

Total Vehicles by Manufacturer

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	9 441	8118	536	535	252	5 934
VOLKSWAGEN GROUP SA	6 950	5060	464	1055	371	8 233
FORD MOTOR COMPANY	3 895	3303	224	250	118	7 076
NISSAN	2 744	2234	98	300	112	199
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 609	2309	0	300	0	
SUZUKI AUTO	2 016	1355	0	659	2	
ISUZU MOTORS SOUTH AFRICA	1 573	1267	211	0	95	319
MERCEDES-BENZ SA *	1 543	1543	0	0	0	5 505
RENAULT	1 247	1246	0	0	1	
KIA SOUTH AFRICA	1 174	1148	0	1	25	
BMW GROUP **	1 063	1063	0	0	0	4 600
HAVAL MOTORS SA	956	949	0	0	7	13
MAZDA SOUTHERN AFRICA	851	834	0	0	17	
MAHINDRA	517	516	1	0	0	
VOLVO GROUP SOUTHERN AFRICA	405	400	4	0	1	40
JAGUAR LAND ROVER	379	338	2	27	12	
HONDA	309	309	0	0	0	5
MAN	223	223	0	0	0	
MITSUBISHI MOTORS SA	188	176	0	10	2	26
FAW TRUCKS	158	158	0	0	0	
PCSA	150	136	0	0	14	
VOLVO CARS	145	103	0	0	42	1
SCANIA	129	124	0	5	0	5
FCA SOUTH AFRICA	119	118	0	0	1	3
PORSCHE **	82	82	0	0	0	
SUBARU	78	74	0	0	4	
JMC	77	77	0	0	0	
TATA	76	70	6	0	0	
POWERSTAR	70	70	0	0	0	
OPEL **	52	52	0	0	0	
BABCOCK	33	33	0	0	0	
IVECO	32	28	2	0	2	7
VECV SOUTH AFRICA	10	10	0	0	0	
SCUDERIA SOUTH AFRICA	7	7	0	0	0	
BENTLEY **	6	6	0	0	0	
MASERATI SOUTH AFRICA	5	5	0	0	0	
LAMBORGHINI SOUTH AFRICA **	3	3	0	0	0	
INDUSTRY TOTAL	39 315	33547	1548	3142	1078	31 966

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd from the month of February 2020

Passenger for Nov 2020

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	6 449	4714	335	1055	345	8 233
TOYOTA	4 470	3632	188	449	201	243
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 393	2093	0	300	0	
SUZUKI AUTO	1 965	1304	0	659	2	
FORD MOTOR COMPANY	1 691	1414	5	206	66	10
RENAULT	1 247	1246	0	0	1	
KIA SOUTH AFRICA	1 066	1040	0	1	25	
BMW GROUP **	1 063	1063	0	0	0	4 600
NISSAN	989	585	23	277	104	
MERCEDES-BENZ SA *	975	975	0	0	0	5 500
MAZDA SOUTHERN AFRICA	841	824	0	0	17	
HAVAL MOTORS SA	793	789	0	0	4	7
JAGUAR LAND ROVER	379	338	2	27	12	
HONDA	309	309	0	0	0	5
MAHINDRA	282	282	0	0	0	
MITSUBISHI MOTORS SA	156	144	0	10	2	5
PCSA	146	133	0	0	13	
VOLVO CARS	145	103	0	0	42	1
FCA SOUTH AFRICA	99	98	0	0	1	3
PORSCHE **	82	82	0	0	0	
SUBARU	78	74	0	0	4	
OPEL **	46	46	0	0	0	
ISUZU MOTORS SOUTH AFRICA	21	21	0	0	0	12
SCUDERIA SOUTH AFRICA	7	7	0	0	0	
BENTLEY **	6	6	0	0	0	
MASERATI SOUTH AFRICA	5	5	0	0	0	
LAMBORGHINI SOUTH AFRICA **	3	3	0	0	0	
JMC	1	1	0	0	0	
INDUSTRY TOTAL	25 707	21331	553	2984	839	18 619

