

Total Vehicles by Manufacturer

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	12 208	9689	605	1672	242	6 133
VOLKSWAGEN GROUP SA	7 234	5471	311	1115	337	6 293
NISSAN	4 503	3012	395	923	173	436
FMC	3 843	3533	94	20	196	3 359
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 560	2072	0	401	87	
RENAULT	2 435	1326	0	993	116	
ISUZU MOTORS SOUTH AFRICA	2 130	1899	196	4	31	199
MERCEDES-BENZ SA **	1 565	1565	0	0	0	8 143
SUZUKI AUTO	1 479	994	29	453	3	10
BMW GROUP	1 439	1261	7	17	154	5 885
KIA SOUTH AFRICA	1 074	1073	0	0	1	
MAZDA SOUTHERN AFRICA	943	920	0	0	23	
HAVAL MOTORS SA	811	811	0	0	0	7
MAHINDRA	619	567	22	30	0	
HONDA	395	342	0	50	3	41
VOLVO GROUP SOUTHERN AFRICA	390	369	17	1	3	36
JAGUAR LAND ROVER	351	307	0	0	44	
SCANIA	280	241	0	39	0	6
VOLVO CARS	227	145	0	1	81	
OPEL	191	136	0	50	5	
MAN	187	187	0	0	0	6
MITSUBISHI MOTORS SA	171	135	3	10	23	19
FCA SOUTH AFRICA	159	156	0	0	3	25
TATA	154	140	14	0	0	
PCSA	120	119	0	0	1	
PORSCHE **	101	101	0	0	0	
IVECO	91	79	1	0	11	1
FAW TRUCKS	89	89	0	0	0	5
SUBARU	73	66	0	0	7	
JMC	46	46	0	0	0	
POWERSTAR	39	39	0	0	0	
BABCOCK	7	7	0	0	0	
VECV SOUTH AFRICA	7	7	0	0	0	
MASERATI SOUTH AFRICA	6	6	0	0	0	
LAMBORGHINI SOUTH AFRICA **	5	5	0	0	0	
BENTLEY **	4	4	0	0	0	
SCUDERIA SOUTH AFRICA	3	3	0	0	0	
INDUSTRY TOTAL	45 939	36922	1694	5779	1544	30 604

Passenger for Jun 2019

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	6 720	5053	268	1106	293	6 293
TOYOTA	5 409	3786	52	1399	172	447
RENAULT	2 426	1318	0	993	115	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 215	1728	0	401	86	
NISSAN	1 798	836	40	796	126	
FMC	1 754	1602	11	12	129	4
BMW GROUP	1 439	1261	7	17	154	5 885
SUZUKI AUTO	1 416	931	29	453	3	10
MERCEDES-BENZ SA **	1 071	1071	0	0	0	8 133
KIA SOUTH AFRICA	931	930	0	0	1	
MAZDA SOUTHERN AFRICA	918	895	0	0	23	
HAVAL MOTORS SA	636	636	0	0	0	4
HONDA	395	342	0	50	3	41
JAGUAR LAND ROVER	351	307	0	0	44	
MAHINDRA	327	297	0	30	0	
VOLVO CARS	227	145	0	1	81	
OPEL	169	115	0	50	4	
FCA SOUTH AFRICA	137	134	0	0	3	11
MITSUBISHI MOTORS SA	122	102	3	10	7	11
PCSA	116	115	0	0	1	
ISUZU MOTORS SOUTH AFRICA	112	108	0	0	4	3
PORSCHE **	101	101	0	0	0	
SUBARU	73	66	0	0	7	
MASERATI SOUTH AFRICA	6	6	0	0	0	
LAMBORGHINI SOUTH AFRICA **	5	5	0	0	0	
BENTLEY **	4	4	0	0	0	
JMC	4	4	0	0	0	
SCUDERIA SOUTH AFRICA	3	3	0	0	0	
INDUSTRY TOTAL	28 885	21901	410	5318	1256	20 842

