

Total Vehicles by Manufacturer

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	10 142	8201	68	1533	340	4 689
VOLKSWAGEN GROUP SA	7 617	5467	149	1538	463	2 927
NISSAN	4 820	3334	322	1010	154	716
FMC	4 289	3975	109	50	155	9 253
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 787	2187	0	600	0	
ISUZU MOTORS SOUTH AFRICA	2 125	1843	144	113	25	281
RENAULT	2 048	1658	0	240	150	
KIA SOUTH AFRICA	1 599	1116	0	480	3	
SUZUKI AUTO	1 577	1026	0	550	1	1
MERCEDES-BENZ SA **	1 537	1537	0	0	0	9 495
BMW GROUP	1 284	985	82	39	178	6 788
MAZDA SOUTHERN AFRICA	1 065	1047	0	0	18	
HAVAL MOTORS SA	993	993	0	0	0	12
MAHINDRA	733	643	0	90	0	
VOLVO GROUP SOUTHERN AFRICA	558	497	57	3	1	61
HONDA	398	379	0	0	19	25
JAGUAR LAND ROVER	343	304	0	0	39	
OPEL	304	189	0	115	0	
SCANIA	255	206	0	49	0	3
MAN	215	215	0	0	0	1
VOLVO CARS	186	136	0	0	50	
MITSUBISHI MOTORS SA	184	145	5	15	19	26
PORSCHE **	164	164	0	0	0	
FCA SOUTH AFRICA	134	128	0	0	6	3
PCSA	125	110	0	0	15	
IVECO	124	40	62	0	22	9
FAW TRUCKS	120	120	0	0	0	7
TATA	110	96	14	0	0	
SUBARU	84	76	0	2	6	
JMC	54	54	0	0	0	
POWERSTAR	36	36	0	0	0	
BABCOCK	24	24	0	0	0	
VECV SOUTH AFRICA	21	21	0	0	0	
SCUDERIA SOUTH AFRICA	9	9	0	0	0	
BENTLEY **	7	7	0	0	0	
MASERATI SOUTH AFRICA	5	5	0	0	0	
LAMBORGHINI SOUTH AFRICA **	1	1	0	0	0	
INDUSTRY TOTAL	46 077	36974	1012	6427	1664	34 297

Passenger for Jul 2019

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	7 088	5037	104	1538	409	2 927
TOYOTA	4 739	3252	20	1257	210	195
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 532	1932	0	600	0	
RENAULT	2 034	1649	0	240	145	
FMC	2 019	1853	32	15	119	6
NISSAN	1 755	834	5	812	104	
SUZUKI AUTO	1 484	933	0	550	1	1
KIA SOUTH AFRICA	1 395	912	0	480	3	
BMW GROUP	1 284	985	82	39	178	6 788
MAZDA SOUTHERN AFRICA	1 039	1021	0	0	18	
MERCEDES-BENZ SA **	945	945	0	0	0	9 489
HAVAL MOTORS SA	805	805	0	0	0	5
HONDA	398	379	0	0	19	25
MAHINDRA	396	306	0	90	0	
JAGUAR LAND ROVER	343	304	0	0	39	
OPEL	272	157	0	115	0	
VOLVO CARS	186	136	0	0	50	
PORSCHE **	164	164	0	0	0	
MITSUBISHI MOTORS SA	151	118	5	15	13	
PCSA	120	105	0	0	15	
FCA SOUTH AFRICA	117	111	0	0	6	3
ISUZU MOTORS SOUTH AFRICA	96	46	0	40	10	2
SUBARU	84	76	0	2	6	
JMC	9	9	0	0	0	
SCUDERIA SOUTH AFRICA	9	9	0	0	0	
BENTLEY **	7	7	0	0	0	
MASERATI SOUTH AFRICA	5	5	0	0	0	
LAMBORGHINI SOUTH AFRICA **	1	1	0	0	0	
INDUSTRY TOTAL	29 477	22091	248	5793	1345	19 441