Light CV < 3501kg for Nov 2020

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	4 782	4304	343	86	49	5 680
FORD MOTOR COMPANY	2 149	1844	209	44	52	7 066
NISSAN	1 755	1649	75	23	8	199
ISUZU MOTORS SOUTH AFRICA	1 213	911	210	0	92	285
VOLKSWAGEN GROUP SA	409	307	76	0	26	
MAHINDRA	235	234	1	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	187	187	0	0	0	
HAVAL MOTORS SA	163	160	0	0	3	6
KIA SOUTH AFRICA	108	108	0	0	0	
MERCEDES-BENZ SA *	67	67	0	0	0	
JMC	56	56	0	0	0	
SUZUKI AUTO	51	51	0	0	0	
mitsubishi Motors SA	32	32	0	0	0	21
FCA SOUTH AFRICA	19	19	0	0	0	
MAZDA SOUTHERN AFRICA	10	10	0	0	0	
OPEL **	6	6	0	0	0	
PCSA	1	0	0	0	1	
IVECO		0	0	0	0	
RENAULT		0	0	0	0	
INDUSTRY TOTAL	11 243	9945	914	153	231	13 257

Medium CV 3501-8500kg for Nov 2020

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	164	164	0	0	0	5
MERCEDES-BENZ SA *	150	150	0	0	0	5
VOLKSWAGEN GROUP SA	92	39	53	0	0	
TOYOTA	92	87	5	0	0	9
FORD MOTOR COMPANY	55	45	10	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	29	29	0	0	0	
TATA	26	26	0	0	0	
FAW TRUCKS	21	21	0	0	0	
JMC	20	20	0	0	0	
IVECO	8	7	1	0	0	
PCSA	3	3	0	0	0	
VECV SOUTH AFRICA	3	3	0	0	0	
FCA SOUTH AFRICA	1	1	0	0	0	
POWERSTAR		0	0	0	0	
INDUSTRY TOTAL	664	595	69	0	0	19

Heavy CV 8501-16500kg for Nov 2020

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	134	130	1	0	3	16
VOLVO GROUP SOUTHERN AFRICA	75	71	3	0	1	9
TOYOTA	74	73	0	0	1	2
FAW TRUCKS	61	61	0	0	0	
MERCEDES-BENZ SA *	47	47	0	0	0	
TATA	30	24	6	0	0	
POWERSTAR	12	12	0	0	0	
VECV SOUTH AFRICA	6	6	0	0	0	
IVECO	1	1	0	0	0	
MAN		0	0	0	0	
INDUSTRY TOTAL	440	425	10	0	5	27

Extra Heavy CV > 16500kg for Nov 2020

	RSA	Dealer	Gov	Rental	Single	Export
VOLVO GROUP SOUTHERN AFRICA	329	328	1	0	0	31
MERCEDES-BENZ SA *	286	286	0	0	0	
MAN	204	204	0	0	0	
SCANIA	124	119	0	5	0	4
FAW TRUCKS	76	76	0	0	0	
POWERSTAR	58	58	0	0	0	
ISUZU MOTORS SOUTH AFRICA	41	41	0	0	0	
BABCOCK	33	33	0	0	0	
TOYOTA	23	22	0	0	1	
IVECO	21	20	1	0	0	7
TATA	20	20	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	1 216	1208	2	5	1	42

Bus > 8500kg for Nov 2020

	RSA	Dealer	Gov	Rental	Single	Export
MAN	19	19	0	0	0	
MERCEDES-BENZ SA *	18	18	0	0	0	
SCANIA	5	5	0	0	0	1
IVECO	2	0	0	0	2	
VOLVO GROUP SOUTHERN AFRICA	1	1	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	1

