

Total Vehicles by Manufacturer

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	9 374	7460	364	1206	344	3 708
VOLKSWAGEN GROUP SA	7 674	5532	330	1384	428	10 409
FMC	4 375	3377	140	680	178	5 827
NISSAN	3 493	2408	583	420	82	663
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 926	2333	0	565	28	
RENAULT	2 231	1732	0	293	206	
MERCEDES-BENZ SA *	1 831	1831	0	0	0	5 205
SUZUKI AUTO	1 696	1165	3	363	165	14
ISUZU MOTORS SOUTH AFRICA	1 545	1207	332	5	1	347
KIA SOUTH AFRICA	1 375	1310	0	18	47	
HAVAL MOTORS SA	1 072	1072	0	0	0	6
BMW GROUP *	1 059	1059	0	0	0	4 600
MAZDA SOUTHERN AFRICA	885	859	0	0	26	
MAHINDRA	767	751	16	0	0	
HONDA	523	521	0	0	2	33
VOLVO GROUP SOUTHERN AFRICA	417	411	0	0	6	13
JAGUAR LAND ROVER	309	279	4	0	26	
PCSA	258	208	0	25	25	
FCA SOUTH AFRICA	256	234	0	0	22	3
VOLVO CARS	171	102	0	1	68	3
MITSUBISHI MOTORS SA	171	135	0	15	21	
SCANIA	161	160	0	1	0	1
MAN	150	150	0	0	0	
PORSCHE **	120	120	0	0	0	
IVECO	115	26	82	0	7	
FAW TRUCKS	104	104	0	0	0	
TATA	87	84	3	0	0	
POWERSTAR	83	83	0	0	0	
OPEL	82	80	0	0	2	
SUBARU	76	64	0	10	2	
JMC	65	65	0	0	0	
BABCOCK	17	17	0	0	0	
MASERATI SOUTH AFRICA	7	7	0	0	0	
VECV SOUTH AFRICA	4	4	0	0	0	
BENTLEY **	3	3	0	0	0	
LAMBORGHINI SOUTH AFRICA **	2	2	0	0	0	
SCUDERIA SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	43 485	34956	1857	4986	1686	30 832

BMW South Africa [Pty] Limited and Mercedes-Benz SA Limited will, effective immediately, report sales information quarterly. This is in line with both companies' global directives. NAAMSA has provided estimates for domestic new vehicle and export sales for both companies.

Passenger for Feb 2020

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	7 269	5190	303	1383	393	10 409
TOYOTA	4 610	3224	157	1001	228	129
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 583	1994	0	561	28	
FMC	2 438	1682	6	678	72	7
RENAULT	2 228	1730	0	293	205	
SUZUKI AUTO	1 633	1102	3	363	165	8
NISSAN	1 384	768	146	388	82	
KIA SOUTH AFRICA	1 232	1167	0	18	47	
MERCEDES-BENZ SA *	1 228	1228	0	0	0	5 200
BMW GROUP *	1 059	1059	0	0	0	4 600
HAVAL MOTORS SA	916	916	0	0	0	3
MAZDA SOUTHERN AFRICA	871	845	0	0	26	
HONDA	523	521	0	0	2	33
MAHINDRA	347	347	0	0	0	
JAGUAR LAND ROVER	309	279	4	0	26	
PCSA	256	206	0	25	25	
VOLVO CARS	171	102	0	1	68	3
FCA SOUTH AFRICA	167	148	0	0	19	3
MITSUBISHI MOTORS SA	132	101	0	15	16	
PORSCHE **	120	120	0	0	0	
SUBARU	76	64	0	10	2	
OPEL	67	66	0	0	1	
ISUZU MOTORS SOUTH AFRICA	26	16	10	0	0	
JMC	7	7	0	0	0	
MASERATI SOUTH AFRICA	7	7	0	0	0	
BENTLEY **	3	3	0	0	0	
LAMBORGHINI SOUTH AFRICA **	2	2	0	0	0	
SCUDERIA SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	29 665	22895	629	4736	1405	20 395

