

## Total Vehicles by Manufacturer

	RSA	Export
TOYOTA	9 324	3 964
VOLKSWAGEN GROUP SA	8 317	11 733
FMC	4 764	3 498
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 873	
RENAULT	2 818	
NISSAN	2 702	262
MERCEDES-BENZ SA **	1 862	8 683
ISUZU MOTORS SOUTH AFRICA	1 776	432
SUZUKI AUTO	1 517	
KIA SOUTH AFRICA	1 506	
BMW GROUP	1 065	6 579
HAVAL MOTORS SA	955	21
MAZDA SOUTHERN AFRICA	928	
MAHINDRA	579	
FCA SOUTH AFRICA	567	11
HONDA	465	46
VOLVO GROUP SOUTHERN AFRICA	440	5
JAGUAR LAND ROVER	303	
OPEL	270	
SCANIA	236	12
MAN	228	1
VOLVO CARS	180	3
PCSA	171	
POWERSTAR	160	
MITSUBISHI MOTORS SA	125	21
FAW TRUCKS	125	
PORSCHE **	119	
IVECO	106	
TATA	90	
SUBARU	77	
JMC	47	
MASERATI SOUTH AFRICA	15	
BABCOCK	10	
BENTLEY **	6	
SCUDERIA SOUTH AFRICA	5	
VECV SOUTH AFRICA	5	
LAMBORGHINI SOUTH AFRICA **	2	
<b>INDUSTRY TOTAL</b>	<b>44 738</b>	<b>35 271</b>

## Market Totals by Manufacturer

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export
TOYOTA	4 425	194	4 601	3 762	197	2	74	4	27	2		
VOLKSWAGEN GROUP SA	7 870	11 733	409		38							
FMC	2 820	29	1 930	3 469	14							
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 637		206		30							
RENAULT	2 807		11									
NISSAN	1 343		1 359	262								
MERCEDES-BENZ SA **	1 329	8 679	91		143	4	46		240		13	
ISUZU MOTORS SOUTH AFRICA	90	1	1 307	431	188		158		33			
SUZUKI AUTO	1 473		44									
KIA SOUTH AFRICA	1 367		139									
BMW GROUP	1 065	6 579										
HAVAL MOTORS SA	804	16	151	5								
MAZDA SOUTHERN AFRICA	903		25									
MAHINDRA	276		303									
FCA SOUTH AFRICA	546	6	17	5	4							
HONDA	465	46										
VOLVO GROUP SOUTHERN AFRICA							60	5	369		11	
JAGUAR LAND ROVER	303											
OPEL	246		24									
SCANIA									217	4	19	8
MAN							6		176		46	1
VOLVO CARS	180	3										
PCSA	171											
POWERSTAR							9		151			
MITSUBISHI MOTORS SA	99	1	26	20								
FAW TRUCKS					3		46		76			
PORSCHE **	119											
IVECO					83		3		20			
TATA					20		54		16			
SUBARU	77											
JMC	1		36		10							
MASERATI SOUTH AFRICA	15											
BABCOCK									10			
BENTLEY **	6											
SCUDERIA SOUTH AFRICA	5											
VECV SOUTH AFRICA					3		2					
LAMBORGHINI SOUTH AFRICA **	2											
<b>INDUSTRY TOTAL</b>	<b>31 444</b>	<b>27 287</b>	<b>10 679</b>	<b>7 954</b>	<b>733</b>	<b>6</b>	<b>458</b>	<b>9</b>	<b>1 335</b>	<b>6</b>	<b>89</b>	<b>9</b>