Nov 2020 Industry New Vehicle Sales: OEM Sales

TATA	0	0	0	0	0
INDUSTRY TOTAL	45	43	0	0	2

Make Totals for Nov 2020

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	9 223	7905	534	535	249	5 923
VOLKSWAGEN	6 373	4501	458	1055	359	8 233
FORD	3 895	3303	224	250	118	7 076
HYUNDAI	2 609	2309	0	300	0	
NISSAN	2 238	2052	98	23	65	199
SUZUKI	2 016	1355	0	659	2	
ISUZU	1 573	1267	211	0	95	319
MERCEDES*	1 346	1346	0	0	0	5 500
RENAULT	1 247	1246	0	0	1	
KIA	1 174	1148	0	1	25	
BMW/MINI**	1 063	1063	0	0	0	4 600
MAZDA	851	834	0	0	17	
HAVAL	793	789	0	0	4	7
AUDI	577	559	6	0	12	
MAHINDRA	517	516	1	0	0	
DATSUN	506	182	0	277	47	
LAND ROVER	330	293	1	27	9	
HONDA	309	309	0	0	0	5
MAN	223	223	0	0	0	
UD TRUCKS	208	203	4	0	1	12
MERCEDES/FUSO*	197	197	0	0	0	5
VOLVO TRUCKS	196	196	0	0	0	28
MITSUBISHI	188	176	0	10	2	26
HINO	166	162	2	0	2	11
GWM	163	160	0	0	3	6
FAW	158	158	0	0	0	
VOLVO	145	103	0	0	42	1
SCANIA	129	124	0	5	0	5
PEUGEOT	119	107	0	0	12	
PORSCHE**	82	82	0	0	0	
SUBARU	78	74	0	0	4	
POWERSTAR	70	70	0	0	0	
JEEP	65	65	0	0	0	
TATA TRUCK & BUS	60	54	6	0	0	
OPEL**	52	52	0	0	0	
LEXUS	52	51	0	0	1	
JAGUAR	49	45	1	0	3	
CHANGAN	47	47	0	0	0	
FIAT	45	45	0	0	0	3
DAF	33	33	0	0	0	
IVECO	32	28	2	0	2	7
CITROEN	31	29	0	0	2	
JMC	29	29	0	0	0	
DAEWOO	16	16	0	0	0	
EICHER	10	10	0	0	0	
FERRARI	7	7	0	0	0	
BENTLEY**	6	6	0	0	0	
ALFA ROMEO	6	5	0	0	1	
MASERATI	5	5	0	0	0	
ABARTH	3	3	0	0	0	
LAMBORGHINI**	3	3	0	0	0	
VOLVO BUS	1	1	0	0	0	
LANDWIND	1	1	0	0	0	
INDUSTRY TOTAL	39 315	33547	1548	3142	1078	31 966

RSA and Export Sales by Market

	Nov 2020		Var %		Nov 2019		Oct 2020		Nov 2020 YTD		Var %		Nov 2019 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	25 707	18 619	-18.1%	-31.7%	31 403	27 272	26 696	20 613	222 280	164 855	-31.9%	-35.1%	326 420	254 165
Light CV < 3501kg	11 243	13 257	5.3%	82.1%	10 676	7 279	9 653	12 257	100 125	85 187	-29.9%	-28.2%	142 757	118 604
Medium CV 3501-8500kg	664	19	-9.5%	216.7%	734	6	673	14	6 225	132	-22.0%	28.2%	7 976	103
Heavy CV 8501-16500kg	440	27	-1.3%	80.0%	446	15	462	18	3 775	110	-18.4%	-37.9%	4 625	177
Extra Heavy CV > 16500kg	1 216	42	-8.3%	600.0%	1 326	6	1 145	9	10 276	253	-17.0%	-41.7%	12 376	434
Bus > 8500kg	45	2	-47.1%	-80.0%	85	10	81	1	595	8	-23.2%	-83.7%	775	49
INDUSTRY TOTAL	39 315	31 966	-12.0%	-7.6%	44 670	34 588	38 710	32 912	343 276	250 545	-30.6%	-32.9%	494 929	373 532

* Sales are estimates ** Reported aggregate sales numbers only

Dealer and Government Sales by Market

	Nov 2020		Var %		Nov 2019		Oct 2020		Nov 2020 YTD		Var %		Nov 2019 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	21 331	553	-5.9%	27.1%	22 676	435	21 336	500	185 302	4 967	-25.1%	15.9%	247 322	4 287
Light CV < 3501kg	9 945	914	2.8%	50.8%	9 676	606	8 364	911	87 828	8 763	-31.3%	4.4%	127 788	8 391
Medium CV 3501-8500kg	595	69	-12.1%	40.8%	677	49	558	110	4 975	1 147	-28.4%	38.9%	6 953	826
Heavy CV 8501-16500kg	425	10	-2.5%	66.7%	436	6	457	4	3 650	108	-17.4%	-35.7%	4 418	168
Extra Heavy CV > 16500kg	1 208	2	-7.9%	-77.8%	1 311	9	1 140	2	10 075	63	-15.8%	-61.8%	11 967	165
Bus > 8500kg	43		-49.4%	0.0%	85		70	1	530	12	-25.4%	71.4%	710	7
INDUSTRY TOTAL	33 547	1 548	-3.8%	40.1%	34 861	1 105	31 925	1 528	292 360	15 060	-26.8%	8.8%	399 158	13 844

