

**Total Vehicles by Manufacturer**

	RSA	Export
TOYOTA	13 694	3 475
VOLKSWAGEN GROUP SA	9 527	12 182
FMC	4 649	8 136
NISSAN	3 536	525
HYUNDAI AUTOMOTIVE SOUTH AFRICA	3 153	
RENAULT	2 982	
MERCEDES-BENZ SA **	1 920	9 477
ISUZU MOTORS SOUTH AFRICA	1 705	272
SUZUKI AUTO	1 629	
BMW GROUP	1 461	7 104
KIA SOUTH AFRICA	1 422	
HAVAL MOTORS SA	1 016	8
MAZDA SOUTHERN AFRICA	952	
MAHINDRA	680	
VOLVO GROUP SOUTHERN AFRICA	526	21
HONDA	401	36
OPEL	357	
JAGUAR LAND ROVER	323	
FCA SOUTH AFRICA	227	5
VOLVO CARS	221	
SCANIA	216	3
PCSA	201	
MAN	199	1
IVECO	163	2
MITSUBISHI MOTORS SA	154	24
POWERSTAR	121	
TATA	120	
PORSCHE **	112	
SUBARU	92	
FAW TRUCKS	87	
JMC	55	
BABCOCK	40	6
VECV SOUTH AFRICA	12	
BENTLEY **	8	
SCUDERIA SOUTH AFRICA	7	
MASERATI SOUTH AFRICA	6	
LAMBORGHINI SOUTH AFRICA **	4	
<b>INDUSTRY TOTAL</b>	<b>51 978</b>	<b>41 277</b>

**Market Totals by Manufacturer**

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export
TOYOTA	6 727	384	6 640	3 077	220	1	87	8	20	5		
VOLKSWAGEN GROUP SA	9 031	12 182	419		77							
FMC	2 686	3	1 957	8 133	6							
NISSAN	1 764		1 772	525								
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 860		265		28							
RENAULT	2 982											
MERCEDES-BENZ SA **	1 335	9 459	103		153	13	49	5	267		13	
ISUZU MOTORS SOUTH AFRICA	44	3	1 384	266	152	3	95		30			
SUZUKI AUTO	1 581		48									
BMW GROUP	1 461	7 104										
KIA SOUTH AFRICA	1 293		129									
HAVAL MOTORS SA	837	4	179	4								
MAZDA SOUTHERN AFRICA	939		13									
MAHINDRA	327		353									
VOLVO GROUP SOUTHERN AFRICA							70	11	456	10		
HONDA	401	36										
OPEL	333		24									
JAGUAR LAND ROVER	323											
FCA SOUTH AFRICA	215	5	12									
VOLVO CARS	221											
SCANIA									201		15	3
PCSA	186				15							
MAN							7		161	1	31	
IVECO					101	1	3		59	1		
MITSUBISHI MOTORS SA	122	18	32	6								
POWERSTAR					2		9		110			
TATA					65		26		26		3	
PORSCHE **	112											
SUBARU	92											
FAW TRUCKS					5		51		31			
JMC	7		36		12							
BABCOCK									40	6		
VECV SOUTH AFRICA					3		8		1			
BENTLEY **	8											
SCUDERIA SOUTH AFRICA	7											
MASERATI SOUTH AFRICA	6											
LAMBORGHINI SOUTH AFRICA **	4											
<b>INDUSTRY TOTAL</b>	<b>35 904</b>	<b>29 198</b>	<b>13 366</b>	<b>12 011</b>	<b>839</b>	<b>18</b>	<b>405</b>	<b>24</b>	<b>1 402</b>	<b>23</b>	<b>62</b>	<b>3</b>

