

Total Vehicles by Manufacturer

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	9 324	7542	373	1201	208	3 964
VOLKSWAGEN GROUP SA	8 317	5781	265	1851	420	11 733
FMC	4 764	3532	83	1023	126	3 498
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 873	2460	0	399	14	
RENAULT	2 818	1687	0	977	154	
NISSAN	2 702	2291	1	370	40	262
MERCEDES-BENZ SA **	1 862	1862	0	0	0	8 683
ISUZU MOTORS SOUTH AFRICA	1 776	1463	224	8	81	432
SUZUKI AUTO	1 517	1010	65	442	0	
KIA SOUTH AFRICA	1 506	1100	0	396	10	
BMW GROUP	1 065	487	35	310	233	6 579
HAVAL MOTORS SA	955	955	0	0	0	21
MAZDA SOUTHERN AFRICA	928	926	0	0	2	
MAHINDRA	579	579	0	0	0	
FCA SOUTH AFRICA	567	563	0	0	4	11
HONDA	465	425	0	33	7	46
VOLVO GROUP SOUTHERN AFRICA	440	429	5	0	6	5
JAGUAR LAND ROVER	303	285	1	0	17	
OPEL	270	210	0	60	0	
SCANIA	236	235	0	1	0	12
MAN	228	228	0	0	0	1
VOLVO CARS	180	106	0	2	72	3
PCSA	171	171	0	0	0	
POWERSTAR	160	160	0	0	0	
FAW TRUCKS	125	125	0	0	0	
MITSUBISHI MOTORS SA	125	122	0	0	3	21
PORSCHE **	119	119	0	0	0	
IVECO	106	74	32	0	0	
TATA	90	87	3	0	0	
SUBARU	77	64	0	11	2	
JMC	47	47	0	0	0	
MASERATI SOUTH AFRICA	15	15	0	0	0	
BABCOCK	10	10	0	0	0	
BENTLEY **	6	6	0	0	0	
VECV SOUTH AFRICA	5	5	0	0	0	
SCUDERIA SOUTH AFRICA	5	5	0	0	0	
LAMBORGHINI SOUTH AFRICA **	2	2	0	0	0	
INDUSTRY TOTAL	44 738	35168	1087	7084	1399	35 271

Passenger for Nov 2019

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	7 870	5405	229	1848	388	11 733
TOYOTA	4 425	3138	76	1081	130	194
FMC	2 820	1744	31	964	81	29
RENAULT	2 807	1678	0	977	152	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 637	2224	0	399	14	
SUZUKI AUTO	1 473	966	65	442	0	
KIA SOUTH AFRICA	1 367	961	0	396	10	
NISSAN	1 343	941	0	370	32	
MERCEDES-BENZ SA **	1 329	1329	0	0	0	8 679
BMW GROUP	1 065	487	35	310	233	6 579
MAZDA SOUTHERN AFRICA	903	902	0	0	1	
HAVAL MOTORS SA	804	804	0	0	0	16
FCA SOUTH AFRICA	546	542	0	0	4	6
HONDA	465	425	0	33	7	46
JAGUAR LAND ROVER	303	285	1	0	17	
MAHINDRA	276	276	0	0	0	
OPEL	246	186	0	60	0	
VOLVO CARS	180	106	0	2	72	3
PCSA	171	171	0	0	0	
PORSCHE **	119	119	0	0	0	
MITSUBISHI MOTORS SA	99	96	0	0	3	1
ISUZU MOTORS SOUTH AFRICA	90	40	0	0	50	1
SUBARU	77	64	0	11	2	
MASERATI SOUTH AFRICA	15	15	0	0	0	
BENTLEY **	6	6	0	0	0	
SCUDERIA SOUTH AFRICA	5	5	0	0	0	
LAMBORGHINI SOUTH AFRICA **	2	2	0	0	0	
JMC	1	1	0	0	0	
INDUSTRY TOTAL	31 444	22918	437	6893	1196	27 287

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Light CV < 3501kg for Nov 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	4 601	4117	286	120	78	3 762
FMC	1 930	1774	52	59	45	3 469
NISSAN	1 359	1350	1	0	8	262
ISUZU MOTORS SOUTH AFRICA	1 307	1045	224	8	30	431
VOLKSWAGEN GROUP SA	409	347	33	0	29	
MAHINDRA	303	303	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	206	206	0	0	0	
HAVAL MOTORS SA	151	151	0	0	0	5
KIA SOUTH AFRICA	139	139	0	0	0	
MERCEDES-BENZ SA **	91	91	0	0	0	
SUZUKI AUTO	44	44	0	0	0	
JMC	36	36	0	0	0	
MITSUBISHI MOTORS SA	26	26	0	0	0	20
MAZDA SOUTHERN AFRICA	25	24	0	0	1	
OPEL	24	24	0	0	0	
FCA SOUTH AFRICA	17	17	0	0	0	5
RENAULT	11	9	0	0	2	
PCSA		0	0	0	0	
INDUSTRY TOTAL	10 679	9703	596	187	193	7 954

