

## Total Vehicles by Manufacturer

	RSA	Export
TOYOTA	9 374	3 708
VOLKSWAGEN GROUP SA	7 674	10 409
FMC	4 375	5 827
NISSAN	3 493	663
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 926	
RENAULT	2 231	
MERCEDES-BENZ SA *	1 831	5 205
SUZUKI AUTO	1 696	14
ISUZU MOTORS SOUTH AFRICA	1 545	347
KIA SOUTH AFRICA	1 375	
HVAL MOTORS SA	1 072	6
BMW GROUP *	1 059	4 600
MAZDA SOUTHERN AFRICA	885	
MAHINDRA	767	
HONDA	523	33
VOLVO GROUP SOUTHERN AFRICA	417	13
JAGUAR LAND ROVER	309	
PCSA	258	
FCA SOUTH AFRICA	256	3
VOLVO CARS	171	3
MITSUBISHI MOTORS SA	171	
SCANIA	161	1
MAN	150	
PORSCHE **	120	
IVECO	115	
FAW TRUCKS	104	
TATA	87	
POWERSTAR	83	
OPEL	82	
SUBARU	76	
JMC	65	
BABCOCK	17	
MASERATI SOUTH AFRICA	7	
VECV SOUTH AFRICA	4	
BENTLEY **	3	
LAMBORGHINI SOUTH AFRICA **	2	
SCUDERIA SOUTH AFRICA	1	
<b>INDUSTRY TOTAL</b>	<b>43 485</b>	<b>30 832</b>

BMW South Africa [Pty] Limited and Mercedes-Benz SA Limited will, effective immediately, report sales information quarterly. This is in line with both companies' global directives. NAAMSA has provided estimates for domestic new vehicle and export sales for both companies.

## Market Totals by Manufacturer

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export
TOYOTA	4 610	129	4 500	3 567	192	9	57	3	15			
VOLKSWAGEN GROUP SA	7 269	10 409	353		52							
FMC	2 438	7	1 923	5 820	14							
NISSAN	1 384		2 109	663								
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 583		319		24							
RENAULT	2 228		3									
MERCEDES-BENZ SA *	1 228	5 200	97		152	5	43		297		14	
SUZUKI AUTO	1 633	8	63	6								
ISUZU MOTORS SOUTH AFRICA	26		1 333	343	100	1	74	2	7	1	5	
KIA SOUTH AFRICA	1 232		143									
HVAL MOTORS SA	916	3	156	3								
BMW GROUP *	1 059	4 600										
MAZDA SOUTHERN AFRICA	871		14									
MAHINDRA	347		420									
HONDA	523	33										
VOLVO GROUP SOUTHERN AFRICA							32	5	381	8	4	
JAGUAR LAND ROVER	309											
PCSA	256		1		1							
FCA SOUTH AFRICA	167	3	89									
VOLVO CARS	171	3										
MITSUBISHI MOTORS SA	132		39									
SCANIA									144		17	1
MAN							2		126		22	
PORSCHE **	120											
IVECO					98				12		5	
FAW TRUCKS					15		67		22			
TATA					27		50		9		1	
POWERSTAR							25		58			
OPEL	67		15									
SUBARU	76											
JMC	7		48		10							
BABCOCK									17			
MASERATI SOUTH AFRICA	7											
VECV SOUTH AFRICA					1		2		1			
BENTLEY **	3											
LAMBORGHINI SOUTH AFRICA **	2											
SCUDERIA SOUTH AFRICA	1											
<b>INDUSTRY TOTAL</b>	<b>29 665</b>	<b>20 395</b>	<b>11 625</b>	<b>10 402</b>	<b>686</b>	<b>15</b>	<b>352</b>	<b>10</b>	<b>1 089</b>	<b>9</b>	<b>68</b>	<b>1</b>