\*\* Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

RSA Total and Export Vehicles

	Oct 2019		Var %		Oct 2018		Sep 2019		Oct 2019 YTD		Var %		Oct 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	35 904	29 198	2.5%	20.9%	35 044	24 150	33 120	24 343	295 021	226 893	-4.1%	25.0%	307 648	181 476
Light CV < 3501kg	13 366	12 011	-5.9%	22.3%	14 199	9 818	13 468	11 887	132 057	111 346	-1.9%	9.5%	134 597	101 676
Medium CV 3501-8500kg	839	18	8.1%	-35.7%	776	28	791	6	7 270	97	12.0%	-31.7%	6 492	142
Heavy CV 8501-16500kg	405	24	-21.1%	-38.5%	513	39	444	3	4 190	160	-7.7%	-20.0%	4 538	200
Extra Heavy CV > 16500kg	1 402	23	16.3%	-73.6%	1 205	87	1 255	27	11 039	420	4.6%	-23.5%	10 557	549
Bus > 8500kg	62	3	-47.9%	0.0%	119	3	62	4	691	39	-23.0%	-59.8%	897	97
<b>INDUSTRY TOTAL</b>	<b>51 978</b>	<b>41 277</b>	<b>0.2%</b>	<b>21.0%</b>	<b>51 856</b>	<b>34 125</b>	<b>49 140</b>	<b>36 270</b>	<b>450 268</b>	<b>338 955</b>	<b>-3.1%</b>	<b>19.3%</b>	<b>464 729</b>	<b>284 140</b>

Passenger	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
<b>BENTLEY **</b>	<b>8</b>							
BENTLEY	8							
<b>BMW GROUP</b>	<b>1 461</b>	<b>7 104</b>						
BMW 1-Series	213		BMW 2-Series		103		BMW 3-Series	274
BMW 4-Series	31		BMW 5-Series		62		BMW 6-Series	1
BMW 7-Series	8		BMW 8-Series		5		BMW i3	10
BMW i8	2		BMW X1		226		BMW X2	4
BMW X3	193	7 103	BMW X4		10		BMW X5	128
BMW X6	18		BMW X7		33		BMW Z4	10
MINI Clubman	33		MINI Convertible		1		MINI Countryman	34
MINI Hatch 3-dr	30		MINI Hatch 5-dr		32			
<b>FCA SOUTH AFRICA</b>	<b>215</b>	<b>5</b>						
ABARTH 124 Spider	2		ABARTH 595		3		ALFA 4C	1
ALFA Giulia	1		ALFA Stelvio		2		FIAT 500	13
FIAT 500X	2		FIAT Panda		36		FIAT Tipo	104
JEEP Cherokee	15	5	JEEP Compass		3		JEEP Grand Cherokee	11
JEEP Renegade	7		JEEP Wrangler		15			
<b>FMC</b>	<b>2 686</b>	<b>3</b>						
FORD EcoSport	1 265		FORD Everest		194	3	FORD Fiesta	136
FORD Figo	963		FORD Kuga		101		FORD Mustang	27
<b>HAVAL MOTORS SA</b>	<b>837</b>	<b>4</b>						
GWM M4	3		HAVAL **		834	4		
<b>HONDA</b>	<b>401</b>	<b>36</b>						