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Light CV < 3501kg for Jun 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	6 405	5548	530	260	67	5 686
NISSAN	2 705	2176	355	127	47	436
FMC	2 069	1926	68	8	67	3 355
ISUZU MOTORS SOUTH AFRICA	1 611	1395	186	4	26	191
VOLKSWAGEN GROUP SA	447	379	24	0	44	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	329	329	0	0	0	
MAHINDRA	292	270	22	0	0	
HAVAL MOTORS SA	175	175	0	0	0	3
KIA SOUTH AFRICA	143	143	0	0	0	
MERCEDES-BENZ SA **	105	105	0	0	0	
SUZUKI AUTO	63	63	0	0	0	
MITSUBISHI MOTORS SA	49	33	0	0	16	8
MAZDA SOUTHERN AFRICA	25	25	0	0	0	
JMC	24	24	0	0	0	
OPEL	22	21	0	0	1	
FCA SOUTH AFRICA	22	22	0	0	0	14
RENAULT	9	8	0	0	1	
PCSA		0	0	0	0	
INDUSTRY TOTAL	14 495	12642	1185	399	269	9 693

Medium CV 3501-8500kg for Jun 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	231	206	12	13	0	
ISUZU MOTORS SOUTH AFRICA	225	216	9	0	0	
MERCEDES-BENZ SA **	135	135	0	0	0	5
VOLKSWAGEN GROUP SA	67	39	19	9	0	
TATA	62	55	7	0	0	
IVECO	46	46	0	0	0	
FMC	20	5	15	0	0	
JMC	18	18	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	16	15	0	0	1	
FAW TRUCKS	9	9	0	0	0	
PCSA	4	4	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
FCA SOUTH AFRICA		0	0	0	0	
POWERSTAR		0	0	0	0	
INDUSTRY TOTAL	834	749	62	22	1	5

Heavy CV 8501-16500kg for Jun 2019

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	145	145	0	0	0	1
TOYOTA	115	112	2	0	1	
VOLVO GROUP SOUTHERN AFRICA	59	46	12	0	1	4
TATA	57	50	7	0	0	
FAW TRUCKS	44	44	0	0	0	
MERCEDES-BENZ SA **	41	41	0	0	0	
POWERSTAR	10	10	0	0	0	
VECV SOUTH AFRICA	5	5	0	0	0	
IVECO	3	3	0	0	0	
MAN	3	3	0	0	0	5
INDUSTRY TOTAL	482	459	21	0	2	10

Extra Heavy CV > 16500kg for Jun 2019

	RSA	Dealer	Gov	Rental	Single	Export
VOLVO GROUP SOUTHERN AFRICA	327	319	5	1	2	32
SCANIA	268	229	0	39	0	6
MERCEDES-BENZ SA **	202	202	0	0	0	5
MAN	153	153	0	0	0	1
TOYOTA	48	37	9	0	2	
ISUZU MOTORS SOUTH AFRICA	37	35	1	0	1	4
FAW TRUCKS	36	36	0	0	0	5
IVECO	31	30	1	0	0	1
POWERSTAR	29	29	0	0	0	
TATA	28	28	0	0	0	
BABCOCK	7	7	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	1 167	1106	16	40	5	54

Bus > 8500kg for Jun 2019

	RSA	Dealer	Gov	Rental	Single	Export
MAN	31	31	0	0	0	
SCANIA	12	12	0	0	0	
IVECO	11	0	0	0	11	
MERCEDES-BENZ SA **	11	11	0	0	0	
TATA	7	7	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	4	4	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	76	65	0	0	11	

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Make Totals for Jun 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	11 794	9307	582	1672	233	6 133
VOLKSWAGEN	6 641	4905	306	1115	315	6 293
FORD	3 843	3533	94	20	196	3 359
NISSAN	3 730	2646	395	573	116	436
HYUNDAI	2 560	2072	0	401	87	
RENAULT	2 435	1326	0	993	116	
ISUZU	2 130	1899	196	4	31	199
SUZUKI	1 479	994	29	453	3	10
BMW	1 267	1096	7	17	147	5 885
KIA	1 074	1073	0	0	1	
MERCEDES/SMART	1 071	1071	0	0	0	8 133
MAZDA	943	920	0	0	23	
DATSUN	773	366	0	350	57	
HAVAL **	621	621	0	0	0	4
MAHINDRA	619	567	22	30	0	
AUDI	601	574	5	0	22	
HONDA	395	342	0	50	3	41
HINO	319	293	23	0	3	
MERCEDES	318	318	0	0	0	5
SCANIA	280	241	0	39	0	6
LAND ROVER	263	246	0	0	17	
VOLVO TRUCKS	227	227	0	0	0	31
VOLVO	227	145	0	1	81	
OPEL	191	136	0	50	5	
GWM	190	190	0	0	0	3
MAN	179	179	0	0	0	6
MERCEDES/FUSO	176	176	0	0	0	5
MINI	172	165	0	0	7	
MITSUBISHI	171	135	3	10	23	19
UD TRUCKS	159	138	17	1	3	5
TATA TRUCK & BUS	138	124	14	0	0	
PEUGEOT	120	119	0	0	1	
PORSCHE **	101	101	0	0	0	
LEXUS	95	89	0	0	6	
IVECO	91	79	1	0	11	1
FAW	89	89	0	0	0	5
JAGUAR	88	61	0	0	27	
SUBARU	73	66	0	0	7	
JEEP	72	70	0	0	2	11
FIAT	54	54	0	0	0	14
POWERSTAR	39	39	0	0	0	
ALFA ROMEO	32	31	0	0	1	
JMC	30	30	0	0	0	
DAEWOO	16	16	0	0	0	
CHANGAN	12	12	0	0	0	
DAF	7	7	0	0	0	
EICHER	7	7	0	0	0	
MASERATI	6	6	0	0	0	
LAMBORGHINI **	5	5	0	0	0	
VOLVO BUS	4	4	0	0	0	
BENTLEY **	4	4	0	0	0	
LANDWIND	4	4	0	0	0	
FERRARI	3	3	0	0	0	
ABARTH	1	1	0	0	0	
INDUSTRY TOTAL	45 939	36922	1694	5779	1544	30 604

