

**Total Vehicles by Manufacturer**

	<b>RSA</b>	<b>Dealer</b>	<b>Gov</b>	<b>Rental</b>	<b>Single</b>	<b>Export</b>
TOYOTA	11 795	10410	401	684	300	5 220
VOLKSWAGEN GROUP SA	6 754	5327	454	643	330	9 571
NISSAN	5 417	4595	447	361	14	864
FMC	4 961	4144	287	428	102	4 193
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 885	2564	0	309	12	
RENAULT	2 289	1658	0	400	231	
ISUZU MOTORS SOUTH AFRICA	1 949	1582	330	8	29	246
MERCEDES-BENZ SA **	1 749	1749	0	0	0	11 837
BMW GROUP	1 385	1201	20	22	142	5 276
KIA SOUTH AFRICA	1 318	1297	0	7	14	
MAZDA SOUTHERN AFRICA	1 162	1153	0	0	9	
SUZUKI AUTO	1 150	857	63	230	0	
HONDA	744	739	0	0	5	
MAHINDRA	671	654	17	0	0	
HAVAL MOTORS SA **	631	631	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	375	343	16	0	16	34
JAGUAR LAND ROVER	368	349	1	2	16	
VOLVO CARS	224	184	0	3	37	
MAN	206	206	0	0	0	
GREAT WALL MOTORS	204	204	0	0	0	
FCA SOUTH AFRICA	203	187	16	0	0	20
MITSUBISHI MOTORS SA	201	159	1	40	1	28
OPEL	155	155	0	0	0	
SCANIA	146	145	0	1	0	3
PORSCHE **	144	144	0	0	0	
PCSA	101	96	0	0	5	
SUBARU	96	93	0	0	3	
TATA	95	78	17	0	0	
FAW TRUCKS	93	93	0	0	0	
IVECO	84	75	6	0	3	4
JMC	56	56	0	0	0	
BABCOCK	50	50	0	0	0	
POWERSTAR	28	28	0	0	0	
VECV SOUTH AFRICA	8	8	0	0	0	
LAMBORGHINI SOUTH AFRICA **	6	6	0	0	0	
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
MASERATI SOUTH AFRICA	5	5	0	0	0	
BENTLEY **	4	4	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>47 718</b>	<b>41235</b>	<b>2076</b>	<b>3138</b>	<b>1269</b>	<b>37 296</b>

**Passenger for Mar 2019**

	<b>RSA</b>	<b>Dealer</b>	<b>Gov</b>	<b>Rental</b>	<b>Single</b>	<b>Export</b>
VOLKSWAGEN GROUP SA	6 207	4929	347	639	292	9 571
TOYOTA	5 490	4746	102	366	276	314
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 624	2304	0	308	12	
FMC	2 553	2018	83	396	56	7
RENAULT	2 287	1656	0	400	231	
NISSAN	2 027	1718	35	264	10	
BMW GROUP	1 385	1201	20	22	142	5 276
KIA SOUTH AFRICA	1 200	1179	0	7	14	
MAZDA SOUTHERN AFRICA	1 149	1141	0	0	8	
MERCEDES-BENZ SA **	1 129	1129	0	0	0	11 836
SUZUKI AUTO	1 089	796	63	230	0	
HONDA	744	739	0	0	5	
HAVAL MOTORS SA **	631	631	0	0	0	
JAGUAR LAND ROVER	368	349	1	2	16	
MAHINDRA	330	321	9	0	0	
VOLVO CARS	224	184	0	3	37	
FCA SOUTH AFRICA	171	155	16	0	0	8
OPEL	155	155	0	0	0	
MITSUBISHI MOTORS SA	150	109	1	40	0	18
PORSCHE **	144	144	0	0	0	
PCSA	97	92	0	0	5	
SUBARU	96	93	0	0	3	
ISUZU MOTORS SOUTH AFRICA	54	50	0	0	4	4
GREAT WALL MOTORS	16	16	0	0	0	
JMC	7	7	0	0	0	
LAMBORGHINI SOUTH AFRICA **	6	6	0	0	0	
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
MASERATI SOUTH AFRICA	5	5	0	0	0	
BENTLEY **	4	4	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>30 348</b>	<b>25883</b>	<b>677</b>	<b>2677</b>	<b>1111</b>	<b>27 034</b>

\*\* Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

## Light CV &lt; 3501kg for Mar 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	5 983	5361	281	318	23	4 895
NISSAN	3 390	2877	412	97	4	864
FMC	2 404	2122	204	32	46	4 186
ISUZU MOTORS SOUTH AFRICA	1 607	1245	329	8	25	239
VOLKSWAGEN GROUP SA	420	355	27	0	38	
MAHINDRA	341	333	8	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	242	241	0	1	0	
GREAT WALL MOTORS	188	188	0	0	0	
KIA SOUTH AFRICA	118	118	0	0	0	
MERCEDES-BENZ SA **	109	109	0	0	0	
SUZUKI AUTO	61	61	0	0	0	
MITSUBISHI MOTORS SA	51	50	0	0	1	10
JMC	34	34	0	0	0	
FCA SOUTH AFRICA	29	29	0	0	0	12
MAZDA SOUTHERN AFRICA	13	12	0	0	1	
PCSA	2	2	0	0	0	
RENAULT	2	2	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>14 994</b>	<b>13139</b>	<b>1261</b>	<b>456</b>	<b>138</b>	<b>10 206</b>