HONDA Amaze	73	4	HONDA Ballade		11		HONDA BR-V	105
HONDA Civic	15	8	HONDA CR-V		26	9	HONDA HR-V	83
HONDA Jazz	88	15						
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>2 860</b>							
HYUNDAI Accent	293		HYUNDAI Atos		244		HYUNDAI Creta	403
HYUNDAI Elantra	46		HYUNDAI Grand i10		607		HYUNDAI H1	107
HYUNDAI i20	654		HYUNDAI Kona		66		HYUNDAI Santa Fe	22
HYUNDAI Tucson	418							
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>44</b>	<b>3</b>						
ISUZU MU-X	44	3						
<b>JAGUAR LAND ROVER</b>	<b>323</b>							
JAGUAR E-PACE	39		JAGUAR F-PACE		52		JAGUAR F-Type	4
L-R Discovery	31		L-R Discovery Sport		33		L-R Range Rover	6
L-R Range Rover Evoque	54		L-R Range Rover Sport		77		L-R Range Rover Velar	27
<b>JMC</b>	<b>7</b>							
LANDWIND X5	7							
<b>KIA SOUTH AFRICA</b>	<b>1 293</b>							
KIA Grand Sedona	39		KIA Picanto		582		KIA Rio	391
KIA Sorento	33		KIA Sportage		248			
<b>LAMBORGHINI SOUTH AFRICA **</b>	<b>4</b>							
LAMBORGHINI	4							
<b>MAHINDRA</b>	<b>327</b>							
MAHINDRA KUV	139		MAHINDRA Scorpio		24		MAHINDRA Thar	7
MAHINDRA TUV	21		MAHINDRA XUV300		102		MAHINDRA XUV500	34
<b>MASERATI SOUTH AFRICA</b>	<b>6</b>							
MASERATI Ghibli	1		MASERATI Levante		5			
<b>MAZDA SOUTHERN AFRICA</b>	<b>939</b>							
MAZDA 2	207		MAZDA 3		90		MAZDA CX-3	302
MAZDA CX-5	340							
<b>MERCEDES-BENZ SA **</b>	<b>1 335</b>	<b>9 459</b>						
MERCEDES/SMART	1 335	9 459						
<b>MITSUBISHI MOTORS SA</b>	<b>122</b>	<b>18</b>						
MITSUBISHI ASX	24		MITSUBISHI Eclipse Cross		43		MITSUBISHI Outlander	2
MITSUBISHI Pajero	13		MITSUBISHI Pajero Sport		40	18		
<b>NISSAN</b>	<b>1 764</b>							
DATSUN GO	425		DATSUN GO+		154		NISSAN 370Z	1
NISSAN Almera	544		NISSAN GT-R		5		NISSAN Micra	127
NISSAN Micra 5	136		NISSAN Patrol SW		7		NISSAN Qashqai	202
NISSAN X-Trail	163							
<b>OPEL</b>	<b>333</b>							
OPEL Adam	7		OPEL Astra Hatch		21		OPEL Combo Life	12
OPEL Corsa	128		OPEL Crossland X		126		OPEL Grandland X	22
OPEL MOKKA X	17							
<b>PCSA</b>	<b>186</b>							
CITROEN C3	31		CITROEN C3 Aircross		21		CITROEN C5 Aircross	19

