8500kg for Feb 2019

	RSA	Dealer	Gov	Rental	Single	Export
MAN	42	42	0	0	0	
MERCEDES-BENZ SA **	16	16	0	0	0	
IVECO	6	0	0	0	6	
SCANIA	6	6	0	0	0	1
TATA	3	3	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	1	1	0	0	0	1
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	74	68	0	0	6	2

Make Totals for Feb 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	10 043	8201	465	1109	268	5 707
VOLKSWAGEN	6 756	4728	294	1420	314	8 871
FORD	4 487	4171	148	66	102	7 502
NISSAN	4 119	2976	548	476	119	688
MERCEDES/SMART	1 207	1207	0	0	0	4 580
RENAULT	1 986	1548	0	310	128	
ISUZU	1 489	1352	128	8	1	362
HYUNDAI	2 809	2344	0	410	55	
DATSUN	596	494	2	90	10	
KIA	1 082	1076	0	0	6	
SUZUKI	1 039	771	29	237	2	
MAZDA	1 169	1150	0	0	19	
BMW	1 021	800	4	11	206	5 873
MERCEDES	335	335	0	0	0	
MAHINDRA	556	556	0	0	0	
AUDI	785	572	9	153	51	
VOLVO TRUCKS	226	226	0	0	0	30
MERCEDES/FUSO	194	194	0	0	0	9
GWM	156	156	0	0	0	
HINO	248	237	11	0	0	11
PORSCHE **	130	130	0	0	0	
HONDA	476	465	0	0	11	54
MAN	203	203	0	0	0	5
VOLVO	182	139	0	6	37	
LAND ROVER	262	217	0	13	32	
IVECO	95	44	43	0	8	
OPEL	154	146	0	0	8	
MITSUBISHI	156	118	0	20	18	23
SCANIA	125	123	0	2	0	4
MINI	172	151	0	0	21	
UD TRUCKS	155	139	15	1	0	
JAGUAR	80	56	0	0	24	
LEXUS	121	104	0	0	17	
SUBARU	91	86	0	0	5	
DAF	37	37	0	0	0	
FAW	77	77	0	0	0	
FIAT	90	90	0	0	0	1
POWERSTAR	50	50	0	0	0	
TATA TRUCK & BUS	81	81	0	0	0	
PEUGEOT	62	61	0	0	1	
JEEP	41	41	0	0	0	9
CHANGAN	17	17	0	0	0	
JMC	26	26	0	0	0	
LANDWIND	12	12	0	0	0	
LAMBORGHINI **	10	10	0	0	0	
EICHER	11	11	0	0	0	
DAEWOO	9	9	0	0	0	
BENTLEY **	8	8	0	0	0	
MASERATI	5	5	0	0	0	
ABARTH	3	3	0	0	0	
ALFA ROMEO	6	6	0	0	0	1
VOLVO BUS	1	1	0	0	0	1
INDUSTRY TOTAL	43 251	35760	1696	4332	1463	33 731

RSA and Export Sales by Market

	Feb 2019		Var %		Feb 2018		Jan 2019		Feb 2019 YTD		Var %		Feb 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	27 000	19 699	-13.3%	0.1%	31 139	19 670	29 015	10 472	56 015	30 171	-12.1%	6.9%	63 691	28 225
Light CV < 3501kg	14 123	13 972	7.1%	79.4%	13 191	7 788	11 700	7 708	25 823	21 680	3.8%	62.8%	24 870	13 319
Medium CV 3501-8500kg	662	13	14.3%	225.0%	579	4	547	5	1 209	18	18.3%	28.6%	1 022	14
Heavy CV 8501-16500kg	385	12	-2.8%	-65.7%	396	35	324	6	709	18	0.9%	-58.1%	703	43
Extra Heavy CV > 16500kg	1 007	33	14.3%	3.1%	881	32	714	58	1 721	91	6.7%	59.6%	1 613	57
Bus > 8500kg	74	2	-8.6%	0.0%	81		55	1	129	3	-7.9%	0.0%	140	
INDUSTRY TOTAL	43 251	33 731	-6.5%	22.5%	46 267	27 529	42 355	18 250	85 606	51 981	-7.0%	24.8%	92 039	41 658