RSA and Export Sales by Market

	Jun 2019		Var %		Jun 2018		May 2019		Jun 2019 YTD		Var %		Jun 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	28 885	20 842	-3.2%	44.7%	29 827	14 404	26 102	20 354	167 491	122 427	-5.0%	30.1%	176 273	94 133
Light CV < 3501kg	14 495	9 693	1.2%	-20.8%	14 322	12 245	12 200	9 687	77 321	59 453	-1.6%	2.1%	78 600	58 228
Medium CV 3501-8500kg	834	5	16.0%	0.0%	719	5	684	12	4 085	46	12.5%	-9.8%	3 632	51
Heavy CV 8501-16500kg	482	10	-12.5%	-9.1%	551	11	393	3	2 451	75	-1.2%	-19.4%	2 480	93
Extra Heavy CV > 16500kg	1 167	54	1.3%	14.9%	1 152	47	990	91	5 859	270	-1.7%	6.7%	5 963	253
Bus > 8500kg	76		-17.4%	-100.0%	92	73	59	5	403	27	-12.8%	-66.7%	462	81
INDUSTRY TOTAL	45 939	30 604	-1.6%	14.3%	46 663	26 785	40 428	30 152	257 610	182 298	-3.7%	19.3%	267 410	152 839

Dealer and Government Sales by Market

	Jun 2019		Var %		Jun 2018		May 2019		Jun 2019 YTD		Var %		Jun 2018 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	21 901	410	-5.2%	-23.8%	23 109	538	22 470	263	135 079	2 986	-4.1%	26.6%	140 870	2 359
Light CV < 3501kg	12 642	1 185	-1.8%	78.2%	12 876	665	10 880	843	68 169	5 676	-5.1%	84.4%	71 821	3 078
Medium CV 3501-8500kg	749	62	18.5%	-24.4%	632	82	625	51	3 614	394	9.4%	34.0%	3 304	294
Heavy CV 8501-16500kg	459	21	-12.9%	-4.5%	527	22	347	44	2 333	104	-2.0%	23.8%	2 381	84
Extra Heavy CV > 16500kg	1 106	16	4.7%	-67.3%	1 056	49	908	27	5 644	88	-1.6%	-29.0%	5 738	124
Bus > 8500kg	65		-29.3%	0.0%	92		55	2	367	2	-18.4%	-83.3%	450	12
INDUSTRY TOTAL	36 922	1 694	-3.6%	24.9%	38 292	1 356	35 285	1 230	215 206	9 250	-4.2%	55.4%	224 564	5 951

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Rental and Single Sales by Market

	Jun 2019		Var %		Jun 2018		May 2019		Jun 2019 YTD		Var %		Jun 2018 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	5 318	1 256	16.8%	-22.8%	4 553	1 627	2 062	1 307	21 956	7 470	-7.2%	-20.4%	23 659	9 385
Light CV < 3501kg	399	269	-30.8%	31.9%	577	204	246	231	2 253	1 223	-16.6%	22.3%	2 701	1 000
Medium CV 3501-8500kg	22	1	1000.0%	-66.7%	2	3	2	6	53	24	381.8%	4.3%	11	23
Heavy CV 8501-16500kg		2	0.0%	0.0%		2		2	2	12	0.0%	-20.0%		15
Extra Heavy CV > 16500kg	40	5	60.0%	-77.3%	25	22	42	13	98	29	58.1%	-25.6%	62	39
Bus > 8500kg		11	0.0%	0.0%				2		34	0.0%	0.0%		
INDUSTRY TOTAL	5 779	1 544	12.1%	-16.9%	5 157	1 858	2 352	1 561	24 362	8 792	-7.8%	-20.4%	26 433	10 462