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**Oct 2019 Industry New Vehicle sales**

PEUGEOT 108	24	PEUGEOT 2008	24	PEUGEOT 208	42		
PEUGEOT 3008	17	PEUGEOT 308	1	PEUGEOT 5008	7		
<b>PORSCHE **</b>	<b>112</b>						
PORSCHE	112						
<b>RENAULT</b>	<b>2 982</b>						
RENAULT Captur	100	RENAULT Clio IV	543	RENAULT Duster	338		
RENAULT Koleos	34	RENAULT Kwid	1 056	RENAULT Megane IV	25		
RENAULT Sandero II	886						
<b>SCUDERIA SOUTH AFRICA</b>	<b>7</b>						
FERRARI 488 Pista	4	FERRARI 812	1	FERRARI Portofino	2		
<b>SUBARU</b>	<b>92</b>						
SUBARU Forester	67	SUBARU Outback	6	SUBARU WRX	4		
SUBARU XV	15						
<b>SUZUKI AUTO</b>	<b>1 581</b>						
SUZUKI Baleno	54	SUZUKI Celerio	112	SUZUKI Ciaz	98		
SUZUKI Dzire	66	SUZUKI Ertiga	166	SUZUKI Grand Vitara	1		
SUZUKI Ignis	141	SUZUKI Jimny	143	SUZUKI Swift	678		
SUZUKI Vitara	122						
<b>TOYOTA</b>	<b>6 727</b>	<b>384</b>					
LEXUS ES	16	LEXUS IS	2	LEXUS LX	15		
LEXUS NX	12	LEXUS RC	1	LEXUS RX	12		
LEXUS UX	14	TOYOTA Avanza	610	TOYOTA Aygo	49		
TOYOTA C-HR	147	TOYOTA Corolla	499	293	TOYOTA Corolla HB	98	
TOYOTA Corolla Quest	1 313	TOYOTA Etios	957	TOYOTA FJ Cruiser	7		
TOYOTA Fortuner	1 018	91	TOYOTA Landcruiser 200	70	TOYOTA Landcruiser SW	12	
TOYOTA Prado	49	TOYOTA Prius	1	TOYOTA Quantum	32		
TOYOTA RAV	558	TOYOTA RUSH	167	TOYOTA Supra	3		
TOYOTA Yaris	1 065						
<b>VOLKSWAGEN GROUP SA</b>	<b>9 031</b>	<b>12 182</b>					
AUDI A1	95	AUDI A3 Cabriolet	5	AUDI A3 Sedan	173		
AUDI A3 Sportback	230	AUDI A4	140	AUDI A4 Avant	3		
AUDI A5 Coupe/Cabriolet	6	AUDI A5 Sportback	36	AUDI A6	1		
AUDI A7 Sportback	1	AUDI Q2	33	AUDI Q3	103		
AUDI Q5	74	AUDI Q7	11	AUDI Q8	8		
AUDI TT	8	VW Arteon	12	VW Caddy	43		
VW Caravelle	25	VW Golf 7	216	VW Kombi	311		
VW Polo	2 098	12 182	VW Polo Sedan	522	VW Polo Vivo	2 937	
VW T-Cross	1 132	VW Tiguan	722	VW Touareg	13		
VW up	73						
<b>VOLVO CARS</b>	<b>221</b>						
VOLVO S90	6	VOLVO V40	71	VOLVO V40 CC	24		
VOLVO V90 CC	3	VOLVO XC40	49	VOLVO XC60	42		
VOLVO XC90	26						
<b>Light CV &lt; 3501kg</b>	<b>RSA</b>	<b>EXP</b>	<b>RSA</b>	<b>EXP</b>	<b>RSA</b>	<b>EXP</b>	
<b>FCA SOUTH AFRICA</b>	<b>12</b>						
FIAT Doblo Cargo	6	FIAT Fiorino	1	FIAT Fullback	5		
<b>FMC</b>	<b>1 957</b>	<b>8 133</b>					
FORD Ranger	1 806	8 133	FORD Tourneo Custom	151			
<b>HAVAL MOTORS SA</b>	<b>179</b>	<b>4</b>					
GWM Steed	179	4					
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>265</b>						
HYUNDAI Grand i10	15	HYUNDAI H1	13	HYUNDAI H100 Bakkie	237		
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>1 384</b>	<b>266</b>					
ISUZU D-MAX	1 372	266	ISUZU KB	12			
<b>JMC</b>	<b>36</b>						
CHANGAN Minivan	8	CHANGAN Single Cab	9	JMC Carrying	12		
JMC Vigus	7						
<b>KIA SOUTH AFRICA</b>	<b>129</b>						
KIA K2500	15	KIA K2700	114				
<b>MAHINDRA</b>	<b>353</b>						
MAHINDRA Bolero	67	MAHINDRA Scorpio Pik-Up	286				
<b>MAZDA SOUTHERN AFRICA</b>	<b>13</b>						
MAZDA BT-50	13						
<b>MERCEDES-BENZ SA **</b>	<b>103</b>						
MERCEDES	103						
<b>MITSUBISHI MOTORS SA</b>	<b>32</b>	<b>6</b>					
MITSUBISHI Triton	32	6					
<b>NISSAN</b>	<b>1 772</b>	<b>525</b>					
NISSAN Hardbody	102	415	NISSAN Navara	151	NISSAN NP200	1 051	41
NISSAN NP300	338	69	NISSAN NV350	14	NISSAN NV350 Taxi	116	
<b>OPEL</b>	<b>24</b>						
OPEL Combo	24						
<b>SUZUKI AUTO</b>	<b>48</b>						
SUZUKI Gypsy	1	SUZUKI Super Carry	47				
<b>TOYOTA</b>	<b>6 640</b>	<b>3 077</b>					
TOYOTA Avanza	13	TOYOTA Dyna	102	TOYOTA Hi-Ace	1 738		
TOYOTA Hilux	4 377	3 077	TOYOTA Landcruiser PU	231	TOYOTA Quantum	179	
<b>VOLKSWAGEN GROUP SA</b>	<b>419</b>						
VW Amarok	187	VW Caddy	168	VW Transporter Cr-Bus	36		
VW Transporter P-Van	14	VW Transporter PU	14				
<b>Medium CV 3501-8500kg</b>	<b>RSA</b>	<b>EXP</b>	<b>RSA</b>	<b>EXP</b>	<b>RSA</b>	<b>EXP</b>	

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Oct 2019 Industry New Vehicle sales

