

Total Vehicles by Manufacturer

	RSA	Export
TOYOTA	12 208	6 133
VOLKSWAGEN GROUP SA	7 234	6 293
NISSAN	4 503	436
FMC	3 843	3 359
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 560	
RENAULT	2 435	
ISUZU MOTORS SOUTH AFRICA	2 130	199
MERCEDES-BENZ SA **	1 565	8 143
SUZUKI AUTO	1 479	10
BMW GROUP	1 439	5 885
KIA SOUTH AFRICA	1 074	
MAZDA SOUTHERN AFRICA	943	
HAVAL MOTORS SA	811	7
MAHINDRA	619	
HONDA	395	41
VOLVO GROUP SOUTHERN AFRICA	390	36
JAGUAR LAND ROVER	351	
SCANIA	280	6
VOLVO CARS	227	
OPEL	191	
MAN	187	6
MITSUBISHI MOTORS SA	171	19
FCA SOUTH AFRICA	159	25
TATA	154	
PCSA	120	
PORSCHE **	101	
IVECO	91	1
FAW TRUCKS	89	5
SUBARU	73	
JMC	46	
POWERSTAR	39	
BABCOCK	7	
VECV SOUTH AFRICA	7	
MASERATI SOUTH AFRICA	6	
LAMBORGHINI SOUTH AFRICA **	5	
BENTLEY **	4	
SCUDERIA SOUTH AFRICA	3	
INDUSTRY TOTAL	45 939	30 604

Market Totals by Manufacturer

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export
TOYOTA	5 409	447	6 405	5 686	231		115		48			
VOLKSWAGEN GROUP SA	6 720	6 293	447		67							
NISSAN	1 798		2 705	436								
FMC	1 754	4	2 069	3 355	20							
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 215		329		16							
RENAULT	2 426		9									
ISUZU MOTORS SOUTH AFRICA	112	3	1 611	191	225		145	1	37	4		
MERCEDES-BENZ SA **	1 071	8 133	105		135	5	41		202	5	11	
SUZUKI AUTO	1 416	10	63									
BMW GROUP	1 439	5 885										
KIA SOUTH AFRICA	931		143									
MAZDA SOUTHERN AFRICA	918		25									
HAVAL MOTORS SA	636	4	175	3								
MAHINDRA	327		292									
HONDA	395	41										
VOLVO GROUP SOUTHERN AFRICA							59	4	327	32	4	
JAGUAR LAND ROVER	351											
SCANIA									268	6	12	
VOLVO CARS	227											
OPEL	169		22									
MAN							3	5	153	1	31	
MITSUBISHI MOTORS SA	122	11	49	8								
FCA SOUTH AFRICA	137	11	22	14								
TATA					62		57		28		7	
PCSA	116				4							
PORSCHE **	101											
IVECO					46		3		31	1	11	
FAW TRUCKS					9		44		36	5		
SUBARU	73											
JMC	4		24		18							
POWERSTAR							10		29			
BABCOCK									7			
VECV SOUTH AFRICA					1		5		1			
MASERATI SOUTH AFRICA	6											
LAMBORGHINI SOUTH AFRICA **	5											
BENTLEY **	4											
SCUDERIA SOUTH AFRICA	3											
INDUSTRY TOTAL	28 885	20 842	14 495	9 693	834	5	482	10	1 167	54	76	

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

RSA Total and Export Vehicles

	Jun 2019		Var %		Jun 2018		May 2019		Jun 2019 YTD		Var %		Jun 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	28 885	20 842	-3.2%	44.7%	29 827	14 404	26 102	20 354	167 491	122 427	-5.0%	30.1%	176 273	94 133
Light CV < 3501kg	14 495	9 693	1.2%	-20.8%	14 322	12 245	12 200	9 687	77 321	59 453	-1.6%	2.1%	78 600	58 228
Medium CV 3501-8500kg	834	5	16.0%	0.0%	719	5	684	12	4 085	46	12.5%	-9.8%	3 632	51
Heavy CV 8501-16500kg	482	10	-12.5%	-9.1%	551	11	393	3	2 451	75	-1.2%	-19.4%	2 480	93
Extra Heavy CV > 16500kg	1 167	54	1.3%	14.9%	1 152	47	990	91	5 859	270	-1.7%	6.7%	5 963	253
Bus > 8500kg	76		-17.4%	-100.0%	92	73	59	5	403	27	-12.8%	-66.7%	462	81
INDUSTRY TOTAL	45 939	30 604	-1.6%	14.3%	46 663	26 785	40 428	30 152	257 610	182 298	-3.7%	19.3%	267 410	152 839

