

Total Vehicles by Manufacturer

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	8 715	7378	506	563	268	4 229
VOLKSWAGEN GROUP SA	5 499	3854	552	683	410	8 461
NISSAN	2 775	2041	368	156	210	130
FMC	2 667	2188	201	150	128	6 363
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 245	1942	0	303	0	
MERCEDES-BENZ SA *	1 506	1506	0	0	0	5 004
RENAULT	1 426	1338	0	58	30	
SUZUKI AUTO	1 249	1162	23	50	14	
ISUZU MOTORS SOUTH AFRICA	1 224	948	220	0	56	250
KIA SOUTH AFRICA	1 003	992	0	1	10	
HAVAL MOTORS SA	923	923	0	0	0	10
BMW GROUP	839	478	35	61	265	4 352
MAZDA SOUTHERN AFRICA	679	672	0	0	7	
MAHINDRA	544	524	20	0	0	
VOLVO GROUP SOUTHERN AFRICA	319	307	8	0	4	9
HONDA	267	267	0	0	0	55
FAW TRUCKS	159	159	0	0	0	
FCA SOUTH AFRICA	157	157	0	0	0	1
VOLVO CARS	154	102	0	0	52	
PORSCHE **	143	143	0	0	0	
JAGUAR LAND ROVER	143	133	4	0	6	
MAN	117	117	0	0	0	
PCSA	110	100	0	0	10	
OPEL **	107	107	0	0	0	
MITSUBISHI MOTORS SA	106	86	0	20	0	12
SCANIA	97	77	0	20	0	6
POWERSTAR	89	89	0	0	0	
IVECO	85	55	20	0	10	1
TATA	69	68	1	0	0	
JMC	55	55	0	0	0	
SUBARU	36	36	0	0	0	
BABCOCK	16	16	0	0	0	
LAMBORGHINI SOUTH AFRICA **	11	11	0	0	0	
BENTLEY **	5	5	0	0	0	
VECV SOUTH AFRICA	3	3	0	0	0	
SCUDERIA SOUTH AFRICA	2	2	0	0	0	
MASERATI SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	33 545	28042	1958	2065	1480	28 883

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd for the month of March 2020

Passenger for Mar 2020

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	5 163	3618	488	683	374	8 461
TOYOTA	4 209	3521	90	402	196	96
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 043	1740	0	303	0	
RENAULT	1 425	1337	0	58	30	
FMC	1 375	1129	21	143	82	9
SUZUKI AUTO	1 187	1100	23	50	14	
NISSAN	1 151	708	106	151	186	
MERCEDES-BENZ SA *	1 022	1022	0	0	0	5 000
KIA SOUTH AFRICA	863	852	0	1	10	
BMW GROUP	839	478	35	61	265	4 352
HAVAL MOTORS SA	776	776	0	0	0	3
MAZDA SOUTHERN AFRICA	665	659	0	0	6	
HONDA	267	267	0	0	0	55
MAHINDRA	228	227	1	0	0	
VOLVO CARS	154	102	0	0	52	
FCA SOUTH AFRICA	144	144	0	0	0	1
PORSCHE **	143	143	0	0	0	
JAGUAR LAND ROVER	143	133	4	0	6	
PCSA	108	98	0	0	10	
OPEL **	97	97	0	0	0	
MITSUBISHI MOTORS SA	93	73	0	20	0	3
ISUZU MOTORS SOUTH AFRICA	39	18	6	0	15	
SUBARU	36	36	0	0	0	
JMC	11	11	0	0	0	
LAMBORGHINI SOUTH AFRICA **	11	11	0	0	0	
BENTLEY **	5	5	0	0	0	
SCUDERIA SOUTH AFRICA	2	2	0	0	0	
MASERATI SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	22 200	18308	774	1872	1246	17 980

Light CV < 3501kg for Mar 2020

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	4 204	3576	398	161	69	4 126
NISSAN	1 624	1333	262	5	24	130
FMC	1 288	1055	180	7	46	6 354
ISUZU MOTORS SOUTH AFRICA	1 006	774	191	0	41	245
MAHINDRA	316	297	19	0	0	
VOLKSWAGEN GROUP SA	274	212	26	0	36	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	181	181	0	0	0	
HAVAL MOTORS SA	147	147	0	0	0	7
KIA SOUTH AFRICA	140	140	0	0	0	
MERCEDES-BENZ SA *	93	93	0	0	0	
SUZUKI AUTO	62	62	0	0	0	
JMC	39	39	0	0	0	
MAZDA SOUTHERN AFRICA	14	13	0	0	1	
MITSUBISHI MOTORS SA	13	13	0	0	0	9
FCA SOUTH AFRICA	13	13	0	0	0	
OPEL **	10	10	0	0	0	
RENAULT	1	1	0	0	0	
IVECO		0	0	0	0	
PCSA		0	0	0	0	
INDUSTRY TOTAL	9 425	7959	1076	173	217	10 871