Dealer and Government Sales by Market

	Feb 2019		Var %		Feb 2018		Jan 2019		Feb 2019 YTD		Var %		Feb 2018 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	21 317	595	-14.4%	31.6%	24 911	452	21 404	664	42 721	1 259	-9.8%	37.4%	47 379	916
Light CV < 3501kg	12 424	1 009	4.1%	46.7%	11 934	688	10 486	785	22 910	1 794	0.7%	62.4%	22 761	1 105
Medium CV 3501-8500kg	580	76	11.3%	85.4%	521	41	500	37	1 080	113	16.9%	41.3%	924	80
Heavy CV 8501-16500kg	383	1	2.1%	-94.4%	375	18	320	1	703	2	5.6%	-93.5%	666	31
Extra Heavy CV > 16500kg	988	15	14.9%	114.3%	860	7	702	6	1 690	21	6.7%	133.3%	1 584	9
Bus > 8500kg	68		-16.0%	0.0%	81		55		123		-6.8%	-100.0%	132	8
INDUSTRY TOTAL	35 760	1 696	-7.6%	40.6%	38 682	1 206	33 467	1 493	69 227	3 189	-5.7%	48.4%	73 446	2 149

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Rental and Single Sales by Market

	Feb 2019		Var %		Feb 2018		Jan 2019		Feb 2019 YTD		Var %		Feb 2018 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	3 851	1 237	-8.0%	-22.1%	4 188	1 588	5 858	1 089	9 709	2 326	-19.3%	-30.9%	12 028	3 368
Light CV < 3501kg	474	216	21.2%	21.3%	391	178	281	148	755	364	1.6%	39.5%	743	261
Medium CV 3501-8500kg	4	2	33.3%	-85.7%	3	14	8	2	12	4	200.0%	-71.4%	4	14
Heavy CV 8501-16500kg	1		0.0%	-100.0%		3	1	2	2	2	0.0%	-66.7%		6
Extra Heavy CV > 16500kg	2	2	-84.6%	100.0%	13	1	6		8	2	-42.9%	-66.7%	14	6
Bus > 8500kg		6	0.0%	0.0%					6		0.0%	0.0%		
INDUSTRY TOTAL	4 332	1 463	-5.7%	-18.0%	4 595	1 784	6 154	1 241	10 486	2 704	-18.0%	0.0%	12 789	3 655