* Sales are estimates ** Reported aggregate sales numbers only

Light CV < 3501kg for Feb 2020

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	4 500	3981	200	203	116	3 567
NISSAN	2 109	1640	437	32	0	663
FMC	1 923	1681	134	2	106	5 820
ISUZU MOTORS SOUTH AFRICA	1 333	1008	319	5	1	343
MAHINDRA	420	404	16	0	0	
VOLKSWAGEN GROUP SA	353	315	3	0	35	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	319	315	0	4	0	
HAVAL MOTORS SA	156	156	0	0	0	3
KIA SOUTH AFRICA	143	143	0	0	0	
MERCEDES-BENZ SA *	97	97	0	0	0	
FCA SOUTH AFRICA	89	86	0	0	3	
SUZUKI AUTO	63	63	0	0	0	6
JMC	48	48	0	0	0	
MITSUBISHI MOTORS SA	39	34	0	0	5	
OPEL	15	14	0	0	1	
MAZDA SOUTHERN AFRICA	14	14	0	0	0	
RENAULT	3	2	0	0	1	
PCSA	1	1	0	0	0	
IVECO		0	0	0	0	
INDUSTRY TOTAL	11 625	10002	1109	246	268	10 402

Medium CV 3501-8500kg for Feb 2020

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	192	183	7	2	0	9
MERCEDES-BENZ SA *	152	152	0	0	0	5
ISUZU MOTORS SOUTH AFRICA	100	99	1	0	0	1
IVECO	98	16	82	0	0	
VOLKSWAGEN GROUP SA	52	27	24	1	0	
TATA	27	27	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	24	24	0	0	0	
FAW TRUCKS	15	15	0	0	0	
FMC	14	14	0	0	0	
JMC	10	10	0	0	0	
PCSA	1	1	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
FCA SOUTH AFRICA		0	0	0	0	
POWERSTAR		0	0	0	0	
INDUSTRY TOTAL	686	569	114	3	0	15

Heavy CV 8501-16500kg for Feb 2020

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	74	72	2	0	0	2
FAW TRUCKS	67	67	0	0	0	
TOYOTA	57	57	0	0	0	3
TATA	50	47	3	0	0	
MERCEDES-BENZ SA *	43	43	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	32	32	0	0	0	5
POWERSTAR	25	25	0	0	0	
MAN	2	2	0	0	0	
VECV SOUTH AFRICA	2	2	0	0	0	
IVECO		0	0	0	0	
INDUSTRY TOTAL	352	347	5	0	0	10

Extra Heavy CV > 16500kg for Feb 2020

	RSA	Dealer	Gov	Rental	Single	Export
VOLVO GROUP SOUTHERN AFRICA	381	375	0	0	6	8
MERCEDES-BENZ SA *	297	297	0	0	0	
SCANIA	144	144	0	0	0	
MAN	126	126	0	0	0	
POWERSTAR	58	58	0	0	0	
FAW TRUCKS	22	22	0	0	0	
BABCOCK	17	17	0	0	0	
TOYOTA	15	15	0	0	0	
IVECO	12	10	0	0	2	
TATA	9	9	0	0	0	
ISUZU MOTORS SOUTH AFRICA	7	7	0	0	0	1
VECV SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	1 089	1081	0	0	8	9

Bus > 8500kg for Feb 2020

	RSA	Dealer	Gov	Rental	Single	Export
MAN	22	22	0	0	0	
SCANIA	17	16	0	1	0	1
MERCEDES-BENZ SA *	14	14	0	0	0	
ISUZU MOTORS SOUTH AFRICA	5	5	0	0	0	
IVECO	5	0	0	0	5	
VOLVO GROUP SOUTHERN AFRICA	4	4	0	0	0	