Medium CV 3501-8500kg for Mar 2020

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	207	189	17	0	1	4
MERCEDES-BENZ SA *	127	127	0	0	0	4
ISUZU MOTORS SOUTH AFRICA	115	92	23	0	0	2
VOLKSWAGEN GROUP SA	62	24	38	0	0	
IVECO	49	28	19	0	2	1
TATA	29	29	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	21	21	0	0	0	
FAW TRUCKS	8	8	0	0	0	
JMC	5	5	0	0	0	
FMC	4	4	0	0	0	
PCSA	2	2	0	0	0	
POWERSTAR	1	1	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
FCA SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	631	531	97	0	3	11

Heavy CV 8501-16500kg for Mar 2020

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	71	70	1	0	0	2
VOLVO GROUP SOUTHERN AFRICA	68	64	4	0	0	3
FAW TRUCKS	58	58	0	0	0	
ISUZU MOTORS SOUTH AFRICA	50	50	0	0	0	3
MERCEDES-BENZ SA *	39	39	0	0	0	
TATA	26	25	1	0	0	
POWERSTAR	16	16	0	0	0	
IVECO	3	3	0	0	0	
VECV SOUTH AFRICA	2	2	0	0	0	
MAN		0	0	0	0	
INDUSTRY TOTAL	333	327	6	0	0	8

Extra Heavy CV > 16500kg for Mar 2020

	RSA	Dealer	Gov	Rental	Single	Export
VOLVO GROUP SOUTHERN AFRICA	251	243	4	0	4	6
MERCEDES-BENZ SA *	213	213	0	0	0	
SCANIA	94	74	0	20	0	6
FAW TRUCKS	93	93	0	0	0	
MAN	90	90	0	0	0	
POWERSTAR	72	72	0	0	0	
IVECO	25	24	1	0	0	
TOYOTA	24	22	0	0	2	1
BABCOCK	16	16	0	0	0	
ISUZU MOTORS SOUTH AFRICA	13	13	0	0	0	
TATA	11	11	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	902	871	5	20	6	13

Bus > 8500kg for Mar 2020

	RSA	Dealer	Gov	Rental	Single	Export
MAN	27	27	0	0	0	
MERCEDES-BENZ SA *	12	12	0	0	0	
IVECO	8	0	0	0	8	
SCANIA	3	3	0	0	0	
TATA	3	3	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1	1	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Mar 2020 Industry New Vehicle Sales: OEM Sales