\*\* Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

## RSA Total and Export Vehicles

	Nov 2019		Var %		Nov 2018		Oct 2019		Nov 2019 YTD		Var %		Nov 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	31 444	27 287	1.3%	14.7%	31 052	23 781	35 899	29 198	326 460	254 180	-3.6%	23.8%	338 700	205 257
Light CV < 3501kg	10 679	7 954	-22.1%	-32.1%	13 717	11 708	13 361	11 990	142 731	119 279	-3.8%	5.2%	148 314	113 384
Medium CV 3501-8500kg	733	6	-7.6%	-85.4%	793	41	840	18	8 004	103	9.9%	-43.7%	7 285	183
Heavy CV 8501-16500kg	458	9	-4.6%	-10.0%	480	10	394	27	4 637	172	-7.6%	-18.1%	5 018	210
Extra Heavy CV > 16500kg	1 335	6	-1.7%	-80.0%	1 358	30	1 413	30	12 385	433	3.9%	-25.2%	11 915	579
Bus > 8500kg	89	9	14.1%	28.6%	78	7	61	3	779	48	-20.1%	-53.8%	975	104
<b>INDUSTRY TOTAL</b>	<b>44 738</b>	<b>35 271</b>	<b>-5.8%</b>	<b>-0.9%</b>	<b>47 478</b>	<b>35 577</b>	<b>51 968</b>	<b>41 266</b>	<b>494 996</b>	<b>374 215</b>	<b>-3.4%</b>	<b>17.0%</b>	<b>512 207</b>	<b>319 717</b>

Passenger	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
<b>BENTLEY **</b>	<b>6</b>							
BENTLEY	6							
<b>BMW GROUP</b>	<b>1 065</b>	<b>6 579</b>						
BMW 1-Series	76		BMW 2-Series		52		BMW 3-Series	330
BMW 4-Series	7		BMW 5-Series		29		BMW 6-Series	1
BMW 7-Series	7		BMW 8-Series		8		BMW i3	6
BMW X1	78		BMW X3		161	6 579	BMW X4	27
BMW X5	68		BMW X6		9		BMW X7	18
BMW Z4	13		MINI Clubman		26		MINI Convertible	24
MINI Countryman	51		MINI Hatch 3-dr		40		MINI Hatch 5-dr	34
<b>FCA SOUTH AFRICA</b>	<b>546</b>	<b>6</b>						
ABARTH 595	2		ALFA Giulia		3		ALFA Giulietta	2
ALFA Stelvio	7		FIAT 500		20		FIAT Panda	332
FIAT Tipo	83		JEEP Cherokee		10	2	JEEP Compass	1
JEEP Grand Cherokee	46	3	JEEP Renegade		10		JEEP Wrangler	30
<b>FMC</b>	<b>2 820</b>	<b>29</b>						
FORD EcoSport	1 360		FORD Everest		220	29	FORD Fiesta	113
FORD Figo	1 002		FORD Kuga		99		FORD Mustang	26
<b>HAVAL MOTORS SA</b>	<b>804</b>	<b>16</b>						
GWM M4	2		HAVAL **		802	16		
<b>HONDA</b>	<b>465</b>	<b>46</b>						
HONDA Amaze	168		HONDA Ballade		13	2	HONDA BR-V	141
HONDA Brio	2		HONDA Civic		4		HONDA CR-V	28
