

Total Vehicles by Manufacturer

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	13 694	10070	294	3051	279	3 475
VOLKSWAGEN GROUP SA	9 527	6046	82	2968	431	12 182
FMC	4 649	3653	80	872	44	8 136
NISSAN	3 536	2405	121	772	238	525
HYUNDAI AUTOMOTIVE SOUTH AFRICA	3 153	2463	0	690	0	
RENAULT	2 982	1720	0	1092	170	
MERCEDES-BENZ SA **	1 920	1920	0	0	0	9 477
ISUZU MOTORS SOUTH AFRICA	1 705	1432	220	33	20	272
SUZUKI AUTO	1 629	1102	0	525	2	
BMW GROUP	1 461	997	44	30	390	7 104
KIA SOUTH AFRICA	1 422	1004	0	412	6	
HAVAL MOTORS SA	1 016	1010	0	0	6	8
MAZDA SOUTHERN AFRICA	952	931	0	0	21	
MAHINDRA	680	680	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	526	515	5	5	1	21
HONDA	401	376	0	0	25	36
OPEL	357	257	0	100	0	
JAGUAR LAND ROVER	323	257	0	1	65	
FCA SOUTH AFRICA	227	186	0	0	41	5
VOLVO CARS	221	100	0	1	120	
SCANIA	216	211	0	5	0	3
PCSA	201	148	0	0	53	
MAN	199	199	0	0	0	1
IVECO	163	99	64	0	0	2
MITSUBISHI MOTORS SA	154	142	0	10	2	24
POWERSTAR	121	121	0	0	0	
TATA	120	107	1	0	12	
PORSCHE **	112	112	0	0	0	
SUBARU	92	76	0	9	7	
FAW TRUCKS	87	87	0	0	0	
JMC	55	55	0	0	0	
BABCOCK	40	40	0	0	0	6
VECV SOUTH AFRICA	12	12	0	0	0	
BENTLEY **	8	8	0	0	0	
SCUDERIA SOUTH AFRICA	7	7	0	0	0	
MASERATI SOUTH AFRICA	6	6	0	0	0	
LAMBORGHINI SOUTH AFRICA **	4	4	0	0	0	
INDUSTRY TOTAL	51 978	38558	911	10576	1933	41 277

Passenger for Oct 2019

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	9 031	5607	57	2966	401	12 182
TOYOTA	6 727	3620	41	2846	220	384
RENAULT	2 982	1720	0	1092	170	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 860	2170	0	690	0	
FMC	2 686	1861	2	790	33	3
NISSAN	1 764	889	6	647	222	
SUZUKI AUTO	1 581	1054	0	525	2	
BMW GROUP	1 461	997	44	30	390	7 104
MERCEDES-BENZ SA **	1 335	1335	0	0	0	9 459
KIA SOUTH AFRICA	1 293	875	0	412	6	
MAZDA SOUTHERN AFRICA	939	919	0	0	20	
HAVAL MOTORS SA	837	832	0	0	5	4
HONDA	401	376	0	0	25	36
OPEL	333	233	0	100	0	
MAHINDRA	327	327	0	0	0	
JAGUAR LAND ROVER	323	257	0	1	65	
VOLVO CARS	221	100	0	1	120	
FCA SOUTH AFRICA	215	178	0	0	37	5
PCSA	186	139	0	0	47	
MITSUBISHI MOTORS SA	122	111	0	10	1	18
PORSCHE **	112	112	0	0	0	
SUBARU	92	76	0	9	7	
ISUZU MOTORS SOUTH AFRICA	44	44	0	0	0	3
BENTLEY **	8	8	0	0	0	
JMC	7	7	0	0	0	
SCUDERIA SOUTH AFRICA	7	7	0	0	0	
MASERATI SOUTH AFRICA	6	6	0	0	0	
LAMBORGHINI SOUTH AFRICA **	4	4	0	0	0	
INDUSTRY TOTAL	35 904	23864	150	10119	1771	29 198