## Medium CV 3501-8500kg for Mar 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	188	176	12	0	0	1
MERCEDES-BENZ SA **	175	175	0	0	0	1
ISUZU MOTORS SOUTH AFRICA	144	143	1	0	0	3
VOLKSWAGEN GROUP SA	127	43	80	4	0	
IVECO	53	47	6	0	0	
TATA	26	26	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	19	19	0	0	0	
JMC	15	15	0	0	0	
FAW TRUCKS	14	14	0	0	0	
FMC	4	4	0	0	0	
POWERSTAR	4	4	0	0	0	
FCA SOUTH AFRICA	3	3	0	0	0	
PCSA	2	2	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>775</b>	<b>672</b>	<b>99</b>	<b>4</b>	<b>0</b>	<b>5</b>

## Heavy CV 8501-16500kg for Mar 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	110	105	5	0	0	9
ISUZU MOTORS SOUTH AFRICA	101	101	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	71	49	6	0	16	17
TATA	58	41	17	0	0	
MERCEDES-BENZ SA **	51	51	0	0	0	
FAW TRUCKS	51	51	0	0	0	
MAN	13	13	0	0	0	
POWERSTAR	8	8	0	0	0	
VECV SOUTH AFRICA	6	6	0	0	0	
IVECO	5	5	0	0	0	2
<b>INDUSTRY TOTAL</b>	<b>474</b>	<b>430</b>	<b>28</b>	<b>0</b>	<b>16</b>	<b>28</b>

## Extra Heavy CV &gt; 16500kg for Mar 2019

	RSA	Dealer	Gov	Rental	Single	Export
VOLVO GROUP SOUTHERN AFRICA	303	293	10	0	0	17
MERCEDES-BENZ SA **	269	269	0	0	0	
MAN	161	161	0	0	0	
SCANIA	119	118	0	1	0	
BABCOCK	50	50	0	0	0	
ISUZU MOTORS SOUTH AFRICA	42	42	0	0	0	
FAW TRUCKS	28	28	0	0	0	
TOYOTA	24	22	1	0	1	1
IVECO	23	23	0	0	0	2
POWERSTAR	16	16	0	0	0	
TATA	10	10	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>1 046</b>	<b>1033</b>	<b>11</b>	<b>1</b>	<b>1</b>	<b>20</b>

## Bus &gt; 8500kg for Mar 2019

	RSA	Dealer	Gov	Rental	Single	Export
MAN	32	32	0	0	0	
SCANIA	27	27	0	0	0	3
MERCEDES-BENZ SA **	16	16	0	0	0	
IVECO	3	0	0	0	3	
ISUZU MOTORS SOUTH AFRICA	1	1	0	0	0	
TATA	1	1	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	1	1	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>81</b>	<b>78</b>	<b>0</b>	<b>0</b>	<b>3</b>	<b>3</b>

Mar 2019 Industry New Vehicle sales: OEM Sales

Make Totals for Mar 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	11 342	9976	383	684	299	5 209
VOLKSWAGEN	5 975	4685	415	574	301	9 571
FORD	4 961	4144	287	428	102	4 193
NISSAN	4 696	3877	445	361	13	864
HYUNDAI	2 885	2564	0	309	12	
RENAULT	2 289	1658	0	400	231	
ISUZU	1 949	1582	330	8	29	246
KIA	1 318	1297	0	7	14	
BMW	1 192	1024	20	22	126	5 276
MAZDA	1 162	1153	0	0	9	
SUZUKI	1 150	857	63	230	0	
MERCEDES/SMART	1 129	1129	0	0	0	11 836
AUDI	787	650	39	69	29	
HONDA	744	739	0	0	5	
DATSUN	721	718	2	0	1	
MAHINDRA	671	654	17	0	0	
HAVAL **	631	631	0	0	0	
MERCEDES	394	394	0	0	0	
HINO	322	303	18	0	1	11
LAND ROVER	283	266	0	2	15	
MERCEDES/FUSO	226	226	0	0	0	1
VOLVO	224	184	0	3	37	
VOLVO TRUCKS	223	223	0	0	0	13
GWM	204	204	0	0	0	
MITSUBISHI	201	159	1	40	1	28
MAN	198	198	0	0	0	
MINI	193	177	0	0	16	
OPEL	155	155	0	0	0	
UD TRUCKS	151	119	16	0	16	21
SCANIA	146	145	0	1	0	3
PORSCHE **	144	144	0	0	0	
LEXUS	131	131	0	0	0	
PEUGEOT	101	96	0	0	5	
SUBARU	96	93	0	0	3	
FAW	93	93	0	0	0	
TATA TRUCK & BUS	88	71	17	0	0	
FIAT	88	88	0	0	0	12
JAGUAR	85	83	1	0	1	
IVECO	84	75	6	0	3	4
JEEP	84	68	16	0	0	8
DAF	50	50	0	0	0	
JMC	34	34	0	0	0	
POWERSTAR	28	28	0	0	0	
ALFA ROMEO	21	21	0	0	0	
CHANGAN	15	15	0	0	0	
ABARTH	10	10	0	0	0	
EICHER	8	8	0	0	0	
LANDWIND	7	7	0	0	0	
DAEWOO	7	7	0	0	0	
LAMBORGHINI **	6	6	0	0	0	
FERRARI	6	6	0	0	0	
MASERATI	5	5	0	0	0	
BENTLEY **	4	4	0	0	0	
VOLVO BUS	1	1	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>47 718</b>	<b>41235</b>	<b>2076</b>	<b>3138</b>	<b>1269</b>	<b>37 296</b>