\* Sales are estimates \*\* Reported aggregate sales numbers only

## RSA Total and Export Vehicles

	Feb 2020		Var %		Feb 2019		Jan 2020		Feb 2020 YTD		Var %		Feb 2019 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	29 665	20 395	7.6%	3.5%	27 567	19 707	28 894	8 032	58 559	28 427	2.4%	-5.8%	57 183	30 179
Light CV < 3501kg	11 625	10 402	-17.7%	-25.2%	14 122	13 906	9 776	3 341	21 401	13 743	-17.1%	-36.4%	25 822	21 614
Medium CV 3501-8500kg	686	15	3.8%	15.4%	661	13	501	20	1 187	35	-1.7%	94.4%	1 208	18
Heavy CV 8501-16500kg	352	10	-7.9%	-33.3%	382	15	276	3	628	13	-11.0%	-38.1%	706	21
Extra Heavy CV > 16500kg	1 089	9	8.7%	-72.7%	1 002	33	757	41	1 846	50	7.6%	-45.1%	1 716	91
Bus > 8500kg	68	1	-4.2%	0.0%	71	1	30		98	1	-22.2%	-50.0%	126	2
<b>INDUSTRY TOTAL</b>	<b>43 485</b>	<b>30 832</b>	<b>-0.7%</b>	<b>-8.4%</b>	<b>43 805</b>	<b>33 675</b>	<b>40 234</b>	<b>11 437</b>	<b>83 719</b>	<b>42 269</b>	<b>-3.5%</b>	<b>-18.6%</b>	<b>86 761</b>	<b>51 925</b>

Passenger	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
<b>BENTLEY **</b>	<b>3</b>							
BENTLEY	3							
<b>BMW GROUP *</b>	<b>1 059</b>	<b>4 600</b>						
BMW/MINI	1 059	4 600						
<b>FCA SOUTH AFRICA</b>	<b>167</b>	<b>3</b>						
ABARTH 124 Spider	3		ABARTH 595		2		ALFA Giulia	6
ALFA Giulietta	3		ALFA Stelvio		14		FIAT 500	35
FIAT 500X	6		FIAT Panda		1		FIAT Tipo	10
JEEP Cherokee	21		JEEP Compass		9		JEEP Grand Cherokee	13
JEEP Renegade	11		JEEP Wrangler		33	1		
<b>FMC</b>	<b>2 438</b>	<b>7</b>						
FORD EcoSport	997		FORD Everest		179	7	FORD Fiesta	102
FORD Figo	1 068		FORD Kuga		57		FORD Mustang	35
<b>HAVAL MOTORS SA</b>	<b>916</b>	<b>3</b>						
GWM M4	1		HAVAL **		915	3		
<b>HONDA</b>	<b>523</b>	<b>33</b>						
HONDA Amaze	164	10	HONDA Ballade		46		HONDA BR-V	95
HONDA Civic	15	21	HONDA CR-V		22	2	HONDA HR-V	62
HONDA Jazz	119							
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>2 583</b>							
HYUNDAI Accent	124		HYUNDAI Atos		186		HYUNDAI Creta	147
HYUNDAI Elantra	16		HYUNDAI Grand i10		674		HYUNDAI H1	66
HYUNDAI i20	676		HYUNDAI i30		11		HYUNDAI Kona	33