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	8	8	0	0	0	
BENTLEY	8	8	0	0	0	
BMW GROUP	1 193	951	4	11	227	5 873
BMW 1-Series	22	20	1	0	1	
BMW 2-Series	46	43	0	2	1	
BMW 3-Series	297	257	0	1	39	
BMW 4-Series	52	43	0	1	8	
BMW 5-Series	40	23	2	0	15	
BMW 6-Series	3	2	0	0	1	
BMW 7-Series	10	8	0	0	2	
BMW 8-Series	22	16	0	0	6	
BMW i3	7	3	0	0	4	
BMW X1	79	50	0	0	29	
BMW X2	56	34	0	0	22	
BMW X3	156	140	0	1	15	5 873
BMW X4	72	40	0	0	32	
BMW X5	130	101	1	6	22	
BMW X6	29	20	0	0	9	
MINI Clubman	27	25	0	0	2	
MINI Convertible	7	7	0	0	0	
MINI Countryman	40	33	0	0	7	
MINI Hatch 3-dr	51	45	0	0	6	
MINI Hatch 5-dr	47	41	0	0	6	
FCA SOUTH AFRICA	102	102	0	0	0	10
ABARTH 595	3	3	0	0	0	
ALFA 4C	1	1	0	0	0	
ALFA Giulietta	3	3	0	0	0	
ALFA Stelvio	2	2	0	0	0	1
FIAT 500	35	35	0	0	0	
FIAT 500X	5	5	0	0	0	
FIAT Panda	2	2	0	0	0	
FIAT Tipo	10	10	0	0	0	
JEEP Cherokee	2	2	0	0	0	
JEEP Compass	1	1	0	0	0	1
JEEP Grand Cherokee	23	23	0	0	0	6
JEEP Renegade	5	5	0	0	0	1
JEEP Wrangler	10	10	0	0	0	1
FMC	1 862	1 729	16	30	87	81
FORD EcoSport	456	456	0	0	0	
FORD Everest	471	449	1	0	21	81
FORD Fiesta	339	288	0	0	51	
FORD Figo	493	437	15	30	11	
FORD Focus	2	2	0	0	0	
FORD Kuga	83	79	0	0	4	
FORD Mustang	18	18	0	0	0	
GREAT WALL MOTORS	11	11	0	0	0	
GWM M4	11	11	0	0	0	
HONDA	476	465	0	0	11	54
HONDA Amaze	46	46	0	0	0	
HONDA Ballade	44	44	0	0	0	
HONDA Brio	26	26	0	0	0	
HONDA BR-V	113	113	0	0	0	
HONDA Civic	10	9	0	0	1	40
HONDA CR-V	68	66	0	0	2	1
HONDA HR-V	79	75	0	0	4	5
HONDA Jazz	90	86	0	0	4	8
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 473	2 014	0	408	51	
HYUNDAI Accent	201	159	0	41	1	
HYUNDAI Creta	275	268	0	0	7	
HYUNDAI Elantra	67	53	0	0	14	
HYUNDAI Grand i10	901	750	0	150	1	
HYUNDAI H1	88	77	0	10	1	
HYUNDAI i20	542	353	0	175	14	
HYUNDAI Kona	94	91	0	0	3	
HYUNDAI Santa Fe	32	29	0	0	3	
HYUNDAI Tucson	273	234	0	32	7	
ISUZU MOTORS SOUTH AFRICA	31	31	0	0	0	2
ISUZU MU-X	31	31	0	0	0	2
JAGUAR LAND ROVER	342	273	0	13	56	
JAGUAR E-PACE	50	34	0	0	16	

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Feb 2019 Industry New Vehicle sales: OEM Sales