HONDA HR-V	46	15	HONDA Jazz		63	12		17
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>2 637</b>							
HYUNDAI Accent	144		HYUNDAI Atos		230		HYUNDAI Creta	416
HYUNDAI Elantra	280		HYUNDAI Grand i10		576		HYUNDAI H1	66
HYUNDAI i20	540		HYUNDAI Kona		63		HYUNDAI Santa Fe	18
HYUNDAI Tucson	304							
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>90</b>	<b>1</b>						
ISUZU MU-X	90	1						
<b>JAGUAR LAND ROVER</b>	<b>303</b>							
JAGUAR E-PACE	21		JAGUAR F-PACE		28		JAGUAR F-Type	1
JAGUAR XF	6		L-R Discovery		37		L-R Discovery Sport	27
L-R Range Rover	6		L-R Range Rover Evoque		60		L-R Range Rover Sport	79
L-R Range Rover Velar	38							
<b>JMC</b>	<b>1</b>							
LANDWIND X5	1							
<b>KIA SOUTH AFRICA</b>	<b>1 367</b>							
KIA Grand Sedona	19		KIA Picanto		733		KIA Rio	398
KIA Sorento	11		KIA Sportage		206			
<b>LAMBORGHINI SOUTH AFRICA **</b>	<b>2</b>							
LAMBORGHINI	2							
<b>MAHINDRA</b>	<b>276</b>							
MAHINDRA KUV	136		MAHINDRA Scorpio		12		MAHINDRA Thar	4
MAHINDRA TUV	9		MAHINDRA XUV300		75		MAHINDRA XUV500	40
<b>MASERATI SOUTH AFRICA</b>	<b>15</b>							
MASERATI Ghibli	2		MASERATI GranTurismo		2		MASERATI Levante	10
MASERATI Quattroporte	1							
<b>MAZDA SOUTHERN AFRICA</b>	<b>903</b>							
MAZDA 2	202		MAZDA 3		103		MAZDA CX-3	275
MAZDA CX-5	321		MAZDA MX-5		2			
<b>MERCEDES-BENZ SA **</b>	<b>1 329</b>	<b>8 679</b>						
MERCEDES/SMART	1 329	8 679						
<b>MITSUBISHI MOTORS SA</b>	<b>99</b>	<b>1</b>						
MITSUBISHI ASX	23		MITSUBISHI Eclipse Cross		27		MITSUBISHI Outlander	6
MITSUBISHI Pajero	12	1	MITSUBISHI Pajero Sport		31			
<b>NISSAN</b>	<b>1 343</b>							
DATSUN GO	233		DATSUN GO+		104		NISSAN Almera	292
NISSAN Micra	29		NISSAN Micra 5		96		NISSAN Patrol SW	1
NISSAN Qashqai	278		NISSAN X-Trail		310			
<b>OPEL</b>	<b>246</b>							
OPEL Adam	5		OPEL Astra Hatch		23		OPEL Combo Life	11
OPEL Corsa	77		OPEL Crossland X		108		OPEL Grandland X	10
OPEL MOKKA X	12							
<b>PCSA</b>	<b>171</b>							
CITROEN C3	12		CITROEN C3 Aircross		12		CITROEN C5 Aircross	10
PEUGEOT 108	46		PEUGEOT 2008		18		PEUGEOT 208	52