HYUNDAI Santa Fe	28		HYUNDAI Tucson		228		HYUNDAI Venue	394
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>26</b>							
ISUZU MU-X	26							
<b>JAGUAR LAND ROVER</b>	<b>309</b>							
JAGUAR E-PACE	20		JAGUAR F-PACE		20		JAGUAR I-PACE	6
JAGUAR XF	5		L-R Discovery		51		L-R Discovery Sport	26
L-R Range Rover	5		L-R Range Rover Evoque		85		L-R Range Rover Sport	65
L-R Range Rover Velar	26							
<b>JMC</b>	<b>7</b>							
LANDWIND X5	7							
<b>KIA SOUTH AFRICA</b>	<b>1 232</b>							
KIA Grand Sedona	24		KIA Picanto		373		KIA Rio	217
KIA Seltos	377		KIA Sorento		16		KIA Sportage	225
<b>LAMBORGHINI SOUTH AFRICA **</b>	<b>2</b>							
LAMBORGHINI	2							
<b>MAHINDRA</b>	<b>347</b>							
MAHINDRA KUV	173		MAHINDRA Scorpio		20		MAHINDRA Thar	10
MAHINDRA TUV	21		MAHINDRA XUV300		96		MAHINDRA XUV500	27
<b>MASERATI SOUTH AFRICA</b>	<b>7</b>							
MASERATI Ghibli	2		MASERATI Levante		4		MASERATI Quattroporte	1
<b>MAZDA SOUTHERN AFRICA</b>	<b>871</b>							
MAZDA 2	186		MAZDA 3		92		MAZDA CX-3	256
MAZDA CX-5	335		MAZDA MX-5		2			
<b>MERCEDES-BENZ SA *</b>	<b>1 228</b>	<b>5 200</b>						
MERCEDES/SMART	1 228	5 200						
<b>MITSUBISHI MOTORS SA</b>	<b>132</b>							
MITSUBISHI ASX	42		MITSUBISHI Eclipse Cross		43		MITSUBISHI Outlander	4
MITSUBISHI Pajero	10		MITSUBISHI Pajero Sport		33			
<b>NISSAN</b>	<b>1 384</b>							
DATSUN GO	242		DATSUN GO+		99		NISSAN Almera	426
NISSAN Micra	185		NISSAN Micra 5		102		NISSAN Qashqai	172
NISSAN X-Trail	158							
<b>OPEL</b>	<b>67</b>							
OPEL Adam	4		OPEL Astra Hatch		9		OPEL Combo Life	4
OPEL Corsa	20		OPEL Crossland X		12		OPEL Grandland X	9
OPEL MOKKA X	9							
<b>PCSA</b>	<b>256</b>							
CITROEN C3	13		CITROEN C3 Aircross		18		CITROEN C5 Aircross	12
PEUGEOT 108	81		PEUGEOT 2008		30		PEUGEOT 208	52
PEUGEOT 3008	28		PEUGEOT 5008		22			
<b>PORSCHE **</b>	<b>120</b>							
PORSCHE	120							
<b>RENAULT</b>	<b>2 228</b>							
RENAULT Captur	59		RENAULT Clio IV		281		RENAULT Duster	315
RENAULT Koleos	13		RENAULT Kwid		892		RENAULT Megane IV	20
RENAULT Sandero II	216		RENAULT Triber		432			

