

Total Vehicles by Manufacturer

	RSA	Export
TOYOTA	11 795	5 220
VOLKSWAGEN GROUP SA	6 754	9 571
NISSAN	5 417	864
FMC	4 961	4 193
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 885	
RENAULT	2 289	
ISUZU MOTORS SOUTH AFRICA	1 949	246
MERCEDES-BENZ SA **	1 749	11 837
BMW GROUP	1 385	5 276
KIA SOUTH AFRICA	1 318	
MAZDA SOUTHERN AFRICA	1 162	
SUZUKI AUTO	1 150	
HONDA	744	
MAHINDRA	671	
HAVAL MOTORS SA **	631	
VOLVO GROUP SOUTHERN AFRICA	375	34
JAGUAR LAND ROVER	368	
VOLVO CARS	224	
MAN	206	
GREAT WALL MOTORS	204	
FCA SOUTH AFRICA	203	20
MITSUBISHI MOTORS SA	201	28
OPEL	155	
SCANIA	146	3
PORSCHE **	144	
PCSA	101	
SUBARU	96	
TATA	95	
FAW TRUCKS	93	
IVECO	84	4
JMC	56	
BABCOCK	50	
POWERSTAR	28	
VECV SOUTH AFRICA	8	
LAMBORGHINI SOUTH AFRICA **	6	
SCUDERIA SOUTH AFRICA	6	
MASERATI SOUTH AFRICA	5	
BENTLEY **	4	
INDUSTRY TOTAL	47 718	37 296

Market Totals by Manufacturer

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export
TOYOTA	5 490	314	5 983	4 895	188	1	110	9	24	1		
VOLKSWAGEN GROUP SA	6 207	9 571	420		127							
NISSAN	2 027		3 390	864								
FMC	2 553	7	2 404	4 186	4							
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 624		242		19							
RENAULT	2 287		2									
ISUZU MOTORS SOUTH AFRICA	54	4	1 607	239	144	3	101		42		1	
MERCEDES-BENZ SA **	1 129	11 836	109		175	1	51		269		16	
BMW GROUP	1 385	5 276										
KIA SOUTH AFRICA	1 200		118									
MAZDA SOUTHERN AFRICA	1 149		13									
SUZUKI AUTO	1 089		61									
HONDA	744											
MAHINDRA	330		341									
HAVAL MOTORS SA **	631											
VOLVO GROUP SOUTHERN AFRICA							71	17	303	17	1	
JAGUAR LAND ROVER	368											
VOLVO CARS	224											
MAN							13		161		32	
GREAT WALL MOTORS	16		188									
FCA SOUTH AFRICA	171	8	29	12	3							
MITSUBISHI MOTORS SA	150	18	51	10								
OPEL	155											
SCANIA									119		27	3
PORSCHE **	144											
PCSA	97		2		2							
SUBARU	96											
TATA					26		58		10		1	
FAW TRUCKS					14		51		28			
IVECO					53		5	2	23	2	3	
JMC	7		34		15							
BABCOCK									50			
POWERSTAR					4		8		16			
VECV SOUTH AFRICA					1		6		1			
LAMBORGHINI SOUTH AFRICA **	6											
SCUDERIA SOUTH AFRICA	6											
MASERATI SOUTH AFRICA	5											
BENTLEY **	4											
INDUSTRY TOTAL	30 348	27 034	14 994	10 206	775	5	474	28	1 046	20	81	3

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

RSA Total and Export Vehicles

	Mar 2019		Var %		Mar 2018		Feb 2019		Mar 2019 YTD		Var %		Mar 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	30 348	27 034	-5.6%	64.8%	32 153	16 405	27 567	19 707	87 531	57 213	-8.7%	28.2%	95 844	44 630
Light CV < 3501kg	14 994	10 206	1.9%	-25.5%	14 719	13 699	14 122	13 906	40 816	31 820	3.1%	17.8%	39 589	27 018
Medium CV 3501-8500kg	775	5	6.2%	-64.3%	730	14	661	13	1 983	23	13.2%	-17.9%	1 752	28
Heavy CV 8501-16500kg	474	28	5.3%	0.0%	450	28	382	15	1 180	49	2.3%	-31.0%	1 153	71
Extra Heavy CV > 16500kg	1 046	20	-3.6%	42.9%	1 085	14	1 002	33	2 762	111	2.4%	56.3%	2 698	71
Bus > 8500kg	81	3	-12.9%	200.0%	93	1	71	1	207	5	-11.2%	400.0%	233	1
INDUSTRY TOTAL	47 718	37 296	-3.1%	23.7%	49 230	30 161	43 805	33 675	134 479	89 221	-4.8%	24.2%	141 269	71 819