JAGUAR F-PACE	22	14	0	0	8
JAGUAR F-Type	5	5	0	0	0
JAGUAR XF	2	2	0	0	0
JAGUAR XJ	1	1	0	0	0
L-R Discovery	46	41	0	3	2
L-R Discovery Sport	55	27	0	10	18
L-R Range Rover	11	11	0	0	0
L-R Range Rover Evoque	26	17	0	0	9
L-R Range Rover Sport	81	80	0	0	1
L-R Range Rover Velar	43	41	0	0	2
JMC	12	12	0	0	0
LANDWIND X5	12	12	0	0	0
KIA SOUTH AFRICA	945	940	0	0	5
KIA Grand Sedona	26	26	0	0	0
KIA Picanto	483	483	0	0	0
KIA Rio	305	303	0	0	2
KIA Sorento	19	19	0	0	0
KIA Sportage	111	108	0	0	3
KIA Stinger	1	1	0	0	0
LAMBORGHINI SOUTH AFRICA **	10	10	0	0	0
LAMBORGHINI	10	10	0	0	0
MAHINDRA	246	246	0	0	0
MAHINDRA KUV	153	153	0	0	0
MAHINDRA Scorpio	17	17	0	0	0
MAHINDRA Thar	11	11	0	0	0
MAHINDRA TUV	29	29	0	0	0
MAHINDRA XUV	36	36	0	0	0
MASERATI SOUTH AFRICA	5	5	0	0	0
MASERATI Levante	5	5	0	0	0
MAZDA SOUTHERN AFRICA	1 153	1135	0	0	18
MAZDA 2	222	217	0	0	5
MAZDA 3	219	213	0	0	6
MAZDA CX-3	309	307	0	0	2
MAZDA CX-5	401	396	0	0	5
MAZDA MX-5	2	2	0	0	0
MERCEDES-BENZ SA **	1 207	1207	0	0	0 4 580
MERCEDES/SMART	1 207	1207	0	0	0 4 580
MITSUBISHI MOTORS SA	131	93	0	20	18 7
MITSUBISHI ASX	8	7	0	0	1
MITSUBISHI Eclipse Cross	54	37	0	0	17
MITSUBISHI Outlander	5	5	0	0	0
MITSUBISHI Pajero	20	20	0	0	0 7
MITSUBISHI Pajero Sport	44	24	0	20	0
NISSAN	1 621	1072	87	367	95
DATSUN GO	529	429	0	90	10
DATSUN GO+	63	61	2	0	0
NISSAN 370Z	1	1	0	0	0
NISSAN Almera	253	50	85	118	0
NISSAN GT-R	1	0	0	0	1
NISSAN Juke	35	25	0	0	10
NISSAN Micra	178	103	0	70	5
NISSAN Micra 5	182	73	0	48	61
NISSAN Patrol SW	7	4	0	0	3
NISSAN Qashqai	175	160	0	11	4
NISSAN X-Trail	197	166	0	30	1
OPEL	154	146	0	0	8
OPEL Adam	5	5	0	0	0
OPEL Astra Hatch	17	11	0	0	6
OPEL Corsa	60	60	0	0	0
OPEL Crossland X	32	31	0	0	1
OPEL Grandland X	16	15	0	0	1
OPEL MOKKA X	24	24	0	0	0
PCSA	55	54	0	0	1
PEUGEOT 2008	5	5	0	0	0
PEUGEOT 208	15	15	0	0	0
PEUGEOT 3008	33	32	0	0	1
PEUGEOT 308	2	2	0	0	0
PORSCHE **	130	130	0	0	0
PORSCHE	130	130	0	0	0
RENAULT	1 984	1546	0	310	128
RENAULT Captur	118	117	0	0	1
RENAULT Clio IV	194	191	0	1	2
RENAULT Duster	186	164	0	0	22
RENAULT Koleos	49	46	0	0	3
RENAULT Kwid	1 069	798	0	200	71
RENAULT Megane IV	36	31	0	0	5
RENAULT Sandero II	332	199	0	109	24
SUBARU	91	86	0	0	5
SUBARU Forester	40	40	0	0	0
SUBARU Outback	7	7	0	0	0
SUBARU WRX	20	15	0	0	5
SUBARU XV	24	24	0	0	0
SUZUKI AUTO	987	719	29	237	2

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Feb 2019 Industry New Vehicle sales: OEM Sales