RSA and Export Sales by Market

	Mar 2019		Var %		Mar 2018		Feb 2019		Mar 2019 YTD		Var %		Mar 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	30 348	27 034	-5.6%	64.8%	32 153	16 405	27 567	19 707	87 531	57 213	-8.7%	28.2%	95 844	44 630
Light CV < 3501kg	14 994	10 206	1.9%	-25.5%	14 719	13 699	14 122	13 906	40 816	31 820	3.1%	17.8%	39 589	27 018
Medium CV 3501-8500kg	775	5	6.2%	-64.3%	730	14	661	13	1 983	23	13.2%	-17.9%	1 752	28
Heavy CV 8501-16500kg	474	28	5.3%	0.0%	450	28	382	15	1 180	49	2.3%	-31.0%	1 153	71
Extra Heavy CV > 16500kg	1 046	20	-3.6%	42.9%	1 085	14	1 002	33	2 762	111	2.4%	56.3%	2 698	71
Bus > 8500kg	81	3	-12.9%	200.0%	93	1	71	1	207	5	-11.2%	400.0%	233	1
<b>INDUSTRY TOTAL</b>	<b>47 718</b>	<b>37 296</b>	<b>-3.1%</b>	<b>23.7%</b>	<b>49 230</b>	<b>30 161</b>	<b>43 805</b>	<b>33 675</b>	<b>134 479</b>	<b>89 221</b>	<b>-4.8%</b>	<b>24.2%</b>	<b>141 269</b>	<b>71 819</b>

\*\* Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Dealer and Government Sales by Market

	Mar 2019		Var %		Mar 2018		Feb 2019		Mar 2019 YTD		Var %		Mar 2018 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	25 883	677	-8.7%	114.2%	28 334	316	21 732	603	69 620	1 944	-8.0%	57.8%	75 713	1 232
Light CV < 3501kg	13 139	1 261	-3.0%	111.6%	13 552	596	12 407	1 032	36 032	3 078	-0.8%	81.0%	36 313	1 701
Medium CV 3501-8500kg	672	99	1.8%	47.8%	660	67	568	82	1 740	218	9.8%	48.3%	1 584	147
Heavy CV 8501-16500kg	430	28	-0.2%	55.6%	431	18	378	2	1 128	31	2.8%	-36.7%	1 097	49
Extra Heavy CV > 16500kg	1 033	11	-0.6%	-73.2%	1 039	41	981	17	2 716	34	3.5%	-32.0%	2 623	50
Bus > 8500kg	78		-15.2%	-100.0%	92	1	65		198		-11.6%	-100.0%	224	9
<b>INDUSTRY TOTAL</b>	<b>41 235</b>	<b>2 076</b>	<b>-6.5%</b>	<b>99.8%</b>	<b>44 108</b>	<b>1 039</b>	<b>36 131</b>	<b>1 736</b>	<b>111 434</b>	<b>5 305</b>	<b>-5.2%</b>	<b>66.4%</b>	<b>117 554</b>	<b>3 188</b>

Rental and Single Sales by Market

	Mar 2019		Var %		Mar 2018		Feb 2019		Mar 2019 YTD		Var %		Mar 2018 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	2 677	1 111	14.9%	-5.3%	2 330	1 173	3 926	1 306	12 461	3 506	-13.2%	-22.8%	14 358	4 541
Light CV < 3501kg	456	138	21.3%	-29.2%	376	195	476	207	1 213	493	8.4%	8.1%	1 119	456
Medium CV 3501-8500kg	4		300.0%	-100.0%	1	2	8	3	20	5	300.0%	-68.8%	5	16
Heavy CV 8501-16500kg		16	0.0%	1500.0%		1	1	1	2	19	0.0%	171.4%		7
Extra Heavy CV > 16500kg	1	1	-66.7%	-50.0%	3	2	2	2	9	3	-47.1%	-62.5%	17	8
Bus > 8500kg		3	0.0%	0.0%				6		9	0.0%	0.0%		
<b>INDUSTRY TOTAL</b>	<b>3 138</b>	<b>1 269</b>	<b>15.8%</b>	<b>-7.6%</b>	<b>2 710</b>	<b>1 373</b>	<b>4 413</b>	<b>1 525</b>	<b>13 705</b>	<b>4 035</b>	<b>-11.6%</b>	<b>-22.8%</b>	<b>15 499</b>	<b>5 028</b>