<b>FAW TRUCKS</b>	<b>5</b>		
FAW 3.5 Ton	5		
<b>FMC</b>	<b>6</b>		
FORD Transit	6		
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>28</b>		
HYUNDAI EX-8	28		
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>152</b>	<b>3</b>	
ISUZU N-Series	152	3	
<b>IVECO</b>	<b>101</b>	<b>1</b>	
IVECO Daily	101	1	
<b>JMC</b>	<b>12</b>		
JMC Carrying	5	JMC Carrying Plus	7
<b>MERCEDES-BENZ SA **</b>	<b>153</b>	<b>13</b>	
MERCEDES/FUSO	153	13	
<b>PCSA</b>	<b>15</b>		
PEUGEOT Boxer	15		
<b>POWERSTAR</b>	<b>2</b>		
POWERSTAR FT Series	2		
<b>TATA</b>	<b>65</b>		
TATA Bus	2	TATA LPT	63
<b>TOYOTA</b>	<b>220</b>	<b>1</b>	
HINO 300 Series	129	1	TOYOTA Quantum 91
<b>VECV SOUTH AFRICA</b>	<b>3</b>		
EICHER Pro 3008	3		
<b>VOLKSWAGEN GROUP SA</b>	<b>77</b>		
VW Crafter	77		

Heavy CV 8501-16500kg	RSA	EXP	RSA	EXP	RSA	EXP
<b>FAW TRUCKS</b>	<b>51</b>					
FAW CA 15	38	FAW CA 16	2	FAW CA 8	11	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>95</b>					
ISUZU F-Series	93	ISUZU FX-Series	2			
<b>IVECO</b>	<b>3</b>					
IVECO Eurocargo	3					
<b>MAN</b>	<b>7</b>					
MAN CLA	7					
<b>MERCEDES-BENZ SA **</b>	<b>49</b>	<b>5</b>				
MERCEDES/FUSO	49	5				
<b>POWERSTAR</b>	<b>9</b>					
POWERSTAR FT Series	9					
<b>TATA</b>	<b>26</b>					
TATA LPT	25	TATA Ultra	1			
<b>TOYOTA</b>	<b>87</b>	<b>8</b>				
HINO 500 Series	87	8				
<b>VECV SOUTH AFRICA</b>	<b>8</b>					
EICHER Pro 6016	8					
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>70</b>	<b>11</b>				
UD TRUCKS Croner	60	11	UD TRUCKS Kuzer	10		

Extra Heavy CV > 16500kg	RSA	EXP	RSA	EXP	RSA	EXP
<b>BABCOCK</b>	<b>40</b>	<b>6</b>				
DAF XF	40	6				
<b>FAW TRUCKS</b>	<b>31</b>					
FAW CA 28	5	FAW CA 33	23	FAW CA 35	3	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>30</b>					
ISUZU F-Series	24	ISUZU FX-Series	6			
<b>IVECO</b>	<b>59</b>	<b>1</b>				
IVECO Eurocargo	1	1	IVECO Stralis	8	IVECO Trakker	50
<b>MAN</b>	<b>161</b>	<b>1</b>				
MAN TGM	32	MAN TGS	120	1	MAN TGX	5
VW Constellation	4					
<b>MERCEDES-BENZ SA **</b>	<b>267</b>					
MERCEDES	267					
<b>POWERSTAR</b>	<b>110</b>					
POWERSTAR BeiBen	110					
<b>SCANIA</b>	<b>201</b>					
SCANIA G-Series	105	SCANIA P-Series	22	SCANIA R-Series	74	
<b>TATA</b>	<b>26</b>					
DAEWOO Commercials	22	TATA LPT	2	TATA Prima	2	
<b>TOYOTA</b>	<b>20</b>	<b>5</b>				
HINO 500 Series	17	5	HINO 700 Series	3		
<b>VECV SOUTH AFRICA</b>	<b>1</b>					
EICHER Pro 6025	1					
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>456</b>	<b>10</b>				
UD TRUCKS Croner	9	UD TRUCKS Quester	90	3	UD TRUCKS Quon	43
VOLVO FH	234	5	VOLVO FM	80	1	1

Bus > 8500kg	RSA	EXP	RSA	EXP	RSA	EXP
<b>MAN</b>	<b>31</b>					
MAN Bus	22	VW Volksbus	9			
<b>MERCEDES-BENZ SA **</b>	<b>13</b>					
MERCEDES	13					

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Oct 2019 Industry New Vehicle sales

<b>SCANIA</b>	<b>15</b>	<b>3</b>
SCANIA Bus	15	3
<b>TATA</b>	<b>3</b>	
TATA LPO	3	

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