VOLVO GROUP SOUTHERN AFRICA

INDUSTRY TOTAL

	0	0	0	0	
54	46	0	0	8	

Make Totals for Mar 2020

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	8 391	7073	492	563	263	4 222
VOLKSWAGEN	5 085	3475	542	683	385	8 461
FORD	2 667	2188	201	150	128	6 363
NISSAN	2 416	1791	352	156	117	130
HYUNDAI	2 245	1942	0	303	0	
RENAULT	1 426	1338	0	58	30	
SUZUKI	1 249	1162	23	50	14	
ISUZU	1 224	948	220	0	56	250
MERCEDES/SMART *	1 022	1022	0	0	0	5 000
KIA	1 003	992	0	1	10	
HAVAL **	775	775	0	0	0	3
BMW	732	399	35	61	237	4 352
MAZDA	679	672	0	0	7	
MAHINDRA	544	524	20	0	0	
AUDI	415	380	10	0	25	
DATSUN	359	250	16	0	93	
MERCEDES *	318	318	0	0	0	
HONDA	267	267	0	0	0	55
HINO	241	226	13	0	2	7
UD TRUCKS	168	156	8	0	4	9
MERCEDES/FUSO *	166	166	0	0	0	4
FAW	159	159	0	0	0	
VOLVO	154	102	0	0	52	
VOLVO TRUCKS	151	151	0	0	0	
GWM	148	148	0	0	0	7
PORSCHE **	143	143	0	0	0	
MAN	116	116	0	0	0	
LAND ROVER	109	104	2	0	3	
OPEL **	107	107	0	0	0	
MINI	107	79	0	0	28	
MITSUBISHI	106	86	0	20	0	12
SCANIA	97	77	0	20	0	6
PEUGEOT	90	83	0	0	7	
POWERSTAR	89	89	0	0	0	
IVECO	85	55	20	0	10	1
LEXUS	83	79	1	0	3	
FIAT	78	78	0	0	0	
JEEP	70	70	0	0	0	1
TATA TRUCK & BUS	60	59	1	0	0	
SUBARU	36	36	0	0	0	
JAGUAR	34	29	2	0	3	
JMC	31	31	0	0	0	
CITROEN	20	17	0	0	3	
DAF	16	16	0	0	0	
CHANGAN	13	13	0	0	0	
LANDWIND	11	11	0	0	0	
LAMBORGHINI **	11	11	0	0	0	
DAEWOO	9	9	0	0	0	
BENTLEY **	5	5	0	0	0	
ALFA ROMEO	5	5	0	0	0	
ABARTH	4	4	0	0	0	
EICHER	3	3	0	0	0	
FERRARI	2	2	0	0	0	
MASERATI	1	1	0	0	0	
VOLVO BUS		0	0	0	0	
INDUSTRY TOTAL	33 545	28042	1958	2065	1480	28 883

RSA and Export Sales by Market

	Mar 2020		Var %		Mar 2019		Feb 2020		Mar 2020 YTD		Var %		Mar 2019 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	22 200	17 980	-26.8%	-33.5%	30 339	27 032	29 622	21 709	80 895	52 587	-7.6%	-8.1%	87 522	57 211
Light CV < 3501kg	9 425	10 871	-37.1%	12.1%	14 995	9 700	11 593	10 394	30 794	24 606	-24.6%	-21.4%	40 817	31 314
Medium CV 3501-8500kg	631	11	-18.8%	120.0%	777	5	657	15	1 789	46	-9.9%	100.0%	1 985	23
Heavy CV 8501-16500kg	333	8	-29.3%	-70.4%	471	27	373	9	982	20	-16.6%	-58.3%	1 177	48
Extra Heavy CV > 16500kg	902	13	-12.7%	-38.1%	1 033	21	962	14	2 621	68	-4.7%	-39.3%	2 749	112
Bus > 8500kg	54		-32.5%	-100.0%	80	3	65	1	149	1	-27.7%	-80.0%	206	5
INDUSTRY TOTAL	33 545	28 883	-29.7%	-21.5%	47 695	36 788	43 272	32 142	117 230	77 328	-12.8%	-12.8%	134 456	88 713

* Sales are estimates ** Reported aggregate sales numbers only

Dealer and Government Sales by Market

	Mar 2020		Var %		Mar 2019		Feb 2020		Mar 2020 YTD		Var %		Mar 2019 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	18 308	774	-28.9%	14.3%	25 736	677	22 365	650	62 868	1 901	-9.5%	-2.0%	69 477	1 940
Light CV < 3501kg	7 959	1 076	-39.3%	-15.5%	13 112	1 273	9 949	1 117	26 780	2 591	-25.6%	-16.1%	36 005	3 090
Medium CV 3501-8500kg	531	97	-18.4%	-11.8%	651	110	528	118	1 489	254	-13.4%	10.9%	1 719	229
Heavy CV 8501-16500kg	327	6	-26.0%	-78.6%	442	28	366	6	960	20	-15.8%	-35.5%	1 140	31
Extra Heavy CV > 16500kg	871	5	-13.8%	-70.6%	1 011	17	952	1	2 570	8	-4.6%	-80.0%	2 694	40
Bus > 8500kg	46		-40.3%	0.0%	77		59		134	1	-32.0%	0.0%	197	
INDUSTRY TOTAL	28 042	1 958	-31.7%	-7.0%	41 029	2 105	34 219	1 892	94 801	4 775	-14.8%	-10.4%	111 232	5 330