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Light CV < 3501kg for Oct 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	6 640	6125	252	204	59	3 077
FMC	1 957	1786	78	82	11	8 133
NISSAN	1 772	1516	115	125	16	525
ISUZU MOTORS SOUTH AFRICA	1 384	1111	220	33	20	266
VOLKSWAGEN GROUP SA	419	386	3	0	30	
MAHINDRA	353	353	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	265	265	0	0	0	
HAVAL MOTORS SA	179	178	0	0	1	4
KIA SOUTH AFRICA	129	129	0	0	0	
MERCEDES-BENZ SA **	103	103	0	0	0	
SUZUKI AUTO	48	48	0	0	0	
JMC	36	36	0	0	0	
MITSUBISHI MOTORS SA	32	31	0	0	1	6
OPEL	24	24	0	0	0	
MAZDA SOUTHERN AFRICA	13	12	0	0	1	
FCA SOUTH AFRICA	12	8	0	0	4	
PCSA		0	0	0	0	
RENAULT		0	0	0	0	
INDUSTRY TOTAL	13 366	12111	668	444	143	12 011

Medium CV 3501-8500kg for Oct 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	220	219	0	1	0	1
MERCEDES-BENZ SA **	153	153	0	0	0	13
ISUZU MOTORS SOUTH AFRICA	152	152	0	0	0	3
IVECO	101	37	64	0	0	1
VOLKSWAGEN GROUP SA	77	53	22	2	0	
TATA	65	65	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	28	28	0	0	0	
PCSA	15	9	0	0	6	
JMC	12	12	0	0	0	
FMC	6	6	0	0	0	
FAW TRUCKS	5	5	0	0	0	
VECV SOUTH AFRICA	3	3	0	0	0	
POWERSTAR	2	2	0	0	0	
FCA SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	839	744	86	3	6	18

Heavy CV 8501-16500kg for Oct 2019

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	95	95	0	0	0	
TOYOTA	87	86	1	0	0	8
VOLVO GROUP SOUTHERN AFRICA	70	66	1	3	0	11
FAW TRUCKS	51	51	0	0	0	
MERCEDES-BENZ SA **	49	49	0	0	0	5
TATA	26	26	0	0	0	
POWERSTAR	9	9	0	0	0	
VECV SOUTH AFRICA	8	8	0	0	0	
MAN	7	7	0	0	0	
IVECO	3	3	0	0	0	
INDUSTRY TOTAL	405	400	2	3	0	24

Extra Heavy CV > 16500kg for Oct 2019

	RSA	Dealer	Gov	Rental	Single	Export
VOLVO GROUP SOUTHERN AFRICA	456	449	4	2	1	10
MERCEDES-BENZ SA **	267	267	0	0	0	
SCANIA	201	196	0	5	0	
MAN	161	161	0	0	0	1
POWERSTAR	110	110	0	0	0	
IVECO	59	59	0	0	0	1
BABCOCK	40	40	0	0	0	6
FAW TRUCKS	31	31	0	0	0	
ISUZU MOTORS SOUTH AFRICA	30	30	0	0	0	
TATA	26	13	1	0	12	
TOYOTA	20	20	0	0	0	5
VECV SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	1 402	1377	5	7	13	23

Bus > 8500kg for Oct 2019

	RSA	Dealer	Gov	Rental	Single	Export
MAN	31	31	0	0	0	
SCANIA	15	15	0	0	0	3
MERCEDES-BENZ SA **	13	13	0	0	0	
TATA	3	3	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	
INDUSTRY TOTAL	62	62	0	0	0	3

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Oct 2019 Industry New Vehicle sales: OEM Sales