Rental and Single Sales by Market

	Nov 2020		Var %		Nov 2019		Oct 2020		Nov 2020 YTD		Var %		Nov 2019 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	2 984	839	-57.5%	-34.4%	7 013	1 279	3 593	1 267	20 862	11 149	-65.1%	-25.7%	59 805	15 006
Light CV < 3501kg	153	231	-19.5%	13.2%	190	204	210	168	1 618	1 916	-60.8%	-21.7%	4 130	2 448
Medium CV 3501-8500kg			-100.0%	-100.0%	4	4	2	3	66	37	-52.5%	-36.2%	139	58
Heavy CV 8501-16500kg		5	0.0%	25.0%		4		1		17	-100.0%	-43.3%	9	30
Extra Heavy CV > 16500kg	5	1	0.0%	-83.3%		6	1	2	104	34	-40.9%	-50.0%	176	68
Bus > 8500kg		2	0.0%	0.0%				10	1	52	0.0%	-10.3%		58
INDUSTRY TOTAL	3 142	1 078	-56.4%	-28.0%	7 207	1 497	3 806	1 451	22 651	13 205	-64.8%	-25.7%	64 259	17 668

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	6	6	0	0	0	
BENTLEY	6	6	0	0	0	
BMW GROUP **	1 063	1063	0	0	0	4 600
BMW/MINI	1 063	1063	0	0	0	4 600
FCA SOUTH AFRICA	99	98	0	0	1	3
ABARTH 595	3	3	0	0	0	
ALFA Stelvio	6	5	0	0	1	
FIAT 500	15	15	0	0	0	
FIAT 500X	3	3	0	0	0	
FIAT Tipo	7	7	0	0	0	3
JEEP Cherokee	19	19	0	0	0	
JEEP Compass	12	12	0	0	0	
JEEP Grand Cherokee	19	19	0	0	0	
JEEP Renegade	5	5	0	0	0	
JEEP Wrangler	10	10	0	0	0	
FORD MOTOR COMPANY	1 691	1414	5	206	66	10
FORD EcoSport	753	597	3	138	15	
FORD Everest	198	176	2	0	20	10
FORD Fiesta	86	79	0	0	7	
FORD Figo	569	481	0	68	20	
FORD Kuga	47	44	0	0	3	
FORD Mustang	38	37	0	0	1	
HAVAL MOTORS SA	793	789	0	0	4	7
HAVAL**	793	789	0	0	4	7
HONDA	309	309	0	0	0	5
HONDA Amaze	53	53	0	0	0	
HONDA Ballade	46	46	0	0	0	
HONDA BR-V	78	78	0	0	0	
HONDA Civic	2	2	0	0	0	1
HONDA CR-V	23	23	0	0	0	1
HONDA HR-V	40	40	0	0	0	1
HONDA Jazz	38	38	0	0	0	1
HONDA WR-V	29	29	0	0	0	1
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 393	2093	0	300	0	
HYUNDAI Accent	80	30	0	50	0	
HYUNDAI Atos	360	360	0	0	0	
HYUNDAI Creta	176	176	0	0	0	
HYUNDAI Elantra	1	1	0	0	0	
HYUNDAI Grand i10	438	438	0	0	0	
HYUNDAI H1	44	44	0	0	0	
HYUNDAI i20	459	289	0	170	0	
HYUNDAI i30	4	4	0	0	0	
HYUNDAI Kona	29	29	0	0	0	
HYUNDAI Santa Fe	8	8	0	0	0	
HYUNDAI Tucson	154	154	0	0	0	
HYUNDAI Venue	640	560	0	80	0	
ISUZU MOTORS SOUTH AFRICA	21	21	0	0	0	12
ISUZU MU-X	21	21	0	0	0	12
JAGUAR LAND ROVER	379	338	2	27	12	
JAGUAR E-PACE	29	27	0	0	2	
JAGUAR F-PACE	18	16	1	0	1	
JAGUAR F-Type	1	1	0	0	0	
JAGUAR XF	1	1	0	0	0	
L-R Defender	126	118	0	8	0	
L-R Discovery	22	12	0	6	4	
L-R Discovery Sport	30	25	1	0	4	
L-R Range Rover	11	11	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Nov 2020 Industry New Vehicle sales: OEM Sales