Rental and Single Sales by Market

	Mar 2020		Var %		Mar 2019		Feb 2020		Mar 2020 YTD		Var %		Mar 2019 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	1 872	1 246	-31.8%	5.6%	2 746	1 180	4 913	1 694	11 936	4 190	-4.7%	17.2%	12 530	3 575
Light CV < 3501kg	173	217	-62.5%	45.6%	461	149	248	279	755	668	-38.0%	32.5%	1 218	504
Medium CV 3501-8500kg		3	-100.0%	-70.0%	6	10	10	1	34	12	54.5%	-20.0%	22	15
Heavy CV 8501-16500kg			0.0%	-100.0%		1		1	2	2	-100.0%	-50.0%	2	4
Extra Heavy CV > 16500kg	20	6	1900.0%	50.0%	1	4		9	27	16	200.0%	166.7%	9	6
Bus > 8500kg		8	0.0%	166.7%		3	1	5	1	13	0.0%	44.4%		9
INDUSTRY TOTAL	2 065	1 480	-35.7%	9.9%	3 214	1 347	5 172	1 989	12 753	4 901	-7.5%	17.2%	13 781	4 113

Passenger

	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	5	5	0	0	0	0
BENTLEY	5	5	0	0	0	0
BMW GROUP	839	478	35	61	265	4 352
BMW 1-Series	66	55	6	0	5	
BMW 2-Series	122	43	0	0	79	
BMW 3-Series	134	55	5	55	19	
BMW 4-Series	7	5	0	0	2	
BMW 5-Series	9	4	2	0	3	
BMW 6-Series	1	1	0	0	0	
BMW 7-Series	3	2	1	0	0	
BMW 8-Series	11	10	0	0	1	
BMW i3	5	0	5	0	0	
BMW i8	6	6	0	0	0	
BMW X1	56	38	10	0	8	
BMW X2	6	3	0	0	3	
BMW X3	191	85	4	6	96	4 352
BMW X4	11	8	1	0	2	
BMW X5	61	46	1	0	14	
BMW X6	27	23	0	0	4	
BMW X7	12	11	0	0	1	
BMW Z4	4	4	0	0	0	
MINI Clubman	25	11	0	0	14	
MINI Convertible	3	3	0	0	0	
MINI Countryman	31	22	0	0	9	
MINI Hatch 3-dr	20	18	0	0	2	
MINI Hatch 5-dr	28	25	0	0	3	
FCA SOUTH AFRICA	144	144	0	0	0	1
ABARTH 124 Spider	2	2	0	0	0	
ABARTH 595	2	2	0	0	0	
ALFA Giulia	1	1	0	0	0	
ALFA Stelvio	4	4	0	0	0	
FIAT 500	54	54	0	0	0	
FIAT 500X	5	5	0	0	0	
FIAT Tipo	6	6	0	0	0	
JEEP Cherokee	3	3	0	0	0	
JEEP Compass	6	6	0	0	0	
JEEP Grand Cherokee	12	12	0	0	0	1
JEEP Renegade	15	15	0	0	0	
JEEP Wrangler	34	34	0	0	0	
FMC	1 375	1 129	21	143	82	9
FORD EcoSport	798	682	0	100	16	
FORD Everest	130	117	2	0	11	9
FORD Fiesta	90	63	0	0	27	
FORD Figo	295	218	19	43	15	
FORD Focus	1	0	0	0	1	
FORD Kuga	43	31	0	0	12	
FORD Mustang	18	18	0	0	0	
HAVAL MOTORS SA	776	776	0	0	0	3
GWM M4	1	1	0	0	0	
HAVAL**	775	775	0	0	0	3
HONDA	267	267	0	0	0	55
HONDA Amaze	94	94	0	0	0	6
HONDA Ballade	18	18	0	0	0	
HONDA BR-V	64	64	0	0	0	1
HONDA Civic	4	4	0	0	0	42
HONDA CR-V	14	14	0	0	0	
HONDA HR-V	33	33	0	0	0	1