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Light CV < 3501kg for Jul 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	5 008	4561	48	269	130	4 494
NISSAN	3 065	2500	317	198	50	716
FMC	2 266	2118	77	35	36	9 247
ISUZU MOTORS SOUTH AFRICA	1 723	1495	140	73	15	276
VOLKSWAGEN GROUP SA	461	389	18	0	54	
MAHINDRA	337	337	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	235	235	0	0	0	
KIA SOUTH AFRICA	204	204	0	0	0	
HAVAL MOTORS SA	188	188	0	0	0	7
MERCEDES-BENZ SA **	113	113	0	0	0	
SUZUKI AUTO	93	93	0	0	0	
JMC	37	37	0	0	0	
MITSUBISHI MOTORS SA	33	27	0	0	6	26
OPEL	32	32	0	0	0	
MAZDA SOUTHERN AFRICA	26	26	0	0	0	
FCA SOUTH AFRICA	17	17	0	0	0	
RENAULT	14	9	0	0	5	
PCSA		0	0	0	0	
INDUSTRY TOTAL	13 852	12381	600	575	296	14 766

Medium CV 3501-8500kg for Jul 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	234	227	0	7	0	
MERCEDES-BENZ SA **	168	168	0	0	0	4
ISUZU MOTORS SOUTH AFRICA	160	156	4	0	0	3
IVECO	86	26	60	0	0	
VOLKSWAGEN GROUP SA	68	41	27	0	0	
TATA	39	33	6	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	20	20	0	0	0	
JMC	8	8	0	0	0	
FAW TRUCKS	7	7	0	0	0	
PCSA	5	5	0	0	0	
FMC	4	4	0	0	0	
POWERSTAR	2	2	0	0	0	
FCA SOUTH AFRICA		0	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	801	697	97	7	0	7

Heavy CV 8501-16500kg for Jul 2019

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	130	130	0	0	0	
TOYOTA	125	125	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	100	66	34	0	0	22
MERCEDES-BENZ SA **	47	47	0	0	0	2
TATA	47	41	6	0	0	
FAW TRUCKS	47	47	0	0	0	
VECV SOUTH AFRICA	20	20	0	0	0	
MAN	13	13	0	0	0	
POWERSTAR	7	7	0	0	0	
IVECO	2	2	0	0	0	3
INDUSTRY TOTAL	538	498	40	0	0	27

Extra Heavy CV > 16500kg for Jul 2019

	RSA	Dealer	Gov	Rental	Single	Export
VOLVO GROUP SOUTHERN AFRICA	451	424	23	3	1	39
MERCEDES-BENZ SA **	251	251	0	0	0	
SCANIA	242	193	0	49	0	2
MAN	157	157	0	0	0	1
FAW TRUCKS	66	66	0	0	0	7
TOYOTA	36	36	0	0	0	
POWERSTAR	27	27	0	0	0	
BABCOCK	24	24	0	0	0	
TATA	21	19	2	0	0	
ISUZU MOTORS SOUTH AFRICA	16	16	0	0	0	
IVECO	16	12	2	0	2	6
VECV SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	1 308	1226	27	52	3	55

Bus > 8500kg for Jul 2019

	RSA	Dealer	Gov	Rental	Single	Export
MAN	45	45	0	0	0	
IVECO	20	0	0	0	20	
MERCEDES-BENZ SA **	13	13	0	0	0	
SCANIA	13	13	0	0	0	1
VOLVO GROUP SOUTHERN AFRICA	7	7	0	0	0	
TATA	3	3	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	101	81	0	0	20	1

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Make Totals for Jul 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	9 787	7849	68	1533	337	4 689
VOLKSWAGEN	6 928	4910	143	1437	438	2 927
FORD	4 289	3975	109	50	155	9 253
NISSAN	4 200	2851	322	919	108	716
HYUNDAI	2 787	2187	0	600	0	
ISUZU	2 125	1843	144	113	25	281
RENAULT	2 048	1658	0	240	150	
KIA	1 599	1116	0	480	3	
SUZUKI	1 577	1026	0	550	1	1
BMW	1 112	821	82	39	170	6 788
MAZDA	1 065	1047	0	0	18	
MERCEDES/SMART	945	945	0	0	0	9 489
HAVAL **	798	798	0	0	0	4
MAHINDRA	733	643	0	90	0	
AUDI	702	570	6	101	25	
DATSUN	620	483	0	91	46	
HONDA	398	379	0	0	19	25
MERCEDES	377	377	0	0	0	
VOLVO TRUCKS	329	329	0	0	0	11
OPEL	304	189	0	115	0	
HINO	295	295	0	0	0	
SCANIA	255	206	0	49	0	3
LAND ROVER	251	242	0	0	9	
UD TRUCKS	222	161	57	3	1	50
MERCEDES/FUSO	215	215	0	0	0	6
MAN	202	202	0	0	0	1
GWM	195	195	0	0	0	8
VOLVO	186	136	0	0	50	
mitsubishi	184	145	5	15	19	26
MINI	172	164	0	0	8	
PORSCHE **	164	164	0	0	0	
PEUGEOT	125	110	0	0	15	
IVECO	124	40	62	0	22	9
FAW	120	120	0	0	0	7
TATA TRUCK & BUS	97	83	14	0	0	
JAGUAR	92	62	0	0	30	
SUBARU	84	76	0	2	6	
JEEP	61	56	0	0	5	3
FIAT	61	61	0	0	0	
LEXUS	60	57	0	0	3	
POWERSTAR	36	36	0	0	0	
JMC	26	26	0	0	0	
DAF	24	24	0	0	0	
EICHER	21	21	0	0	0	
CHANGAN	19	19	0	0	0	
DAEWOO	13	13	0	0	0	
ALFA ROMEO	11	10	0	0	1	
LANDWIND	9	9	0	0	0	
FERRARI	9	9	0	0	0	
VOLVO BUS	7	7	0	0	0	
BENTLEY **	7	7	0	0	0	
MASERATI	5	5	0	0	0	
ABARTH	1	1	0	0	0	
LAMBORGHINI **	1	1	0	0	0	
INDUSTRY TOTAL	46 077	36974	1012	6427	1664	34 297