Medium CV 3501-8500kg for Nov 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	197	190	7	0	0	2
ISUZU MOTORS SOUTH AFRICA	188	188	0	0	0	
MERCEDES-BENZ SA **	143	143	0	0	0	4
IVECO	83	51	32	0	0	
VOLKSWAGEN GROUP SA	38	29	3	3	3	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	30	30	0	0	0	
TATA	20	20	0	0	0	
FMC	14	14	0	0	0	
JMC	10	10	0	0	0	
FCA SOUTH AFRICA	4	4	0	0	0	
FAW TRUCKS	3	3	0	0	0	
VECV SOUTH AFRICA	3	3	0	0	0	
PCSA		0	0	0	0	
POWERSTAR		0	0	0	0	
INDUSTRY TOTAL	733	685	42	3	3	6

Heavy CV 8501-16500kg for Nov 2019

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	158	158	0	0	0	
TOYOTA	74	70	4	0	0	4
VOLVO GROUP SOUTHERN AFRICA	60	60	0	0	0	5
TATA	54	54	0	0	0	
MERCEDES-BENZ SA **	46	46	0	0	0	
FAW TRUCKS	46	46	0	0	0	
POWERSTAR	9	9	0	0	0	
MAN	6	6	0	0	0	
IVECO	3	3	0	0	0	
VECV SOUTH AFRICA	2	2	0	0	0	
INDUSTRY TOTAL	458	454	4	0	0	9

Extra Heavy CV > 16500kg for Nov 2019

	RSA	Dealer	Gov	Rental	Single	Export
VOLVO GROUP SOUTHERN AFRICA	369	358	5	0	6	
MERCEDES-BENZ SA **	240	240	0	0	0	
SCANIA	217	217	0	0	0	4
MAN	176	176	0	0	0	
POWERSTAR	151	151	0	0	0	
FAW TRUCKS	76	76	0	0	0	
ISUZU MOTORS SOUTH AFRICA	33	32	0	0	1	
TOYOTA	27	27	0	0	0	2
IVECO	20	20	0	0	0	
TATA	16	13	3	0	0	
BABCOCK	10	10	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	1 335	1320	8	0	7	6

Bus > 8500kg for Nov 2019

	RSA	Dealer	Gov	Rental	Single	Export
MAN	46	46	0	0	0	1
SCANIA	19	18	0	1	0	8
MERCEDES-BENZ SA **	13	13	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	11	11	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO		0	0	0	0	
TATA		0	0	0	0	
INDUSTRY TOTAL	89	88	0	1	0	9

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Make Totals for Nov 2019

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	9 040	7267	369	1201	203	3 956
VOLKSWAGEN	7 623	5152	264	1797	410	11 733
FORD	4 764	3532	83	1023	126	3 498
HYUNDAI	2 873	2460	0	399	14	
RENAULT	2 818	1687	0	977	154	
NISSAN	2 365	1966	1	370	28	262
ISUZU	1 776	1463	224	8	81	432
SUZUKI	1 517	1010	65	442	0	
KIA	1 506	1100	0	396	10	
MERCEDES/SMART	1 329	1329	0	0	0	8 679
MAZDA	928	926	0	0	2	
BMW	890	412	31	300	147	6 579
HAVAL **	802	802	0	0	0	16
AUDI	704	639	1	54	10	
MAHINDRA	579	579	0	0	0	
HONDA	465	425	0	33	7	46
FIAT	456	455	0	0	1	5
MERCEDES	344	344	0	0	0	
DATSUN	337	325	0	0	12	
OPEL	270	210	0	60	0	
VOLVO TRUCKS	262	262	0	0	0	
LAND ROVER	247	236	0	0	11	
SCANIA	236	235	0	1	0	12
HINO	223	219	4	0	0	8
MAN	218	218	0	0	0	1
MERCEDES/FUSO	189	189	0	0	0	4
VOLVO	180	106	0	2	72	3
MINI	175	75	4	10	86	
UD TRUCKS	167	156	5	0	6	5
POWERSTAR	160	160	0	0	0	
GWM	153	153	0	0	0	5
PEUGEOT	137	137	0	0	0	
FAW	125	125	0	0	0	
MITSUBISHI	125	122	0	0	3	21
PORSCHE **	119	119	0	0	0	
IVECO	106	74	32	0	0	
JEEP	97	94	0	0	3	6
TATA TRUCK & BUS	78	75	3	0	0	
SUBARU	77	64	0	11	2	
LEXUS	61	56	0	0	5	
JAGUAR	56	49	1	0	6	
CITROEN	34	34	0	0	0	
JMC	28	28	0	0	0	
CHANGAN	18	18	0	0	0	
MASERATI	15	15	0	0	0	
DAEWOO	12	12	0	0	0	
ALFA ROMEO	12	12	0	0	0	
VOLVO BUS	11	11	0	0	0	
DAF	10	10	0	0	0	
BENTLEY **	6	6	0	0	0	
EICHER	5	5	0	0	0	
FERRARI	5	5	0	0	0	
ABARTH	2	2	0	0	0	
LAMBORGHINI **	2	2	0	0	0	
LANDWIND	1	1	0	0	0	
INDUSTRY TOTAL	44 738	35168	1087	7084	1399	35 271