* Sales are estimates ** Reported aggregate sales numbers only

HONDA Jazz	40	40	0	0	0	5
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 043	1740	0	303	0	
HYUNDAI Accent	127	27	0	100	0	
HYUNDAI Atos	207	207	0	0	0	
HYUNDAI Creta	125	125	0	0	0	
HYUNDAI Elantra	5	5	0	0	0	
HYUNDAI Grand i10	506	506	0	0	0	
HYUNDAI H1	49	49	0	0	0	
HYUNDAI i20	394	196	0	198	0	
HYUNDAI i30	8	8	0	0	0	
HYUNDAI Kona	21	21	0	0	0	
HYUNDAI Santa Fe	25	25	0	0	0	
HYUNDAI Tucson	216	211	0	5	0	
HYUNDAI Venue	360	360	0	0	0	
ISUZU MOTORS SOUTH AFRICA	39	18	6	0	15	
ISUZU MU-X	39	18	6	0	15	
JAGUAR LAND ROVER	143	133	4	0	6	
JAGUAR E-PACE	14	9	2	0	3	
JAGUAR F-PACE	16	16	0	0	0	
JAGUAR I-PACE	1	1	0	0	0	
JAGUAR XE	1	1	0	0	0	
JAGUAR XF	2	2	0	0	0	
L-R Discovery	15	15	0	0	0	
L-R Discovery Sport	15	13	2	0	0	
L-R Range Rover	1	1	0	0	0	
L-R Range Rover Evoque	40	39	0	0	1	
L-R Range Rover Sport	26	25	0	0	1	
L-R Range Rover Velar	12	11	0	0	1	
JMC	11	11	0	0	0	
LANDWIND X5	11	11	0	0	0	
KIA SOUTH AFRICA	863	852	0	1	10	
KIA Grand Sedona	11	11	0	0	0	
KIA Picanto	294	293	0	1	0	
KIA Rio	201	198	0	0	3	
KIA Seltos	266	260	0	0	6	
KIA Sorento	5	5	0	0	0	
KIA Sportage	86	85	0	0	1	
LAMBORGHINI SOUTH AFRICA **	11	11	0	0	0	
LAMBORGHINI	11	11	0	0	0	
MAHINDRA	228	227	1	0	0	
MAHINDRA KUV	108	108	0	0	0	
MAHINDRA Scorpio	17	17	0	0	0	
MAHINDRA Thar	7	7	0	0	0	
MAHINDRA TUV	16	16	0	0	0	
MAHINDRA XUV300	59	59	0	0	0	
MAHINDRA XUV500	21	20	1	0	0	
MASERATI SOUTH AFRICA	1	1	0	0	0	
MASERATI Quattroporte	1	1	0	0	0	
MAZDA SOUTHERN AFRICA	665	659	0	0	6	
MAZDA 2	128	128	0	0	0	
MAZDA 3	64	60	0	0	4	
MAZDA CX-3	226	225	0	0	1	
MAZDA CX-5	245	244	0	0	1	
MAZDA MX-5	2	2	0	0	0	
MERCEDES-BENZ SA *	1 022	1022	0	0	0	5 000
MERCEDES/SMART	1 022	1022	0	0	0	5 000
MITSUBISHI MOTORS SA	93	73	0	20	0	3
MITSUBISHI ASX	21	21	0	0	0	
MITSUBISHI Eclipse Cross	18	18	0	0	0	
MITSUBISHI Outlander	3	3	0	0	0	
MITSUBISHI Pajero	9	9	0	0	0	
MITSUBISHI Pajero Sport	42	22	0	20	0	3
NISSAN	1 151	708	106	151	186	
DATSUN GO	270	162	16	0	92	
DATSUN GO+	89	88	0	0	1	
NISSAN Almera	179	105	54	0	20	
NISSAN GT-R	1	1	0	0	0	
NISSAN Micra	39	18	0	0	21	
NISSAN Micra 5	247	76	0	150	21	
NISSAN Patrol SW	2	0	0	0	2	
NISSAN Qashqai	203	153	33	1	16	
NISSAN X-Trail	121	105	3	0	13	
OPEL **	97	97	0	0	0	
OPEL	97	97	0	0	0	
PCSA	108	98	0	0	10	
CITROEN C3	18	15	0	0	3	
CITROEN C3 Aircross	2	2	0	0	0	
PEUGEOT 108	40	33	0	0	7	
PEUGEOT 2008	3	3	0	0	0	
PEUGEOT 208	16	16	0	0	0	
PEUGEOT 3008	23	23	0	0	0	
PEUGEOT 5008	6	6	0	0	0	
PORSCHE **	143	143	0	0	0	

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Mar 2020 Industry New Vehicle sales: OEM Sales