RSA and Export Sales by Market

	Jul 2019		Var %		Jul 2018		Jun 2019		Jul 2019 YTD		Var %		Jul 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	29 477	19 441	-8.2%	15.5%	32 094	16 829	28 931	20 840	197 014	141 866	-5.4%	27.9%	208 367	110 962
Light CV < 3501kg	13 852	14 766	2.9%	32.3%	13 461	11 159	14 495	9 747	91 173	74 273	-1.0%	7.0%	92 061	69 387
Medium CV 3501-8500kg	801	7	14.9%	-50.0%	697	14	834	5	4 886	53	12.9%	-18.5%	4 329	65
Heavy CV 8501-16500kg	538	27	2.3%	2600.0%	526	1	472	15	2 979	107	-0.9%	13.8%	3 006	94
Extra Heavy CV > 16500kg	1 308	55	31.2%	-23.6%	997	72	1 147	60	7 147	331	2.7%	1.8%	6 960	325
Bus > 8500kg	101	1	24.7%	-83.3%	81	6	74		502	28	-7.6%	-67.8%	543	87
INDUSTRY TOTAL	46 077	34 297	-3.7%	22.1%	47 856	28 081	45 953	30 667	303 701	216 658	-3.7%	19.8%	315 266	180 920

Dealer and Government Sales by Market

	Jul 2019		Var %		Jul 2018		Jun 2019		Jul 2019 YTD		Var %		Jul 2018 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	22 091	248	-7.6%	5.5%	23 906	235	21 742	415	157 011	3 239	-4.7%	24.9%	164 776	2 594
Light CV < 3501kg	12 381	600	4.1%	-16.0%	11 889	714	12 629	1 188	80 537	6 279	-3.8%	65.6%	83 710	3 792
Medium CV 3501-8500kg	697	97	15.4%	18.3%	604	82	742	67	4 304	496	10.1%	31.9%	3 908	376
Heavy CV 8501-16500kg	498	40	-1.2%	90.5%	504	21	444	25	2 816	148	-2.4%	41.0%	2 885	105
Extra Heavy CV > 16500kg	1 226	27	27.3%	350.0%	963	6	1 082	21	6 846	120	2.2%	-7.7%	6 701	130
Bus > 8500kg	81		0.0%	0.0%	81		63		446	2	-16.0%	-83.3%	531	12
INDUSTRY TOTAL	36 974	1 012	-2.6%	-4.3%	37 947	1 058	36 702	1 716	251 960	10 284	-4.0%	46.7%	262 511	7 009

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Rental and Single Sales by Market

	Jul 2019		Var %		Jul 2018		Jun 2019		Jul 2019 YTD		Var %		Jul 2018 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	5 793	1 345	-9.3%	-13.9%	6 390	1 563	5 439	1 335	27 870	8 894	-7.3%	-18.8%	30 049	10 948
Light CV < 3501kg	575	296	-16.7%	76.2%	690	168	391	287	2 820	1 537	-16.8%	31.6%	3 391	1 168
Medium CV 3501-8500kg	7		75.0%	-100.0%	4	7	23	2	61	25	306.7%	-16.7%	15	30
Heavy CV 8501-16500kg			0.0%	-100.0%		1		3	2	13	0.0%	-18.8%		16
Extra Heavy CV > 16500kg	52	3	136.4%	-50.0%	22	6	40	4	150	31	78.6%	-31.1%	84	45
Bus > 8500kg		20	0.0%	0.0%				11		54	0.0%	0.0%		
INDUSTRY TOTAL	6 427	1 664	-9.6%	-4.6%	7 106	1 745	5 893	1 642	30 903	10 554	-7.9%	-18.8%	33 539	12 207

