

May 2021

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	9 882	8647	185	749	301	5 243
VOLKSWAGEN GROUP SA	5 579	4028	183	1210	158	9 099
FORD MOTOR COMPANY	2 910	2606	121	52	131	10 208
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 836	2547	0	261	28	
SUZUKI AUTO	2 034	1760	2	240	32	
ISUZU MOTORS SOUTH AFRICA	1 818	1582	167	69	0	456
HAVAL MOTORS SA	1 782	1710	0	68	4	13
NISSAN	1 746	1391	74	281	0	298
KIA SOUTH AFRICA	1 521	1305	0	200	16	
RENAULT	1 511	1504	0	0	7	
BMW GROUP *	1 107	1107	0	0	0	4 100
MERCEDES-BENZ SA *	928	928	0	0	0	5 805
MAZDA SOUTHERN AFRICA	803	797	0	0	6	
MAHINDRA	565	559	6	0	0	
PCSA	400	375	0	0	25	
JAGUAR LAND ROVER	383	358	1	5	19	
DAIMLER TRUCKS AND BUSES SA *	355	355	0	0	0	5
HONDA	267	242	0	25	0	40
MITSUBISHI MOTORS SA	236	233	0	0	3	46
UD TRUCKS SOUTHERN AFRICA	234	234	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	220	220	0	0	0	5
SCANIA	195	194	0	1	0	1
MAN	171	171	0	0	0	1
FAW TRUCKS	156	156	0	0	0	
VOLVO CARS	152	104	0	0	48	3
FCA SOUTH AFRICA	134	134	0	0	0	3
TATA	100	84	16	0	0	
PORSCHE **	90	90	0	0	0	
SUBARU	64	64	0	0	0	
IVECO	56	55	0	0	1	
POWERSTAR	54	54	0	0	0	
BABCOCK	19	19	0	0	0	
VECV SOUTH AFRICA	13	13	0	0	0	
BENTLEY **	5	5	0	0	0	
LAMBORGHINI SOUTH AFRICA **	4	4	0	0	0	
SCUDERIA SOUTH AFRICA	3	3	0	0	0	
JMC	3	3	0	0	0	
MASERATI SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	38 337	33642	755	3161	779	35 326

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from the month of February 2020

Passenger for May 2021

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	5 221	3714	147	1210	150	9 099
TOYOTA	4 316	3485	61	582	188	211
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 507	2221	0	261	25	
SUZUKI AUTO	1 953	1679	2	240	32	
RENAULT	1 511	1504	0	0	7	
KIA SOUTH AFRICA	1 412	1196	0	200	16	
HAVAL MOTORS SA	1 197	1183	0	10	4	6
BMW GROUP *	1 107	1107	0	0	0	4 100
FORD MOTOR COMPANY	874	778	4	0	92	8
MAZDA SOUTHERN AFRICA	787	781	0	0	6	
MERCEDES-BENZ SA *	786	786	0	0	0	5 800
NISSAN	598	374	8	216	0	
PCSA	389	364	0	0	25	
JAGUAR LAND ROVER	383	358	1	5	19	
HONDA	267	242	0	25	0	40
MITSUBISHI MOTORS SA	188	185	0	0	3	9
MAHINDRA	165	165	0	0	0	
VOLVO CARS	152	104	0	0	48	3
FCA SOUTH AFRICA	132	132	0	0	0	3
PORSCHE **	90	90	0	0	0	
SUBARU	64	64	0	0	0	
ISUZU MOTORS SOUTH AFRICA	10	10	0	0	0	15
BENTLEY **	5	5	0	0	0	
LAMBORGHINI SOUTH AFRICA **	4	4	0	0	0	
SCUDERIA SOUTH AFRICA	3	3	0	0	0	
MASERATI SOUTH AFRICA	1	1	0	0	0	
JMC		0	0	0	0	
INDUSTRY TOTAL	24 122	20535	223	2749	615	19 294