Passenger	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
BENTLEY **	4									
BENTLEY	4									
BMW GROUP	1 439	5 885								
BMW 1-Series	281				BMW 2-Series	65			BMW 3-Series	240
BMW 4-Series	47				BMW 5-Series	28			BMW 6-Series	11
BMW 7-Series	15				BMW 8-Series	9			BMW i3	6
BMW i8	5				BMW X1	134			BMW X2	14
BMW X3	165	5 885			BMW X4	57			BMW X5	143
BMW X6	10				BMW X7	25			BMW Z4	12
MINI Clubman	30				MINI Convertible	6			MINI Countryman	54
MINI Hatch 3-dr	45				MINI Hatch 5-dr	37				
FCA SOUTH AFRICA	137	11								
ABARTH 595	1				ALFA 4C	26			ALFA Giulia	1
ALFA Giulietta	1				ALFA Stelvio	4			FIAT 500	20
FIAT 500X	1				FIAT Panda	1			FIAT Tipo	10
JEEP Cherokee	1				JEEP Compass	1	3		JEEP Grand Cherokee	23
JEEP Renegade	3				JEEP Wrangler	44	4			4
FMC	1 754	4								
FORD EcoSport	819				FORD Everest	291	4		FORD Fiesta	216
FORD Figo	356				FORD Kuga	65			FORD Mustang	7
HAVAL MOTORS SA	636	4								
GWM M4	15				HAVAL **	621	4			
HONDA	395	41								
HONDA Amaze	102				HONDA Ballade	24			HONDA BR-V	95
HONDA Brio	21				HONDA Civic	17	22		HONDA CR-V	30
HONDA HR-V	51				HONDA Jazz	55	8			3
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 215									
HYUNDAI Accent	168				HYUNDAI Creta	221			HYUNDAI Elantra	71
HYUNDAI Grand i10	572				HYUNDAI H1	71			HYUNDAI i20	670
HYUNDAI Kona	45				HYUNDAI Santa Fe	63			HYUNDAI Tucson	334
ISUZU MOTORS SOUTH AFRICA	112	3								
ISUZU MU-X	112	3								
JAGUAR LAND ROVER	351									
JAGUAR E-PACE	34				JAGUAR F-PACE	30			JAGUAR F-Type	14
JAGUAR I-PACE	2				JAGUAR XF	6			JAGUAR XJ	2
L-R Discovery	34				L-R Discovery Sport	22			L-R Range Rover	23
L-R Range Rover Evoque	86				L-R Range Rover Sport	58			L-R Range Rover Velar	40
JMC	4									
LANDWIND X5	4									
KIA SOUTH AFRICA	931									
KIA Grand Sedona	36				KIA Picanto	462			KIA Rio	280
KIA Sorento	15				KIA Sportage	138				
LAMBORGHINI SOUTH AFRICA **	5									
LAMBORGHINI	5									
MAHINDRA	327									
MAHINDRA KUV	180				MAHINDRA Scorpio	21			MAHINDRA Thar	5
MAHINDRA TUV	13				MAHINDRA XUV300	81			MAHINDRA XUV500	27
MASERATI SOUTH AFRICA	6									
MASERATI Ghibli	1				MASERATI Levante	5				
MAZDA SOUTHERN AFRICA	918									
MAZDA 2	217				MAZDA 3	66			MAZDA CX-3	332
MAZDA CX-5	301				MAZDA MX-5	2				
MERCEDES-BENZ SA **	1 071	8 133								
MERCEDES/SMART	1 071	8 133								
MITSUBISHI MOTORS SA	122	11								
MITSUBISHI ASX	23				MITSUBISHI Eclipse Cross	56	1		MITSUBISHI Outlander	6
MITSUBISHI Pajero	6	2			MITSUBISHI Pajero Sport	31	8			
NISSAN	1 798									
DATSUN GO	723				DATSUN GO+	49			NISSAN 370Z	3
NISSAN Almera	242				NISSAN Micra	293			NISSAN Micra 5	95
NISSAN Qashqai	283				NISSAN X-Trail	110				
OPEL	169									
OPEL Adam	3				OPEL Astra Hatch	15			OPEL Corsa	54
OPEL Crossland X	47				OPEL Grandland X	32			OPEL Mokka X	18
PCSA	116									
PEUGEOT 2008	15				PEUGEOT 208	14			PEUGEOT 3008	33
PEUGEOT 308	54									
PORSCHE **	101									

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Jun 2019 Industry New Vehicle sales