SUZUKI Baleno	48	48	0	0	0	
SUZUKI Celerio	133	58	0	75	0	
SUZUKI Ciaz	20	19	1	0	0	
SUZUKI Dzire	93	26	25	42	0	
SUZUKI Ertiga	5	5	0	0	0	
SUZUKI Grand Vitara	5	4	1	0	0	
SUZUKI Ignis	120	119	0	0	1	
SUZUKI Jimny	16	16	0	0	0	
SUZUKI Swift	480	359	0	120	1	
SUZUKI Vitara	67	65	2	0	0	
TOYOTA	4 825	3525	184	880	236	221
LEXUS ES	24	24	0	0	0	
LEXUS IS	4	4	0	0	0	
LEXUS LS	1	0	0	0	1	
LEXUS LX	12	11	0	0	1	
LEXUS NX	21	17	0	0	4	
LEXUS RC	1	1	0	0	0	
LEXUS RX	12	11	0	0	1	
LEXUS UX	46	36	0	0	10	
TOYOTA Auris	1	1	0	0	0	
TOYOTA Avanza	359	326	25	3	5	
TOYOTA Aygo	69	61	0	0	8	
TOYOTA C-HR	120	109	0	0	11	
TOYOTA Corolla	532	417	45	0	70	70
TOYOTA Corolla HB	103	92	0	0	11	
TOYOTA Corolla Quest	715	268	34	377	36	
TOYOTA Etios	660	535	54	40	31	
TOYOTA FJ Cruiser	11	11	0	0	0	
TOYOTA Fortuner	950	781	21	126	22	151
TOYOTA Landcruiser 200	99	96	0	1	2	
TOYOTA Landcruiser SW	5	5	0	0	0	
TOYOTA Prado	111	104	3	1	3	
TOYOTA Prius	2	0	0	0	2	
TOYOTA RAV	332	301	2	28	1	
TOYOTA RUSH	255	170	0	75	10	
TOYOTA Yaris	380	144	0	229	7	
VOLKSWAGEN GROUP SA	6 764	4668	275	1569	252	8 871
AUDI A1 Sportback	2	2	0	0	0	
AUDI A3	2	2	0	0	0	
AUDI A3 Cabriolet	9	8	0	0	1	
AUDI A3 Sedan	127	67	4	45	11	
AUDI A3 Sportback	215	152	5	51	7	
AUDI A4	128	67	0	56	5	
AUDI A4 Avant	5	1	0	0	4	
AUDI A5 Coupe/Cabriolet	30	25	0	0	5	
AUDI A5 Sportback	23	21	0	0	2	
AUDI A6	3	3	0	0	0	
AUDI A7 Sportback	2	1	0	0	1	
AUDI A8	1	1	0	0	0	
AUDI Q2	37	36	0	0	1	
AUDI Q3	13	13	0	0	0	
AUDI Q5	173	162	0	1	10	
AUDI Q7	12	8	0	0	4	
AUDI R8	3	3	0	0	0	
VW Arteon	18	13	0	0	5	
VW Caddy	40	21	0	0	19	
VW Caravelle	31	25	1	0	5	
VW Golf 7	321	285	0	0	36	
VW Jetta 6	48	34	0	0	14	
VW Kombi	31	25	0	1	5	
VW Passat	1	1	0	0	0	
VW Polo	1 605	1119	0	482	4	8 871
VW Polo Sedan	431	211	201	8	11	
VW Polo Vivo	2 692	1705	64	893	30	
VW Tiguan	516	466	0	19	31	
VW Touareg	23	22	0	0	1	
VW up	222	169	0	13	40	
VOLVO CARS	182	139	0	6	37	
VOLVO S60	3	3	0	0	0	
VOLVO S90	11	0	0	0	11	
VOLVO V40	25	21	0	4	0	
VOLVO V40 CC	14	13	0	0	1	
VOLVO V90 CC	2	1	0	0	1	
VOLVO XC40	29	26	0	0	3	
VOLVO XC60	82	64	0	2	16	
VOLVO XC90	16	11	0	0	5	
Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FCA SOUTH AFRICA	38	38	0	0	0	1
FIAT Doblo Cargo	7	7	0	0	0	
FIAT Fiorino	13	13	0	0	0	1
FIAT Fullback	18	18	0	0	0	
FMC	2 622	2439	132	36	15	7 421
FORD Ranger	2 578	2396	132	35	15	7 421
FORD Tourneo Custom	40	39	0	1	0	
FORD Transit	4	4	0	0	0	