Feb 2020 Industry New Vehicle Sales: OEM Sales

TATA	1	1	0	0	0	
INDUSTRY TOTAL	68	62	0	1	5	1

Make Totals for Feb 2020

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	9 110	7204	358	1206	342	3 696
VOLKSWAGEN	7 011	4906	330	1382	393	10 409
FORD	4 375	3377	140	680	178	5 827
NISSAN	3 152	2136	565	417	34	663
HYUNDAI	2 926	2333	0	565	28	
RENAULT	2 231	1732	0	293	206	
SUZUKI	1 696	1165	3	363	165	14
ISUZU	1 545	1207	332	5	1	347
KIA	1 375	1310	0	18	47	
MERCEDES/SMART *	1 228	1228	0	0	0	5 200
BMW/MINI *	1 059	1059	0	0	0	4 600
HAVAL **	915	915	0	0	0	3
MAZDA	885	859	0	0	26	
MAHINDRA	767	751	16	0	0	
AUDI	663	626	0	2	35	
HONDA	523	521	0	0	2	33
MERCEDES *	408	408	0	0	0	
DATSUN	341	272	18	3	48	
LAND ROVER	258	235	4	0	19	
VOLVO TRUCKS	235	235	0	0	0	6
PEUGEOT	215	173	0	25	17	
HINO	200	194	6	0	0	12
MERCEDES/FUSO *	195	195	0	0	0	5
UD TRUCKS	178	172	0	0	6	7
VOLVO	171	102	0	1	68	3
MITSUBISHI	171	135	0	15	21	
SCANIA	161	160	0	1	0	1
GWM	157	157	0	0	0	3
MAN	150	150	0	0	0	
FIAT	141	130	0	0	11	
PORSCHE **	120	120	0	0	0	
IVECO	115	26	82	0	7	
FAW	104	104	0	0	0	
JEEP	87	83	0	0	4	3
POWERSTAR	83	83	0	0	0	
OPEL	82	80	0	0	2	
TATA TRUCK & BUS	81	78	3	0	0	
SUBARU	76	64	0	10	2	
LEXUS	64	62	0	0	2	
JAGUAR	51	44	0	0	7	
CITROEN	43	35	0	0	8	
JMC	35	35	0	0	0	
ALFA ROMEO	23	17	0	0	6	
CHANGAN	23	23	0	0	0	
DAF	17	17	0	0	0	
LANDWIND	7	7	0	0	0	
MASERATI	7	7	0	0	0	
DAEWOO	6	6	0	0	0	
ABARTH	5	4	0	0	1	
VOLVO BUS	4	4	0	0	0	
EICHER	4	4	0	0	0	
BENTLEY **	3	3	0	0	0	
LAMBORGHINI **	2	2	0	0	0	
FERRARI	1	1	0	0	0	
INDUSTRY TOTAL	43 485	34956	1857	4986	1686	30 832

RSA and Export Sales by Market

	Feb 2020		Var %		Feb 2019		Jan 2020		Feb 2020 YTD		Var %		Feb 2019 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	29 665	20 395	7.6%	3.5%	27 567	19 707	28 894	8 032	58 559	28 427	2.4%	-5.8%	57 183	30 179
Light CV < 3501kg	11 625	10 402	-17.7%	-25.2%	14 122	13 906	9 776	3 341	21 401	13 743	-17.1%	-36.4%	25 822	21 614
Medium CV 3501-8500kg	686	15	3.8%	15.4%	661	13	501	20	1 187	35	-1.7%	94.4%	1 208	18
Heavy CV 8501-16500kg	352	10	-7.9%	-33.3%	382	15	276	3	628	13	-11.0%	-38.1%	706	21
Extra Heavy CV > 16500kg	1 089	9	8.7%	-72.7%	1 002	33	757	41	1 846	50	7.6%	-45.1%	1 716	91
Bus > 8500kg	68	1	-4.2%	0.0%	71	1	30		98	1	-22.2%	-50.0%	126	2
INDUSTRY TOTAL	43 485	30 832	-0.7%	-8.4%	43 805	33 675	40 234	11 437	83 719	42 269	-3.5%	-18.6%	86 761	51 925

* Sales are estimates ** Reported aggregate sales numbers only

Dealer and Government Sales by Market

	Feb 2020		Var %		Feb 2019		Jan 2020		Feb 2020 YTD		Var %		Feb 2019 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	22 895	629	5.3%	4.8%	21 735	600	22 016	477	44 911	1 106	2.7%	-12.4%	43 741	1 263
Light CV < 3501kg	10 002	1 109	-19.4%	7.5%	12 407	1 032	8 872	398	18 874	1 507	-17.6%	-17.1%	22 893	1 817
Medium CV 3501-8500kg	569	114	0.2%	39.0%	568	82	430	39	999	153	-6.5%	28.6%	1 068	119
Heavy CV 8501-16500kg	347	5	-8.2%	150.0%	378	2	267	8	614	13	-12.0%	333.3%	698	3
Extra Heavy CV > 16500kg	1 081		10.2%	-100.0%	981	17	747	2	1 828	2	8.6%	-91.3%	1 683	23
Bus > 8500kg	62		-4.6%	0.0%	65		29	1	91	1	-24.2%	0.0%	120	
INDUSTRY TOTAL	34 956	1 857	-3.3%	7.2%	36 134	1 733	32 361	925	67 317	2 782	-4.1%	-13.7%	70 203	3 225