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	7	7	0	0	0	0
BENTLEY	7	7	0	0	0	0
BMW GROUP	1 284	985	82	39	178	6 788
BMW 1-Series	54	49	0	0	5	
BMW 2-Series	48	39	0	2	7	
BMW 3-Series	456	309	80	22	45	
BMW 4-Series	38	27	0	0	11	
BMW 5-Series	21	14	0	0	7	
BMW 7-Series	7	3	0	1	3	
BMW 8-Series	11	10	0	0	1	
BMW i3	8	7	1	0	0	
BMW i8	6	6	0	0	0	
BMW X1	95	59	1	0	35	
BMW X2	14	11	0	0	3	
BMW X3	128	111	0	6	11	6 788
BMW X4	30	30	0	0	0	
BMW X5	140	98	0	6	36	
BMW X6	9	6	0	0	3	
BMW X7	34	30	0	2	2	
BMW Z4	13	12	0	0	1	
MINI Clubman	14	12	0	0	2	
MINI Convertible	5	3	0	0	2	
MINI Countryman	70	66	0	0	4	
MINI Hatch 3-dr	50	50	0	0	0	
MINI Hatch 5-dr	33	33	0	0	0	
FCA SOUTH AFRICA	117	111	0	0	6	3
ABARTH 595	1	1	0	0	0	0
ALFA 4C	4	4	0	0	0	0
ALFA Giulia	2	2	0	0	0	0
ALFA Stelvio	5	4	0	0	1	0
FIAT 500	25	25	0	0	0	0
FIAT 500X	1	1	0	0	0	0
FIAT Panda	6	6	0	0	0	0
FIAT Tipo	12	12	0	0	0	0
JEEP Cherokee	4	2	0	0	2	0
JEEP Compass	4	4	0	0	0	0
JEEP Grand Cherokee	18	16	0	0	2	3
JEEP Renegade	6	5	0	0	1	0
JEEP Wrangler	29	29	0	0	0	0
FMC	2 019	1853	32	15	119	6
FORD EcoSport	839	790	0	5	44	0
FORD Everest	258	230	11	0	17	6
FORD Fiesta	257	227	0	0	30	0
FORD Figo	523	482	21	10	10	0
FORD Kuga	106	88	0	0	18	0
FORD Mustang	36	36	0	0	0	0
HVAL MOTORS SA	805	805	0	0	0	5
GWM M4	7	7	0	0	0	1
HVAL**	798	798	0	0	0	4
HONDA	398	379	0	0	19	25
HONDA Amaze	93	91	0	0	2	0
HONDA Ballade	33	29	0	0	4	0
HONDA Brio	5	5	0	0	0	0
HONDA BR-V	99	98	0	0	1	0
HONDA Civic	10	10	0	0	0	2
HONDA CR-V	36	36	0	0	0	13
HONDA HR-V	62	56	0	0	6	0
HONDA Jazz	60	54	0	0	6	10
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 532	1932	0	600	0	0
HYUNDAI Accent	150	150	0	0	0	0
HYUNDAI Creta	252	252	0	0	0	0
HYUNDAI Elantra	61	61	0	0	0	0
HYUNDAI Grand i10	654	533	0	121	0	0
HYUNDAI H1	71	71	0	0	0	0
HYUNDAI i20	863	384	0	479	0	0
HYUNDAI Kona	101	101	0	0	0	0
HYUNDAI Santa Fe	24	24	0	0	0	0
HYUNDAI Tucson	356	356	0	0	0	0
ISUZU MOTORS SOUTH AFRICA	96	46	0	40	10	2

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Jul 2019 Industry New Vehicle sales: OEM Sales