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GREAT WALL MOTORS	145	145	0	0	0	
GWM Steed	145	145	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	315	311	0	2	2	
HYUNDAI H1	18	18	0	0	0	
HYUNDAI H100 Bakkie	297	293	0	2	2	
ISUZU MOTORS SOUTH AFRICA	1 186	1057	120	8	1	360
ISUZU D-MAX	991	874	109	8	0	351
ISUZU KB	195	183	11	0	1	9
JMC	28	28	0	0	0	
CHANGAN Double Cab	1	1	0	0	0	
CHANGAN Minivan	15	15	0	0	0	
CHANGAN Single Cab	1	1	0	0	0	
JMC Carrying	9	9	0	0	0	
JMC Vigus	2	2	0	0	0	
KIA SOUTH AFRICA	137	136	0	0	1	
KIA K2500	32	32	0	0	0	
KIA K2700	105	104	0	0	1	
MAHINDRA	310	310	0	0	0	
MAHINDRA Bolero	59	59	0	0	0	
MAHINDRA Genio	25	25	0	0	0	
MAHINDRA Scorpio Pik-Up	226	226	0	0	0	
MAZDA SOUTHERN AFRICA	16	15	0	0	1	
MAZDA BT-50	16	15	0	0	1	
MERCEDES-BENZ SA **	88	88	0	0	0	
MERCEDES	88	88	0	0	0	
MITSUBISHI MOTORS SA	25	25	0	0	0	16
MITSUBISHI Triton	25	25	0	0	0	16
NISSAN	3 094	2398	463	199	34	688
DATSUN GO+	4	4	0	0	0	
NISSAN Hardbody	89	59	0	29	1	662
NISSAN Navara	111	106	0	0	5	
NISSAN NP200	1 999	1845	17	130	7	6
NISSAN NP300	833	337	446	30	20	20
NISSAN NV200	23	23	0	0	0	
NISSAN NV350	11	1	0	10	0	
NISSAN NV350 Taxi	24	23	0	0	1	
PCSA	3	3	0	0	0	
PEUGEOT Partner	3	3	0	0	0	
RENAULT	2	2	0	0	0	
RENAULT Kangoo	1	1	0	0	0	
RENAULT Trafic	1	1	0	0	0	
SUZUKI AUTO	52	52	0	0	0	
SUZUKI Gypsy	2	2	0	0	0	
SUZUKI Super Carry	50	50	0	0	0	
TOYOTA	5 339	4780	281	229	49	5 486
TOYOTA Avanza	11	10	0	0	1	
TOYOTA Dyna	122	122	0	0	0	
TOYOTA Hilux	3 504	2993	245	219	47	5 486
TOYOTA Landcruiser PU	224	203	20	0	1	
TOYOTA Quantum	1 478	1452	16	10	0	
VOLKSWAGEN GROUP SA	723	597	13	0	113	
VW Amarok	495	454	0	0	41	
VW Caddy	176	98	12	0	66	
VW Transporter Cr-Bus	16	10	1	0	5	
VW Transporter PU	22	21	0	0	1	
VW Transporter P-Van	14	14	0	0	0	
Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
FCA SOUTH AFRICA		0	0	0	0	
FMC	3	3	0	0	0	
FORD Transit	3	3	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	21	19	0	0	2	
HYUNDAI EX-8	21	19	0	0	2	
ISUZU MOTORS SOUTH AFRICA	170	162	8	0	0	
ISUZU N-Series	170	162	8	0	0	
IVECO	69	26	43	0	0	
IVECO Daily	69	26	43	0	0	
JMC	15	15	0	0	0	
JMC Carrying	14	14	0	0	0	
JMC Carrying Plus	1	1	0	0	0	
MERCEDES-BENZ SA **	153	153	0	0	0	9
MERCEDES/FUSO	153	153	0	0	0	9
PCSA	4	4	0	0	0	
PEUGEOT Boxer	4	4	0	0	0	
POWERSTAR	1	1	0	0	0	
POWERSTAR FT Series	1	1	0	0	0	
TATA	33	33	0	0	0	
TATA LPT	33	33	0	0	0	
TOYOTA	142	132	10	0	0	4
HINO 300 Series	142	132	10	0	0	4