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	4	4	0	0	0	
BENTLEY	4	4	0	0	0	
BMW GROUP	1 439	1261	7	17	154	5 885
BMW 1-Series	281	275	0	0	6	
BMW 2-Series	65	54	0	2	9	
BMW 3-Series	240	204	0	8	28	
BMW 4-Series	47	40	0	0	7	
BMW 5-Series	28	25	0	0	3	
BMW 6-Series	11	9	0	0	2	
BMW 7-Series	15	11	0	0	4	
BMW 8-Series	9	9	0	0	0	
BMW i3	6	5	0	0	1	
BMW i8	5	5	0	0	0	
BMW X1	134	101	7	0	26	
BMW X2	14	10	0	0	4	
BMW X3	165	145	0	5	15	5 885
BMW X4	57	51	0	0	6	
BMW X5	143	111	0	2	30	
BMW X6	10	7	0	0	3	
BMW X7	25	24	0	0	1	
BMW Z4	12	10	0	0	2	
MINI Clubman	30	30	0	0	0	
MINI Convertible	6	5	0	0	1	
MINI Countryman	54	49	0	0	5	
MINI Hatch 3-dr	45	44	0	0	1	
MINI Hatch 5-dr	37	37	0	0	0	
FCA SOUTH AFRICA	137	134	0	0	3	11
ABARTH 595	1	1	0	0	0	
ALFA 4C	26	26	0	0	0	
ALFA Giulia	1	1	0	0	0	
ALFA Giulietta	1	0	0	0	1	
ALFA Stelvio	4	4	0	0	0	
FIAT 500	20	20	0	0	0	
FIAT 500X	1	1	0	0	0	
FIAT Panda	1	1	0	0	0	
FIAT Tipo	10	10	0	0	0	
JEEP Cherokee	1	1	0	0	0	
JEEP Compass	1	1	0	0	0	3
JEEP Grand Cherokee	23	21	0	0	2	4
JEEP Renegade	3	3	0	0	0	
JEEP Wrangler	44	44	0	0	0	4
FMC	1 754	1602	11	12	129	4
FORD EcoSport	819	810	0	0	9	
FORD Everest	291	219	4	0	68	4
FORD Fiesta	216	181	0	0	35	
FORD Figo	356	335	7	12	2	
FORD Kuga	65	50	0	0	15	
FORD Mustang	7	7	0	0	0	
HVAL MOTORS SA	636	636	0	0	0	4
GWM M4	15	15	0	0	0	
HAVAL**	621	621	0	0	0	4
HONDA	395	342	0	50	3	41
HONDA Amaze	102	52	0	50	0	
HONDA Ballade	24	24	0	0	0	
HONDA Brio	21	21	0	0	0	
HONDA BR-V	95	93	0	0	2	8
HONDA Civic	17	17	0	0	0	22
HONDA CR-V	30	30	0	0	0	3
HONDA HR-V	51	50	0	0	1	
HONDA Jazz	55	55	0	0	0	8
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 215	1728	0	401	86	
HYUNDAI Accent	168	163	0	0	5	
HYUNDAI Creta	221	215	0	0	6	
HYUNDAI Elantra	71	50	0	0	21	
HYUNDAI Grand i10	572	571	0	0	1	
HYUNDAI H1	71	71	0	0	0	
HYUNDAI i20	670	265	0	393	12	
HYUNDAI Kona	45	43	0	0	2	
HYUNDAI Santa Fe	63	31	0	0	32	

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Jun 2019 Industry New Vehicle sales: OEM Sales