PORSCHE	101								
RENAULT	2 426								
RENAULT Captur	83	RENAULT Clio IV	563	RENAULT Duster	308				
RENAULT Koleos	24	RENAULT Kwid	1 056	RENAULT Megane IV	16				
RENAULT Sandero II	376								
SCUDERIA SOUTH AFRICA	3								
FERRARI 488 Pista	1	FERRARI 488 Spider	1	FERRARI GTC4Lusso	1				
SUBARU	73								
SUBARU Forester	31	SUBARU Outback	3	SUBARU WRX	8				
SUBARU XV	31								
SUZUKI AUTO	1 416	10							
SUZUKI Baleno	59	SUZUKI Celerio	249	2 SUZUKI Ciaz	19	5			
SUZUKI Dzire	98	2 SUZUKI Ertiga	143	SUZUKI Grand Vitara	3				
SUZUKI Ignis	204	1 SUZUKI Jimny	29	SUZUKI Swift	548				
SUZUKI Vitara	64								
TOYOTA	5 409	447							
LEXUS ES	27	LEXUS IS	3	LEXUS LX	11				
LEXUS NX	20	LEXUS RC	4	LEXUS RX	9				
LEXUS UX	21	TOYOTA 86	2	TOYOTA Avanza	466				
TOYOTA Aygo	59	TOYOTA C-HR	185	TOYOTA Corolla	183	95			
TOYOTA Corolla HB	126	TOYOTA Corolla Quest	745	TOYOTA Etios	659				
TOYOTA FJ Cruiser	11	TOYOTA Fortuner	1 410	352 TOYOTA Landcruiser 200	89				
TOYOTA Landcruiser SW	13	TOYOTA Prado	75	TOYOTA RAV	653				
TOYOTA RUSH	221	TOYOTA Yaris	417						
VOLKSWAGEN GROUP SA	6 720	6 293							
AUDI A1 Sportback	1	AUDI A3 Cabriolet	4	AUDI A3 Sedan	120				
AUDI A3 Sportback	108	AUDI A4	102	AUDI A4 Avant	3				
AUDI A5 Coupe/Cabriolet	14	AUDI A5 Sportback	30	AUDI A6	3				
AUDI Q2	82	AUDI Q3	4	AUDI Q5	100				
AUDI Q7	11	AUDI Q8	17	AUDI R8	2				
VW Arteon	13	VW Caddy	22	VW Caravelle	21				
VW Golf 7	312	VW Kombi	143	VW Polo	1 887	6 292			
VW Polo Sedan	590	VW Polo Vivo	2 571	1 VW Tiguan	401				
VW Touareg	25	VW up	134						
VOLVO CARS	227								
VOLVO S90	20	VOLVO V40	61	VOLVO V40 CC	17				
VOLVO V90 CC	4	VOLVO XC40	25	VOLVO XC60	55				
VOLVO XC90	45								
Light CV < 3501kg	RSA	EXP		RSA	EXP		RSA	EXP	
FCA SOUTH AFRICA	22	14							
FIAT Doblo Cargo	6	FIAT Ducato	2	FIAT Fiorino	10				
FIAT Fullback	4	14							
FMC	2 069	3 355							
FORD Ranger	2 029	3 355 FORD Tourneo Custom	40						
HAVAL MOTORS SA	175	3							
GWM Steed	175	3							
HYUNDAI AUTOMOTIVE SOUTH AFRICA	329								
HYUNDAI H1	8	HYUNDAI H100 Bakkie	321						
ISUZU MOTORS SOUTH AFRICA	1 611	191							
ISUZU D-MAX	1 525	189 ISUZU KB	86	2					
JMC	24								
CHANGAN Minivan	10	CHANGAN Single Cab	2	JMC Carrying	4				
JMC Vigus	8								
KIA SOUTH AFRICA	143								
KIA K2500	21	KIA K2700	122						
MAHINDRA	292								
MAHINDRA Bolero	50	MAHINDRA Genio	1	MAHINDRA Scorpio Pik-Up	241				
MAZDA SOUTHERN AFRICA	25								
MAZDA BT-50	25								
MERCEDES-BENZ SA **	105								
MERCEDES	105								
MITSUBISHI MOTORS SA	49	8							
MITSUBISHI Triton	49	8							
NISSAN	2 705	436							
DATSUN GO+	1	NISSAN Hardbody	113	428 NISSAN Navara	126				
NISSAN NP200	1 709	2 NISSAN NP300	667	6 NISSAN NV350	7				
NISSAN NV350 Taxi	81	NISSAN Patrol PU	1						
OPEL	22								
OPEL Combo	22								
RENAULT	9								
RENAULT Kangoo	6	RENAULT Trafic	3						
SUZUKI AUTO	63								
SUZUKI Gypsy	10	SUZUKI Super Carry	53						
TOYOTA	6 405	5 686							
TOYOTA Avanza	5	TOYOTA Dyna	116	TOYOTA Hilux	4 770	5 686			
TOYOTA Landcruiser PU	169	TOYOTA Quantum	1 345						
VOLKSWAGEN GROUP SA	447								
VW Amarok	225	VW Caddy	163	VW Transporter Cr-Bus	17				
VW Transporter P-Van	27	VW Transporter PU	15						
Medium CV 3501-8500kg	RSA	EXP		RSA	EXP		RSA	EXP	
FAW TRUCKS	9								