RSA and Export Sales by Market

	Nov 2019		Var %		Nov 2018		Oct 2019		Nov 2019 YTD		Var %		Nov 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	31 444	27 287	1.3%	14.7%	31 052	23 781	35 899	29 198	326 460	254 180	-3.6%	23.8%	338 700	205 257
Light CV < 3501kg	10 679	7 954	-22.1%	-32.1%	13 717	11 708	13 361	11 990	142 731	119 279	-3.8%	5.2%	148 314	113 384
Medium CV 3501-8500kg	733	6	-7.6%	-85.4%	793	41	840	18	8 004	103	9.9%	-43.7%	7 285	183
Heavy CV 8501-16500kg	458	9	-4.6%	-10.0%	480	10	394	27	4 637	172	-7.6%	-18.1%	5 018	210
Extra Heavy CV > 16500kg	1 335	6	-1.7%	-80.0%	1 358	30	1 413	30	12 385	433	3.9%	-25.2%	11 915	579
Bus > 8500kg	89	9	14.1%	28.6%	78	7	61	3	779	48	-20.1%	-53.8%	975	104
INDUSTRY TOTAL	44 738	35 271	-5.8%	-0.9%	47 478	35 577	51 968	41 266	494 996	374 215	-3.4%	17.0%	512 207	319 717

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Dealer and Government Sales by Market

	Nov 2019		Var %		Nov 2018		Oct 2019		Nov 2019 YTD		Var %		Nov 2018 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	22 918	437	3.6%	-19.2%	22 120	541	23 633	153	247 554	4 298	-3.2%	-13.3%	255 624	4 957
Light CV < 3501kg	9 703	596	-20.6%	-44.3%	12 219	1 070	12 078	679	127 786	8 381	-4.7%	17.6%	134 112	7 124
Medium CV 3501-8500kg	685	42	1.9%	-62.5%	672	112	735	94	6 990	819	6.9%	25.8%	6 539	651
Heavy CV 8501-16500kg	454	4	-0.9%	-33.3%	458	6	384	9	4 436	166	-5.9%	-20.6%	4 715	209
Extra Heavy CV > 16500kg	1 320	8	0.3%	-38.5%	1 316	13	1 399	6	11 975	164	4.5%	-7.3%	11 455	177
Bus > 8500kg	88		27.5%	-100.0%	69	1	56	5	713	7	-20.9%	-46.2%	901	13
INDUSTRY TOTAL	35 168	1 087	-4.6%	-37.6%	36 854	1 743	38 285	946	399 454	13 835	-3.4%	5.4%	413 346	13 131

Rental and Single Sales by Market

	Nov 2019		Var %		Nov 2018		Oct 2019		Nov 2019 YTD		Var %		Nov 2018 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	6 893	1 196	-8.9%	44.4%	7 563	828	10 251	1 862	59 685	14 923	-3.0%	-10.1%	61 513	16 606
Light CV < 3501kg	187	193	-33.7%	32.2%	282	146	449	155	4 127	2 437	-20.1%	27.4%	5 165	1 913
Medium CV 3501-8500kg	3	3	-50.0%	0.0%	6	3	4	7	138	57	236.6%	5.6%	41	54
Heavy CV 8501-16500kg			-100.0%	-100.0%	10	6		1	9	26	-83.6%	-33.3%	55	39
Extra Heavy CV > 16500kg		7	-100.0%	75.0%	25	4	7	1	177	69	-18.8%	6.2%	218	65
Bus > 8500kg	1		0.0%	-100.0%		8			1	58	0.0%	-4.9%		61
INDUSTRY TOTAL	7 084	1 399	-10.2%	40.6%	7 886	995	10 711	2 026	64 137	17 570	-4.3%	-10.1%	66 992	18 738