L-R Range Rover Evoque	55	51	0	4	0
L-R Range Rover Sport	67	61	0	6	0
L-R Range Rover Velar	19	15	0	3	1
JMC	1	1	0	0	0
LANDWIND X5	1	1	0	0	0
KIA SOUTH AFRICA	1 066	1040	0	1	25
KIA Grand Sedona	23	19	0	0	4
KIA Picanto	401	398	0	1	2
KIA Rio	203	195	0	0	8
KIA Seltos	289	288	0	0	1
KIA Sorento	16	15	0	0	1
KIA Sportage	134	125	0	0	9
LAMBORGHINI SOUTH AFRICA **	3	3	0	0	0
LAMBORGHINI	3	3	0	0	0
MAHINDRA	282	282	0	0	0
MAHINDRA KUV	108	108	0	0	0
MAHINDRA Scorpio	21	21	0	0	0
MAHINDRA Thar	12	12	0	0	0
MAHINDRA TUV	40	40	0	0	0
MAHINDRA XUV300	80	80	0	0	0
MAHINDRA XUV500	21	21	0	0	0
MASERATI SOUTH AFRICA	5	5	0	0	0
MASERATI Levante	5	5	0	0	0
MAZDA SOUTHERN AFRICA	841	824	0	0	17
MAZDA 2	147	142	0	0	5
MAZDA 3	134	130	0	0	4
MAZDA CX-3	258	256	0	0	2
MAZDA CX-5	302	296	0	0	6
MERCEDES-BENZ SA *	975	975	0	0	0 5 500
MERCEDES	975	975	0	0	0 5 500
MITSUBISHI MOTORS SA	156	144	0	10	2 5
MITSUBISHI ASX	8	8	0	0	0
MITSUBISHI Eclipse Cross	80	68	0	10	2
MITSUBISHI Outlander	6	6	0	0	0 1
MITSUBISHI Pajero	10	10	0	0	0 2
MITSUBISHI Pajero Sport	52	52	0	0	0 2
NISSAN	989	585	23	277	104
DATSUN GO	416	129	0	242	45
DATSUN GO+	90	53	0	35	2
NISSAN Almera	132	110	21	0	1
NISSAN Micra	74	21	1	0	52
NISSAN Micra 5	35	35	0	0	0
NISSAN Patrol SW	2	1	0	0	1
NISSAN Qashqai	75	75	0	0	0
NISSAN X-Trail	165	161	1	0	3
OPEL **	46	46	0	0	0
OPEL	46	46	0	0	0
PCSA	146	133	0	0	13
CITROEN C3	17	17	0	0	0
CITROEN C3 Aircross	6	6	0	0	0
CITROEN C5 Aircross	8	6	0	0	2
PEUGEOT 108	52	52	0	0	0
PEUGEOT 2008	14	8	0	0	6
PEUGEOT 208	22	19	0	0	3
PEUGEOT 3008	19	19	0	0	0
PEUGEOT 5008	8	6	0	0	2
PORSCHE **	82	82	0	0	0
PORSCHE	82	82	0	0	0
RENAULT	1 247	1246	0	0	1
RENAULT Captur	27	27	0	0	0
RENAULT Duster	173	173	0	0	0
RENAULT Koleos	22	22	0	0	0
RENAULT Kwid	497	496	0	0	1
RENAULT Megane IV	7	7	0	0	0
RENAULT Sandero II	288	288	0	0	0
RENAULT Tribler	233	233	0	0	0
SCUDERIA SOUTH AFRICA	7	7	0	0	0
FERRARI 488 Pista	3	3	0	0	0
FERRARI 812	2	2	0	0	0
FERRARI F8	2	2	0	0	0
SUBARU	78	74	0	0	4
SUBARU Forester	50	46	0	0	4
SUBARU Outback	2	2	0	0	0
SUBARU XV	26	26	0	0	0
SUZUKI AUTO	1 965	1304	0	659	2
SUZUKI Baleno	44	44	0	0	0
SUZUKI Celerio	24	9	0	15	0
SUZUKI Ciaz	95	35	0	60	0
SUZUKI Dzire	59	22	0	37	0
SUZUKI Ertiga	227	127	0	100	0
SUZUKI Grand Vitara	1	1	0	0	0
SUZUKI Ignis	80	80	0	0	0
SUZUKI Jimny	149	149	0	0	0