Make Totals for Oct 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	13 386	9771	293	3051	271	3 461
VOLKSWAGEN	8 613	5392	82	2720	419	12 182
FORD	4 649	3653	80	872	44	8 136
HYUNDAI	3 153	2463	0	690	0	
RENAULT	2 982	1720	0	1092	170	
NISSAN	2 957	2007	121	638	191	525
ISUZU	1 705	1432	220	33	20	272
SUZUKI	1 629	1102	0	525	2	
KIA	1 422	1004	0	412	6	
MERCEDES/SMART	1 335	1335	0	0	0	9 459
BMW	1 331	885	44	30	372	7 104
MAZDA	952	931	0	0	21	
AUDI	927	667	0	248	12	
HAVAL **	834	829	0	0	5	4
MAHINDRA	680	680	0	0	0	
DATSUN	579	398	0	134	47	
HONDA	401	376	0	0	25	36
MERCEDES	383	383	0	0	0	
OPEL	357	257	0	100	0	
VOLVO TRUCKS	314	314	0	0	0	6
HINO	236	235	1	0	0	14
LAND ROVER	228	198	0	1	29	
VOLVO	221	100	0	1	120	
SCANIA	216	211	0	5	0	3
UD TRUCKS	212	201	5	5	1	15
MERCEDES/FUSO	202	202	0	0	0	18
MAN	186	186	0	0	0	1
GWM	182	181	0	0	1	4
FIAT	167	142	0	0	25	
IVECO	163	99	64	0	0	2
MITSUBISHI	154	142	0	10	2	24
PEUGEOT	130	119	0	0	11	
MINI	130	112	0	0	18	
POWERSTAR	121	121	0	0	0	
PORSCHE **	112	112	0	0	0	
TATA TRUCK & BUS	98	97	1	0	0	
JAGUAR	95	59	0	0	36	
SUBARU	92	76	0	9	7	
FAW	87	87	0	0	0	
LEXUS	72	64	0	0	8	
CITROEN	71	29	0	0	42	
JEEP	51	37	0	0	14	5
DAF	40	40	0	0	0	6
JMC	31	31	0	0	0	
DAEWOO	22	10	0	0	12	
CHANGAN	17	17	0	0	0	
EICHER	12	12	0	0	0	
BENTLEY **	8	8	0	0	0	
LANDWIND	7	7	0	0	0	
FERRARI	7	7	0	0	0	
MASERATI	6	6	0	0	0	
ABARTH	5	4	0	0	1	
LAMBORGHINI **	4	4	0	0	0	
ALFA ROMEO	4	3	0	0	1	
VOLVO BUS		0	0	0	0	
INDUSTRY TOTAL	51 978	38558	911	10576	1933	41 277

RSA and Export Sales by Market

	Oct 2019		Var %		Oct 2018		Sep 2019		Oct 2019 YTD		Var %		Oct 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	35 904	29 198	2.5%	20.9%	35 044	24 150	33 120	24 343	295 021	226 893	-4.1%	25.0%	307 648	181 476
Light CV < 3501kg	13 366	12 011	-5.9%	22.3%	14 199	9 818	13 468	11 887	132 057	111 346	-1.9%	9.5%	134 597	101 676
Medium CV 3501-8500kg	839	18	8.1%	-35.7%	776	28	791	6	7 270	97	12.0%	-31.7%	6 492	142
Heavy CV 8501-16500kg	405	24	-21.1%	-38.5%	513	39	444	3	4 190	160	-7.7%	-20.0%	4 538	200
Extra Heavy CV > 16500kg	1 402	23	16.3%	-73.6%	1 205	87	1 255	27	11 039	420	4.6%	-23.5%	10 557	549
Bus > 8500kg	62	3	-47.9%	0.0%	119	3	62	4	691	39	-23.0%	-59.8%	897	97
INDUSTRY TOTAL	51 978	41 277	0.2%	21.0%	51 856	34 125	49 140	36 270	450 268	338 955	-3.1%	19.3%	464 729	284 140

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Dealer and Government Sales by Market

	Oct 2019		Var %		Oct 2018		Sep 2019		Oct 2019 YTD		Var %		Oct 2018 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	23 864	150	5.6%	-77.6%	22 594	669	22 361	223	224 864	3 862	-3.7%	-12.5%	233 504	4 416
Light CV < 3501kg	12 111	668	-4.3%	-31.3%	12 659	973	12 667	356	118 116	7 774	-3.1%	28.4%	121 893	6 054
Medium CV 3501-8500kg	744	86	6.1%	41.0%	701	61	655	99	6 314	769	7.6%	42.7%	5 867	539
Heavy CV 8501-16500kg	400	2	-7.6%	-96.5%	433	57	432	7	3 998	155	-6.1%	-23.6%	4 257	203
Extra Heavy CV > 16500kg	1 377	5	19.3%	-44.4%	1 154	9	1 237	8	10 633	155	4.9%	-5.5%	10 139	164
Bus > 8500kg	62		-38.6%	0.0%	101		58		631	2	-24.2%	-83.3%	832	12
INDUSTRY TOTAL	38 558	911	2.4%	-48.5%	37 642	1 769	37 410	693	364 556	12 717	-3.2%	11.7%	376 492	11 388