Passenger	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
BENTLEY **	4							
BENTLEY	4							
BMW GROUP	1 385	5 276						
BMW 1-Series	84		BMW 2-Series		38		BMW 3-Series	373
BMW 4-Series	65		BMW 5-Series		56		BMW 6-Series	8
BMW 7-Series	15		BMW 8-Series		12		BMW i3	5
BMW i8	2		BMW X1		87		BMW X2	36
BMW X3	218	5 276	BMW X4		65		BMW X5	98
BMW X6	11		BMW Z4		19		MINI Clubman	25
MINI Convertible	4		MINI Countryman		61		MINI Hatch 3-dr	65
MINI Hatch 5-dr	38							
FCA SOUTH AFRICA	171	8						
ABARTH 124 Spider	2		ABARTH 595		8		ALFA Giulia	4
ALFA Giulietta	4		ALFA Stelvio		13		FIAT 500	25
FIAT 500X	9		FIAT Panda		10		FIAT Tipo	12
JEEP Cherokee	17		JEEP Compass		3	2	JEEP Grand Cherokee	39
JEEP Renegade	6		JEEP Wrangler		19			6
FMC	2 553	7						
FORD EcoSport	868		FORD Everest		447	7	FORD Fiesta	402
FORD Figo	722		FORD Focus		1		FORD Kuga	91
FORD Mustang	22							
GREAT WALL MOTORS	16							
GWM M4	16							
HAVAL MOTORS SA **	631							
HAVAL	631							
HONDA	744							
HONDA Amaze	56		HONDA Ballade		85		HONDA BR-V	217
HONDA Brio	11		HONDA Civic		13		HONDA CR-V	100
HONDA HR-V	87		HONDA Jazz		175			
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 624							
HYUNDAI Accent	173		HYUNDAI Creta		308		HYUNDAI Elantra	72
HYUNDAI Grand i10	1 030		HYUNDAI H1		172		HYUNDAI i20	476
HYUNDAI Kona	90		HYUNDAI Santa Fe		32		HYUNDAI Tucson	271
ISUZU MOTORS SOUTH AFRICA	54	4						
ISUZU MU-X	54	4						
JAGUAR LAND ROVER	368							
JAGUAR E-PACE	44		JAGUAR F-PACE		9		JAGUAR F-Type	8
JAGUAR I-PACE	20		JAGUAR XE		1		JAGUAR XF	3
L-R Discovery	47		L-R Discovery Sport		25		L-R Range Rover	11
L-R Range Rover Evoque	82		L-R Range Rover Sport		82		L-R Range Rover Velar	36
JMC	7							
LANDWIND X5	7							
KIA SOUTH AFRICA	1 200							
KIA Grand Sedona	48		KIA Picanto		630		KIA Rio	322
KIA Sorento	17		KIA Sportage		181		KIA Stinger	2
LAMBORGHINI SOUTH AFRICA **	6							
LAMBORGHINI	6							
MAHINDRA	330							
MAHINDRA KUV	215		MAHINDRA Scorpio		25		MAHINDRA Thar	11
MAHINDRA TUV	30		MAHINDRA XUV		49			
MASERATI SOUTH AFRICA	5							
MASERATI Ghibli	1		MASERATI Levante		4			
MAZDA SOUTHERN AFRICA	1 149							
MAZDA 2	254		MAZDA 3		191		MAZDA CX-3	295
MAZDA CX-5	407		MAZDA MX-5		2			
MERCEDES-BENZ SA **	1 129	11 836						
MERCEDES/SMART	1 129	11 836						
MINI MOTORS SA	150	18						
MINI ASX	19		MINI Eclipse Cross		70		MINI Outlander	9
MINI Pajero	13		MINI Pajero Sport		39	18		
NISSAN	2 027							
DATSUN GO	605		DATSUN GO+		111		NISSAN Almera	304
NISSAN Juke	37		NISSAN Micra		158		NISSAN Micra 5	264
NISSAN Patrol SW	2		NISSAN Qashqai		252		NISSAN X-Trail	294
OPEL	155							
OPEL Adam	8		OPEL Astra Hatch		25		OPEL Corsa	62
OPEL Crossland X	39		OPEL Grandland X		9		OPEL Mokka X	12
PCSA	97							

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Mar 2019 Industry New Vehicle sales