PORSCHE	143	143	0	0	0	
RENAULT	1 425	1337	0	58	30	
RENAULT Captur	43	41	0	0	2	
RENAULT Clio IV	83	78	0	5	0	
RENAULT Duster	214	170	0	39	5	
RENAULT Koleos	24	16	0	0	8	
RENAULT Kwid	540	515	0	14	11	
RENAULT Megane IV	13	10	0	0	3	
RENAULT Sandero II	204	203	0	0	1	
RENAULT Triber	304	304	0	0	0	
SCUDERIA SOUTH AFRICA	2	2	0	0	0	
FERRARI F8	2	2	0	0	0	
SUBARU	36	36	0	0	0	
SUBARU Forester	18	18	0	0	0	
SUBARU Outback	1	1	0	0	0	
SUBARU XV	17	17	0	0	0	
SUZUKI AUTO	1 187	1100	23	50	14	
SUZUKI Baleno	89	67	20	0	2	
SUZUKI Celerio	35	35	0	0	0	
SUZUKI Ciaz	74	24	0	50	0	
SUZUKI Dzire	43	39	0	0	4	
SUZUKI Ertiga	130	123	0	0	7	
SUZUKI Grand Vitara	1	1	0	0	0	
SUZUKI Ignis	75	75	0	0	0	
SUZUKI Jimny	118	118	0	0	0	
SUZUKI S-Presso	168	168	0	0	0	
SUZUKI Swift	386	385	1	0	0	
SUZUKI Vitara	68	65	2	0	1	
TOYOTA	4 209	3521	90	402	196	96
LEXUS ES	9	9	0	0	0	
LEXUS IS	1	0	1	0	0	
LEXUS LX	10	10	0	0	0	
LEXUS NX	13	13	0	0	0	
LEXUS RC	2	2	0	0	0	
LEXUS RX	13	13	0	0	0	
LEXUS UX	35	32	0	0	3	
TOYOTA Avanza	245	228	15	0	2	
TOYOTA Aygo	29	25	0	0	4	
TOYOTA C-HR	166	143	0	0	23	
TOYOTA Corolla	64	56	4	0	4	
TOYOTA Corolla HB	114	95	0	0	19	
TOYOTA Corolla Quest	862	573	22	215	52	21
TOYOTA Etios	591	499	35	0	57	
TOYOTA FJ Cruiser	4	4	0	0	0	
TOYOTA Fortuner	1 168	1125	10	22	11	75
TOYOTA Landcruiser 200	65	64	0	0	1	
TOYOTA Landcruiser SW	7	7	0	0	0	
TOYOTA Prado	51	51	0	0	0	
TOYOTA Quantum	1	1	0	0	0	
TOYOTA RAV	467	397	1	65	4	
TOYOTA RUSH	94	86	1	0	7	
TOYOTA Supra	5	5	0	0	0	
TOYOTA Yaris	193	83	1	100	9	
VOLKSWAGEN GROUP SA	5 163	3618	488	683	374	8 461
AUDI A1	52	44	0	0	8	
AUDI A3 Sedan	73	63	10	0	0	
AUDI A3 Sportback	51	50	0	0	1	
AUDI A4	3	3	0	0	0	
AUDI A4 Avant	2	1	0	0	1	
AUDI A5 Coupe/Cabriolet	1	0	0	0	1	
AUDI A5 Sportback	19	19	0	0	0	
AUDI A6	7	2	0	0	5	
AUDI Q2	96	93	0	0	3	
AUDI Q3	35	33	0	0	2	
AUDI Q5	49	49	0	0	0	
AUDI Q7	6	6	0	0	0	
AUDI Q8	16	12	0	0	4	
AUDI TT	5	5	0	0	0	
VW Arteon	2	2	0	0	0	
VW Caddy	24	19	0	0	5	
VW Caravelle	1	1	0	0	0	
VW Golf 7	253	174	15	49	15	
VW Kombi	15	12	0	3	0	
VW Polo	1 570	1036	53	268	213	8 461
VW Polo Sedan	546	196	314	10	26	
VW Polo Vivo	1 561	1192	91	243	35	
VW T-Cross	305	240	0	64	1	
VW Tiguan	376	292	5	44	35	
VW Touareg	14	12	0	0	2	
VW up	81	62	0	2	17	
VOLVO CARS	154	102	0	0	52	
VOLVO S90	1	1	0	0	0	
VOLVO XC40	73	61	0	0	12	
VOLVO XC60	56	32	0	0	24	
VOLVO XC90	24	8	0	0	16	