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## Feb 2020 Industry New Vehicle sales

<b>SCUDERIA SOUTH AFRICA</b>	<b>1</b>								
FERRARI 488 Pista	1								
<b>SUBARU</b>	<b>76</b>								
SUBARU Forester	57		SUBARU Outback	5		SUBARU XV		14	
<b>SUZUKI AUTO</b>	<b>1 633</b>	<b>8</b>							
SUZUKI Baleno	73		SUZUKI Celerio	145	1	SUZUKI Ciaz		69	3
SUZUKI Dzire	85	4	SUZUKI Ertiga	192		SUZUKI Grand Vitara		2	
SUZUKI Ignis	128		SUZUKI Jimny	112		SUZUKI Swift		761	
SUZUKI Vitara	66								
<b>TOYOTA</b>	<b>4 610</b>	<b>129</b>							
LEXUS ES	11		LEXUS IS	1		LEXUS LX		9	
LEXUS NX	18		LEXUS RC	2		LEXUS RX		12	
LEXUS UX	11		TOYOTA 86	1		TOYOTA Avanza		269	
TOYOTA Aygo	58		TOYOTA C-HR	246		TOYOTA Corolla		14	
TOYOTA Corolla HB	140		TOYOTA Corolla Quest	884	6	TOYOTA Etios		644	
TOYOTA FJ Cruiser	5		TOYOTA Fortuner	975	123	TOYOTA Landcruiser 200		89	
TOYOTA Landcruiser SW	5		TOYOTA Prado	58		TOYOTA Quantum		4	
TOYOTA RAV	497		TOYOTA RUSH	91		TOYOTA Supra		5	
TOYOTA Yaris	561								
<b>VOLKSWAGEN GROUP SA</b>	<b>7 269</b>	<b>10 409</b>							
AUDI A1	61		AUDI A3 Sedan	92		AUDI A3 Sportback		123	
AUDI A4	6		AUDI A4 Avant	8		AUDI A5 Coupe/Cabriolet		2	
AUDI A5 Sportback	28		AUDI A6	2		AUDI A7 Sportback		5	
AUDI Q2	151		AUDI Q3	77		AUDI Q5		52	
AUDI Q7	36		AUDI Q8	10		AUDI TT		10	
VW Arteon	2		VW Caddy	23		VW Caravelle		5	
VW Golf 7	295		VW Kombi	81		VW Polo		2 120	10 409
VW Polo Sedan	540		VW Polo Vivo	2 417		VW T-Cross		462	
VW Tiguan	529		VW Touareg	22		VW up		110	
<b>VOLVO CARS</b>	<b>171</b>	<b>3</b>							
VOLVO S90	13		VOLVO XC40	62	1	VOLVO XC60		81	
VOLVO XC90	15	2							
<b>Light CV &lt; 3501kg</b>	<b>RSA</b>	<b>EXP</b>		<b>RSA</b>	<b>EXP</b>		<b>RSA</b>	<b>EXP</b>	
<b>FCA SOUTH AFRICA</b>	<b>89</b>								
FIAT Doblo Cargo	4		FIAT Ducato	1		FIAT Fiorino		70	
FIAT Fullback	14								
<b>FMC</b>	<b>1 923</b>	<b>5 820</b>							
FORD Ranger	1 878	5 820	FORD Tourneo Custom	45					
<b>HAVAL MOTORS SA</b>	<b>156</b>	<b>3</b>							
GWM Steed	156	3							
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>319</b>								
HYUNDAI Grand i10	6		HYUNDAI H1	13		HYUNDAI H100 Bakkie		300	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>1 333</b>	<b>343</b>							
ISUZU D-MAX	1 333	343							
<b>JMC</b>	<b>48</b>								
CHANGAN Double Cab	3		CHANGAN Minivan	12		CHANGAN Single Cab		8	
JMC Boarding	1		JMC Carrying	11		JMC Vigus		13	
<b>KIA SOUTH AFRICA</b>	<b>143</b>								
KIA K2500	65		KIA K2700	78					
<b>MAHINDRA</b>	<b>420</b>								
MAHINDRA Bolero	93		MAHINDRA Scorpio Pik-Up	327					
<b>MAZDA SOUTHERN AFRICA</b>	<b>14</b>								
MAZDA BT-50	14								
<b>MERCEDES-BENZ SA *</b>	<b>97</b>								
MERCEDES	97								
<b>MITSUBISHI MOTORS SA</b>	<b>39</b>								
MITSUBISHI Triton	39								
<b>NISSAN</b>	<b>2 109</b>	<b>663</b>							
NISSAN Hardbody	163	618	NISSAN Navara	125		NISSAN NP200		1 167	20
NISSAN NP300	574	25	NISSAN NV350	7		NISSAN NV350 Taxi		73	
<b>OPEL</b>	<b>15</b>								
OPEL Combo	15								
<b>PCSA</b>	<b>1</b>								
PEUGEOT Partner	1								
<b>RENAULT</b>	<b>3</b>								
RENAULT Kangoo	3								
<b>SUZUKI AUTO</b>	<b>63</b>	<b>6</b>							
SUZUKI Gypsy	1		SUZUKI Super Carry	62	6				
<b>TOYOTA</b>	<b>4 500</b>	<b>3 567</b>							
TOYOTA Avanza	14		TOYOTA Dyna	96		TOYOTA Hi-Ace		1 083	
TOYOTA Hi-Ace Bus	116		TOYOTA Hilux	2 895	3 567	TOYOTA Landcruiser PU		218	
TOYOTA Quantum	78								
<b>VOLKSWAGEN GROUP SA</b>	<b>353</b>								
VW Amarok	176		VW Caddy	141		VW Transporter Cr-Bus		15	
VW Transporter P-Van	7		VW Transporter PU	14					
<b>Medium CV 3501-8500kg</b>	<b>RSA</b>	<b>EXP</b>		<b>RSA</b>	<b>EXP</b>		<b>RSA</b>	<b>EXP</b>	
<b>FAW TRUCKS</b>	<b>15</b>								
FAW 3.5 Ton	15								
<b>FMC</b>	<b>14</b>								
FORD Transit	14								
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>24</b>								

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**Feb 2020 Industry New Vehicle sales**