Passenger RSA Dealer Gov Rental Single Export

<b>BENTLEY **</b>	<b>4</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
BENTLEY	4	4	0	0	0	0
<b>BMW GROUP</b>	<b>1 385</b>	<b>1201</b>	<b>20</b>	<b>22</b>	<b>142</b>	<b>5 276</b>
BMW 1-Series	84	73	10	0	1	
BMW 2-Series	38	33	0	0	5	
BMW 3-Series	373	336	0	17	20	
BMW 4-Series	65	54	0	0	11	
BMW 5-Series	56	38	8	1	9	
BMW 6-Series	8	1	0	0	7	
BMW 7-Series	15	9	0	0	6	
BMW 8-Series	12	12	0	0	0	
BMW i3	5	5	0	0	0	
BMW i8	2	1	0	0	1	
BMW X1	87	68	2	0	17	
BMW X2	36	27	0	0	9	
BMW X3	218	214	0	1	3	5 276
BMW X4	65	40	0	1	24	
BMW X5	98	96	0	2	0	
BMW X6	11	6	0	0	5	
BMW Z4	19	11	0	0	8	
MINI Clubman	25	22	0	0	3	
MINI Convertible	4	4	0	0	0	
MINI Countryman	61	53	0	0	8	
MINI Hatch 3-dr	65	60	0	0	5	
MINI Hatch 5-dr	38	38	0	0	0	
<b>FCA SOUTH AFRICA</b>	<b>171</b>	<b>155</b>	<b>16</b>	<b>0</b>	<b>0</b>	<b>8</b>
ABARTH 124 Spider	2	2	0	0	0	
ABARTH 595	8	8	0	0	0	
ALFA Giulia	4	4	0	0	0	
ALFA Giulietta	4	4	0	0	0	
ALFA Stelvio	13	13	0	0	0	
FIAT 500	25	25	0	0	0	
FIAT 500X	9	9	0	0	0	
FIAT Panda	10	10	0	0	0	
FIAT Tipo	12	12	0	0	0	
JEEP Cherokee	17	1	16	0	0	
JEEP Compass	3	3	0	0	0	2
JEEP Grand Cherokee	39	39	0	0	0	6
JEEP Renegade	6	6	0	0	0	
JEEP Wrangler	19	19	0	0	0	
<b>FMC</b>	<b>2 553</b>	<b>2018</b>	<b>83</b>	<b>396</b>	<b>56</b>	<b>7</b>
FORD EcoSport	868	755	0	101	12	
FORD Everest	447	422	3	0	22	7
FORD Fiesta	402	387	0	0	15	
FORD Figo	722	343	80	295	4	
FORD Focus	1	1	0	0	0	
FORD Kuga	91	88	0	0	3	
FORD Mustang	22	22	0	0	0	
<b>GREAT WALL MOTORS</b>	<b>16</b>	<b>16</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GWM M4	16	16	0	0	0	
<b>HAVAL MOTORS SA **</b>	<b>631</b>	<b>631</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
HAVAL	631	631	0	0	0	
<b>HONDA</b>	<b>744</b>	<b>739</b>	<b>0</b>	<b>0</b>	<b>5</b>	<b>0</b>
HONDA Amaze	56	56	0	0	0	
HONDA Ballade	85	84	0	0	1	
HONDA Brio	11	11	0	0	0	

\*\* Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

HONDA BR-V	217	216	0	0	1
HONDA Civic	13	13	0	0	0
HONDA CR-V	100	97	0	0	3
HONDA HR-V	87	87	0	0	0
HONDA Jazz	175	175	0	0	0
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>2 624</b>	<b>2304</b>	<b>0</b>	<b>308</b>	<b>12</b>
HYUNDAI Accent	173	71	0	101	1
HYUNDAI Creta	308	307	0	0	1
HYUNDAI Elantra	72	70	0	0	2
HYUNDAI Grand i10	1 030	1023	0	7	0
HYUNDAI H1	172	120	0	52	0
HYUNDAI i20	476	328	0	146	2
HYUNDAI Kona	90	89	0	0	1
HYUNDAI Santa Fe	32	31	0	0	1
HYUNDAI Tucson	271	265	0	2	4
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>54</b>	<b>50</b>	<b>0</b>	<b>0</b>	<b>4</b>
ISUZU MU-X	54	50	0	0	4
<b>JAGUAR LAND ROVER</b>	<b>368</b>	<b>349</b>	<b>1</b>	<b>2</b>	<b>16</b>
JAGUAR E-PACE	44	44	0	0	0
JAGUAR F-PACE	9	8	0	0	1
JAGUAR F-Type	8	8	0	0	0
JAGUAR I-PACE	20	20	0	0	0
JAGUAR XE	1	1	0	0	0
JAGUAR XF	3	2	1	0	0
L-R Discovery	47	45	0	2	0
L-R Discovery Sport	25	25	0	0	0
L-R Range Rover	11	11	0	0	0
L-R Range Rover Evoque	82	70	0	0	12
L-R Range Rover Sport	82	80	0	0	2
L-R Range Rover Velar	36	35	0	0	1
<b>JMC</b>	<b>7</b>	<b>7</b>	<b>0</b>	<b>0</b>	<b>0</b>
LANDWIND X5	7	7	0	0	0
<b>KIA SOUTH AFRICA</b>	<b>1 200</b>	<b>1179</b>	<b>0</b>	<b>7</b>	<b>14</b>
KIA Grand Sedona	48	48	0	0	0
KIA Picanto	630	629	0	0	1
KIA Rio	322	312	0	0	10
KIA Sorento	17	17	0	0	0
KIA Sportage	181	171	0	7	3
KIA Stinger	2	2	0	0	0
<b>LAMBORGHINI SOUTH AFRICA **</b>	<b>6</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>0</b>
LAMBORGHINI	6	6	0	0	0
<b>MAHINDRA</b>	<b>330</b>	<b>321</b>	<b>9</b>	<b>0</b>	<b>0</b>
MAHINDRA KUV	215	215	0	0	0
MAHINDRA Scorpio	25	25	0	0	0
MAHINDRA Thar	11	11	0	0	0
MAHINDRA TUV	30	30	0	0	0
MAHINDRA XUV	49	40	9	0	0
<b>MASERATI SOUTH AFRICA</b>	<b>5</b>	<b>5</b>	<b>0</b>	<b>0</b>	<b>0</b>
MASERATI Ghibli	1	1	0	0	0
MASERATI Levante	4	4	0	0	0
<b>MAZDA SOUTHERN AFRICA</b>	<b>1 149</b>	<b>1141</b>	<b>0</b>	<b>0</b>	<b>8</b>
MAZDA 2	254	253	0	0	1
MAZDA 3	191	190	0	0	1
MAZDA CX-3	295	292	0	0	3
MAZDA CX-5	407	404	0	0	3
MAZDA MX-5	2	2	0	0	0
<b>MERCEDES-BENZ SA **</b>	<b>1 129</b>	<b>1129</b>	<b>0</b>	<b>0</b>	<b>11 836</b>
MERCEDES-SMART	1 129	1129	0	0	11 836
<b>MITSUBISHI MOTORS SA</b>	<b>150</b>	<b>109</b>	<b>1</b>	<b>40</b>	<b>0</b>
MITSUBISHI ASX	19	18	1	0	0
MITSUBISHI Eclipse Cross	70	50	0	20	0
MITSUBISHI Outlander	9	9	0	0	0
MITSUBISHI Pajero	13	13	0	0	0
MITSUBISHI Pajero Sport	39	19	0	20	0
<b>NISSAN</b>	<b>2 027</b>	<b>1718</b>	<b>35</b>	<b>264</b>	<b>10</b>
DATSUN GO	605	604	0	0	1
DATSUN GO+	111	109	2	0	0
NISSAN Almera	304	159	31	112	2
NISSAN Juke	37	37	0	0	0
NISSAN Micra	158	158	0	0	0
NISSAN Micra 5	264	112	0	148	4
NISSAN Patrol SW	2	2	0	0	0
NISSAN Qashqai	252	246	0	4	2
NISSAN X-Trail	294	291	2	0	1
<b>OPEL</b>	<b>155</b>	<b>155</b>	<b>0</b>	<b>0</b>	<b>0</b>
OPEL Adam	8	8	0	0	0
OPEL Astra Hatch	25	25	0	0	0
OPEL Corsa	62	62	0	0	0
OPEL Crossland X	39	39	0	0	0
OPEL Grandland X	9	9	0	0	0
OPEL MOKKA X	12	12	0	0	0
<b>PCSA</b>	<b>97</b>	<b>92</b>	<b>0</b>	<b>0</b>	<b>5</b>
PEUGEOT 2008	21	21	0	0	0
PEUGEOT 208	29	29	0	0	0