Light CV < 3501kg for May 2021

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	5 336	4962	99	165	110	5 030
FORD MOTOR COMPANY	2 030	1822	117	52	39	10 200
ISUZU MOTORS SOUTH AFRICA	1 540	1304	167	69	0	437
NISSAN	1 148	1017	66	65	0	298
HAVAL MOTORS SA	585	527	0	58	0	7
MAHINDRA	400	394	6	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	286	285	0	0	1	
VOLKSWAGEN GROUP SA	285	277	1	0	7	
KIA SOUTH AFRICA	109	109	0	0	0	
SUZUKI AUTO	81	81	0	0	0	
MERCEDES-BENZ SA *	50	50	0	0	0	
MITSUBISHI MOTORS SA	48	48	0	0	0	37
MAZDA SOUTHERN AFRICA	16	16	0	0	0	
PCSA	11	11	0	0	0	
JMC	3	3	0	0	0	
FCA SOUTH AFRICA	2	2	0	0	0	
IVECO		0	0	0	0	
RENAULT		0	0	0	0	
INDUSTRY TOTAL	11 930	10908	456	409	157	16 009

Medium CV 3501-8500kg for May 2021

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	141	112	25	2	2	
ISUZU MOTORS SOUTH AFRICA	115	115	0	0	0	4
MERCEDES-BENZ SA *	92	92	0	0	0	5
VOLKSWAGEN GROUP SA	73	37	35	0	1	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	43	41	0	0	2	
DAIMLER TRUCKS AND BUSES SA *	33	33	0	0	0	5
TATA	32	32	0	0	0	
IVECO	16	16	0	0	0	
FAW TRUCKS	8	8	0	0	0	
FORD MOTOR COMPANY	6	6	0	0	0	
FCA SOUTH AFRICA		0	0	0	0	
JMC		0	0	0	0	
PCSA		0	0	0	0	
POWERSTAR		0	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	559	492	60	2	5	14

Heavy CV 8501-16500kg for May 2021

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	115	115	0	0	0	
FAW TRUCKS	91	91	0	0	0	
UD TRUCKS SOUTHERN AFRICA	84	84	0	0	0	
TOYOTA	63	63	0	0	0	1
TATA	53	38	15	0	0	
DAIMLER TRUCKS AND BUSES SA *	45	45	0	0	0	
POWERSTAR	15	15	0	0	0	
VECV SOUTH AFRICA	13	13	0	0	0	
IVECO		0	0	0	0	
MAN		0	0	0	0	
INDUSTRY TOTAL	479	464	15	0	0	1

Extra Heavy CV > 16500kg for May 2021

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	267	267	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	217	217	0	0	0	5
SCANIA	182	181	0	1	0	
MAN	166	166	0	0	0	1
UD TRUCKS SOUTHERN AFRICA	150	150	0	0	0	
FAW TRUCKS	57	57	0	0	0	
POWERSTAR	39	39	0	0	0	
IVECO	39	39	0	0	0	
ISUZU MOTORS SOUTH AFRICA	38	38	0	0	0	
TOYOTA	26	25	0	0	1	1
BABCOCK	19	19	0	0	0	
TATA	15	14	1	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	1 215	1212	1	1	1	7

Bus > 8500kg for May 2021

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
SCANIA	13	13	0	0	0	1
DAIMLER TRUCKS AND BUSES SA *	10	10	0	0	0	
MAN	5	5	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	3	3	0	0	0	
IVECO	1	0	0	0	1	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
TATA		0	0	0	0	
INDUSTRY TOTAL	32	31	0	0	1	1