Rental and Single Sales by Market

	Feb 2020		Var %		Feb 2019		Jan 2020		Feb 2020 YTD		Var %		Feb 2019 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	4 736	1 405	20.6%	7.6%	3 926	1 306	5 151	1 250	9 887	2 655	1.1%	10.9%	9 784	2 395
Light CV < 3501kg	246	268	-48.3%	29.5%	476	207	334	172	580	440	-23.4%	23.9%	757	355
Medium CV 3501-8500kg	3		-62.5%	-100.0%	8	3	24	8	27	8	68.8%	60.0%	16	5
Heavy CV 8501-16500kg			-100.0%	-100.0%	1	1		1	1	1	-100.0%	-66.7%	2	3
Extra Heavy CV > 16500kg		8	-100.0%	300.0%	2	2	7	1	7	9	-12.5%	350.0%	8	2
Bus > 8500kg	1	5	0.0%	-16.7%		6			1	5	0.0%	-16.7%		6
INDUSTRY TOTAL	4 986	1 686	13.0%	10.6%	4 413	1 525	5 516	1 432	10 502	3 118	-0.6%	10.9%	10 567	2 766

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	3	3	0	0	0	
BENTLEY	3	3	0	0	0	
BMW GROUP *	1 059	1059	0	0	0	4 600
BMW/MINI	1 059	1059	0	0	0	4 600
FCA SOUTH AFRICA	167	148	0	0	19	3
ABARTH 124 Spider	3	2	0	0	1	
ABARTH 595	2	2	0	0	0	
ALFA Giulia	6	6	0	0	0	
ALFA Giulietta	3	1	0	0	2	
ALFA Stelvio	14	10	0	0	4	
FIAT 500	35	34	0	0	1	
FIAT 500X	6	1	0	0	5	
FIAT Panda	1	1	0	0	0	
FIAT Tipo	10	8	0	0	2	
JEEP Cherokee	21	17	0	0	4	
JEEP Compass	9	9	0	0	0	
JEEP Grand Cherokee	13	13	0	0	0	2
JEEP Renegade	11	11	0	0	0	
JEEP Wrangler	33	33	0	0	0	1
FMC	2 438	1682	6	678	72	7
FORD EcoSport	997	862	0	120	15	
FORD Everest	179	159	2	0	18	7
FORD Fiesta	102	80	4	0	18	
FORD Figo	1 068	499	0	558	11	
FORD Kuga	57	48	0	0	9	
FORD Mustang	35	34	0	0	1	
HAVAL MOTORS SA	916	916	0	0	0	3
GWM M4	1	1	0	0	0	
HAVAL**	915	915	0	0	0	3
HONDA	523	521	0	0	2	33
HONDA Amaze	164	163	0	0	1	10
HONDA Ballade	46	46	0	0	0	
HONDA BR-V	95	95	0	0	0	
HONDA Civic	15	15	0	0	0	21
HONDA CR-V	22	21	0	0	1	2
HONDA HR-V	62	62	0	0	0	
HONDA Jazz	119	119	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 583	1994	0	561	28	
HYUNDAI Accent	124	37	0	85	2	
HYUNDAI Atos	186	186	0	0	0	
HYUNDAI Creta	147	147	0	0	0	
HYUNDAI Elantra	16	16	0	0	0	
HYUNDAI Grand i10	674	666	0	6	2	
HYUNDAI H1	66	60	0	5	1	
HYUNDAI i20	676	208	0	462	6	
HYUNDAI i30	11	7	0	0	4	
HYUNDAI Kona	33	28	0	0	5	
HYUNDAI Santa Fe	28	26	0	0	2	
HYUNDAI Tucson	228	221	0	3	4	
HYUNDAI Venue	394	392	0	0	2	
ISUZU MOTORS SOUTH AFRICA	26	16	10	0	0	
ISUZU MU-X	26	16	10	0	0	
JAGUAR LAND ROVER	309	279	4	0	26	
JAGUAR E-PACE	20	17	0	0	3	
JAGUAR F-PACE	20	18	0	0	2	
JAGUAR I-PACE	6	4	0	0	2	
JAGUAR XF	5	5	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Feb 2020 Industry New Vehicle sales: OEM Sales