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	6	6	0	0	0	
BENTLEY	6	6	0	0	0	
BMW GROUP	1 065	487	35	310	233	6 579
BMW 1-Series	76	46	21	0	9	
BMW 2-Series	52	45	0	1	6	
BMW 3-Series	330	62	2	240	26	
BMW 4-Series	7	3	0	0	4	
BMW 5-Series	29	9	0	10	10	
BMW 6-Series	1	1	0	0	0	
BMW 7-Series	7	5	1	0	1	
BMW 8-Series	8	7	0	0	1	
BMW i3	6	3	0	0	3	
BMW X1	78	41	1	0	36	
BMW X3	161	80	5	47	29	6 579
BMW X4	27	25	0	0	2	
BMW X5	68	55	1	0	12	
BMW X6	9	9	0	0	0	
BMW X7	18	13	0	0	5	
BMW Z4	13	8	0	2	3	
MINI Clubman	26	9	0	0	17	
MINI Convertible	24	2	4	4	14	
MINI Countryman	51	20	0	6	25	
MINI Hatch 3-dr	40	25	0	0	15	
MINI Hatch 5-dr	34	19	0	0	15	
FCA SOUTH AFRICA	546	542	0	0	4	6
ABARTH 595	2	2	0	0	0	
ALFA Giulia	3	3	0	0	0	
ALFA Giulietta	2	2	0	0	0	
ALFA Stelvio	7	7	0	0	0	
FIAT 500	20	20	0	0	0	
FIAT Panda	332	332	0	0	0	
FIAT Tipo	83	82	0	0	1	
JEEP Cherokee	10	9	0	0	1	2
JEEP Compass	1	1	0	0	0	
JEEP Grand Cherokee	46	46	0	0	0	3
JEEP Renegade	10	8	0	0	2	
JEEP Wrangler	30	30	0	0	0	1
FMC	2 820	1744	31	964	81	29
FORD EcoSport	1 360	752	0	579	29	
FORD Everest	220	203	0	0	17	29
FORD Fiesta	113	97	0	0	16	
FORD Figo	1 002	583	31	385	3	
FORD Kuga	99	84	0	0	15	
FORD Mustang	26	25	0	0	1	
HVAL MOTORS SA	804	804	0	0	0	16
GWM M4	2	2	0	0	0	
HVAL**	802	802	0	0	0	16
HONDA	465	425	0	33	7	46
HONDA Amaze	168	143	0	25	0	
HONDA Ballade	13	13	0	0	0	2
HONDA Brio	2	2	0	0	0	
HONDA BR-V	141	127	0	8	6	
HONDA Civic	4	4	0	0	0	
HONDA CR-V	28	28	0	0	0	17
HONDA HR-V	46	46	0	0	0	15
HONDA Jazz	63	62	0	0	1	12
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 637	2224	0	399	14	