ISUZU MU-X	96	46	0	40	10	2
JAGUAR LAND ROVER	343	304	0	0	39	
JAGUAR E-PACE	49	28	0	0	21	
JAGUAR F-PACE	27	26	0	0	1	
JAGUAR F-Type	5	1	0	0	4	
JAGUAR I-PACE	2	2	0	0	0	
JAGUAR XE	1	0	0	0	1	
JAGUAR XF	7	4	0	0	3	
JAGUAR XJ	1	1	0	0	0	
L-R Discovery	41	40	0	0	1	
L-R Discovery Sport	31	30	0	0	1	
L-R Range Rover	11	11	0	0	0	
L-R Range Rover Evoque	58	57	0	0	1	
L-R Range Rover Sport	65	64	0	0	1	
L-R Range Rover Velar	45	40	0	0	5	
JMC	9	9	0	0	0	
LANDWIND X5	9	9	0	0	0	
KIA SOUTH AFRICA	1 395	912	0	480	3	
KIA Grand Sedona	20	20	0	0	0	
KIA Picanto	800	461	0	338	1	
KIA Rio	300	215	0	83	2	
KIA Sorento	25	25	0	0	0	
KIA Sportage	250	191	0	59	0	
LAMBORGHINI SOUTH AFRICA **	1	1	0	0	0	
LAMBORGHINI	1	1	0	0	0	
MAHINDRA	396	306	0	90	0	
MAHINDRA KUV	223	133	0	90	0	
MAHINDRA Scorpio	17	17	0	0	0	
MAHINDRA Thar	7	7	0	0	0	
MAHINDRA TUV	14	14	0	0	0	
MAHINDRA XUV300	111	111	0	0	0	
MAHINDRA XUV500	24	24	0	0	0	
MASERATI SOUTH AFRICA	5	5	0	0	0	
MASERATI Ghibli	2	2	0	0	0	
MASERATI GranTurismo	1	1	0	0	0	
MASERATI Levante	2	2	0	0	0	
MAZDA SOUTHERN AFRICA	1 039	1021	0	0	18	
MAZDA 2	213	213	0	0	0	
MAZDA 3	120	105	0	0	15	
MAZDA CX-3	354	351	0	0	3	
MAZDA CX-5	351	351	0	0	0	
MAZDA MX-5	1	1	0	0	0	
MERCEDES-BENZ SA **	945	945	0	0	0	9 489
MERCEDES/SMART	945	945	0	0	0	9 489
MITSUBISHI MOTORS SA	151	118	5	15	13	
MITSUBISHI ASX	36	27	1	0	8	
MITSUBISHI Eclipse Cross	67	53	0	10	4	
MITSUBISHI Outlander	8	4	4	0	0	
MITSUBISHI Pajero	19	18	0	0	1	
MITSUBISHI Pajero Sport	21	16	0	5	0	
NISSAN	1 755	834	5	812	104	
DATSUN GO	548	414	0	91	43	
DATSUN GO+	72	69	0	0	3	
NISSAN Almera	466	61	5	382	18	
NISSAN Micra	198	39	0	140	19	
NISSAN Micra 5	69	58	0	0	11	
NISSAN Patrol SW	2	2	0	0	0	
NISSAN Qashqai	103	93	0	2	8	
NISSAN X-Trail	297	98	0	197	2	
OPEL	272	157	0	115	0	
OPEL Adam	35	20	0	15	0	
OPEL Astra Hatch	27	27	0	0	0	
OPEL Corsa	59	59	0	0	0	
OPEL Crossland X	72	22	0	50	0	
OPEL Grandland X	58	8	0	50	0	
OPEL MOKKA X	21	21	0	0	0	
PCSA	120	105	0	0	15	
PEUGEOT 2008	32	29	0	0	3	
PEUGEOT 208	20	16	0	0	4	
PEUGEOT 3008	27	21	0	0	6	
PEUGEOT 308	40	39	0	0	1	
PEUGEOT 5008	1	0	0	0	1	
PORSCHE **	164	164	0	0	0	
PORSCHE	164	164	0	0	0	
RENAULT	2 034	1649	0	240	145	
RENAULT Captur	98	95	0	0	3	
RENAULT Clio IV	229	212	0	0	17	
RENAULT Duster	287	262	0	0	25	
RENAULT Koleos	44	39	0	0	5	
RENAULT Kwid	768	648	0	120	0	
RENAULT Megane IV	27	22	0	0	5	
RENAULT Sandero II	581	371	0	120	90	
SCUDERIA SOUTH AFRICA	9	9	0	0	0	

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Jul 2019 Industry New Vehicle sales: OEM Sales