HYUNDAI Tucson	334	319	0	8	7	
ISUZU MOTORS SOUTH AFRICA	112	108	0	0	4	3
ISUZU MU-X	112	108	0	0	4	3
JAGUAR LAND ROVER	351	307	0	0	44	
JAGUAR E-PACE	34	26	0	0	8	
JAGUAR F-PACE	30	24	0	0	6	
JAGUAR F-Type	14	5	0	0	9	
JAGUAR I-PACE	2	2	0	0	0	
JAGUAR XF	6	4	0	0	2	
JAGUAR XJ	2	0	0	0	2	
L-R Discovery	34	31	0	0	3	
L-R Discovery Sport	22	20	0	0	2	
L-R Range Rover	23	18	0	0	5	
L-R Range Rover Evoque	86	85	0	0	1	
L-R Range Rover Sport	58	57	0	0	1	
L-R Range Rover Velar	40	35	0	0	5	
JMC	4	4	0	0	0	
LANDWIND X5	4	4	0	0	0	
KIA SOUTH AFRICA	931	930	0	0	1	
KIA Grand Sedona	36	36	0	0	0	
KIA Picanto	462	461	0	0	1	
KIA Rio	280	280	0	0	0	
KIA Sorento	15	15	0	0	0	
KIA Sportage	138	138	0	0	0	
LAMBORGHINI SOUTH AFRICA **	5	5	0	0	0	
LAMBORGHINI	5	5	0	0	0	
MAHINDRA	327	297	0	30	0	
MAHINDRA KUV	180	150	0	30	0	
MAHINDRA Scorpio	21	21	0	0	0	
MAHINDRA Thar	5	5	0	0	0	
MAHINDRA TUV	13	13	0	0	0	
MAHINDRA XUV300	81	81	0	0	0	
MAHINDRA XUV500	27	27	0	0	0	
MASERATI SOUTH AFRICA	6	6	0	0	0	
MASERATI Ghibli	1	1	0	0	0	
MASERATI Levante	5	5	0	0	0	
MAZDA SOUTHERN AFRICA	918	895	0	0	23	
MAZDA 2	217	211	0	0	6	
MAZDA 3	66	60	0	0	6	
MAZDA CX-3	332	329	0	0	3	
MAZDA CX-5	301	295	0	0	6	
MAZDA MX-5	2	0	0	0	2	
MERCEDES-BENZ SA **	1 071	1071	0	0	0	8 133
MERCEDES/SMART	1 071	1071	0	0	0	8 133
MITSUBISHI MOTORS SA	122	102	3	10	7	11
MITSUBISHI ASX	23	18	2	0	3	
MITSUBISHI Eclipse Cross	56	45	0	10	1	1
MITSUBISHI Outlander	6	6	0	0	0	
MITSUBISHI Pajero	6	5	0	0	1	2
MITSUBISHI Pajero Sport	31	28	1	0	2	8
NISSAN	1 798	836	40	796	126	
DATSUN GO	723	319	0	350	54	
DATSUN GO+	49	46	0	0	3	
NISSAN 370Z	3	2	0	0	1	
NISSAN Almera	242	121	40	80	1	
NISSAN Micra	293	43	0	225	25	
NISSAN Micra 5	95	70	0	0	25	
NISSAN Qashqai	283	143	0	130	10	
NISSAN X-Trail	110	92	0	11	7	
OPEL	169	115	0	50	4	
OPEL Adam	3	3	0	0	0	
OPEL Astra Hatch	15	14	0	0	1	
OPEL Corsa	54	54	0	0	0	
OPEL Crossland X	47	19	0	25	3	
OPEL Grandland X	32	7	0	25	0	
OPEL MOKKA X	18	18	0	0	0	
PCSA	116	115	0	0	1	
PEUGEOT 2008	15	15	0	0	0	
PEUGEOT 208	14	14	0	0	0	
PEUGEOT 3008	33	33	0	0	0	
PEUGEOT 308	54	53	0	0	1	
PORSCHE **	101	101	0	0	0	
PORSCHE	101	101	0	0	0	
RENAULT	2 426	1318	0	993	115	
RENAULT Captur	83	83	0	0	0	
RENAULT Clio IV	563	227	0	334	2	
RENAULT Duster	308	267	0	33	8	
RENAULT Koleos	24	24	0	0	0	
RENAULT Kwid	1 056	499	0	455	102	
RENAULT Megane IV	16	14	0	0	2	
RENAULT Sandero II	376	204	0	171	1	
SCUDERIA SOUTH AFRICA	3	3	0	0	0	
FERRARI 488 Pista	1	1	0	0	0	

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Jun 2019 Industry New Vehicle sales: OEM Sales