* Sales are estimates ** Reported aggregate sales numbers only

Nov 2020 Industry New Vehicle sales: OEM Sales

SUZUKI S-Presso	397	397	0	0	0	
SUZUKI Swift	843	396	0	447	0	
SUZUKI Vitara	46	44	0	0	2	
TOYOTA	4 470	3632	188	449	201	243
LEXUS ES	9	9	0	0	0	
LEXUS IS	1	1	0	0	0	
LEXUS LX	11	11	0	0	0	
LEXUS NX	14	13	0	0	1	
LEXUS RX	6	6	0	0	0	
LEXUS UX	11	11	0	0	0	
TOYOTA Agya	15	2	0	0	13	
TOYOTA Avanza	230	221	2	0	7	
TOYOTA Aygo	19	17	0	0	2	
TOYOTA C-HR	147	127	0	0	20	
TOYOTA Corolla	74	68	0	0	6	
TOYOTA Corolla HB	37	25	0	0	12	
TOYOTA Corolla Quest	533	425	28	10	70	58
TOYOTA Etios	382	199	112	70	1	
TOYOTA FJ Cruiser	10	9	0	0	1	
TOYOTA Fortuner	1 488	1301	12	167	8	185
TOYOTA Landcruiser 200	57	50	3	0	4	
TOYOTA Landcruiser SW	10	10	0	0	0	
TOYOTA Prado	114	107	0	0	7	
TOYOTA Quantum	3	3	0	0	0	
TOYOTA RAV	299	271	10	2	16	
TOYOTA RUSH	12	3	0	0	9	
TOYOTA Starlet	947	719	4	200	24	
TOYOTA Supra	6	6	0	0	0	
TOYOTA Yaris	35	18	17	0	0	
VOLKSWAGEN GROUP SA	6 449	4714	335	1055	345	8 233
AUDI A1	62	62	0	0	0	
AUDI A3 Sedan	55	49	4	0	2	
AUDI A3 Sportback	87	81	0	0	6	
AUDI A4	31	31	0	0	0	
AUDI A6	2	2	0	0	0	
AUDI A7 Sportback	1	1	0	0	0	
AUDI Q2	156	153	0	0	3	
AUDI Q3	63	63	0	0	0	
AUDI Q3 Sportback	32	32	0	0	0	
AUDI Q5	64	62	1	0	1	
AUDI Q7	9	9	0	0	0	
AUDI Q8	9	8	1	0	0	
AUDI TT	6	6	0	0	0	
VW Caddy	27	17	0	0	10	
VW Caravelle	1	0	0	0	1	
VW Golf 7	84	73	10	0	1	
VW Kombi	1	1	0	0	0	
VW Polo	1 815	1320	1	436	58	8 233
VW Polo Sedan	302	144	131	23	4	
VW Polo Vivo	2 234	1539	186	395	114	
VW T-Cross	905	745	0	75	85	
VW Tiguan	428	291	1	126	10	
VW Touareg	30	25	0	0	5	
VW T-Roc	45	0	0	0	45	
VOLVO CARS	145	103	0	0	42	1
VOLVO S90	5	3	0	0	2	
VOLVO XC40	59	57	0	0	2	
VOLVO XC60	64	35	0	0	29	1
VOLVO XC90	17	8	0	0	9	
Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FCA SOUTH AFRICA	19	19	0	0	0	
FIAT Doblo Cargo	1	1	0	0	0	
FIAT Ducato	3	3	0	0	0	
FIAT Fiorino	7	7	0	0	0	
FIAT Fullback	8	8	0	0	0	
FORD MOTOR COMPANY	2 149	1844	209	44	52	7 066
FORD Ranger	2 100	1798	208	44	50	7 066
FORD Tourneo Custom	49	46	1	0	2	
HAVAL MOTORS SA	163	160	0	0	3	6
GWM P-Series	3	0	0	0	3	
GWM Steed	160	160	0	0	0	6
HYUNDAI AUTOMOTIVE SOUTH AFRICA	187	187	0	0	0	
HYUNDAI Grand i10	5	5	0	0	0	
HYUNDAI H1	28	28	0	0	0	
HYUNDAI H100 Bakkie	154	154	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 213	911	210	0	92	285
ISUZU D-MAX	1 211	911	210	0	90	285
ISUZU KB	2	0	0	0	2	
IVECO		0	0	0	0	
JMC	56	56	0	0	0	
CHANGAN Double Cab	4	4	0	0	0	
CHANGAN Minivan	10	10	0	0	0	
CHANGAN Single Cab	33	33	0	0	0	
JMC Carrying	1	1	0	0	0	