FERRARI 488 GTB	1	1	0	0	0	
FERRARI 488 Pista	4	4	0	0	0	
FERRARI 812	2	2	0	0	0	
FERRARI GTC4Lusso	1	1	0	0	0	
FERRARI Portofino	1	1	0	0	0	
SUBARU	84	76	0	2	6	
SUBARU Forester	45	42	0	2	1	
SUBARU Impreza	2	2	0	0	0	
SUBARU Outback	5	4	0	0	1	
SUBARU WRX	5	2	0	0	3	
SUBARU XV	27	26	0	0	1	
SUZUKI AUTO	1 484	933	0	550	1	1
SUZUKI Baleno	101	51	0	50	0	
SUZUKI Celerio	255	60	0	195	0	
SUZUKI Ciaz	20	20	0	0	0	
SUZUKI Dzire	41	40	0	0	1	
SUZUKI Ertiga	127	92	0	35	0	
SUZUKI Grand Vitara	1	1	0	0	0	
SUZUKI Ignis	164	164	0	0	0	
SUZUKI Jimny	81	81	0	0	0	1
SUZUKI Swift	635	365	0	270	0	
SUZUKI Vitara	59	59	0	0	0	
TOYOTA	4 739	3252	20	1257	210	195
LEXUS ES	9	8	0	0	1	
LEXUS IS	2	1	0	0	1	
LEXUS LC	1	1	0	0	0	
LEXUS LS	1	1	0	0	0	
LEXUS LX	9	9	0	0	0	
LEXUS NX	17	16	0	0	1	
LEXUS RC	2	2	0	0	0	
LEXUS RX	6	6	0	0	0	
LEXUS UX	13	13	0	0	0	
TOYOTA 86	1	0	0	0	1	
TOYOTA Avanza	518	280	2	230	6	
TOYOTA Aygo	58	50	0	0	8	
TOYOTA C-HR	199	188	0	0	11	
TOYOTA Corolla	211	188	11	0	12	47
TOYOTA Corolla HB	120	111	0	0	9	
TOYOTA Corolla Quest	608	174	5	413	16	
TOYOTA Etios	762	644	1	82	35	
TOYOTA FJ Cruiser	8	8	0	0	0	
TOYOTA Fortuner	810	577	1	204	28	148
TOYOTA Landcruiser 200	79	77	0	0	2	
TOYOTA Landcruiser SW	10	8	0	2	0	
TOYOTA Prado	90	85	0	1	4	
TOYOTA RAV	584	495	0	42	47	
TOYOTA RUSH	170	158	0	8	4	
TOYOTA Supra	26	18	0	0	8	
TOYOTA Yaris	425	134	0	275	16	
VOLKSWAGEN GROUP SA	7 088	5037	104	1538	409	2 927
AUDI A1 Sportback	1	1	0	0	0	
AUDI A3 Cabriolet	1	1	0	0	0	
AUDI A3 Sedan	121	77	6	36	2	
AUDI A3 Sportback	117	102	0	15	0	
AUDI A4	180	125	0	50	5	
AUDI A4 Avant	2	2	0	0	0	
AUDI A5 Coupe/Cabriolet	24	21	0	0	3	
AUDI A5 Sportback	32	31	0	0	1	
AUDI A6	1	0	0	0	1	
AUDI Q2	79	78	0	0	1	
AUDI Q5	113	105	0	0	8	
AUDI Q7	10	8	0	0	2	
AUDI Q8	13	13	0	0	0	
AUDI TT	8	6	0	0	2	
VW Arteon	15	10	0	0	5	
VW Caddy	19	11	0	0	8	
VW Caravelle	25	22	0	0	3	
VW Golf 7	308	222	0	35	51	
VW Kombi	156	68	0	86	2	
VW Polo	2 076	1564	0	355	157	2 927
VW Polo Sedan	436	263	92	72	9	
VW Polo Vivo	2 621	1750	6	739	126	
VW Tiguan	595	439	0	148	8	
VW Touareg	25	21	0	0	4	
VW up	110	97	0	2	11	
VOLVO CARS	186	136	0	0	50	
VOLVO S90	3	2	0	0	1	
VOLVO V40	30	16	0	0	14	
VOLVO V40 CC	9	8	0	0	1	
VOLVO XC40	30	28	0	0	2	
VOLVO XC60	81	75	0	0	6	
VOLVO XC90	33	7	0	0	26	
Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FCA SOUTH AFRICA	17	17	0	0	0	
FIAT Doblo Cargo	5	5	0	0	0	

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Jul 2019 Industry New Vehicle sales: OEM Sales