\*\* Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Mar 2019 Industry New Vehicle sales: OEM Sales

PEUGEOT 3008	29	28	0	0	1	
PEUGEOT 308	16	14	0	0	2	
PEUGEOT 5008	2	0	0	0	2	
<b>PORSCHE **</b>	<b>144</b>	<b>144</b>	<b>0</b>	<b>0</b>	<b>0</b>	
PORSCHE	144	144	0	0	0	
<b>RENAULT</b>	<b>2 287</b>	<b>1656</b>	<b>0</b>	<b>400</b>	<b>231</b>	
RENAULT Captur	122	86	0	0	36	
RENAULT Clio IV	167	151	0	14	2	
RENAULT Duster	241	197	0	26	18	
RENAULT Koleos	32	32	0	0	0	
RENAULT Kwid	1 081	957	0	0	124	
RENAULT Megane IV	17	17	0	0	0	
RENAULT Sandero II	627	216	0	360	51	
<b>SCUDERIA SOUTH AFRICA</b>	<b>6</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FERRARI 488 Spider	1	1	0	0	0	
FERRARI 812	4	4	0	0	0	
FERRARI Portofino	1	1	0	0	0	
<b>SUBARU</b>	<b>96</b>	<b>93</b>	<b>0</b>	<b>0</b>	<b>3</b>	
SUBARU Forester	41	41	0	0	0	
SUBARU Impreza	5	5	0	0	0	
SUBARU Outback	2	2	0	0	0	
SUBARU WRX	7	7	0	0	0	
SUBARU XV	41	38	0	0	3	
<b>SUZUKI AUTO</b>	<b>1 089</b>	<b>796</b>	<b>63</b>	<b>230</b>	<b>0</b>	
SUZUKI Baleno	53	51	2	0	0	
SUZUKI Celerio	52	52	0	0	0	
SUZUKI Ciaz	59	5	24	30	0	
SUZUKI Dzire	158	25	33	100	0	
SUZUKI Ertiga	90	87	3	0	0	
SUZUKI Grand Vitara	4	4	0	0	0	
SUZUKI Ignis	160	160	0	0	0	
SUZUKI Jimny	7	7	0	0	0	
SUZUKI Swift	453	352	1	100	0	
SUZUKI Vitara	53	53	0	0	0	
<b>TOYOTA</b>	<b>5 490</b>	<b>4746</b>	<b>102</b>	<b>366</b>	<b>276</b>	<b>314</b>
LEXUS ES	35	35	0	0	0	
LEXUS IS	3	3	0	0	0	
LEXUS LX	25	25	0	0	0	
LEXUS NX	25	25	0	0	0	
LEXUS RC	1	1	0	0	0	
LEXUS RX	12	12	0	0	0	
LEXUS UX	30	30	0	0	0	
TOYOTA 86	1	1	0	0	0	
TOYOTA Avanza	335	322	3	2	8	
TOYOTA Aygo	90	86	0	0	4	
TOYOTA C-HR	108	102	0	0	6	
TOYOTA Corolla	1 081	992	28	0	61	99
TOYOTA Corolla HB	180	177	0	0	3	
TOYOTA Corolla Quest	462	274	30	152	6	
TOYOTA Etios	755	689	30	0	36	
TOYOTA FJ Cruiser	9	8	0	0	1	
TOYOTA Fortuner	954	838	10	95	11	215
TOYOTA Landcruiser 200	105	101	0	0	4	
TOYOTA Landcruiser SW	10	6	0	2	2	
TOYOTA Prado	103	96	1	0	6	
TOYOTA Prius	3	3	0	0	0	
TOYOTA RAV	715	526	0	71	118	
TOYOTA RUSH	219	178	0	40	1	
TOYOTA Yaris	229	216	0	4	9	
<b>VOLKSWAGEN GROUP SA</b>	<b>6 207</b>	<b>4929</b>	<b>347</b>	<b>639</b>	<b>292</b>	<b>9 571</b>
AUDI A1 Sportback	1	1	0	0	0	
AUDI A3 Cabriolet	6	5	0	0	1	
AUDI A3 Sedan	154	110	34	6	4	
AUDI A3 Sportback	193	182	2	1	8	
AUDI A4	102	85	1	15	1	
AUDI A4 Avant	5	5	0	0	0	
AUDI A5 Coupe/Cabriolet	29	26	0	0	3	
AUDI A5 Sportback	34	34	0	0	0	
AUDI A6	6	6	0	0	0	
AUDI A7 Sportback	16	16	0	0	0	
AUDI A8	4	2	2	0	0	
AUDI Q2	28	28	0	0	0	
AUDI Q3	18	18	0	0	0	
AUDI Q5	155	105	0	47	3	
AUDI Q7	16	16	0	0	0	
AUDI Q8	9	0	0	0	9	
AUDI R8	10	10	0	0	0	
AUDI TT	1	1	0	0	0	
VW Arteon	20	14	0	0	6	
VW Caddy	59	54	0	0	5	
VW Caravelle	22	19	1	0	2	
VW Golf 7	382	263	53	1	65	
VW Jetta 6	19	15	4	0	0	
VW Kombi	62	31	2	27	2	
VW Polo	1 383	1219	14	144	6	9 571
VW Polo Sedan	353	184	111	42	16	