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Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FCA SOUTH AFRICA	13	13	0	0	0	
FIAT Doblo Cargo	4	4	0	0	0	
FIAT Fiorino	3	3	0	0	0	
FIAT Fullback	6	6	0	0	0	
FMC	1 288	1055	180	7	46	6 354
FORD Ranger	1 263	1035	175	7	46	6 354
FORD Tourneo Custom	25	20	5	0	0	
HAVAL MOTORS SA	147	147	0	0	0	7
GWM Steed	147	147	0	0	0	7
HYUNDAI AUTOMOTIVE SOUTH AFRICA	181	181	0	0	0	
HYUNDAI Grand i10	9	9	0	0	0	
HYUNDAI H1	12	12	0	0	0	
HYUNDAI H100 Bakkie	160	160	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 006	774	191	0	41	245
ISUZU D-MAX	997	774	191	0	32	245
ISUZU KB	9	0	0	0	9	
IVECO	0	0	0	0	0	
JMC	39	39	0	0	0	
CHANGAN Double Cab	4	4	0	0	0	
CHANGAN Minivan	6	6	0	0	0	
CHANGAN Single Cab	3	3	0	0	0	
JMC Carrying	4	4	0	0	0	
JMC Vigus	22	22	0	0	0	
KIA SOUTH AFRICA	140	140	0	0	0	
KIA K2500	65	65	0	0	0	
KIA K2700	75	75	0	0	0	
MAHINDRA	316	297	19	0	0	
MAHINDRA Bolero	54	53	1	0	0	
MAHINDRA Scorpio Pik-Up	262	244	18	0	0	
MAZDA SOUTHERN AFRICA	14	13	0	0	1	
MAZDA BT-50	14	13	0	0	1	
MERCEDES-BENZ SA *	93	93	0	0	0	
MERCEDES	93	93	0	0	0	
MITSUBISHI MOTORS SA	13	13	0	0	0	9
MITSUBISHI Triton	13	13	0	0	0	9
NISSAN	1 624	1333	262	5	24	130
NISSAN Hardbody	125	122	3	0	0	108
NISSAN Navara	109	101	0	0	8	
NISSAN NP200	908	861	35	4	8	14
NISSAN NP300	425	198	218	1	8	8
NISSAN NV350	6	6	0	0	0	
NISSAN NV350 Taxi	51	45	6	0	0	
OPEL **	10	10	0	0	0	
OPEL	10	10	0	0	0	
PCSA	0	0	0	0	0	
RENAULT	1	1	0	0	0	
RENAULT Kangoo	1	1	0	0	0	
SUZUKI AUTO	62	62	0	0	0	
SUZUKI Gypsy	1	1	0	0	0	
SUZUKI Super Carry	61	61	0	0	0	
TOYOTA	4 204	3576	398	161	69	4 126
TOYOTA Avanza	9	8	0	0	1	
TOYOTA Dyna	74	71	1	0	2	
TOYOTA Hi-Ace	1 051	1051	0	0	0	
TOYOTA Hi-Ace Bus	69	47	0	22	0	
TOYOTA Hilux	2 729	2167	378	124	60	4 126
TOYOTA Landcruiser PU	231	206	15	5	5	
TOYOTA Quantum	41	26	4	10	1	
VOLKSWAGEN GROUP SA	274	212	26	0	36	
VW Amarok	137	119	0	0	18	
VW Caddy	104	79	12	0	13	
VW Transporter Cr-Bus	10	6	0	0	4	
VW Transporter PU	23	8	14	0	1	
Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	8	8	0	0	0	
FAW 3.5 Ton	8	8	0	0	0	
FCA SOUTH AFRICA	0	0	0	0	0	
FMC	4	4	0	0	0	
FORD Transit	4	4	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	21	21	0	0	0	
HYUNDAI EX-8	21	21	0	0	0	
ISUZU MOTORS SOUTH AFRICA	115	92	23	0	0	2
ISUZU N-Series	115	92	23	0	0	2
IVECO	49	28	19	0	2	1
IVECO Daily	49	28	19	0	2	1
JMC	5	5	0	0	0	
JMC Carrying	2	2	0	0	0	

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Mar 2020 Industry New Vehicle sales: OEM Sales