FERRARI 488 Spider	1	1	0	0	0	
FERRARI GTC4Lusso	1	1	0	0	0	
SUBARU	73	66	0	0	7	
SUBARU Forester	31	30	0	0	1	
SUBARU Outback	3	3	0	0	0	
SUBARU WRX	8	5	0	0	3	
SUBARU XV	31	28	0	0	3	
SUZUKI AUTO	1 416	931	29	453	3	10
SUZUKI Baleno	59	58	1	0	0	
SUZUKI Celerio	249	49	0	200	0	2
SUZUKI Ciaz	19	18	1	0	0	5
SUZUKI Dzire	98	60	12	25	1	2
SUZUKI Ertiga	143	104	14	25	0	
SUZUKI Grand Vitara	3	3	0	0	0	
SUZUKI Ignis	204	153	0	50	1	1
SUZUKI Jimny	29	29	0	0	0	
SUZUKI Swift	548	394	0	153	1	
SUZUKI Vitara	64	63	1	0	0	
TOYOTA	5 409	3786	52	1399	172	447
LEXUS ES	27	27	0	0	0	
LEXUS IS	3	2	0	0	1	
LEXUS LX	11	11	0	0	0	
LEXUS NX	20	19	0	0	1	
LEXUS RC	4	1	0	0	3	
LEXUS RX	9	8	0	0	1	
LEXUS UX	21	21	0	0	0	
TOYOTA 86	2	1	0	0	1	
TOYOTA Avanza	466	197	0	268	1	
TOYOTA Aygo	59	50	0	0	9	
TOYOTA C-HR	185	182	0	0	3	
TOYOTA Corolla	183	163	3	0	17	95
TOYOTA Corolla HB	126	118	0	0	8	
TOYOTA Corolla Quest	745	210	42	475	18	
TOYOTA Etios	659	594	5	19	41	
TOYOTA FJ Cruiser	11	10	0	0	1	
TOYOTA Fortuner	1 410	1165	2	221	22	352
TOYOTA Landcruiser 200	89	85	0	0	4	
TOYOTA Landcruiser SW	13	13	0	0	0	
TOYOTA Prado	75	71	0	0	4	
TOYOTA RAV	653	500	0	131	22	
TOYOTA RUSH	221	167	0	50	4	
TOYOTA Yaris	417	171	0	235	11	
VOLKSWAGEN GROUP SA	6 720	5053	268	1106	293	6 293
AUDI A1 Sportback	1	1	0	0	0	
AUDI A3 Cabriolet	4	4	0	0	0	
AUDI A3 Sedan	120	110	3	0	7	
AUDI A3 Sportback	108	104	0	0	4	
AUDI A4	102	101	0	0	1	
AUDI A4 Avant	3	3	0	0	0	
AUDI A5 Coupe/Cabriolet	14	12	0	0	2	
AUDI A5 Sportback	30	30	0	0	0	
AUDI A6	3	3	0	0	0	
AUDI Q2	82	82	0	0	0	
AUDI Q3	4	2	1	0	1	
AUDI Q5	100	96	1	0	3	
AUDI Q7	11	11	0	0	0	
AUDI Q8	17	15	0	0	2	
AUDI R8	2	0	0	0	2	
VW Arteon	13	13	0	0	0	
VW Caddy	22	22	0	0	0	
VW Caravelle	21	20	0	0	1	
VW Golf 7	312	245	15	1	51	
VW Kombi	143	69	0	72	2	
VW Polo	1 887	1388	0	436	63	6 292
VW Polo Sedan	590	347	224	15	4	
VW Polo Vivo	2 571	1889	24	532	126	1
VW Tiguan	401	390	0	2	9	
VW Touareg	25	23	0	0	2	
VW up	134	73	0	48	13	
VOLVO CARS	227	145	0	1	81	
VOLVO S90	20	1	0	0	19	
VOLVO V40	61	50	0	0	11	
VOLVO V40 CC	17	16	0	0	1	
VOLVO V90 CC	4	1	0	0	3	
VOLVO XC40	25	23	0	0	2	
VOLVO XC60	55	43	0	1	11	
VOLVO XC90	45	11	0	0	34	
Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FCA SOUTH AFRICA	22	22	0	0	0	14
FIAT Doblo Cargo	6	6	0	0	0	
FIAT Ducato	2	2	0	0	0	
FIAT Fiorino	10	10	0	0	0	
FIAT Fullback	4	4	0	0	0	14
FMC	2 069	1926	68	8	67	3 355
FORD Ranger	2 029	1892	68	8	61	3 355

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Jun 2019 Industry New Vehicle sales: OEM Sales