L-R Discovery	51	40	2	0	9
L-R Discovery Sport	26	25	1	0	0
L-R Range Rover	5	5	0	0	0
L-R Range Rover Evoque	85	79	0	0	6
L-R Range Rover Sport	65	62	1	0	2
L-R Range Rover Velar	26	24	0	0	2
JMC	7	7	0	0	0
LANDWIND X5	7	7	0	0	0
KIA SOUTH AFRICA	1 232	1167	0	18	47
KIA Grand Sedona	24	15	0	0	9
KIA Picanto	373	362	0	8	3
KIA Rio	217	206	0	7	4
KIA Seltos	377	368	0	0	9
KIA Sorento	16	16	0	0	0
KIA Sportage	225	200	0	3	22
LAMBORGHINI SOUTH AFRICA **	2	2	0	0	0
LAMBORGHINI	2	2	0	0	0
MAHINDRA	347	347	0	0	0
MAHINDRA KUV	173	173	0	0	0
MAHINDRA Scorpio	20	20	0	0	0
MAHINDRA Thar	10	10	0	0	0
MAHINDRA TUV	21	21	0	0	0
MAHINDRA XUV300	96	96	0	0	0
MAHINDRA XUV500	27	27	0	0	0
MASERATI SOUTH AFRICA	7	7	0	0	0
MASERATI Ghibli	2	2	0	0	0
MASERATI Levante	4	4	0	0	0
MASERATI Quattroporte	1	1	0	0	0
MAZDA SOUTHERN AFRICA	871	845	0	0	26
MAZDA 2	186	178	0	0	8
MAZDA 3	92	83	0	0	9
MAZDA CX-3	256	251	0	0	5
MAZDA CX-5	335	331	0	0	4
MAZDA MX-5	2	2	0	0	0
MERCEDES-BENZ SA *	1 228	1228	0	0	5 200
MERCEDES/SMART	1 228	1228	0	0	5 200
MITSUBISHI MOTORS SA	132	101	0	15	16
MITSUBISHI ASX	42	34	0	0	8
MITSUBISHI Eclipse Cross	43	36	0	0	7
MITSUBISHI Outlander	4	3	0	0	1
MITSUBISHI Pajero	10	10	0	0	0
MITSUBISHI Pajero Sport	33	18	0	15	0
NISSAN	1 384	768	146	388	82
DATSUN GO	242	173	18	3	48
DATSUN GO+	99	99	0	0	0
NISSAN Almera	426	98	102	213	13
NISSAN Micra	185	27	0	151	7
NISSAN Micra 5	102	78	18	0	6
NISSAN Qashqai	172	168	1	1	2
NISSAN X-Trail	158	125	7	20	6
OPEL	67	66	0	0	1
OPEL Adam	4	4	0	0	0
OPEL Astra Hatch	9	9	0	0	0
OPEL Combo Life	4	4	0	0	0
OPEL Corsa	20	19	0	0	1
OPEL Crossland X	12	12	0	0	0
OPEL Grandland X	9	9	0	0	0
OPEL MOKKA X	9	9	0	0	0
PCSA	256	206	0	25	25
CITROEN C3	13	12	0	0	1
CITROEN C3 Aircross	18	11	0	0	7
CITROEN C5 Aircross	12	12	0	0	0
PEUGEOT 108	81	56	0	25	0
PEUGEOT 2008	30	13	0	0	17
PEUGEOT 208	52	52	0	0	0
PEUGEOT 3008	28	28	0	0	0
PEUGEOT 5008	22	22	0	0	0
PORSCHE **	120	120	0	0	0
PORSCHE	120	120	0	0	0
RENAULT	2 228	1730	0	293	205
RENAULT Captur	59	57	0	0	2
RENAULT Clio IV	281	208	0	72	1
RENAULT Duster	315	177	0	123	15
RENAULT Koleos	13	13	0	0	0
RENAULT Kwid	892	665	0	47	180
RENAULT Megane IV	20	18	0	0	2
RENAULT Sandero II	216	164	0	51	1
RENAULT Triber	432	428	0	0	4
SCUDERIA SOUTH AFRICA	1	1	0	0	0
FERRARI 488 Pista	1	1	0	0	0
SUBARU	76	64	0	10	2
SUBARU Forester	57	45	0	10	2
SUBARU Outback	5	5	0	0	0