Make Totals for May 2021

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	9 640	8409	185	749	297	5 241
VOLKSWAGEN	5 096	3607	178	1170	141	9 099
FORD	2 910	2606	121	52	131	10 208
HYUNDAI	2 836	2547	0	261	28	
SUZUKI	2 034	1760	2	240	32	
ISUZU	1 818	1582	167	69	0	456
NISSAN	1 596	1305	67	224	0	298
KIA	1 521	1305	0	200	16	
RENAULT	1 511	1504	0	0	7	
MERCEDES*	1 205	1205	0	0	0	5 805
HAVAL	1 197	1183	0	10	4	6
BMW/MINI*	1 107	1107	0	0	0	4 100
MAZDA	803	797	0	0	6	
GWM	585	527	0	58	0	7
MAHINDRA	565	559	6	0	0	
AUDI	483	421	5	40	17	
LAND ROVER	336	319	1	5	11	
HONDA	267	242	0	25	0	40
MITSUBISHI	236	233	0	0	3	46
UD TRUCKS	234	234	0	0	0	
VOLVO TRUCKS	217	217	0	0	0	5
SCANIA	195	194	0	1	0	1
HINO	187	185	0	0	2	2
PEUGEOT	187	180	0	0	7	
MAN	171	171	0	0	0	1
FAW	156	156	0	0	0	
VOLVO	152	104	0	0	48	3
DATSUN	150	86	7	57	0	
OPEL	149	143	0	0	6	
PORSCHE**	90	90	0	0	0	
TATA TRUCK & BUS	88	73	15	0	0	
FIAT	79	79	0	0	0	
CITROEN	64	52	0	0	12	
SUBARU	64	64	0	0	0	
IVECO	56	55	0	0	1	
LEXUS	55	53	0	0	2	
POWERSTAR	54	54	0	0	0	
JAGUAR	47	39	0	0	8	
MERCEDES/FUSO*	45	45	0	0	0	
JEEP	44	44	0	0	0	3
FUSO*	33	33	0	0	0	5
DAF	19	19	0	0	0	
EICHER	13	13	0	0	0	
DAEWOO	12	11	1	0	0	
ALFA ROMEO	11	11	0	0	0	
BENTLEY**	5	5	0	0	0	
LAMBORGHINI**	4	4	0	0	0	
VOLVO BUS	3	3	0	0	0	
FERRARI	3	3	0	0	0	
CHANGAN	2	2	0	0	0	
JMC	1	1	0	0	0	
MASERATI	1	1	0	0	0	
LANDWIND		0	0	0	0	
INDUSTRY TOTAL	38 337	33642	755	3161	779	35 326

RSA and Export Sales by Market

	May 2021		Var %		May 2020		Apr 2021		May 2021 YTD		Var %		May 2020 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	24 122	19 294	169.0%	133.9%	8 966	8 248	22 753	17 361	121 350	91 328	35.0%	50.1%	89 909	60 851
Light CV < 3501kg	11 930	16 009	288.5%	339.6%	3 071	3 642	10 849	8 507	57 655	59 169	68.5%	103.1%	34 219	29 127
Medium CV 3501-8500kg	559	14	84.5%	133.3%	303	6	524	14	2 775	50	28.9%	-3.8%	2 153	52
Heavy CV 8501-16500kg	479	1	457.0%	-66.7%	86	3	351	21	1 912	48	77.4%	71.4%	1 078	28
Extra Heavy CV > 16500kg	1 215	7	193.5%	0.0%	414		1 105	30	5 482	131	76.8%	72.4%	3 101	76
Bus > 8500kg	32	1	-5.9%	-50.0%	34	2	34		215	2	-11.5%	-33.3%	243	3
INDUSTRY TOTAL	38 337	35 326	197.8%	196.8%	12 874	11 901	35 616	25 933	189 389	150 728	44.9%	67.2%	130 703	90 137

Dealer and Government Sales by Market

	May 2021		Var %		May 2020		Apr 2021		May 2021 YTD		Var %		May 2020 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	20 535	223	163.4%	-48.9%	7 795	436	19 176	311	99 258	1 876	41.7%	-21.5%	70 064	2 391
Light CV < 3501kg	10 908	456	330.1%	-7.9%	2 536	495	9 778	548	51 844	3 361	76.1%	3.3%	29 434	3 255
Medium CV 3501-8500kg	492	60	201.8%	-56.5%	163	138	453	46	2 170	544	32.1%	18.5%	1 643	459
Heavy CV 8501-16500kg	464	15	445.9%	1400.0%	85	1	348	2	1 855	52	76.5%	136.4%	1 051	22
Extra Heavy CV > 16500kg	1 212	1	208.4%	-50.0%	393	2	1 093	6	5 389	53	78.9%	103.8%	3 012	26
Bus > 8500kg	31		-3.1%	0.0%	32		34		166		-26.2%	-100.0%	225	2
INDUSTRY TOTAL	33 642	755	205.7%	-29.6%	11 004	1 072	30 882	913	160 682	5 886	52.4%	-4.4%	105 429	6 155