Rental and Single Sales by Market

	Oct 2019		Var %		Oct 2018		Sep 2019		Oct 2019 YTD		Var %		Oct 2018 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	10 119	1 771	-2.1%	22.3%	10 333	1 448	9 159	1 377	52 659	13 636	-2.4%	-13.6%	53 950	15 778
Light CV < 3501kg	444	143	18.4%	-25.5%	375	192	208	237	3 935	2 232	-19.4%	26.3%	4 883	1 767
Medium CV 3501-8500kg	3	6	200.0%	-53.8%	1	13	32	5	134	53	282.9%	3.9%	35	51
Heavy CV 8501-16500kg	3		-85.7%	-100.0%	21	2		5	12	25	-73.3%	-24.2%	45	33
Extra Heavy CV > 16500kg	7	13	-80.6%	116.7%	36	6	3	7	177	74	-8.3%	21.3%	193	61
Bus > 8500kg			0.0%	-100.0%		18		4		58	0.0%	9.4%		53
INDUSTRY TOTAL	10 576	1 933	-1.8%	15.1%	10 766	1 679	9 402	1 635	56 917	16 078	-3.7%	-13.6%	59 106	17 743

Passenger RSA Dealer Gov Rental Single Export

BENTLEY **	8	8	0	0	0	0
BENTLEY	8	8	0	0	0	0
BMW GROUP	1 461	997	44	30	390	7 104
BMW 1-Series	213	189	9	0	15	
BMW 2-Series	103	59	0	0	44	
BMW 3-Series	274	151	33	8	82	1
BMW 4-Series	31	11	0	1	19	
BMW 5-Series	62	21	0	0	41	
BMW 6-Series	1	1	0	0	0	
BMW 7-Series	8	6	0	0	2	
BMW 8-Series	5	2	0	0	3	
BMW i3	10	5	1	0	4	
BMW i8	2	1	0	0	1	
BMW X1	226	186	0	0	40	
BMW X2	4	3	0	0	1	
BMW X3	193	119	0	10	64	7 103
BMW X4	10	8	0	0	2	
BMW X5	128	80	0	10	38	
BMW X6	18	14	0	0	4	
BMW X7	33	23	1	1	8	
BMW Z4	10	6	0	0	4	
MINI Clubman	33	18	0	0	15	
MINI Convertible	1	1	0	0	0	
MINI Countryman	34	32	0	0	2	
MINI Hatch 3-dr	30	29	0	0	1	
MINI Hatch 5-dr	32	32	0	0	0	
FCA SOUTH AFRICA	215	178	0	0	37	5
ABARTH 124 Spider	2	1	0	0	1	
ABARTH 595	3	3	0	0	0	
ALFA 4C	1	0	0	0	1	
ALFA Giulia	1	1	0	0	0	
ALFA Stelvio	2	2	0	0	0	
FIAT 500	13	13	0	0	0	
FIAT 500X	2	2	0	0	0	
FIAT Panda	36	34	0	0	2	
FIAT Tipo	104	85	0	0	19	
JEEP Cherokee	15	1	0	0	14	5
JEEP Compass	3	3	0	0	0	
JEEP Grand Cherokee	11	11	0	0	0	
JEEP Renegade	7	7	0	0	0	
JEEP Wrangler	15	15	0	0	0	
FMC	2 686	1861	2	790	33	3
FORD EcoSport	1 265	884	0	368	13	
FORD Everest	194	192	1	1	0	3
FORD Fiesta	136	124	0	0	12	
FORD Figo	963	538	1	421	3	
FORD Kuga	101	97	0	0	4	
FORD Mustang	27	26	0	0	1	
HONDA MOTORS SA	837	832	0	0	5	4
GWM M4	3	3	0	0	0	
HONDA**	834	829	0	0	5	4
HONDA	401	376	0	0	25	36
HONDA Amaze	73	72	0	0	1	4
HONDA Ballade	11	10	0	0	1	
HONDA BR-V	105	104	0	0	1	
HONDA Civic	15	10	0	0	5	8
HONDA CR-V	26	23	0	0	3	9

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Oct 2019 Industry New Vehicle sales: OEM Sales