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Mar 2019 Industry New Vehicle sales: OEM Sales

VW Polo Vivo	2 498	1970	118	311	99	
VW Tiguan	447	393	4	8	42	
VW Touareg	21	18	1	0	2	
VW up	154	99	0	37	18	
<b>VOLVO CARS</b>	<b>224</b>	<b>184</b>	<b>0</b>	<b>3</b>	<b>37</b>	
VOLVO S60	6	6	0	0	0	
VOLVO S90	1	0	0	0	1	
VOLVO V40	38	35	0	1	2	
VOLVO V40 CC	26	26	0	0	0	
VOLVO V60 CC	2	2	0	0	0	
VOLVO XC40	36	36	0	0	0	
VOLVO XC60	71	62	0	1	8	
VOLVO XC90	44	17	0	1	26	
<b>Light CV &lt; 3501kg</b>	<b>RSA</b>	<b>Dealer</b>	<b>Gov</b>	<b>Rental</b>	<b>Single</b>	<b>Export</b>
<b>FCA SOUTH AFRICA</b>	<b>29</b>	<b>29</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>12</b>
FIAT Doblo Cargo	8	8	0	0	0	
FIAT Ducato	1	1	0	0	0	
FIAT Fiorino	15	15	0	0	0	
FIAT Fullback	5	5	0	0	0	12
<b>FMC</b>	<b>2 404</b>	<b>2122</b>	<b>204</b>	<b>32</b>	<b>46</b>	<b>4 186</b>
FORD Ranger	2 376	2095	204	31	46	4 186
FORD Tourneo Custom	26	25	0	1	0	
FORD Transit Connect	2	2	0	0	0	
<b>GREAT WALL MOTORS</b>	<b>188</b>	<b>188</b>	<b>0</b>	<b>0</b>	<b>0</b>	
GWM Steed	188	188	0	0	0	
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>242</b>	<b>241</b>	<b>0</b>	<b>1</b>	<b>0</b>	
HYUNDAI H1	7	7	0	0	0	
HYUNDAI H100 Bakkie	235	234	0	1	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>1 607</b>	<b>1245</b>	<b>329</b>	<b>8</b>	<b>25</b>	<b>239</b>
ISUZU D-MAX	1 445	1113	324	8	0	226
ISUZU KB	162	132	5	0	25	13
<b>JMC</b>	<b>34</b>	<b>34</b>	<b>0</b>	<b>0</b>	<b>0</b>	
CHANGAN Double Cab	7	7	0	0	0	
CHANGAN Minivan	7	7	0	0	0	
CHANGAN Single Cab	1	1	0	0	0	
JMC Boarding	5	5	0	0	0	
JMC Carrying	6	6	0	0	0	
JMC Vigus	8	8	0	0	0	
<b>KIA SOUTH AFRICA</b>	<b>118</b>	<b>118</b>	<b>0</b>	<b>0</b>	<b>0</b>	
KIA K2500	20	20	0	0	0	
KIA K2700	98	98	0	0	0	
<b>MAHINDRA</b>	<b>341</b>	<b>333</b>	<b>8</b>	<b>0</b>	<b>0</b>	
MAHINDRA Bolero	71	71	0	0	0	
MAHINDRA Genio	17	17	0	0	0	
MAHINDRA Scorpio Pik-Up	253	245	8	0	0	
<b>MAZDA SOUTHERN AFRICA</b>	<b>13</b>	<b>12</b>	<b>0</b>	<b>0</b>	<b>1</b>	
MAZDA BT-50	13	12	0	0	1	
<b>MERCEDES-BENZ SA **</b>	<b>109</b>	<b>109</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MERCEDES	109	109	0	0	0	
<b>MITSUBISHI MOTORS SA</b>	<b>51</b>	<b>50</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>10</b>
MITSUBISHI Triton	51	50	0	0	1	10
<b>NISSAN</b>	<b>3 390</b>	<b>2877</b>	<b>412</b>	<b>97</b>	<b>4</b>	<b>864</b>
DATSUN GO+	5	5	0	0	0	
NISSAN Hardbody	209	209	0	0	0	830
NISSAN Navara	161	157	0	0	4	
NISSAN NP200	2 144	2070	7	67	0	11
NISSAN NP300	839	407	402	30	0	23
NISSAN NV200	2	2	0	0	0	
NISSAN NV350	6	4	2	0	0	
NISSAN NV350 Taxi	23	22	1	0	0	
NISSAN Patrol PU	1	1	0	0	0	
<b>PCSA</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	
PEUGEOT Partner	2	2	0	0	0	
<b>RENAULT</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	
RENAULT Trafic	2	2	0	0	0	
<b>SUZUKI AUTO</b>	<b>61</b>	<b>61</b>	<b>0</b>	<b>0</b>	<b>0</b>	
SUZUKI Gypsy	9	9	0	0	0	
SUZUKI Super Carry	52	52	0	0	0	
<b>TOYOTA</b>	<b>5 983</b>	<b>5361</b>	<b>281</b>	<b>318</b>	<b>23</b>	<b>4 895</b>
TOYOTA Avanza	15	15	0	0	0	
TOYOTA Dyna	118	118	0	0	0	
TOYOTA Hilux	4 252	3693	229	310	20	4 895
TOYOTA Landcruiser PU	288	281	3	1	3	
TOYOTA Quantum	1 310	1254	49	7	0	
<b>VOLKSWAGEN GROUP SA</b>	<b>420</b>	<b>355</b>	<b>27</b>	<b>0</b>	<b>38</b>	
VW AmaroK	188	159	14	0	15	
VW Caddy	185	154	9	0	22	
VW Transporter Cr-Bus	18	16	2	0	0	
VW Transporter PU	22	19	2	0	1	
VW Transporter P-Van	7	7	0	0	0	
<b>Medium CV 3501-8500kg</b>	<b>RSA</b>	<b>Dealer</b>	<b>Gov</b>	<b>Rental</b>	<b>Single</b>	<b>Export</b>