PEUGEOT 2008	21	PEUGEOT 208	29	PEUGEOT 3008	29		
PEUGEOT 308	16	PEUGEOT 5008	2				
PORSCHE **	144						
PORSCHE	144						
RENAULT	2 287						
RENAULT Captur	122	RENAULT Clio IV	167	RENAULT Duster	241		
RENAULT Koleos	32	RENAULT Kwid	1 081	RENAULT Megane IV	17		
RENAULT Sandero II	627						
SCUDERIA SOUTH AFRICA	6						
FERRARI 488 Spider	1	FERRARI 812	4	FERRARI Portofino	1		
SUBARU	96						
SUBARU Forester	41	SUBARU Impreza	5	SUBARU Outback	2		
SUBARU WRX	7	SUBARU XV	41				
SUZUKI AUTO	1 089						
SUZUKI Baleno	53	SUZUKI Celerio	52	SUZUKI Ciaz	59		
SUZUKI Dzire	158	SUZUKI Ertiga	90	SUZUKI Grand Vitara	4		
SUZUKI Ignis	160	SUZUKI Jimny	7	SUZUKI Swift	453		
SUZUKI Vitara	53						
TOYOTA	5 490	314					
LEXUS ES	35	LEXUS IS	3	LEXUS LX	25		
LEXUS NX	25	LEXUS RC	1	LEXUS RX	12		
LEXUS UX	30	TOYOTA 86	1	TOYOTA Avanza	335		
TOYOTA Aygo	90	TOYOTA C-HR	108	TOYOTA Corolla	1 081		
TOYOTA Corolla HB	180	TOYOTA Corolla Quest	462	TOYOTA Etios	755		
TOYOTA FJ Cruiser	9	TOYOTA Fortuner	954	215	TOYOTA Landcruiser 200		
TOYOTA Landcruiser SW	10	TOYOTA Prado	103	TOYOTA Prius	3		
TOYOTA RAV	715	TOYOTA RUSH	219	TOYOTA Yaris	229		
VOLKSWAGEN GROUP SA	6 207	9 571					
AUDI A1 Sportback	1	AUDI A3 Cabriolet	6	AUDI A3 Sedan	154		
AUDI A3 Sportback	193	AUDI A4	102	AUDI A4 Avant	5		
AUDI A5 Coupe/Cabriolet	29	AUDI A5 Sportback	34	AUDI A6	6		
AUDI A7 Sportback	16	AUDI A8	4	AUDI Q2	28		
AUDI Q3	18	AUDI Q5	155	AUDI Q7	16		
AUDI Q8	9	AUDI R8	10	AUDI TT	1		
VW Arteon	20	VW Caddy	59	VW Caravelle	22		
VW Golf 7	382	VW Jetta 6	19	VW Kombi	62		
VW Polo	1 383	9 571	VW Polo Sedan	353	VW Polo Vivo	2 498	
VW Tiguan	447	VW Touareg	21	VW up	154		
VOLVO CARS	224						
VOLVO S60	6	VOLVO S90	1	VOLVO V40	38		
VOLVO V40 CC	26	VOLVO V60 CC	2	VOLVO XC40	36		
VOLVO XC60	71	VOLVO XC90	44				
Light CV < 3501kg	RSA	EXP	RSA	EXP	RSA		
FCA SOUTH AFRICA	29	12					
FIAT Doblo Cargo	8	FIAT Ducato	1	FIAT Fiorino	15		
FIAT Fullback	5	12					
FMC	2 404	4 186					
FORD Ranger	2 376	4 186	FORD Tourneo Custom	26	FORD Transit Connect	2	
GREAT WALL MOTORS	188						
GWM Steed	188						
HYUNDAI AUTOMOTIVE SOUTH AFRICA	242						
HYUNDAI H1	7	HYUNDAI H100 Bakkie	235				
ISUZU MOTORS SOUTH AFRICA	1 607	239					
ISUZU D-MAX	1 445	226	ISUZU KB	162	13		
JMC	34						
CHANGAN Double Cab	7	CHANGAN Minivan	7	CHANGAN Single Cab	1		
JMC Boarding	5	JMC Carrying	6	JMC Vigus	8		
KIA SOUTH AFRICA	118						
KIA K2500	20	KIA K2700	98				
MAHINDRA	341						
MAHINDRA Bolero	71	MAHINDRA Genio	17	MAHINDRA Scorpio Pik-Up	253		
MAZDA SOUTHERN AFRICA	13						
MAZDA BT-50	13						
MERCEDES-BENZ SA **	109						
MERCEDES	109						
MITSUBISHI MOTORS SA	51	10					
MITSUBISHI Triton	51	10					
NISSAN	3 390	864					
DATSUN GO+	5	NISSAN Hardbody	209	830	NISSAN Navara	161	
NISSAN NP200	2 144	11	NISSAN NP300	839	23	NISSAN NV200	2
NISSAN NV350	6	NISSAN NV350 Taxi	23	NISSAN Patrol PU	1		
PCSA	2						
PEUGEOT Partner	2						
RENAULT	2						
RENAULT Trafic	2						
SUZUKI AUTO	61						
SUZUKI Gypsy	9	SUZUKI Super Carry	52				
TOYOTA	5 983	4 895					
TOYOTA Avanza	15	TOYOTA Dyna	118	TOYOTA Hilux	4 252		
TOYOTA Landcruiser PU	288	TOYOTA Quantum	1 310		4 895		
VOLKSWAGEN GROUP SA	420						
VW Amarok	188	VW Caddy	185	VW Transporter Cr-Bus	18		