HONDA HR-V	83	70	0	0	13	
HONDA Jazz	88	87	0	0	1	15
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 860	2170	0	690	0	
HYUNDAI Accent	293	53	0	240	0	
HYUNDAI Atos	244	244	0	0	0	
HYUNDAI Creta	403	403	0	0	0	
HYUNDAI Elantra	46	46	0	0	0	
HYUNDAI Grand i10	607	507	0	100	0	
HYUNDAI H1	107	57	0	50	0	
HYUNDAI i20	654	404	0	250	0	
HYUNDAI Kona	66	66	0	0	0	
HYUNDAI Santa Fe	22	22	0	0	0	
HYUNDAI Tucson	418	368	0	50	0	
ISUZU MOTORS SOUTH AFRICA	44	44	0	0	0	3
ISUZU MU-X	44	44	0	0	0	3
JAGUAR LAND ROVER	323	257	0	1	65	
JAGUAR E-PACE	39	34	0	0	5	
JAGUAR F-PACE	52	24	0	0	28	
JAGUAR F-Type	4	1	0	0	3	
L-R Discovery	31	24	0	0	7	
L-R Discovery Sport	33	24	0	0	9	
L-R Range Rover	6	5	0	0	1	
L-R Range Rover Evoque	54	50	0	1	3	
L-R Range Rover Sport	77	73	0	0	4	
L-R Range Rover Velar	27	22	0	0	5	
JMC	7	7	0	0	0	
LANDWIND X5	7	7	0	0	0	
KIA SOUTH AFRICA	1 293	875	0	412	6	
KIA Grand Sedona	39	14	0	25	0	
KIA Picanto	582	476	0	104	2	
KIA Rio	391	218	0	172	1	
KIA Sorento	33	11	0	20	2	
KIA Sportage	248	156	0	91	1	
LAMBORGHINI SOUTH AFRICA **	4	4	0	0	0	
LAMBORGHINI	4	4	0	0	0	
MAHINDRA	327	327	0	0	0	
MAHINDRA KUV	139	139	0	0	0	
MAHINDRA Scorpio	24	24	0	0	0	
MAHINDRA Thar	7	7	0	0	0	
MAHINDRA TUV	21	21	0	0	0	
MAHINDRA XUV300	102	102	0	0	0	
MAHINDRA XUV500	34	34	0	0	0	
MASERATI SOUTH AFRICA	6	6	0	0	0	
MASERATI Ghibli	1	1	0	0	0	
MASERATI Levante	5	5	0	0	0	
MAZDA SOUTHERN AFRICA	939	919	0	0	20	
MAZDA 2	207	201	0	0	6	
MAZDA 3	90	83	0	0	7	
MAZDA CX-3	302	301	0	0	1	
MAZDA CX-5	340	334	0	0	6	
MERCEDES-BENZ SA **	1 335	1335	0	0	0	9 459
MERCEDES-SMART	1 335	1335	0	0	0	9 459
MITSUBISHI MOTORS SA	122	111	0	10	1	18
MITSUBISHI ASX	24	24	0	0	0	
MITSUBISHI Eclipse Cross	43	33	0	10	0	
MITSUBISHI Outlander	2	1	0	0	1	
MITSUBISHI Pajero	13	13	0	0	0	
MITSUBISHI Pajero Sport	40	40	0	0	0	18
NISSAN	1 764	889	6	647	222	
DATSUN GO	425	246	0	134	45	
DATSUN GO+	154	152	0	0	2	
NISSAN 370Z	1	1	0	0	0	
NISSAN Almera	544	79	5	442	18	
NISSAN GT-R	5	4	0	0	1	
NISSAN Micra	127	43	0	70	14	
NISSAN Micra 5	136	83	0	0	53	
NISSAN Patrol SW	7	1	1	1	4	
NISSAN Qashqai	202	140	0	0	62	
NISSAN X-Trail	163	140	0	0	23	
OPEL	333	233	0	100	0	
OPEL Adam	7	7	0	0	0	
OPEL Astra Hatch	21	21	0	0	0	
OPEL Combo Life	12	12	0	0	0	
OPEL Corsa	128	28	0	100	0	
OPEL Crossland X	126	126	0	0	0	
OPEL Grandland X	22	22	0	0	0	
OPEL MOKKA X	17	17	0	0	0	
PCSA	186	139	0	0	47	
CITROEN C3	31	15	0	0	16	
CITROEN C3 Aircross	21	8	0	0	13	
CITROEN C5 Aircross	19	6	0	0	13	
PEUGEOT 108	24	22	0	0	2	
PEUGEOT 2008	24	24	0	0	0	
PEUGEOT 208	42	41	0	0	1	

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Oct 2019 Industry New Vehicle sales: OEM Sales