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<b>FAW TRUCKS</b>	<b>14</b>	<b>14</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FAW 3.5 Ton	14	14	0	0	0	
<b>FCA SOUTH AFRICA</b>	<b>3</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FIAT Ducato	3	3	0	0	0	
<b>FMC</b>	<b>4</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FORD Transit	4	4	0	0	0	
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>19</b>	<b>19</b>	<b>0</b>	<b>0</b>	<b>0</b>	
HYUNDAI EX-8	19	19	0	0	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>144</b>	<b>143</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>3</b>
ISUZU N-Series	144	143	1	0	0	3
<b>IVECO</b>	<b>53</b>	<b>47</b>	<b>6</b>	<b>0</b>	<b>0</b>	
IVECO Daily	53	47	6	0	0	
<b>JMC</b>	<b>15</b>	<b>15</b>	<b>0</b>	<b>0</b>	<b>0</b>	
JMC Carrying	6	6	0	0	0	
JMC Carrying Plus	9	9	0	0	0	
<b>MERCEDES-BENZ SA **</b>	<b>175</b>	<b>175</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>
MERCEDES/FUSO	175	175	0	0	0	1
<b>PCSA</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	
PEUGEOT Boxer	2	2	0	0	0	
<b>POWERSTAR</b>	<b>4</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>0</b>	
POWERSTAR FT Series	4	4	0	0	0	
<b>TATA</b>	<b>26</b>	<b>26</b>	<b>0</b>	<b>0</b>	<b>0</b>	
TATA LPT	26	26	0	0	0	
<b>TOYOTA</b>	<b>188</b>	<b>176</b>	<b>12</b>	<b>0</b>	<b>0</b>	<b>1</b>
HINO 300 Series	188	176	12	0	0	1
<b>VECV SOUTH AFRICA</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	
EICHER Pro 3008	1	1	0	0	0	
<b>VOLKSWAGEN GROUP SA</b>	<b>127</b>	<b>43</b>	<b>80</b>	<b>4</b>	<b>0</b>	
VW Crafter	127	43	80	4	0	
<b>Heavy CV 8501-16500kg</b>						
	<b>RSA</b>	<b>Dealer</b>	<b>Gov</b>	<b>Rental</b>	<b>Single</b>	<b>Export</b>
<b>FAW TRUCKS</b>	<b>51</b>	<b>51</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FAW CA 15	17	17	0	0	0	
FAW CA 16	6	6	0	0	0	
FAW CA 8	28	28	0	0	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>101</b>	<b>101</b>	<b>0</b>	<b>0</b>	<b>0</b>	
ISUZU F-Series	96	96	0	0	0	
ISUZU FX-Series	5	5	0	0	0	
<b>IVECO</b>	<b>5</b>	<b>5</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>
IVECO Eurocargo	5	5	0	0	0	2
<b>MAN</b>	<b>13</b>	<b>13</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MAN CLA	13	13	0	0	0	
<b>MERCEDES-BENZ SA **</b>	<b>51</b>	<b>51</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MERCEDES/FUSO	51	51	0	0	0	
<b>POWERSTAR</b>	<b>8</b>	<b>8</b>	<b>0</b>	<b>0</b>	<b>0</b>	
POWERSTAR FT Series	8	8	0	0	0	
<b>TATA</b>	<b>58</b>	<b>41</b>	<b>17</b>	<b>0</b>	<b>0</b>	
TATA LPT	56	39	17	0	0	
TATA Ultra	2	2	0	0	0	
<b>TOYOTA</b>	<b>110</b>	<b>105</b>	<b>5</b>	<b>0</b>	<b>0</b>	<b>9</b>
HINO 500 Series	110	105	5	0	0	9
<b>VECV SOUTH AFRICA</b>	<b>6</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>0</b>	
EICHER Pro 6016	6	6	0	0	0	
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>71</b>	<b>49</b>	<b>6</b>	<b>0</b>	<b>16</b>	<b>17</b>
UD TRUCKS Croner	71	49	6	0	16	17
<b>Extra Heavy CV &gt; 16500kg</b>						
	<b>RSA</b>	<b>Dealer</b>	<b>Gov</b>	<b>Rental</b>	<b>Single</b>	<b>Export</b>
<b>BABCOCK</b>	<b>50</b>	<b>50</b>	<b>0</b>	<b>0</b>	<b>0</b>	
DAF XF	50	50	0	0	0	
<b>FAW TRUCKS</b>	<b>28</b>	<b>28</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FAW CA 28	8	8	0	0	0	
FAW CA 33	19	19	0	0	0	
FAW CA 35	1	1	0	0	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>42</b>	<b>42</b>	<b>0</b>	<b>0</b>	<b>0</b>	
ISUZU F-Series	37	37	0	0	0	
ISUZU FX-Series	5	5	0	0	0	
<b>IVECO</b>	<b>23</b>	<b>23</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>
IVECO 682	1	1	0	0	0	
IVECO Eurocargo	1	1	0	0	0	2
IVECO Stralis	6	6	0	0	0	
IVECO Trakker	15	15	0	0	0	
<b>MAN</b>	<b>161</b>	<b>161</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MAN CLA	6	6	0	0	0	
MAN TGM	11	11	0	0	0	
MAN TGS	139	139	0	0	0	
MAN TGX	1	1	0	0	0	
VW Constellation	4	4	0	0	0	
<b>MERCEDES-BENZ SA **</b>	<b>269</b>	<b>269</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MERCEDES	269	269	0	0	0	