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Nov 2020 Industry New Vehicle sales: OEM Sales

JMC Vigus	8	8	0	0	0	
KIA SOUTH AFRICA	108	108	0	0	0	
KIA K2500	15	15	0	0	0	
KIA K2700	91	91	0	0	0	
KIA Picanto	2	2	0	0	0	
MAHINDRA	235	234	1	0	0	
MAHINDRA Bolero	18	18	0	0	0	
MAHINDRA KUV	1	1	0	0	0	
MAHINDRA Scorpio Pik-Up	216	215	1	0	0	
MAZDA SOUTHERN AFRICA	10	10	0	0	0	
MAZDA BT-50	10	10	0	0	0	
MERCEDES-BENZ SA *	67	67	0	0	0	
MERCEDES	67	67	0	0	0	
MITSUBISHI MOTORS SA	32	32	0	0	0	21
MITSUBISHI Triton	32	32	0	0	0	21
NISSAN	1 755	1649	75	23	8	199
NISSAN Hardbody	104	101	3	0	0	158
NISSAN Navara	3	3	0	0	0	
NISSAN NP200	1 254	1224	4	23	3	16
NISSAN NP300	371	305	66	0	0	25
NISSAN NV350	5	2	2	0	1	
NISSAN NV350 Taxi	18	14	0	0	4	
OPEL **	6	6	0	0	0	
OPEL	6	6	0	0	0	
PCSA	1	0	0	0	1	
PEUGEOT Partner	1	0	0	0	1	
RENAULT		0	0	0	0	
SUZUKI AUTO	51	51	0	0	0	
SUZUKI Super Carry	51	51	0	0	0	
TOYOTA	4 782	4304	343	86	49	5 680
TOYOTA Avanza	1	1	0	0	0	
TOYOTA Dyna	74	72	2	0	0	
TOYOTA Hi-Ace	1 439	1438	0	0	1	
TOYOTA Hi-Ace Bus	31	31	0	0	0	
TOYOTA Hilux	2 913	2465	329	84	35	5 680
TOYOTA Landcruiser PU	282	256	12	1	13	
TOYOTA Quantum	42	41	0	1	0	
VOLKSWAGEN GROUP SA	409	307	76	0	26	
VW Amarok	181	159	1	0	21	
VW Caddy	224	144	75	0	5	
VW Transporter Cr-Bus	3	3	0	0	0	
VW Transporter P-Van	1	1	0	0	0	
	RSA	Dealer	Gov	Rental	Single	Export
Medium CV 3501-8500kg						
FAW TRUCKS	21	21	0	0	0	
FAW 3.5 Ton	21	21	0	0	0	
FCA SOUTH AFRICA	1	1	0	0	0	
FIAT Ducato	1	1	0	0	0	
FORD MOTOR COMPANY	55	45	10	0	0	
FORD Transit	55	45	10	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	29	29	0	0	0	
HYUNDAI EX-8	29	29	0	0	0	
ISUZU MOTORS SOUTH AFRICA	164	164	0	0	0	5
ISUZU N-Series	164	164	0	0	0	5
IVECO	8	7	1	0	0	
IVECO Daily	8	7	1	0	0	
JMC	20	20	0	0	0	
JMC Carrying	3	3	0	0	0	
JMC Carrying Plus	17	17	0	0	0	
MERCEDES-BENZ SA *	150	150	0	0	0	5
MERCEDES/FUSO	150	150	0	0	0	5
PCSA	3	3	0	0	0	
PEUGEOT Boxer	3	3	0	0	0	
POWERSTAR		0	0	0	0	
TATA	26	26	0	0	0	
TATA Bus	1	1	0	0	0	
TATA LPT	25	25	0	0	0	
TOYOTA	92	87	5	0	0	9
HINO 300 Series	69	67	2	0	0	9
TOYOTA Quantum	23	20	3	0	0	
VECV SOUTH AFRICA	3	3	0	0	0	
EICHER Pro 3008	3	3	0	0	0	
VOLKSWAGEN GROUP SA	92	39	53	0	0	
VW Crafter	92	39	53	0	0	
	RSA	Dealer	Gov	Rental	Single	Export
Heavy CV 8501-16500kg						
FAW TRUCKS	61	61	0	0	0	
FAW CA 15	27	27	0	0	0	
FAW CA 16	4	4	0	0	0	
FAW CA 8	30	30	0	0	0	