PEUGEOT 3008	17	17	0	0	0	
PEUGEOT 308	1	1	0	0	0	
PEUGEOT 5008	7	5	0	0	2	
PORSCHE **	112	112	0	0	0	
PORSCHE	112	112	0	0	0	
RENAULT	2 982	1720	0	1092	170	
RENAULT Captur	100	95	0	0	5	
RENAULT Clio IV	543	187	0	354	2	
RENAULT Duster	338	214	0	100	24	
RENAULT Koleos	34	34	0	0	0	
RENAULT Kwid	1 056	876	0	49	131	
RENAULT Megane IV	25	20	0	0	5	
RENAULT Sandero II	886	294	0	589	3	
SCUDERIA SOUTH AFRICA	7	7	0	0	0	
FERRARI 488 Pista	4	4	0	0	0	
FERRARI 812	1	1	0	0	0	
FERRARI Portofino	2	2	0	0	0	
SUBARU	92	76	0	9	7	
SUBARU Forester	67	53	0	9	5	
SUBARU Outback	6	4	0	0	2	
SUBARU WRX	4	4	0	0	0	
SUBARU XV	15	15	0	0	0	
SUZUKI AUTO	1 581	1054	0	525	2	
SUZUKI Baleno	54	54	0	0	0	
SUZUKI Celerio	112	52	0	60	0	
SUZUKI Ciaz	98	28	0	70	0	
SUZUKI Dzire	66	41	0	25	0	
SUZUKI Ertiga	166	116	0	50	0	
SUZUKI Grand Vitara	1	1	0	0	0	
SUZUKI Ignis	141	111	0	30	0	
SUZUKI Jimny	143	143	0	0	0	
SUZUKI Swift	678	446	0	230	2	
SUZUKI Vitara	122	62	0	60	0	
TOYOTA	6 727	3620	41	2846	220	384
LEXUS ES	16	14	0	0	2	
LEXUS IS	2	1	0	0	1	
LEXUS LX	15	15	0	0	0	
LEXUS NX	12	12	0	0	0	
LEXUS RC	1	1	0	0	0	
LEXUS RX	12	7	0	0	5	
LEXUS UX	14	14	0	0	0	
TOYOTA Avanza	610	316	7	277	10	
TOYOTA Aygo	49	44	0	0	5	
TOYOTA C-HR	147	140	0	0	7	
TOYOTA Corolla	499	455	9	0	35	293
TOYOTA Corolla HB	98	82	0	0	16	
TOYOTA Corolla Quest	1 313	259	3	1037	14	
TOYOTA Etios	957	879	12	21	45	
TOYOTA FJ Cruiser	7	6	0	0	1	
TOYOTA Fortuner	1 018	648	9	345	16	91
TOYOTA Landcruiser 200	70	66	0	0	4	
TOYOTA Landcruiser SW	12	11	1	0	0	
TOYOTA Prado	49	48	0	0	1	
TOYOTA Prius	1	1	0	0	0	
TOYOTA Quantum	32	32	0	0	0	
TOYOTA RAV	558	352	0	165	41	
TOYOTA RUSH	167	121	0	39	7	
TOYOTA Supra	3	3	0	0	0	
TOYOTA Yaris	1 065	93	0	962	10	
VOLKSWAGEN GROUP SA	9 031	5607	57	2966	401	12 182
AUDI A1	95	95	0	0	0	
AUDI A3 Cabriolet	5	4	0	0	1	
AUDI A3 Sedan	173	73	0	99	1	
AUDI A3 Sportback	230	131	0	99	0	
AUDI A4	140	90	0	50	0	
AUDI A4 Avant	3	3	0	0	0	
AUDI A5 Coupe/Cabriolet	6	5	0	0	1	
AUDI A5 Sportback	36	35	0	0	1	
AUDI A6	1	1	0	0	0	
AUDI A7 Sportback	1	0	0	0	1	
AUDI Q2	33	33	0	0	0	
AUDI Q3	103	103	0	0	0	
AUDI Q5	74	68	0	0	6	
AUDI Q7	11	11	0	0	0	
AUDI Q8	8	7	0	0	1	
AUDI TT	8	8	0	0	0	
VW Arteon	12	10	0	0	2	
VW Caddy	43	33	0	0	10	
VW Caravelle	25	17	0	0	8	
VW Golf 7	216	174	0	13	29	
VW Kombi	311	45	9	255	2	
VW Polo	2 098	1124	0	794	180	12 182
VW Polo Sedan	522	342	39	118	23	
VW Polo Vivo	2 937	1695	5	1205	32	
VW T-Cross	1 132	940	0	139	53	
VW Tiguan	722	484	4	193	41	

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Oct 2019 Industry New Vehicle sales: OEM Sales