JMC Carrying Plus	3	3	0	0	0	
MERCEDES-BENZ SA *	127	127	0	0	0	4
MERCEDES/FUSO	127	127	0	0	0	4
PCSA	2	2	0	0	0	
PEUGEOT Boxer	2	2	0	0	0	
POWERSTAR	1	1	0	0	0	
POWERSTAR FT Series	1	1	0	0	0	
TATA	29	29	0	0	0	
TATA Bus	3	3	0	0	0	
TATA LPT	26	26	0	0	0	
TOYOTA	207	189	17	0	1	4
HINO 300 Series	146	134	12	0	0	4
TOYOTA Quantum	61	55	5	0	1	
VECV SOUTH AFRICA	1	1	0	0	0	
EICHER Pro 3008	1	1	0	0	0	
VOLKSWAGEN GROUP SA	62	24	38	0	0	
VW Crafter	62	24	38	0	0	
Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	58	58	0	0	0	
FAW CA 15	27	27	0	0	0	
FAW CA 16	5	5	0	0	0	
FAW CA 8	26	26	0	0	0	
ISUZU MOTORS SOUTH AFRICA	50	50	0	0	0	3
ISUZU F-Series	49	49	0	0	0	3
ISUZU FX-Series	1	1	0	0	0	
IVECO	3	3	0	0	0	
IVECO Eurocargo	3	3	0	0	0	
MAN	0	0	0	0	0	
MERCEDES-BENZ SA *	39	39	0	0	0	
MERCEDES/FUSO	39	39	0	0	0	
POWERSTAR	16	16	0	0	0	
POWERSTAR FT Series	16	16	0	0	0	
TATA	26	25	1	0	0	
TATA LPK	1	1	0	0	0	
TATA LPT	25	24	1	0	0	
TOYOTA	71	70	1	0	0	2
HINO 500 Series	71	70	1	0	0	2
VECV SOUTH AFRICA	2	2	0	0	0	
EICHER Pro 6016	2	2	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	68	64	4	0	0	3
UD TRUCKS Croner	49	45	4	0	0	3
UD TRUCKS Kuzer	19	19	0	0	0	
Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	16	16	0	0	0	
DAF CF	4	4	0	0	0	
DAF XF	12	12	0	0	0	
FAW TRUCKS	93	93	0	0	0	
FAW 28	4	4	0	0	0	
FAW CA 28	36	36	0	0	0	
FAW CA 33	50	50	0	0	0	
FAW CA 35	3	3	0	0	0	
ISUZU MOTORS SOUTH AFRICA	13	13	0	0	0	
ISUZU F-Series	8	8	0	0	0	
ISUZU FX-Series	5	5	0	0	0	
IVECO	25	24	1	0	0	
IVECO Stralis	16	16	0	0	0	
IVECO Trakker	9	8	1	0	0	
MAN	90	90	0	0	0	
MAN TGM	6	6	0	0	0	
MAN TGS	84	84	0	0	0	
MERCEDES-BENZ SA *	213	213	0	0	0	
MERCEDES	213	213	0	0	0	
POWERSTAR	72	72	0	0	0	
POWERSTAR BeiBen	72	72	0	0	0	
SCANIA	94	74	0	20	0	6
SCANIA G-Series	49	29	0	20	0	1
SCANIA P-Series	15	15	0	0	0	5
SCANIA R-Series	30	30	0	0	0	
TATA	11	11	0	0	0	
DAEWOO Commercials	9	9	0	0	0	
TATA LPT	1	1	0	0	0	
TATA Prima	1	1	0	0	0	
TOYOTA	24	22	0	0	2	1
HINO 500 Series	16	15	0	0	1	1
HINO 700 Series	8	7	0	0	1	
VECV SOUTH AFRICA	0	0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	251	243	4	0	4	6
UD TRUCKS Croner	5	5	0	0	0	2

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Mar 2020 Industry New Vehicle sales: OEM Sales

UD TRUCKS Quester	69	63	4	0	2	4
UD TRUCKS Quon	26	24	0	0	2	
VOLVO FH	107	107	0	0	0	
VOLVO FM	44	44	0	0	0	

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	1	1	0	0	0	
ISUZU Bus	1	1	0	0	0	
IVECO	8	0	0	0	8	
IVECO Afriway	8	0	0	0	8	
MAN	27	27	0	0	0	
MAN Bus	26	26	0	0	0	
VW Volksbus	1	1	0	0	0	
MERCEDES-BENZ SA *	12	12	0	0	0	
MERCEDES	12	12	0	0	0	
SCANIA	3	3	0	0	0	
SCANIA Bus	3	3	0	0	0	
TATA	3	3	0	0	0	
TATA LPO	3	3	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	0	0	0	0	0	

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