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Nov 2019 Industry New Vehicle sales

PEUGEOT 3008	13	PEUGEOT 5008	8				
<b>PORSCHE **</b>	<b>119</b>						
PORSCHE	119						
<b>RENAULT</b>	<b>2 807</b>						
RENAULT Captur	210	RENAULT Clio IV	361	RENAULT Duster	244		
RENAULT Koleos	15	RENAULT Kwid	1 508	RENAULT Megane IV	23		
RENAULT Sandero II	446						
<b>SCUDERIA SOUTH AFRICA</b>	<b>5</b>						
FERRARI 488 Pista	2	FERRARI GTC4Lusso	2	FERRARI Portofino	1		
<b>SUBARU</b>	<b>77</b>						
SUBARU Forester	47	SUBARU Outback	3	SUBARU WRX	5		
SUBARU XV	22						
<b>SUZUKI AUTO</b>	<b>1 473</b>						
SUZUKI Baleno	69	SUZUKI Celerio	89	SUZUKI Ciaz	56		
SUZUKI Dzire	84	SUZUKI Ertiga	230	SUZUKI Grand Vitara	9		
SUZUKI Ignis	116	SUZUKI Jimny	106	SUZUKI Swift	550		
SUZUKI Vitara	164						
<b>TOYOTA</b>	<b>4 425</b>	<b>194</b>					
LEXUS ES	12	LEXUS IS	4	LEXUS LX	12		
LEXUS NX	12	LEXUS RX	9	LEXUS UX	12		
TOYOTA Avanza	507	TOYOTA Aygo	48	TOYOTA C-HR	124		
TOYOTA Corolla	296	82 TOYOTA Corolla HB	68	TOYOTA Corolla Quest	598		
TOYOTA Etios	858	TOYOTA FJ Cruiser	8	TOYOTA Fortuner	664	112	
TOYOTA Landcruiser 200	55	TOYOTA Landcruiser SW	12	TOYOTA Prado	84		
TOYOTA Prius	3	TOYOTA Quantum	10	TOYOTA RAV	373		
TOYOTA RUSH	129	TOYOTA Supra	2	TOYOTA Yaris	525		
<b>VOLKSWAGEN GROUP SA</b>	<b>7 870</b>	<b>11 733</b>					
AUDI A1	106	AUDI A3 Cabriolet	2	AUDI A3 Sedan	85		
AUDI A3 Sportback	158	AUDI A4	95	AUDI A4 Avant	4		
AUDI A5 Coupe/Cabriolet	7	AUDI A5 Sportback	29	AUDI A6	4		
AUDI A7 Sportback	1	AUDI Q2	37	AUDI Q3	70		
AUDI Q5	73	AUDI Q7	21	AUDI Q8	8		
AUDI TT	4	VW Arteon	9	VW Caddy	28		
VW Caravelle	29	VW Golf 7	248	VW Kombi	174		
VW Polo	2 038	11 733 VW Polo Sedan	711	VW Polo Vivo	2 439		
VW T-Cross	842	VW Tiguan	536	VW Touareg	55		
VW up	57						
<b>VOLVO CARS</b>	<b>180</b>	<b>3</b>					
VOLVO S90	5	VOLVO V40	20	VOLVO V40 CC	11		
VOLVO V90 CC	1	VOLVO XC40	45	VOLVO XC60	64	1	
VOLVO XC90	34	2					
<b>Light CV &lt; 3501kg</b>	<b>RSA</b>	<b>EXP</b>	<b>RSA</b>	<b>EXP</b>	<b>RSA</b>	<b>EXP</b>	
<b>FCA SOUTH AFRICA</b>	<b>17</b>	<b>5</b>					
FIAT Doblo Cargo	7	FIAT Fiorino	6	FIAT Fullback	4	5	
<b>FMC</b>	<b>1 930</b>	<b>3 469</b>					
FORD Ranger	1 894	3 469 FORD Tourneo Custom	36				
<b>HAVAL MOTORS SA</b>	<b>151</b>	<b>5</b>					
GWM Steed	151	5					
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>206</b>						
HYUNDAI Grand i10	14	HYUNDAI H1	25	HYUNDAI H100 Bakkie	167		
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>1 307</b>	<b>431</b>					
ISUZU D-MAX	1 299	431 ISUZU KB	8				
<b>JMC</b>	<b>36</b>						
CHANGAN Double Cab	3	CHANGAN Minivan	12	CHANGAN Single Cab	3		
JMC Boarding	1	JMC Carrying	8	JMC Vigus	9		
<b>KIA SOUTH AFRICA</b>	<b>139</b>						
KIA K2500	51	KIA K2700	88				
<b>MAHINDRA</b>	<b>303</b>						
MAHINDRA Bolero	65	MAHINDRA Scorpio Pik-Up	238				
<b>MAZDA SOUTHERN AFRICA</b>	<b>25</b>						
MAZDA BT-50	25						
<b>MERCEDES-BENZ SA **</b>	<b>91</b>						
MERCEDES	91						
<b>MITSUBISHI MOTORS SA</b>	<b>26</b>	<b>20</b>					
MITSUBISHI Triton	26	20					
<b>NISSAN</b>	<b>1 359</b>	<b>262</b>					
NISSAN Hardbody	152	201 NISSAN Navara	161	NISSAN NP200	694	28	
NISSAN NP300	293	33 NISSAN NV350	3	NISSAN NV350 Taxi	56		
<b>OPEL</b>	<b>24</b>						
OPEL Combo	24						
<b>RENAULT</b>	<b>11</b>						
RENAULT Kangoo	11						
<b>SUZUKI AUTO</b>	<b>44</b>						
SUZUKI Super Carry	44						
<b>TOYOTA</b>	<b>4 601</b>	<b>3 762</b>					
TOYOTA Avanza	9	TOYOTA Dyna	93	TOYOTA Hi-Ace	1 549		
TOYOTA Hilux	2 588	3 762 TOYOTA Landcruiser PU	224	TOYOTA Quantum	138		
<b>VOLKSWAGEN GROUP SA</b>	<b>409</b>						
VW Amarok	186	VW Caddy	163	VW Crafter NF	19		
VW Transporter Cr-Bus	24	VW Transporter P-Van	6	VW Transporter PU	11		
<b>Medium CV 3501-8500kg</b>	<b>RSA</b>	<b>EXP</b>	<b>RSA</b>	<b>EXP</b>	<b>RSA</b>	<b>EXP</b>	

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Nov 2019 Industry New Vehicle sales