VW Touareg	13	12	0	0	1	
VW up	73	64	0	1	8	
VOLVO CARS	221	100	0	1	120	
VOLVO S90	6	1	0	0	5	
VOLVO V40	71	5	0	0	66	
VOLVO V40 CC	24	2	0	0	22	
VOLVO V90 CC	3	0	0	0	3	
VOLVO XC40	49	49	0	0	0	
VOLVO XC60	42	33	0	1	8	
VOLVO XC90	26	10	0	0	16	
Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FCA SOUTH AFRICA	12	8	0	0	4	
FIAT Doblo Cargo	6	6	0	0	0	
FIAT Fiorino	1	1	0	0	0	
FIAT Fullback	5	1	0	0	4	
FMC	1 957	1786	78	82	11	8 133
FORD Ranger	1 806	1700	14	82	10	8 133
FORD Tourneo Custom	151	86	64	0	1	
HAVAL MOTORS SA	179	178	0	0	1	4
GWM Steed	179	178	0	0	1	4
HYUNDAI AUTOMOTIVE SOUTH AFRICA	265	265	0	0	0	
HYUNDAI Grand i10	15	15	0	0	0	
HYUNDAI H1	13	13	0	0	0	
HYUNDAI H100 Bakkie	237	237	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 384	1111	220	33	20	266
ISUZU D-MAX	1 372	1109	220	33	10	266
ISUZU KB	12	2	0	0	10	
JMC	36	36	0	0	0	
CHANGAN Minivan	8	8	0	0	0	
CHANGAN Single Cab	9	9	0	0	0	
JMC Carrying	12	12	0	0	0	
JMC Vigus	7	7	0	0	0	
KIA SOUTH AFRICA	129	129	0	0	0	
KIA K2500	15	15	0	0	0	
KIA K2700	114	114	0	0	0	
MAHINDRA	353	353	0	0	0	
MAHINDRA Bolero	67	67	0	0	0	
MAHINDRA Scorpio Pik-Up	286	286	0	0	0	
MAZDA SOUTHERN AFRICA	13	12	0	0	1	
MAZDA BT-50	13	12	0	0	1	
MERCEDES-BENZ SA **	103	103	0	0	0	
MERCEDES	103	103	0	0	0	
MITSUBISHI MOTORS SA	32	31	0	0	1	6
MITSUBISHI Triton	32	31	0	0	1	6
NISSAN	1 772	1516	115	125	16	525
NISSAN Hardbody	102	99	0	0	3	415
NISSAN Navara	151	148	0	0	3	
NISSAN NP200	1 051	917	2	125	7	41
NISSAN NP300	338	222	113	0	3	69
NISSAN NV350	14	14	0	0	0	
NISSAN NV350 Taxi	116	116	0	0	0	
OPEL	24	24	0	0	0	
OPEL Combo	24	24	0	0	0	
PCSA	0	0	0	0	0	
RENAULT	0	0	0	0	0	
SUZUKI AUTO	48	48	0	0	0	
SUZUKI Gypsy	1	1	0	0	0	
SUZUKI Super Carry	47	47	0	0	0	
TOYOTA	6 640	6125	252	204	59	3 077
TOYOTA Avanza	13	12	1	0	0	
TOYOTA Dyna	102	102	0	0	0	
TOYOTA Hi-Ace	1 738	1738	0	0	0	
TOYOTA Hilux	4 377	3939	236	145	57	3 077
TOYOTA Landcruiser PU	231	214	15	0	2	
TOYOTA Quantum	179	120	0	59	0	
VOLKSWAGEN GROUP SA	419	386	3	0	30	
VW Amarok	187	174	3	0	10	
VW Caddy	168	155	0	0	13	
VW Transporter Cr-Bus	36	30	0	0	6	
VW Transporter PU	14	14	0	0	0	
VW Transporter P-Van	14	13	0	0	1	
Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	5	5	0	0	0	
FAW 3.5 Ton	5	5	0	0	0	
FCA SOUTH AFRICA	0	0	0	0	0	
FMC	6	6	0	0	0	
FORD Transit	6	6	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	28	28	0	0	0	
HYUNDAI EX-8	28	28	0	0	0	