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

HYUNDAI Accent	144	34	0	110	0	
HYUNDAI Atos	230	222	0	0	8	
HYUNDAI Creta	416	364	0	50	2	
HYUNDAI Elantra	280	280	0	0	0	
HYUNDAI Grand i10	576	527	0	49	0	
HYUNDAI H1	66	45	0	20	1	
HYUNDAI i20	540	384	0	155	1	
HYUNDAI Kona	63	63	0	0	0	
HYUNDAI Santa Fe	18	17	0	0	1	
HYUNDAI Tucson	304	288	0	15	1	
ISUZU MOTORS SOUTH AFRICA	90	40	0	0	50	1
ISUZU MU-X	90	40	0	0	50	1
JAGUAR LAND ROVER	303	285	1	0	17	
JAGUAR E-PACE	21	21	0	0	0	
JAGUAR F-PACE	28	23	1	0	4	
JAGUAR F-Type	1	1	0	0	0	
JAGUAR XF	6	4	0	0	2	
L-R Discovery	37	33	0	0	4	
L-R Discovery Sport	27	23	0	0	4	
L-R Range Rover	6	6	0	0	0	
L-R Range Rover Evoque	60	60	0	0	0	
L-R Range Rover Sport	79	77	0	0	2	
L-R Range Rover Velar	38	37	0	0	1	
JMC	1	1	0	0	0	
LANDWIND X5	1	1	0	0	0	
KIA SOUTH AFRICA	1 367	961	0	396	10	
KIA Grand Sedona	19	19	0	0	0	
KIA Picanto	733	532	0	199	2	
KIA Rio	398	248	0	148	2	
KIA Sorento	11	11	0	0	0	
KIA Sportage	206	151	0	49	6	
LAMBORGHINI SOUTH AFRICA **	2	2	0	0	0	
LAMBORGHINI	2	2	0	0	0	
MAHINDRA	276	276	0	0	0	
MAHINDRA KUV	136	136	0	0	0	
MAHINDRA Scorpio	12	12	0	0	0	
MAHINDRA Thar	4	4	0	0	0	
MAHINDRA TUV	9	9	0	0	0	
MAHINDRA XUV300	75	75	0	0	0	
MAHINDRA XUV500	40	40	0	0	0	
MASERATI SOUTH AFRICA	15	15	0	0	0	
MASERATI Ghibli	2	2	0	0	0	
MASERATI GranTurismo	2	2	0	0	0	
MASERATI Levante	10	10	0	0	0	
MASERATI Quattroporte	1	1	0	0	0	
MAZDA SOUTHERN AFRICA	903	902	0	0	1	
MAZDA 2	202	201	0	0	1	
MAZDA 3	103	103	0	0	0	
MAZDA CX-3	275	275	0	0	0	
MAZDA CX-5	321	321	0	0	0	
MAZDA MX-5	2	2	0	0	0	
MERCEDES-BENZ SA **	1 329	1329	0	0	0	8 679
MERCEDES/SMART	1 329	1329	0	0	0	8 679
MITSUBISHI MOTORS SA	99	96	0	0	3	1
MITSUBISHI ASX	23	23	0	0	0	
MITSUBISHI Eclipse Cross	27	27	0	0	0	
MITSUBISHI Outlander	6	5	0	0	1	
MITSUBISHI Pajero	12	10	0	0	2	1
MITSUBISHI Pajero Sport	31	31	0	0	0	
NISSAN	1 343	941	0	370	32	
DATSUN GO	233	223	0	0	10	
DATSUN GO+	104	102	0	0	2	
NISSAN Almera	292	101	0	190	1	
NISSAN Micra	29	22	0	0	7	
NISSAN Micra 5	96	91	0	0	5	
NISSAN Patrol SW	1	1	0	0	0	
NISSAN Qashqai	278	191	0	80	7	
NISSAN X-Trail	310	210	0	100	0	
OPEL	246	186	0	60	0	
OPEL Adam	5	5	0	0	0	
OPEL Astra Hatch	23	23	0	0	0	
OPEL Combo Life	11	11	0	0	0	
OPEL Corsa	77	17	0	60	0	
OPEL Crossland X	108	108	0	0	0	
OPEL Grandland X	10	10	0	0	0	
OPEL MOKKA X	12	12	0	0	0	
PCSA	171	171	0	0	0	
CITROEN C3	12	12	0	0	0	
CITROEN C3 Aircross	12	12	0	0	0	
CITROEN C5 Aircross	10	10	0	0	0	
PEUGEOT 108	46	46	0	0	0	
PEUGEOT 2008	18	18	0	0	0	
PEUGEOT 208	52	52	0	0	0	
PEUGEOT 3008	13	13	0	0	0	

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Nov 2019 Industry New Vehicle sales: OEM Sales