FIAT Fiorino	5	5	0	0	0	
FIAT Fullback	7	7	0	0	0	
FMC	2 266	2118	77	35	36	9 247
FORD Ranger	2 217	2070	77	35	35	9 247
FORD Tourneo Custom	49	48	0	0	1	
HAVAL MOTORS SA	188	188	0	0	0	7
GWM Steed	188	188	0	0	0	7
HYUNDAI AUTOMOTIVE SOUTH AFRICA	235	235	0	0	0	0
HYUNDAI Grand i10	9	9	0	0	0	
HYUNDAI H1	10	10	0	0	0	
HYUNDAI H100 Bakkie	216	216	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 723	1495	140	73	15	276
ISUZU D-MAX	1 692	1472	140	73	7	276
ISUZU KB	31	23	0	0	8	
JMC	37	37	0	0	0	0
CHANGAN Double Cab	3	3	0	0	0	
CHANGAN Minivan	9	9	0	0	0	
CHANGAN Single Cab	7	7	0	0	0	
JMC Carrying	7	7	0	0	0	
JMC Vigus	11	11	0	0	0	
KIA SOUTH AFRICA	204	204	0	0	0	0
KIA K2500	24	24	0	0	0	
KIA K2700	180	180	0	0	0	
MAHINDRA	337	337	0	0	0	0
MAHINDRA Bolero	48	48	0	0	0	
MAHINDRA Genio	2	2	0	0	0	
MAHINDRA Scorpio Pik-Up	287	287	0	0	0	
MAZDA SOUTHERN AFRICA	26	26	0	0	0	0
MAZDA BT-50	26	26	0	0	0	
MERCEDES-BENZ SA **	113	113	0	0	0	0
MERCEDES	113	113	0	0	0	
MITSUBISHI MOTORS SA	33	27	0	0	6	26
MITSUBISHI Triton	33	27	0	0	6	26
NISSAN	3 065	2500	317	198	50	716
NISSAN Hardbody	184	134	0	50	0	676
NISSAN Navara	90	87	1	0	2	
NISSAN NP200	1 730	1567	1	126	36	6
NISSAN NP300	982	636	312	22	12	34
NISSAN NV350	2	2	0	0	0	
NISSAN NV350 Taxi	77	74	3	0	0	
OPEL	32	32	0	0	0	0
OPEL Combo	32	32	0	0	0	
PCSA		0	0	0	0	0
RENAULT	14	9	0	0	5	5
RENAULT Kangoo	9	7	0	0	2	
RENAULT Trafic	5	2	0	0	3	
SUZUKI AUTO	93	93	0	0	0	0
SUZUKI Gypsy	3	3	0	0	0	
SUZUKI Super Carry	90	90	0	0	0	
TOYOTA	5 008	4561	48	269	130	4 494
TOYOTA Avanza	17	17	0	0	0	
TOYOTA Dyna	86	86	0	0	0	
TOYOTA Hi-Ace	1 520	1508	12	0	0	
TOYOTA Hilux	2 996	2623	31	230	112	4 494
TOYOTA Landcruiser PU	263	254	1	4	4	
TOYOTA Quantum	126	73	4	35	14	
VOLKSWAGEN GROUP SA	461	389	18	0	54	54
VW Amarok	252	235	0	0	17	
VW Caddy	155	109	11	0	35	
VW Transporter Cr-Bus	18	17	0	0	1	
VW Transporter PU	22	14	7	0	1	
VW Transporter P-Van	14	14	0	0	0	
Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	7	7	0	0	0	0
FAW 3.5 Ton	7	7	0	0	0	
FCA SOUTH AFRICA		0	0	0	0	0
FMC	4	4	0	0	0	0
FORD Transit	4	4	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	20	20	0	0	0	0
HYUNDAI EX-8	20	20	0	0	0	
ISUZU MOTORS SOUTH AFRICA	160	156	4	0	0	3
ISUZU N-Series	160	156	4	0	0	3
IVECO	86	26	60	0	0	0
IVECO Daily	86	26	60	0	0	
JMC	8	8	0	0	0	0
JMC Carrying	4	4	0	0	0	
JMC Carrying Plus	4	4	0	0	0	
MERCEDES-BENZ SA **	168	168	0	0	0	4
MERCEDES/FUSO	168	168	0	0	0	4