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	RSA	Dealer	Gov	Rental	Single	Export
VECV SOUTH AFRICA	9	9	0	0	0	0
EICHER Pro 3008	9	9	0	0	0	0
VOLKSWAGEN GROUP SA	42	23	15	4	0	0
VW Crafter	42	23	15	4	0	0
Heavy CV 8501-16500kg						
FAW TRUCKS	60	60	0	0	0	0
FAW CA 15	35	35	0	0	0	0
FAW CA 16	8	8	0	0	0	0
FAW CA 8	17	17	0	0	0	0
ISUZU MOTORS SOUTH AFRICA	84	84	0	0	0	0
ISUZU F-Series	80	80	0	0	0	0
ISUZU FX-Series	4	4	0	0	0	0
IVECO	1	1	0	0	0	0
IVECO Eurocargo	1	1	0	0	0	0
MAN	19	19	0	0	0	5
MAN CLA	19	19	0	0	0	5
MERCEDES-BENZ SA **	41	41	0	0	0	0
MERCEDES/FUSO	41	41	0	0	0	0
POWERSTAR	14	14	0	0	0	0
POWERSTAR BeiBen	1	1	0	0	0	0
POWERSTAR FT Series	13	13	0	0	0	0
TATA	35	35	0	0	0	0
TATA LPT	34	34	0	0	0	0
TATA Ultra	1	1	0	0	0	0
TOYOTA	79	78	1	0	0	7
HINO 500 Series	79	78	1	0	0	7
VECV SOUTH AFRICA	2	2	0	0	0	0
EICHER Pro 6016	2	2	0	0	0	0
VOLVO GROUP SOUTHERN AFRICA	50	49	0	1	0	0
UD TRUCKS Croner	50	49	0	1	0	0
Extra Heavy CV > 16500kg						
BABCOCK	37	37	0	0	0	0
DAF CF	1	1	0	0	0	0
DAF XF	36	36	0	0	0	0
FAW TRUCKS	17	17	0	0	0	0
FAW CA 28	9	9	0	0	0	0
FAW CA 33	7	7	0	0	0	0
FAW CA 35	1	1	0	0	0	0
ISUZU MOTORS SOUTH AFRICA	18	18	0	0	0	0
ISUZU F-Series	13	13	0	0	0	0
ISUZU FX-Series	5	5	0	0	0	0
IVECO	19	17	0	0	0	2
IVECO Stralis	13	11	0	0	0	2
IVECO Trakker	6	6	0	0	0	0
MAN	154	154	0	0	0	0
MAN CLA	2	2	0	0	0	0
MAN TGM	35	35	0	0	0	0
MAN TGS	110	110	0	0	0	0
VW Constellation	7	7	0	0	0	0
MERCEDES-BENZ SA **	231	231	0	0	0	0
MERCEDES	231	231	0	0	0	0
POWERSTAR	35	35	0	0	0	0
POWERSTAR BeiBen	35	35	0	0	0	0
SCANIA	119	117	0	2	0	3
SCANIA G-Series	52	52	0	0	0	1
SCANIA P-Series	52	50	0	2	0	0
SCANIA R-Series	15	15	0	0	0	2
TATA	19	19	0	0	0	0
DAEWOO Commercials	9	9	0	0	0	0
TATA LPT	6	6	0	0	0	0
TATA Prima	4	4	0	0	0	0
TOYOTA	27	27	0	0	0	0
HINO 500 Series	17	17	0	0	0	0
HINO 700 Series	10	10	0	0	0	0
VECV SOUTH AFRICA		0	0	0	0	0
VOLVO GROUP SOUTHERN AFRICA	331	316	15	0	0	30
UD TRUCKS Croner	9	9	0	0	0	0
UD TRUCKS Quester	47	32	15	0	0	0
UD TRUCKS Quon	49	49	0	0	0	0
VOLVO FH	161	161	0	0	0	16
VOLVO FM	65	65	0	0	0	14
Bus > 8500kg						
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	0
IVECO	6	0	0	0	0	6
IVECO Afriway	6	0	0	0	0	6
MAN	42	42	0	0	0	0
MAN Bus	37	37	0	0	0	0

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Feb 2019 Industry New Vehicle sales: OEM Sales

VW Volksbus	5	5	0	0	0	
MERCEDES-BENZ SA **	16	16	0	0	0	
MERCEDES	16	16	0	0	0	
SCANIA	6	6	0	0	0	1
SCANIA Bus	6	6	0	0	0	1
TATA	3	3	0	0	0	
TATA LPO	3	3	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	1	1	0	0	0	1
VOLVO Bus	1	1	0	0	0	1

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