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<b>POWERSTAR</b>	<b>16</b>	<b>16</b>	<b>0</b>	<b>0</b>	<b>0</b>			
POWERSTAR BeiBen	16	16	0	0	0			
<b>SCANIA</b>	<b>119</b>	<b>118</b>	<b>0</b>	<b>1</b>	<b>0</b>			
SCANIA G-Series	80	79	0	1	0			
SCANIA P-Series	21	21	0	0	0			
SCANIA R-Series	18	18	0	0	0			
<b>TATA</b>	<b>10</b>	<b>10</b>	<b>0</b>	<b>0</b>	<b>0</b>			
DAEWOO Commercials	7	7	0	0	0			
TATA LPT	2	2	0	0	0			
TATA Prima	1	1	0	0	0			
<b>TOYOTA</b>	<b>24</b>	<b>22</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>1</b>		
HINO 500 Series	15	14	0	0	1	1		
HINO 700 Series	9	8	1	0	0	0		
<b>VECV SOUTH AFRICA</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>			
EICHER Pro 6025	1	1	0	0	0			
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>303</b>	<b>293</b>	<b>10</b>	<b>0</b>	<b>0</b>	<b>17</b>		
UD TRUCKS Croner	6	6	0	0	0			
UD TRUCKS Quester	29	19	10	0	0	4		
UD TRUCKS Quon	45	45	0	0	0			
VOLVO FH	163	163	0	0	0	6		
VOLVO FM	60	60	0	0	0	7		
<b>Bus &gt; 8500kg</b>			<b>RSA</b>	<b>Dealer</b>	<b>Gov</b>	<b>Rental</b>	<b>Single</b>	<b>Export</b>
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		
ISUZU Bus	1	1	0	0	0	0		
<b>IVECO</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3</b>		
IVECO Afriway	3	0	0	0	0	3		
<b>MAN</b>	<b>32</b>	<b>32</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		
MAN Bus	28	28	0	0	0	0		
VW Volksbus	4	4	0	0	0	0		
<b>MERCEDES-BENZ SA **</b>	<b>16</b>	<b>16</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		
MERCEDES	16	16	0	0	0	0		
<b>SCANIA</b>	<b>27</b>	<b>27</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3</b>	
SCANIA Bus	27	27	0	0	0	0	3	
<b>TATA</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		
TATA LPO	1	1	0	0	0	0		
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		
VOLVO Bus	1	1	0	0	0	0		

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