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Feb 2020 Industry New Vehicle sales: OEM Sales

SUBARU XV	14	14	0	0	0	
SUZUKI AUTO	1 633	1102	3	363	165	8
SUZUKI Baleno	73	69	2	0	2	
SUZUKI Celerio	145	45	0	99	1	1
SUZUKI Ciaz	69	24	0	44	1	3
SUZUKI Dzire	85	34	1	50	0	4
SUZUKI Ertiga	192	185	0	0	7	
SUZUKI Grand Vitara	2	2	0	0	0	
SUZUKI Ignis	128	115	0	12	1	
SUZUKI Jimny	112	112	0	0	0	
SUZUKI Swift	761	453	0	156	152	
SUZUKI Vitara	66	63	0	2	1	
TOYOTA	4 610	3224	157	1001	228	129
LEXUS ES	11	11	0	0	0	
LEXUS IS	1	1	0	0	0	
LEXUS LX	9	9	0	0	0	
LEXUS NX	18	17	0	0	1	
LEXUS RC	2	1	0	0	1	
LEXUS RX	12	12	0	0	0	
LEXUS UX	11	11	0	0	0	
TOYOTA 86	1	1	0	0	0	
TOYOTA Avanza	269	261	4	1	3	
TOYOTA Aygo	58	47	0	0	11	
TOYOTA C-HR	246	208	0	1	37	
TOYOTA Corolla	14	1	3	0	10	
TOYOTA Corolla HB	140	120	0	0	20	
TOYOTA Corolla Quest	884	317	74	471	22	6
TOYOTA Etios	644	537	65	0	42	
TOYOTA FJ Cruiser	5	4	0	0	1	
TOYOTA Fortuner	975	912	8	31	24	123
TOYOTA Landcruiser 200	89	88	0	0	1	
TOYOTA Landcruiser SW	5	4	0	0	1	
TOYOTA Prado	58	55	1	0	2	
TOYOTA Quantum	4	4	0	0	0	
TOYOTA RAV	497	437	1	25	34	
TOYOTA RUSH	91	85	0	0	6	
TOYOTA Supra	5	3	0	0	2	
TOYOTA Yaris	561	78	1	472	10	
VOLKSWAGEN GROUP SA	7 269	5190	303	1383	393	10 409
AUDI A1	61	55	0	0	6	
AUDI A3 Sedan	92	88	0	2	2	
AUDI A3 Sportback	123	121	0	0	2	
AUDI A4	6	6	0	0	0	
AUDI A4 Avant	8	4	0	0	4	
AUDI A5 Coupe/Cabriolet	2	1	0	0	1	
AUDI A5 Sportback	28	27	0	0	1	
AUDI A6	2	1	0	0	1	
AUDI A7 Sportback	5	2	0	0	3	
AUDI Q2	151	150	0	0	1	
AUDI Q3	77	67	0	0	10	
AUDI Q5	52	50	0	0	2	
AUDI Q7	36	35	0	0	1	
AUDI Q8	10	10	0	0	0	
AUDI TT	10	9	0	0	1	
VW Arteon	2	2	0	0	0	
VW Caddy	23	16	0	0	7	
VW Caravelle	5	5	0	0	0	
VW Golf 7	295	223	40	5	27	
VW Kombi	81	28	3	49	1	
VW Polo	2 120	1263	2	707	148	10 409
VW Polo Sedan	540	255	244	7	34	
VW Polo Vivo	2 417	1741	13	608	55	
VW T-Cross	462	449	0	2	11	
VW Tiguan	529	476	1	3	49	
VW Touareg	22	13	0	0	9	
VW up	110	93	0	0	17	
VOLVO CARS	171	102	0	1	68	3
VOLVO S90	13	1	0	0	12	
VOLVO XC40	62	48	0	0	14	1
VOLVO XC60	81	46	0	0	35	
VOLVO XC90	15	7	0	1	7	2
Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FCA SOUTH AFRICA	89	86	0	0	3	
FIAT Doblo Cargo	4	4	0	0	0	
FIAT Ducato	1	1	0	0	0	
FIAT Fiorino	70	70	0	0	0	
FIAT Fullback	14	11	0	0	3	
FMC	1 923	1681	134	2	106	5 820
FORD Ranger	1 878	1638	134	2	104	5 820
FORD Tourneo Custom	45	43	0	0	2	
HAVAL MOTORS SA	156	156	0	0	0	3
GWM Steed	156	156	0	0	0	3
HYUNDAI AUTOMOTIVE SOUTH AFRICA	319	315	0	4	0	
HYUNDAI Grand i10	6	6	0	0	0	