PEUGEOT 5008	8	8	0	0	0	
PORSCHE **	119	119	0	0	0	
PORSCHE	119	119	0	0	0	
RENAULT	2 807	1678	0	977	152	
RENAULT Captur	210	110	0	100	0	
RENAULT Clio IV	361	180	0	181	0	
RENAULT Duster	244	173	0	70	1	
RENAULT Koleos	15	15	0	0	0	
RENAULT Kwid	1 508	921	0	436	151	
RENAULT Megane IV	23	23	0	0	0	
RENAULT Sandero II	446	256	0	190	0	
SCUDERIA SOUTH AFRICA	5	5	0	0	0	
FERRARI 488 Pista	2	2	0	0	0	
FERRARI GTC4Lusso	2	2	0	0	0	
FERRARI Portofino	1	1	0	0	0	
SUBARU	77	64	0	11	2	
SUBARU Forester	47	35	0	11	1	
SUBARU Outback	3	2	0	0	1	
SUBARU WRX	5	5	0	0	0	
SUBARU XV	22	22	0	0	0	
SUZUKI AUTO	1 473	966	65	442	0	
SUZUKI Baleno	69	49	0	20	0	
SUZUKI Celerio	89	39	0	50	0	
SUZUKI Ciaz	56	26	5	25	0	
SUZUKI Dzire	84	22	12	50	0	
SUZUKI Ertiga	230	132	48	50	0	
SUZUKI Grand Vitara	9	9	0	0	0	
SUZUKI Ignis	116	116	0	0	0	
SUZUKI Jimny	106	106	0	0	0	
SUZUKI Swift	550	410	0	140	0	
SUZUKI Vitara	164	57	0	107	0	
TOYOTA	4 425	3138	76	1081	130	194
LEXUS ES	12	12	0	0	0	
LEXUS IS	4	3	0	0	1	
LEXUS LX	12	12	0	0	0	
LEXUS NX	12	12	0	0	0	
LEXUS RX	9	8	0	0	1	
LEXUS UX	12	9	0	0	3	
TOYOTA Avanza	507	303	1	194	9	
TOYOTA Aygo	48	43	0	0	5	
TOYOTA C-HR	124	117	0	0	7	
TOYOTA Corolla	296	275	6	0	15	82
TOYOTA Corolla HB	68	61	0	0	7	
TOYOTA Corolla Quest	598	357	51	184	6	
TOYOTA Etios	858	723	5	100	30	
TOYOTA FJ Cruiser	8	8	0	0	0	
TOYOTA Fortuner	664	589	7	61	7	112
TOYOTA Landcruiser 200	55	54	0	0	1	
TOYOTA Landcruiser SW	12	12	0	0	0	
TOYOTA Prado	84	81	1	0	2	
TOYOTA Prius	3	2	0	0	1	
TOYOTA Quantum	10	10	0	0	0	
TOYOTA RAV	373	276	5	74	18	
TOYOTA RUSH	129	105	0	18	6	
TOYOTA Supra	2	2	0	0	0	
TOYOTA Yaris	525	64	0	450	11	
VOLKSWAGEN GROUP SA	7 870	5405	229	1848	388	11 733
AUDI A1	106	105	0	0	1	
AUDI A3 Cabriolet	2	1	0	0	1	
AUDI A3 Sedan	85	78	0	7	0	
AUDI A3 Sportback	158	131	0	27	0	
AUDI A4	95	74	0	20	1	
AUDI A4 Avant	4	4	0	0	0	
AUDI A5 Coupe/Cabriolet	7	7	0	0	0	
AUDI A5 Sportback	29	29	0	0	0	
AUDI A6	4	4	0	0	0	
AUDI A7 Sportback	1	0	0	0	1	
AUDI Q2	37	37	0	0	0	
AUDI Q3	70	69	0	0	1	
AUDI Q5	73	68	0	0	5	
AUDI Q7	21	20	1	0	0	
AUDI Q8	8	8	0	0	0	
AUDI TT	4	4	0	0	0	
VW Arteon	9	9	0	0	0	
VW Caddy	28	20	0	0	8	
VW Caravelle	29	24	0	0	5	
VW Golf 7	248	163	17	12	56	
VW Kombi	174	45	3	125	1	
VW Polo	2 038	1215	5	681	137	11 733
VW Polo Sedan	711	303	191	191	26	
VW Polo Vivo	2 439	1696	11	716	16	
VW T-Cross	842	768	0	18	56	
VW Tiguan	536	432	1	51	52	
VW Touareg	55	52	0	0	3	
VW up	57	39	0	0	18	