<b>FAW TRUCKS</b>	<b>3</b>				
FAW 3.5 Ton	3				
<b>FCA SOUTH AFRICA</b>	<b>4</b>				
FIAT Ducato	4				
<b>FMC</b>	<b>14</b>				
FORD Transit	14				
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>30</b>				
HYUNDAI EX-8	30				
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>188</b>				
ISUZU N-Series	188				
<b>IVECO</b>	<b>83</b>				
IVECO Daily	83				
<b>JMC</b>	<b>10</b>				
JMC Carrying	4	JMC Carrying Plus	6		
<b>MERCEDES-BENZ SA **</b>	<b>143</b>	<b>4</b>			
MERCEDES/FUSO	143	4			
<b>TATA</b>	<b>20</b>				
TATA Bus	1	TATA LPT	19		
<b>TOYOTA</b>	<b>197</b>	<b>2</b>			
HINO 300 Series	122	2	TOYOTA Quantum	75	
<b>VECV SOUTH AFRICA</b>	<b>3</b>				
EICHER Pro 3008	3				
<b>VOLKSWAGEN GROUP SA</b>	<b>38</b>				
VW Crafter	38				

Heavy CV 8501-16500kg	RSA	EXP	RSA	EXP	RSA	EXP
<b>FAW TRUCKS</b>	<b>46</b>					
FAW CA 15	27	FAW CA 16	1	FAW CA 8	18	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>158</b>					
ISUZU F-Series	153	ISUZU FX-Series	5			
<b>IVECO</b>	<b>3</b>					
IVECO Eurocargo	3					
<b>MAN</b>	<b>6</b>					
MAN CLA	5	MAN TGM	1			
<b>MERCEDES-BENZ SA **</b>	<b>46</b>					
MERCEDES/FUSO	46					
<b>POWERSTAR</b>	<b>9</b>					
POWERSTAR FT Series	9					
<b>TATA</b>	<b>54</b>					
TATA LPK	2	TATA LPT	48	TATA Ultra	4	
<b>TOYOTA</b>	<b>74</b>	<b>4</b>				
HINO 500 Series	74	4				
<b>VECV SOUTH AFRICA</b>	<b>2</b>					
EICHER Pro 6016	2					
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>60</b>	<b>5</b>				
UD TRUCKS Croner	50	3	UD TRUCKS Kuzer	10	2	

Extra Heavy CV > 16500kg	RSA	EXP	RSA	EXP	RSA	EXP
<b>BABCOCK</b>	<b>10</b>					
DAF CF	1	DAF XF	9			
<b>FAW TRUCKS</b>	<b>76</b>					
FAW CA 28	42	FAW CA 33	24	FAW CA 35	10	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>33</b>					
ISUZU F-Series	28	ISUZU FX-Series	5			
<b>IVECO</b>	<b>20</b>					
IVECO Stralis	2	IVECO Trakker	18			
<b>MAN</b>	<b>176</b>					
MAN CLA	1	MAN TGM	44	MAN TGS	118	
MAN TGX	4	VW Constellation	9			
<b>MERCEDES-BENZ SA **</b>	<b>240</b>					
MERCEDES	240					
<b>POWERSTAR</b>	<b>151</b>					
POWERSTAR BeiBen	151					
<b>SCANIA</b>	<b>217</b>	<b>4</b>				
SCANIA G-Series	110	SCANIA P-Series	37	4	SCANIA R-Series	70
<b>TATA</b>	<b>16</b>					
DAEWOO Commercials	12	TATA LPT	1	TATA Prima	3	
<b>TOYOTA</b>	<b>27</b>	<b>2</b>				
HINO 500 Series	26	2	HINO 700 Series	1		
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>369</b>					
UD TRUCKS Croner	11	UD TRUCKS Quester	54	UD TRUCKS Quon	42	
VOLVO FH	205	VOLVO FM	57			

Bus > 8500kg	RSA	EXP	RSA	EXP	RSA	EXP
<b>MAN</b>	<b>46</b>	<b>1</b>				
MAN Bus	45	1	VW Volksbus	1		
<b>MERCEDES-BENZ SA **</b>	<b>13</b>					
MERCEDES	13					
<b>SCANIA</b>	<b>19</b>	<b>8</b>				
SCANIA Bus	19	8				
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>11</b>					
VOLVO Bus	11					

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