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HYUNDAI H1	13	13	0	0	0	
HYUNDAI H100 Bakkie	300	296	0	4	0	
ISUZU MOTORS SOUTH AFRICA	1 333	1008	319	5	1	343
ISUZU D-MAX	1 333	1008	319	5	1	343
IVECO		0	0	0	0	
JMC	48	48	0	0	0	
CHANGAN Double Cab	3	3	0	0	0	
CHANGAN Minivan	12	12	0	0	0	
CHANGAN Single Cab	8	8	0	0	0	
JMC Boarding	1	1	0	0	0	
JMC Carrying	11	11	0	0	0	
JMC Vigus	13	13	0	0	0	
KIA SOUTH AFRICA	143	143	0	0	0	
KIA K2500	65	65	0	0	0	
KIA K2700	78	78	0	0	0	
MAHINDRA	420	404	16	0	0	
MAHINDRA Bolero	93	92	1	0	0	
MAHINDRA Scorpio Pik-Up	327	312	15	0	0	
MAZDA SOUTHERN AFRICA	14	14	0	0	0	
MAZDA BT-50	14	14	0	0	0	
MERCEDES-BENZ SA *	97	97	0	0	0	
MERCEDES	97	97	0	0	0	
MITSUBISHI MOTORS SA	39	34	0	0	5	
MITSUBISHI Triton	39	34	0	0	5	
NISSAN	2 109	1640	437	32	0	663
NISSAN Hardbody	163	134	29	0	0	618
NISSAN Navara	125	125	0	0	0	
NISSAN NP200	1 167	1017	121	29	0	20
NISSAN NP300	574	300	271	3	0	25
NISSAN NV350	7	7	0	0	0	
NISSAN NV350 Taxi	73	57	16	0	0	
OPEL	15	14	0	0	1	
OPEL Combo	15	14	0	0	1	
PCSA	1	1	0	0	0	
PEUGEOT Partner	1	1	0	0	0	
RENAULT	3	2	0	0	1	
RENAULT Kangoo	3	2	0	0	1	
SUZUKI AUTO	63	63	0	0	0	6
SUZUKI Gypsy	1	1	0	0	0	
SUZUKI Super Carry	62	62	0	0	0	6
TOYOTA	4 500	3981	200	203	116	3 567
TOYOTA Avanza	14	11	0	0	3	
TOYOTA Dyna	96	96	0	0	0	
TOYOTA Hi-Ace	1 083	1082	0	0	1	
TOYOTA Hi-Ace Bus	116	93	0	23	0	
TOYOTA Hilux	2 895	2446	190	155	104	3 567
TOYOTA Landcruiser PU	218	201	8	1	8	
TOYOTA Quantum	78	52	2	24	0	
VOLKSWAGEN GROUP SA	353	315	3	0	35	
VW Amarok	176	167	0	0	9	
VW Caddy	141	118	2	0	21	
VW Transporter Cr-Bus	15	10	0	0	5	
VW Transporter PU	14	13	1	0	0	
VW Transporter P-Van	7	7	0	0	0	
Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	15	15	0	0	0	
FAW 3.5 Ton	15	15	0	0	0	
FCA SOUTH AFRICA		0	0	0	0	
FMC	14	14	0	0	0	
FORD Transit	14	14	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	24	24	0	0	0	
HYUNDAI EX-8	24	24	0	0	0	
ISUZU MOTORS SOUTH AFRICA	100	99	1	0	0	1
ISUZU N-Series	100	99	1	0	0	1
IVECO	98	16	82	0	0	
IVECO Daily	98	16	82	0	0	
JMC	10	10	0	0	0	
JMC Carrying	3	3	0	0	0	
JMC Carrying Plus	7	7	0	0	0	
MERCEDES-BENZ SA *	152	152	0	0	0	5
MERCEDES/FUSO	152	152	0	0	0	5
PCSA	1	1	0	0	0	
PEUGEOT Boxer	1	1	0	0	0	
POWERSTAR		0	0	0	0	
TATA	27	27	0	0	0	
TATA Bus	2	2	0	0	0	
TATA LPT	25	25	0	0	0	
TOYOTA	192	183	7	2	0	9
HINO 300 Series	128	122	6	0	0	9