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

	RSA	Dealer	Gov	Rental	Single	Export
VOLVO CARS	180	106	0	2	72	3
VOLVO S90	5	0	0	2	3	
VOLVO V40	20	7	0	0	13	
VOLVO V40 CC	11	11	0	0	0	
VOLVO V90 CC	1	0	0	0	1	
VOLVO XC40	45	45	0	0	0	
VOLVO XC60	64	31	0	0	33	1
VOLVO XC90	34	12	0	0	22	2
Light CV < 3501kg						
FCA SOUTH AFRICA	17	17	0	0	0	5
FIAT Doblo Cargo	7	7	0	0	0	
FIAT Fiorino	6	6	0	0	0	
FIAT Fullback	4	4	0	0	0	5
FMC	1 930	1774	52	59	45	3 469
FORD Ranger	1 894	1742	49	59	44	3 469
FORD Tourneo Custom	36	32	3	0	1	
HAVAL MOTORS SA	151	151	0	0	0	5
GWM Steed	151	151	0	0	0	5
HYUNDAI AUTOMOTIVE SOUTH AFRICA	206	206	0	0	0	
HYUNDAI Grand i10	14	14	0	0	0	
HYUNDAI H1	25	25	0	0	0	
HYUNDAI H100 Bakkie	167	167	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 307	1045	224	8	30	431
ISUZU D-MAX	1 299	1045	224	8	22	431
ISUZU KB	8	0	0	0	8	
JMC	36	36	0	0	0	
CHANGAN Double Cab	3	3	0	0	0	
CHANGAN Minivan	12	12	0	0	0	
CHANGAN Single Cab	3	3	0	0	0	
JMC Boarding	1	1	0	0	0	
JMC Carrying	8	8	0	0	0	
JMC Vigus	9	9	0	0	0	
KIA SOUTH AFRICA	139	139	0	0	0	
KIA K2500	51	51	0	0	0	
KIA K2700	88	88	0	0	0	
MAHINDRA	303	303	0	0	0	
MAHINDRA Bolero	65	65	0	0	0	
MAHINDRA Scorpio Pik-Up	238	238	0	0	0	
MAZDA SOUTHERN AFRICA	25	24	0	0	1	
MAZDA BT-50	25	24	0	0	1	
MERCEDES-BENZ SA **	91	91	0	0	0	
MERCEDES	91	91	0	0	0	
MITSUBISHI MOTORS SA	26	26	0	0	0	20
MITSUBISHI Triton	26	26	0	0	0	20
NISSAN	1 359	1350	1	0	8	262
NISSAN Hardbody	152	152	0	0	0	201
NISSAN Navara	161	156	0	0	5	
NISSAN NP200	694	694	0	0	0	28
NISSAN NP300	293	289	1	0	3	33
NISSAN NV350	3	3	0	0	0	
NISSAN NV350 Taxi	56	56	0	0	0	
OPEL	24	24	0	0	0	
OPEL Combo	24	24	0	0	0	
PCSA	0	0	0	0	0	
RENAULT	11	9	0	0	2	
RENAULT Kangoo	11	9	0	0	2	
SUZUKI AUTO	44	44	0	0	0	
SUZUKI Super Carry	44	44	0	0	0	
TOYOTA	4 601	4117	286	120	78	3 762
TOYOTA Avanza	9	9	0	0	0	
TOYOTA Dyna	93	93	0	0	0	
TOYOTA Hi-Ace	1 549	1547	1	0	1	
TOYOTA Hilux	2 588	2156	258	100	74	3 762
TOYOTA Landcruiser PU	224	219	0	2	3	
TOYOTA Quantum	138	93	27	18	0	
VOLKSWAGEN GROUP SA	409	347	33	0	29	
VW Amarok	186	174	0	0	12	
VW Caddy	163	133	28	0	2	
VW Crafter NF	19	19	0	0	0	
VW Transporter Cr-Bus	24	4	5	0	15	
VW Transporter PU	11	11	0	0	0	
VW Transporter P-Van	6	6	0	0	0	
Medium CV 3501-8500kg						
FAW TRUCKS	3	3	0	0	0	
FAW 3.5 Ton	3	3	0	0	0	
FCA SOUTH AFRICA	4	4	0	0	0	
FIAT Ducato	4	4	0	0	0	
FMC	14	14	0	0	0	
FORD Transit	14	14	0	0	0	