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Jun 2019 Industry New Vehicle sales

FAW 3.5 Ton	9		
FMC	20		
FORD Transit	20		
HYUNDAI AUTOMOTIVE SOUTH AFRICA	16		
HYUNDAI EX-8	16		
ISUZU MOTORS SOUTH AFRICA	225		
ISUZU N-Series	225		
IVECO	46		
IVECO Daily	46		
JMC	18		
JMC Carrying	3	JMC Carrying Plus	15
MERCEDES-BENZ SA **	135	5	
MERCEDES/FUSO	135	5	
PCSA	4		
PEUGEOT Boxer	4		
TATA	62		
TATA Bus	4	TATA LPT	58
TOYOTA	231		
HINO 300 Series	156	TOYOTA Quantum	75
VECV SOUTH AFRICA	1		
EICHER Pro 3008	1		
VOLKSWAGEN GROUP SA	67		
VW Crafter	67		

Heavy CV 8501-16500kg	RSA	EXP	RSA	EXP	RSA	EXP	
FAW TRUCKS	44						
FAW CA 15	26	FAW CA 16	5	FAW CA 8	13		
ISUZU MOTORS SOUTH AFRICA	145	1					
ISUZU F-Series	141	1	ISUZU FX-Series	4			
IVECO	3						
IVECO Eurocargo	3						
MAN	3	5					
MAN CLA	3	5					
MERCEDES-BENZ SA **	41						
MERCEDES/FUSO	41						
POWERSTAR	10						
POWERSTAR BeiBen	1	POWERSTAR FT Series	9				
TATA	57						
TATA LPK	2	TATA LPT	46	TATA Ultra	9		
TOYOTA	115						
HINO 500 Series	115						
VECV SOUTH AFRICA	5						
EICHER Pro 6016	5						
VOLVO GROUP SOUTHERN AFRICA	59	4					
UD TRUCKS Croner	48	1	UD TRUCKS Kuzer	10	3	UD TRUCKS UD-H	1

Extra Heavy CV > 16500kg	RSA	EXP	RSA	EXP	RSA	EXP	
BABCOCK	7						
DAF XF	7						
FAW TRUCKS	36	5					
FAW CA 28	27	FAW CA 33	7	5	FAW CA 35	2	
ISUZU MOTORS SOUTH AFRICA	37	4					
ISUZU F-Series	33	3	ISUZU FX-Series	4	1		
IVECO	31	1					
IVECO 682	1	IVECO Eurocargo	1	IVECO Stralis	16		
IVECO Trakker	14						
MAN	153	1					
MAN CLA	3	MAN TGM	17	MAN TGS	126	1	
MAN TGX	3	VW Constellation	4				
MERCEDES-BENZ SA **	202	5					
MERCEDES	202	5					
POWERSTAR	29						
POWERSTAR BeiBen	29						
SCANIA	268	6					
SCANIA G-Series	186	2	SCANIA P-Series	30	4	SCANIA R-Series	52
TATA	28						
DAEWOO Commercials	16	TATA LPT	4	TATA Prima	8		
TOYOTA	48						
HINO 500 Series	26	HINO 700 Series	22				
VECV SOUTH AFRICA	1						
EICHER Pro 6025	1						
VOLVO GROUP SOUTHERN AFRICA	327	32					
UD TRUCKS Croner	12	UD TRUCKS Quester	60	UD TRUCKS Quon	28	1	
VOLVO FH	175	22	VOLVO FM	52	9		

Bus > 8500kg	RSA	EXP	RSA	EXP	RSA	EXP
IVECO	11					
IVECO Afriway	11					
MAN	31					
MAN Bus	27	VW Volksbus	4			
MERCEDES-BENZ SA **	11					
MERCEDES	11					

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Jun 2019 Industry New Vehicle sales

SCANIA	12
SCANIA Bus	12
TATA	7
TATA LPO	7
VOLVO GROUP SOUTHERN AFRICA	4
VOLVO Bus	4

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