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ISUZU MOTORS SOUTH AFRICA	134	130	1	0	3	16
ISUZU F-Series	127	124	1	0	2	16
ISUZU FX-Series	7	6	0	0	1	
IVECO	1	1	0	0	0	
IVECO Eurocargo	1	1	0	0	0	
MAN		0	0	0	0	
MERCEDES-BENZ SA *	47	47	0	0	0	
MERCEDES/FUSO	47	47	0	0	0	
POWERSTAR	12	12	0	0	0	
POWERSTAR FT Series	12	12	0	0	0	
TATA	30	24	6	0	0	
TATA LPT	27	21	6	0	0	
TATA Ultra	3	3	0	0	0	
TOYOTA	74	73	0	0	1	2
HINO 500 Series	74	73	0	0	1	2
VECV SOUTH AFRICA	6	6	0	0	0	
EICHER Pro 6016	6	6	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	75	71	3	0	1	9
UD TRUCKS Croner	42	39	2	0	1	7
UD TRUCKS Kuzer	33	32	1	0	0	2
Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	33	33	0	0	0	
DAF CF	6	6	0	0	0	
DAF XF	27	27	0	0	0	
FAW TRUCKS	76	76	0	0	0	
FAW 28	5	5	0	0	0	
FAW CA 28	57	57	0	0	0	
FAW CA 33	12	12	0	0	0	
FAW CA 35	2	2	0	0	0	
ISUZU MOTORS SOUTH AFRICA	41	41	0	0	0	
ISUZU F-Series	35	35	0	0	0	
ISUZU FX-Series	6	6	0	0	0	
IVECO	21	20	1	0	0	7
IVECO Eurocargo	1	0	1	0	0	1
IVECO Stralis	14	14	0	0	0	4
IVECO Trakker	6	6	0	0	0	2
MAN	204	204	0	0	0	
MAN TGM	34	34	0	0	0	
MAN TGS	169	169	0	0	0	
MAN TGX	1	1	0	0	0	
MERCEDES-BENZ SA *	286	286	0	0	0	
MERCEDES	286	286	0	0	0	
POWERSTAR	58	58	0	0	0	
POWERSTAR BeiBen	58	58	0	0	0	
SCANIA	124	119	0	5	0	4
SCANIA G-Series	62	57	0	5	0	2
SCANIA P-Series	25	25	0	0	0	2
SCANIA R-Series	37	37	0	0	0	
TATA	20	20	0	0	0	
DAEWOO Commercials	16	16	0	0	0	
TATA LPT	3	3	0	0	0	
TATA Prima	1	1	0	0	0	
TOYOTA	23	22	0	0	1	
HINO 500 Series	13	13	0	0	0	
HINO 700 Series	10	9	0	0	1	
VECV SOUTH AFRICA	1	1	0	0	0	
EICHER Pro 6025	1	1	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	329	328	1	0	0	31
UD TRUCKS Croner	8	8	0	0	0	
UD TRUCKS Quester	91	90	1	0	0	3
UD TRUCKS Quon	34	34	0	0	0	
VOLVO FH	175	175	0	0	0	26
VOLVO FM	21	21	0	0	0	2
Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	1
ISUZU Bus		0	0	0	0	1
IVECO	2	0	0	0	0	2
IVECO Afriway	2	0	0	0	0	2
MAN	19	19	0	0	0	
MAN Bus	19	19	0	0	0	
MERCEDES-BENZ SA *	18	18	0	0	0	
MERCEDES	18	18	0	0	0	
SCANIA	5	5	0	0	0	1
SCANIA Bus	5	5	0	0	0	1
TATA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	1	1	0	0	0	
VOLVO Bus	1	1	0	0	0	

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