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HYUNDAI AUTOMOTIVE SOUTH AFRICA	30	30	0	0	0	
HYUNDAI EX-8	30	30	0	0	0	
ISUZU MOTORS SOUTH AFRICA	188	188	0	0	0	
ISUZU N-Series	188	188	0	0	0	
IVECO	83	51	32	0	0	
IVECO Daily	83	51	32	0	0	
JMC	10	10	0	0	0	
JMC Carrying	4	4	0	0	0	
JMC Carrying Plus	6	6	0	0	0	
MERCEDES-BENZ SA **	143	143	0	0	0	4
MERCEDES/FUSO	143	143	0	0	0	4
PCSA		0	0	0	0	
POWERSTAR		0	0	0	0	
TATA	20	20	0	0	0	
TATA Bus	1	1	0	0	0	
TATA LPT	19	19	0	0	0	
TOYOTA	197	190	7	0	0	2
HINO 300 Series	122	122	0	0	0	2
TOYOTA Quantum	75	68	7	0	0	
VECV SOUTH AFRICA	3	3	0	0	0	
EICHER Pro 3008	3	3	0	0	0	
VOLKSWAGEN GROUP SA	38	29	3	3	3	
VW Crafter	38	29	3	3	3	
Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	46	46	0	0	0	
FAW CA 15	27	27	0	0	0	
FAW CA 16	1	1	0	0	0	
FAW CA 8	18	18	0	0	0	
ISUZU MOTORS SOUTH AFRICA	158	158	0	0	0	
ISUZU F-Series	153	153	0	0	0	
ISUZU FX-Series	5	5	0	0	0	
IVECO	3	3	0	0	0	
IVECO Eurocargo	3	3	0	0	0	
MAN	6	6	0	0	0	
MAN CLA	5	5	0	0	0	
MAN TGM	1	1	0	0	0	
MERCEDES-BENZ SA **	46	46	0	0	0	
MERCEDES/FUSO	46	46	0	0	0	
POWERSTAR	9	9	0	0	0	
POWERSTAR FT Series	9	9	0	0	0	
TATA	54	54	0	0	0	
TATA LPK	2	2	0	0	0	
TATA LPT	48	48	0	0	0	
TATA Ultra	4	4	0	0	0	
TOYOTA	74	70	4	0	0	4
HINO 500 Series	74	70	4	0	0	4
VECV SOUTH AFRICA	2	2	0	0	0	
EICHER Pro 6016	2	2	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	60	60	0	0	0	5
UD TRUCKS Croner	50	50	0	0	0	3
UD TRUCKS Kuzer	10	10	0	0	0	2
Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	10	10	0	0	0	
DAF CF	1	1	0	0	0	
DAF XF	9	9	0	0	0	
FAW TRUCKS	76	76	0	0	0	
FAW CA 28	42	42	0	0	0	
FAW CA 33	24	24	0	0	0	
FAW CA 35	10	10	0	0	0	
ISUZU MOTORS SOUTH AFRICA	33	32	0	0	1	
ISUZU F-Series	28	28	0	0	0	
ISUZU FX-Series	5	4	0	0	1	
IVECO	20	20	0	0	0	
IVECO Stralis	2	2	0	0	0	
IVECO Trakker	18	18	0	0	0	
MAN	176	176	0	0	0	
MAN CLA	1	1	0	0	0	
MAN TGM	44	44	0	0	0	
MAN TGS	118	118	0	0	0	
MAN TGX	4	4	0	0	0	
VW Constellation	9	9	0	0	0	
MERCEDES-BENZ SA **	240	240	0	0	0	
MERCEDES	240	240	0	0	0	
POWERSTAR	151	151	0	0	0	
POWERSTAR BeiBen	151	151	0	0	0	
SCANIA	217	217	0	0	0	4
SCANIA G-Series	110	110	0	0	0	
SCANIA P-Series	37	37	0	0	0	4

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Nov 2019 Industry New Vehicle sales: OEM Sales

SCANIA R-Series	70	70	0	0	0	
TATA	16	13	3	0	0	0
DAEWOO Commercials	12	12	0	0	0	
TATA LPT	1	1	0	0	0	
TATA Prima	3	0	3	0	0	
TOYOTA	27	27	0	0	0	2
HINO 500 Series	26	26	0	0	0	2
HINO 700 Series	1	1	0	0	0	
VECV SOUTH AFRICA	0	0	0	0	0	0
VOLVO GROUP SOUTHERN AFRICA	369	358	5	0	6	6
UD TRUCKS Croner	11	11	0	0	0	
UD TRUCKS Quester	54	45	5	0	4	
UD TRUCKS Quon	42	40	0	0	2	
VOLVO FH	205	205	0	0	0	
VOLVO FM	57	57	0	0	0	
Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	0	0	0	0	0	0
IVECO	0	0	0	0	0	0
MAN	46	46	0	0	0	1
MAN Bus	45	45	0	0	0	1
VW Volksbus	1	1	0	0	0	
MERCEDES-BENZ SA **	13	13	0	0	0	0
MERCEDES	13	13	0	0	0	
SCANIA	19	18	0	1	0	8
SCANIA Bus	19	18	0	1	0	8
TATA	0	0	0	0	0	0
VOLVO GROUP SOUTHERN AFRICA	11	11	0	0	0	0
VOLVO Bus	11	11	0	0	0	

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