HYUNDAI EX-8	24				
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>100</b>	<b>1</b>			
ISUZU N-Series	100	1			
<b>IVECO</b>	<b>98</b>				
IVECO Daily	98				
<b>JMC</b>	<b>10</b>				
JMC Carrying	3		JMC Carrying Plus	7	
<b>MERCEDES-BENZ SA *</b>	<b>152</b>	<b>5</b>			
MERCEDES/FUSO	152	5			
<b>PCSA</b>	<b>1</b>				
PEUGEOT Boxer	1				
<b>TATA</b>	<b>27</b>				
TATA Bus	2		TATA LPT	25	
<b>TOYOTA</b>	<b>192</b>	<b>9</b>			
HINO 300 Series	128	9	TOYOTA Quantum	64	
<b>VECV SOUTH AFRICA</b>	<b>1</b>				
EICHER Pro 3008	1				
<b>VOLKSWAGEN GROUP SA</b>	<b>52</b>				
VW Crafter	52				

<b>Heavy CV 8501-16500kg</b>	<b>RSA</b>	<b>EXP</b>		<b>RSA</b>	<b>EXP</b>		<b>RSA</b>	<b>EXP</b>
<b>FAW TRUCKS</b>	<b>67</b>							
FAW CA 15	48		FAW CA 16	1		FAW CA 8	18	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>74</b>	<b>2</b>						
ISUZU F-Series	69	2	ISUZU FX-Series	5				
<b>MAN</b>	<b>2</b>							
MAN CLA	2							
<b>MERCEDES-BENZ SA *</b>	<b>43</b>							
MERCEDES/FUSO	43							
<b>POWERSTAR</b>	<b>25</b>							
POWERSTAR BeiBen	1		POWERSTAR FT Series	24				
<b>TATA</b>	<b>50</b>							
TATA LPK	1		TATA LPT	46		TATA Ultra	3	
<b>TOYOTA</b>	<b>57</b>	<b>3</b>						
HINO 500 Series	57	3						
<b>VECV SOUTH AFRICA</b>	<b>2</b>							
EICHER Pro 6016	2							
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>32</b>	<b>5</b>						
UD TRUCKS Croner	20	5	UD TRUCKS Kuzer	12				

<b>Extra Heavy CV &gt; 16500kg</b>	<b>RSA</b>	<b>EXP</b>		<b>RSA</b>	<b>EXP</b>		<b>RSA</b>	<b>EXP</b>
<b>BABCOCK</b>	<b>17</b>							
DAF CF	1		DAF XF	16				
<b>FAW TRUCKS</b>	<b>22</b>							
FAW 28	2		FAW CA 28	6		FAW CA 33	14	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>7</b>	<b>1</b>						
ISUZU F-Series	6		ISUZU FX-Series	1	1			
<b>IVECO</b>	<b>12</b>							
IVECO Stralis	7		IVECO Trakker	5				
<b>MAN</b>	<b>126</b>							
MAN TGM	5		MAN TGS	120		MAN TGX	1	
<b>MERCEDES-BENZ SA *</b>	<b>297</b>							
MERCEDES	297							
<b>POWERSTAR</b>	<b>58</b>							
POWERSTAR BeiBen	58							
<b>SCANIA</b>	<b>144</b>							
SCANIA G-Series	43		SCANIA P-Series	20		SCANIA R-Series	81	
<b>TATA</b>	<b>9</b>							
DAEWOO Commercials	6		TATA Prima	3				
<b>TOYOTA</b>	<b>15</b>							
HINO 500 Series	11		HINO 700 Series	4				
<b>VECV SOUTH AFRICA</b>	<b>1</b>							
EICHER Pro 6025	1							
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>381</b>	<b>8</b>						
UD TRUCKS Croner	47		UD TRUCKS Quester	69	2	UD TRUCKS Quon	30	
VOLVO FH	138	5	VOLVO FM	97	1			

<b>Bus &gt; 8500kg</b>	<b>RSA</b>	<b>EXP</b>		<b>RSA</b>	<b>EXP</b>		<b>RSA</b>	<b>EXP</b>
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>5</b>							
ISUZU Bus	5							
<b>IVECO</b>	<b>5</b>							
IVECO Afriway	5							
<b>MAN</b>	<b>22</b>							
MAN Bus	22							
<b>MERCEDES-BENZ SA *</b>	<b>14</b>							
MERCEDES	14							
<b>SCANIA</b>	<b>17</b>	<b>1</b>						
SCANIA Bus	17	1						
<b>TATA</b>	<b>1</b>							
TATA LPO	1							
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>4</b>							
VOLVO Bus	4							

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