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TOYOTA Quantum	64	61	1	2	0	
VECV SOUTH AFRICA	1	1	0	0	0	
EICHER Pro 3008	1	1	0	0	0	
VOLKSWAGEN GROUP SA	52	27	24	1	0	
VW Crafter	52	27	24	1	0	
Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	67	67	0	0	0	
FAW CA 15	48	48	0	0	0	
FAW CA 16	1	1	0	0	0	
FAW CA 8	18	18	0	0	0	
ISUZU MOTORS SOUTH AFRICA	74	72	2	0	0	2
ISUZU F-Series	69	67	2	0	0	2
ISUZU FX-Series	5	5	0	0	0	
IVECO		0	0	0	0	
MAN	2	2	0	0	0	
MAN CLA	2	2	0	0	0	
MERCEDES-BENZ SA *	43	43	0	0	0	
MERCEDES/FUSO	43	43	0	0	0	
POWERSTAR	25	25	0	0	0	
POWERSTAR BeiBen	1	1	0	0	0	
POWERSTAR FT Series	24	24	0	0	0	
TATA	50	47	3	0	0	
TATA LPK	1	1	0	0	0	
TATA LPT	46	44	2	0	0	
TATA Ultra	3	2	1	0	0	
TOYOTA	57	57	0	0	0	3
HINO 500 Series	57	57	0	0	0	3
VECV SOUTH AFRICA	2	2	0	0	0	
EICHER Pro 6016	2	2	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	32	32	0	0	0	5
UD TRUCKS Croner	20	20	0	0	0	5
UD TRUCKS Kuzer	12	12	0	0	0	
Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	17	17	0	0	0	
DAF CF	1	1	0	0	0	
DAF XF	16	16	0	0	0	
FAW TRUCKS	22	22	0	0	0	
FAW 28	2	2	0	0	0	
FAW CA 28	6	6	0	0	0	
FAW CA 33	14	14	0	0	0	
ISUZU MOTORS SOUTH AFRICA	7	7	0	0	0	1
ISUZU F-Series	6	6	0	0	0	
ISUZU FX-Series	1	1	0	0	0	1
IVECO	12	10	0	0	2	
IVECO Stralis	7	5	0	0	2	
IVECO Trakker	5	5	0	0	0	
MAN	126	126	0	0	0	
MAN TGM	5	5	0	0	0	
MAN TGS	120	120	0	0	0	
MAN TGX	1	1	0	0	0	
MERCEDES-BENZ SA *	297	297	0	0	0	
MERCEDES	297	297	0	0	0	
POWERSTAR	58	58	0	0	0	
POWERSTAR BeiBen	58	58	0	0	0	
SCANIA	144	144	0	0	0	
SCANIA G-Series	43	43	0	0	0	
SCANIA P-Series	20	20	0	0	0	
SCANIA R-Series	81	81	0	0	0	
TATA	9	9	0	0	0	
DAEWOO Commercials	6	6	0	0	0	
TATA Prima	3	3	0	0	0	
TOYOTA	15	15	0	0	0	
HINO 500 Series	11	11	0	0	0	
HINO 700 Series	4	4	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
EICHER Pro 6025	1	1	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	381	375	0	0	6	8
UD TRUCKS Croner	47	47	0	0	0	
UD TRUCKS Quester	69	66	0	0	3	2
UD TRUCKS Quon	30	27	0	0	3	
VOLVO FH	138	138	0	0	0	5
VOLVO FM	97	97	0	0	0	1
Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	5	5	0	0	0	
ISUZU Bus	5	5	0	0	0	
IVECO	5	0	0	0	5	
IVECO Afriway	5	0	0	0	5	

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Feb 2020 Industry New Vehicle sales: OEM Sales

MAN	22	22	0	0	0
MAN Bus	22	22	0	0	0
MERCEDES-BENZ SA *	14	14	0	0	0
MERCEDES	14	14	0	0	0
SCANIA	17	16	0	1	0
SCANIA Bus	17	16	0	1	0
TATA	1	1	0	0	0
TATA LPO	1	1	0	0	0
VOLVO GROUP SOUTHERN AFRICA	4	4	0	0	0
VOLVO Bus	4	4	0	0	0

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