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PCSA	5	5	0	0	0	
PEUGEOT Boxer	5	5	0	0	0	
POWERSTAR	2	2	0	0	0	
POWERSTAR FT Series	2	2	0	0	0	
TATA	39	33	6	0	0	
TATA Bus	3	3	0	0	0	
TATA LPT	36	30	6	0	0	
TOYOTA	234	227	0	7	0	
HINO 300 Series	134	134	0	0	0	
TOYOTA Quantum	100	93	0	7	0	
VECV SOUTH AFRICA	0	0	0	0	0	
VOLKSWAGEN GROUP SA	68	41	27	0	0	
VW Crafter	68	41	27	0	0	
Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	47	47	0	0	0	
FAW CA 15	22	22	0	0	0	
FAW CA 16	1	1	0	0	0	
FAW CA 8	24	24	0	0	0	
ISUZU MOTORS SOUTH AFRICA	130	130	0	0	0	
ISUZU F-Series	125	125	0	0	0	
ISUZU FX-Series	5	5	0	0	0	
IVECO	2	2	0	0	0	3
IVECO Eurocargo	2	2	0	0	0	3
MAN	13	13	0	0	0	
MAN CLA	13	13	0	0	0	
MERCEDES-BENZ SA **	47	47	0	0	0	2
MERCEDES/FUSO	47	47	0	0	0	2
POWERSTAR	7	7	0	0	0	
POWERSTAR BeiBen	1	1	0	0	0	
POWERSTAR FT Series	6	6	0	0	0	
TATA	47	41	6	0	0	
TATA LPK	4	4	0	0	0	
TATA LPT	40	34	6	0	0	
TATA Ultra	3	3	0	0	0	
TOYOTA	125	125	0	0	0	
HINO 500 Series	125	125	0	0	0	
VECV SOUTH AFRICA	20	20	0	0	0	
EICHER Pro 6016	20	20	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	100	66	34	0	0	22
UD TRUCKS Croner	88	57	31	0	0	9
UD TRUCKS Kuzer	12	9	3	0	0	13
Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	24	24	0	0	0	
DAF XF	24	24	0	0	0	
FAW TRUCKS	66	66	0	0	0	7
FAW CA 28	13	13	0	0	0	
FAW CA 33	51	51	0	0	0	7
FAW CA 35	2	2	0	0	0	
ISUZU MOTORS SOUTH AFRICA	16	16	0	0	0	
ISUZU F-Series	12	12	0	0	0	
ISUZU FX-Series	4	4	0	0	0	
IVECO	16	12	2	0	2	6
IVECO Eurocargo	2	0	2	0	0	
IVECO Stralis	8	6	0	0	2	
IVECO Trakker	6	6	0	0	0	6
MAN	157	157	0	0	0	1
MAN CLA	1	1	0	0	0	
MAN TGM	26	26	0	0	0	1
MAN TGS	125	125	0	0	0	
MAN TGX	2	2	0	0	0	
VW Constellation	3	3	0	0	0	
MERCEDES-BENZ SA **	251	251	0	0	0	
MERCEDES	251	251	0	0	0	
POWERSTAR	27	27	0	0	0	
POWERSTAR BeiBen	27	27	0	0	0	
SCANIA	242	193	0	49	0	2
SCANIA G-Series	163	117	0	46	0	2
SCANIA P-Series	25	24	0	1	0	
SCANIA R-Series	53	51	0	2	0	
SCANIA S-Series	1	1	0	0	0	
TATA	21	19	2	0	0	
DAEWOO Commercials	13	13	0	0	0	
TATA LPT	4	4	0	0	0	
TATA Prima	4	2	2	0	0	
TOYOTA	36	36	0	0	0	
HINO 500 Series	29	29	0	0	0	
HINO 700 Series	7	7	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	

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Jul 2019 Industry New Vehicle sales: OEM Sales

EICHER Pro 6025	1	1	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	451	424	23	3	1	39
UD TRUCKS Croner	23	15	8	0	0	2
UD TRUCKS Quester	56	37	15	3	1	22
UD TRUCKS Quon	43	43	0	0	0	4
VOLVO FH	263	263	0	0	0	10
VOLVO FM	66	66	0	0	0	1
	RSA	Dealer	Gov	Rental	Single	Export
Bus > 8500kg						
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO	20	0	0	0	20	
IVECO Afriway	20	0	0	0	20	
MAN	45	45	0	0	0	
MAN Bus	35	35	0	0	0	
VW Volksbus	10	10	0	0	0	
MERCEDES-BENZ SA **	13	13	0	0	0	
MERCEDES	13	13	0	0	0	
SCANIA	13	13	0	0	0	1
SCANIA Bus	13	13	0	0	0	1
TATA	3	3	0	0	0	
TATA LPO	3	3	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	7	7	0	0	0	
VOLVO Bus	7	7	0	0	0	

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