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Mar 2019 Industry New Vehicle sales

VW Transporter P-Van

7

VW Transporter PU

22

Medium CV 3501-8500kg	RSA	EXP	RSA	EXP	RSA	EXP
FAW TRUCKS	14					
FAW 3.5 Ton	14					
FCA SOUTH AFRICA	3					
FIAT Ducato	3					
FMC	4					
FORD Transit	4					
HYUNDAI AUTOMOTIVE SOUTH AFRICA	19					
HYUNDAI EX-8	19					
ISUZU MOTORS SOUTH AFRICA	144	3				
ISUZU N-Series	144	3				
IVECO	53					
IVECO Daily	53					
JMC	15					
JMC Carrying	6		JMC Carrying Plus	9		
MERCEDES-BENZ SA **	175	1				
MERCEDES/FUSO	175	1				
PCSA	2					
PEUGEOT Boxer	2					
POWERSTAR	4					
POWERSTAR FT Series	4					
TATA	26					
TATA LPT	26					
TOYOTA	188	1				
HINO 300 Series	188	1				
VECV SOUTH AFRICA	1					
EICHER Pro 3008	1					
VOLKSWAGEN GROUP SA	127					
VW Crafter	127					

Heavy CV 8501-16500kg	RSA	EXP	RSA	EXP	RSA	EXP
FAW TRUCKS	51					
FAW CA 15	17		FAW CA 16	6	FAW CA 8	28
ISUZU MOTORS SOUTH AFRICA	101					
ISUZU F-Series	96		ISUZU FX-Series	5		
IVECO	5	2				
IVECO Eurocargo	5	2				
MAN	13					
MAN CLA	13					
MERCEDES-BENZ SA **	51					
MERCEDES/FUSO	51					
POWERSTAR	8					
POWERSTAR FT Series	8					
TATA	58					
TATA LPT	56		TATA Ultra	2		
TOYOTA	110	9				
HINO 500 Series	110	9				
VECV SOUTH AFRICA	6					
EICHER Pro 6016	6					
VOLVO GROUP SOUTHERN AFRICA	71	17				
UD TRUCKS Croner	71	17				

Extra Heavy CV > 16500kg	RSA	EXP	RSA	EXP	RSA	EXP
BABCOCK	50					
DAF XF	50					
FAW TRUCKS	28					
FAW CA 28	8		FAW CA 33	19	FAW CA 35	1
ISUZU MOTORS SOUTH AFRICA	42					
ISUZU F-Series	37		ISUZU FX-Series	5		
IVECO	23	2				
IVECO 682	1		IVECO Eurocargo	1	IVECO Stralis	2
IVECO Trakker	15					
MAN	161					
MAN CLA	6		MAN TGM	11	MAN TGS	139
MAN TGX	1		VW Constellation	4		
MERCEDES-BENZ SA **	269					
MERCEDES	269					
POWERSTAR	16					
POWERSTAR BeiBen	16					
SCANIA	119					
SCANIA G-Series	80		SCANIA P-Series	21	SCANIA R-Series	18
TATA	10					
DAEWOO Commercials	7		TATA LPT	2	TATA Prima	1
TOYOTA	24	1				
HINO 500 Series	15	1	HINO 700 Series	9		
VECV SOUTH AFRICA	1					
EICHER Pro 6025	1					
VOLVO GROUP SOUTHERN AFRICA	303	17				
UD TRUCKS Croner	6		UD TRUCKS Quester	29	UD TRUCKS Quon	45
VOLVO FH	163	6	VOLVO FM	60	7	

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Bus > 8500kg	RSA	EXP	RSA	EXP	RSA	EXP
ISUZU MOTORS SOUTH AFRICA	1					
ISUZU Bus	1					
IVECO	3					
IVECO Afriway	3					
MAN	32					
MAN Bus	28	VW Volksbus		4		
MERCEDES-BENZ SA **	16					
MERCEDES	16					
SCANIA	27	3				
SCANIA Bus	27	3				
TATA	1					
TATA LPO	1					
VOLVO GROUP SOUTHERN AFRICA	1					
VOLVO Bus	1					

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