FORD Tourneo Custom	40	34	0	0	6	
HAVAL MOTORS SA	175	175	0	0	0	3
GWM Steed	175	175	0	0	0	3
HYUNDAI AUTOMOTIVE SOUTH AFRICA	329	329	0	0	0	
HYUNDAI H1	8	8	0	0	0	
HYUNDAI H100 Bakkie	321	321	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 611	1395	186	4	26	191
ISUZU D-MAX	1 525	1335	186	4	0	189
ISUZU KB	86	60	0	0	26	2
JMC	24	24	0	0	0	
CHANGAN Minivan	10	10	0	0	0	
CHANGAN Single Cab	2	2	0	0	0	
JMC Carrying	4	4	0	0	0	
JMC Vigus	8	8	0	0	0	
KIA SOUTH AFRICA	143	143	0	0	0	
KIA K2500	21	21	0	0	0	
KIA K2700	122	122	0	0	0	
MAHINDRA	292	270	22	0	0	
MAHINDRA Bolero	50	50	0	0	0	
MAHINDRA Genio	1	1	0	0	0	
MAHINDRA Scorpio Pik-Up	241	219	22	0	0	
MAZDA SOUTHERN AFRICA	25	25	0	0	0	
MAZDA BT-50	25	25	0	0	0	
MERCEDES-BENZ SA **	105	105	0	0	0	
MERCEDES	105	105	0	0	0	
MITSUBISHI MOTORS SA	49	33	0	0	16	8
MITSUBISHI Triton	49	33	0	0	16	8
NISSAN	2 705	2176	355	127	47	436
DATSUN GO+	1	1	0	0	0	
NISSAN Hardbody	113	113	0	0	0	428
NISSAN Navara	126	120	0	0	6	
NISSAN NP200	1 709	1542	13	127	27	2
NISSAN NP300	667	321	333	0	13	6
NISSAN NV350	7	7	0	0	0	
NISSAN NV350 Taxi	81	72	9	0	0	
NISSAN Patrol PU	1	0	0	0	1	
OPEL	22	21	0	0	1	
OPEL Combo	22	21	0	0	1	
PCSA	0	0	0	0	0	
RENAULT	9	8	0	0	1	
RENAULT Kangoo	6	5	0	0	1	
RENAULT Trafic	3	3	0	0	0	
SUZUKI AUTO	63	63	0	0	0	
SUZUKI Gypsy	10	10	0	0	0	
SUZUKI Super Carry	53	53	0	0	0	
TOYOTA	6 405	5548	530	260	67	5 686
TOYOTA Avanza	5	5	0	0	0	
TOYOTA Dyna	116	114	2	0	0	
TOYOTA Hilux	4 770	3948	515	243	64	5 686
TOYOTA Landcruiser PU	169	159	7	0	3	
TOYOTA Quantum	1 345	1322	6	17	0	
VOLKSWAGEN GROUP SA	447	379	24	0	44	
VW Amarok	225	200	1	0	24	
VW Caddy	163	141	4	0	18	
VW Transporter Cr-Bus	17	16	0	0	1	
VW Transporter PU	15	11	3	0	1	
VW Transporter P-Van	27	11	16	0	0	
Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	9	9	0	0	0	
FAW 3.5 Ton	9	9	0	0	0	
FCA SOUTH AFRICA	0	0	0	0	0	
FMC	20	5	15	0	0	
FORD Transit	20	5	15	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	16	15	0	0	1	
HYUNDAI EX-8	16	15	0	0	1	
ISUZU MOTORS SOUTH AFRICA	225	216	9	0	0	
ISUZU N-Series	225	216	9	0	0	
IVECO	46	46	0	0	0	
IVECO Daily	46	46	0	0	0	
JMC	18	18	0	0	0	
JMC Carrying	3	3	0	0	0	
JMC Carrying Plus	15	15	0	0	0	
MERCEDES-BENZ SA **	135	135	0	0	0	5
MERCEDES/FUSO	135	135	0	0	0	5
PCSA	4	4	0	0	0	
PEUGEOT Boxer	4	4	0	0	0	
POWERSTAR	0	0	0	0	0	
TATA	62	55	7	0	0	
TATA Bus	4	4	0	0	0	