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ISUZU MOTORS SOUTH AFRICA	152	152	0	0	0	3
ISUZU N-Series	152	152	0	0	0	3
IVECO	101	37	64	0	0	1
IVECO Daily	101	37	64	0	0	1
JMC	12	12	0	0	0	
JMC Carrying	5	5	0	0	0	
JMC Carrying Plus	7	7	0	0	0	
MERCEDES-BENZ SA **	153	153	0	0	0	13
MERCEDES/FUSO	153	153	0	0	0	13
PCSA	15	9	0	0	6	
PEUGEOT Boxer	15	9	0	0	6	
POWERSTAR	2	2	0	0	0	
POWERSTAR FT Series	2	2	0	0	0	
TATA	65	65	0	0	0	
TATA Bus	2	2	0	0	0	
TATA LPT	63	63	0	0	0	
TOYOTA	220	219	0	1	0	1
HINO 300 Series	129	129	0	0	0	1
TOYOTA Quantum	91	90	0	1	0	
VECV SOUTH AFRICA	3	3	0	0	0	
EICHER Pro 3008	3	3	0	0	0	
VOLKSWAGEN GROUP SA	77	53	22	2	0	
VW Crafter	77	53	22	2	0	
Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	51	51	0	0	0	
FAW CA 15	38	38	0	0	0	
FAW CA 16	2	2	0	0	0	
FAW CA 8	11	11	0	0	0	
ISUZU MOTORS SOUTH AFRICA	95	95	0	0	0	
ISUZU F-Series	93	93	0	0	0	
ISUZU FX-Series	2	2	0	0	0	
IVECO	3	3	0	0	0	
IVECO Eurocargo	3	3	0	0	0	
MAN	7	7	0	0	0	
MAN CLA	7	7	0	0	0	
MERCEDES-BENZ SA **	49	49	0	0	0	5
MERCEDES/FUSO	49	49	0	0	0	5
POWERSTAR	9	9	0	0	0	
POWERSTAR FT Series	9	9	0	0	0	
TATA	26	26	0	0	0	
TATA LPT	25	25	0	0	0	
TATA Ultra	1	1	0	0	0	
TOYOTA	87	86	1	0	0	8
HINO 500 Series	87	86	1	0	0	8
VECV SOUTH AFRICA	8	8	0	0	0	
EICHER Pro 6016	8	8	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	70	66	1	3	0	11
UD TRUCKS Croner	60	56	1	3	0	11
UD TRUCKS Kuzer	10	10	0	0	0	
Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	40	40	0	0	0	6
DAF XF	40	40	0	0	0	6
FAW TRUCKS	31	31	0	0	0	
FAW CA 28	5	5	0	0	0	
FAW CA 33	23	23	0	0	0	
FAW CA 35	3	3	0	0	0	
ISUZU MOTORS SOUTH AFRICA	30	30	0	0	0	
ISUZU F-Series	24	24	0	0	0	
ISUZU FX-Series	6	6	0	0	0	
IVECO	59	59	0	0	0	1
IVECO Eurocargo	1	1	0	0	0	1
IVECO Stralis	8	8	0	0	0	
IVECO Trakker	50	50	0	0	0	
MAN	161	161	0	0	0	1
MAN TGM	32	32	0	0	0	
MAN TGS	120	120	0	0	0	1
MAN TGX	5	5	0	0	0	
VW Constellation	4	4	0	0	0	
MERCEDES-BENZ SA **	267	267	0	0	0	
MERCEDES	267	267	0	0	0	
POWERSTAR	110	110	0	0	0	
POWERSTAR BeiBen	110	110	0	0	0	
SCANIA	201	196	0	5	0	
SCANIA G-Series	105	100	0	5	0	
SCANIA P-Series	22	22	0	0	0	
SCANIA R-Series	74	74	0	0	0	
TATA	26	13	1	0	12	
DAEWOO Commercials	22	10	0	0	12	

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Oct 2019 Industry New Vehicle sales: OEM Sales

TATA LPT	2	2	0	0	0	
TATA Prima	2	1	1	0	0	
TOYOTA	20	20	0	0	0	5
HINO 500 Series	17	17	0	0	0	5
HINO 700 Series	3	3	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
EICHER Pro 6025	1	1	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	456	449	4	2	1	10
UD TRUCKS Croner	9	9	0	0	0	
UD TRUCKS Quester	90	83	4	2	1	3
UD TRUCKS Quon	43	43	0	0	0	1
VOLVO FH	234	234	0	0	0	5
VOLVO FM	80	80	0	0	0	1
	RSA	Dealer	Gov	Rental	Single	Export
Bus > 8500kg						
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO		0	0	0	0	
MAN	31	31	0	0	0	
MAN Bus	22	22	0	0	0	
VW Volksbus	9	9	0	0	0	
MERCEDES-BENZ SA **	13	13	0	0	0	
MERCEDES	13	13	0	0	0	
SCANIA	15	15	0	0	0	3
SCANIA Bus	15	15	0	0	0	3
TATA	3	3	0	0	0	
TATA LPO	3	3	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	

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