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TATA LPT	58	51	7	0	0	
TOYOTA	231	206	12	13	0	
HINO 300 Series	156	144	12	0	0	
TOYOTA Quantum	75	62	0	13	0	
VECV SOUTH AFRICA	1	1	0	0	0	
EICHER Pro 3008	1	1	0	0	0	
VOLKSWAGEN GROUP SA	67	39	19	9	0	
VW Crafter	67	39	19	9	0	
Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	44	44	0	0	0	
FAW CA 15	26	26	0	0	0	
FAW CA 16	5	5	0	0	0	
FAW CA 8	13	13	0	0	0	
ISUZU MOTORS SOUTH AFRICA	145	145	0	0	0	1
ISUZU F-Series	141	141	0	0	0	1
ISUZU FX-Series	4	4	0	0	0	0
IVECO	3	3	0	0	0	0
IVECO Eurocargo	3	3	0	0	0	0
MAN	3	3	0	0	0	5
MAN CLA	3	3	0	0	0	5
MERCEDES-BENZ SA **	41	41	0	0	0	
MERCEDES/FUSO	41	41	0	0	0	0
POWERSTAR	10	10	0	0	0	0
POWERSTAR BeiBen	1	1	0	0	0	0
POWERSTAR FT Series	9	9	0	0	0	0
TATA	57	50	7	0	0	
TATA LPK	2	2	0	0	0	0
TATA LPT	46	39	7	0	0	0
TATA Ultra	9	9	0	0	0	0
TOYOTA	115	112	2	0	1	
HINO 500 Series	115	112	2	0	1	0
VECV SOUTH AFRICA	5	5	0	0	0	
EICHER Pro 6016	5	5	0	0	0	0
VOLVO GROUP SOUTHERN AFRICA	59	46	12	0	1	4
UD TRUCKS Croner	48	36	12	0	0	1
UD TRUCKS Kuzer	10	9	0	0	1	3
UD TRUCKS UD-H	1	1	0	0	0	0
Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	7	7	0	0	0	
DAF XF	7	7	0	0	0	0
FAW TRUCKS	36	36	0	0	0	5
FAW CA 28	27	27	0	0	0	0
FAW CA 33	7	7	0	0	0	5
FAW CA 35	2	2	0	0	0	0
ISUZU MOTORS SOUTH AFRICA	37	35	1	0	1	4
ISUZU F-Series	33	31	1	0	1	3
ISUZU FX-Series	4	4	0	0	0	1
IVECO	31	30	1	0	0	1
IVECO 682		0	0	0	0	1
IVECO Eurocargo	1	0	1	0	0	0
IVECO Stralis	16	16	0	0	0	0
IVECO Trakker	14	14	0	0	0	0
MAN	153	153	0	0	0	1
MAN CLA	3	3	0	0	0	0
MAN TGM	17	17	0	0	0	0
MAN TGS	126	126	0	0	0	1
MAN TGX	3	3	0	0	0	0
VW Constellation	4	4	0	0	0	0
MERCEDES-BENZ SA **	202	202	0	0	0	5
MERCEDES	202	202	0	0	0	5
POWERSTAR	29	29	0	0	0	0
POWERSTAR BeiBen	29	29	0	0	0	0
SCANIA	268	229	0	39	0	6
SCANIA G-Series	186	166	0	20	0	2
SCANIA P-Series	30	22	0	8	0	4
SCANIA R-Series	52	41	0	11	0	0
TATA	28	28	0	0	0	
DAEWOO Commercials	16	16	0	0	0	0
TATA LPT	4	4	0	0	0	0
TATA Prima	8	8	0	0	0	0
TOYOTA	48	37	9	0	2	
HINO 500 Series	26	25	0	0	1	0
HINO 700 Series	22	12	9	0	1	0
VECV SOUTH AFRICA	1	1	0	0	0	
EICHER Pro 6025	1	1	0	0	0	0
VOLVO GROUP SOUTHERN AFRICA	327	319	5	1	2	32
UD TRUCKS Croner	12	12	0	0	0	0
UD TRUCKS Quester	60	53	5	1	1	0
UD TRUCKS Quon	28	27	0	0	1	1

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Jun 2019 Industry New Vehicle sales: OEM Sales

VOLVO FH	175	175	0	0	0	22
VOLVO FM	52	52	0	0	0	9
Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO	11	0	0	0	11	
IVECO Afriway	11	0	0	0	11	
MAN	31	31	0	0	0	
MAN Bus	27	27	0	0	0	
VW Volksbus	4	4	0	0	0	
MERCEDES-BENZ SA **	11	11	0	0	0	
MERCEDES	11	11	0	0	0	
SCANIA	12	12	0	0	0	
SCANIA Bus	12	12	0	0	0	
TATA	7	7	0	0	0	
TATA LPO	7	7	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	4	4	0	0	0	
VOLVO Bus	4	4	0	0	0	

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