Rental and Single Sales by Market

	May 2021		Var %		May 2020		Apr 2021		May 2021 YTD		Var %		May 2020 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	2 749	615	881.8%	35.2%	280	455	2 453	813	15 991	4 225	26.7%	-12.5%	12 626	4 828
Light CV < 3501kg	409	157	20350.0%	313.2%	2	38	347	176	1 591	859	96.7%	19.1%	809	721
Medium CV 3501-8500kg	2	5	0.0%	0.0%	2		15	10	35	26	-7.9%	100.0%	38	13
Heavy CV 8501-16500kg			0.0%	0.0%				1		5	0.0%	0.0%		5
Extra Heavy CV > 16500kg	1	1	-94.4%	0.0%	18	1	2	4	24	16	-46.7%	-11.1%	45	18
Bus > 8500kg		1	0.0%	-50.0%		2			2	47	100.0%	213.3%	1	15
INDUSTRY TOTAL	3 161	779	946.7%	57.1%	302	496	2 817	1 004	17 643	5 178	30.5%	-12.5%	13 519	5 600

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	5	5	0	0	0	
BENTLEY	5	5	0	0	0	
BMW GROUP *	1 107	1107	0	0	0	4 100
BMW/MINI	1 107	1107	0	0	0	4 100
FCA SOUTH AFRICA	132	132	0	0	0	3
ALFA Giulia	1	1	0	0	0	
ALFA Giulietta	8	8	0	0	0	
ALFA Stelvio	2	2	0	0	0	
FIAT 500	62	62	0	0	0	
FIAT Tipo	15	15	0	0	0	
JEEP Compass	2	2	0	0	0	
JEEP Grand Cherokee	14	14	0	0	0	2
JEEP Renegade	19	19	0	0	0	1
JEEP Wrangler	9	9	0	0	0	
FORD MOTOR COMPANY	874	778	4	0	92	8
FORD EcoSport	507	433	3	0	71	
FORD Everest	252	235	1	0	16	8
FORD Fiesta	27	23	0	0	4	
FORD Figo	48	47	0	0	1	
FORD Mustang	40	40	0	0	0	
HAVAL MOTORS SA	1 197	1183	0	10	4	6
HAVAL H1	116	116	0	0	0	1
HAVAL H2	325	315	0	10	0	3
HAVAL H6	16	15	0	0	1	
HAVAL H6 C	25	25	0	0	0	2
HAVAL H9	8	8	0	0	0	
HAVAL Jolion	707	704	0	0	3	
HONDA	267	242	0	25	0	40
HONDA Amaze	35	35	0	0	0	
HONDA Ballade	22	7	0	15	0	
HONDA BR-V	74	74	0	0	0	
HONDA Civic	8	8	0	0	0	30
HONDA CR-V	3	3	0	0	0	
HONDA Fit	4	4	0	0	0	
HONDA HR-V	24	24	0	0	0	10
HONDA Jazz	14	14	0	0	0	
HONDA WR-V	83	73	0	10	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 507	2221	0	261	25	
HYUNDAI Accent	3	3	0	0	0	
HYUNDAI Atos	430	330	0	100	0	
HYUNDAI Creta	292	292	0	0	0	
HYUNDAI Grand i10	439	436	0	0	3	
HYUNDAI H1	62	61	0	0	1	
HYUNDAI i20	658	549	0	93	16	
HYUNDAI i30	4	4	0	0	0	
HYUNDAI Kona	1	1	0	0	0	
HYUNDAI Santa Fe	27	27	0	0	0	
HYUNDAI Tucson	213	144	0	66	3	
HYUNDAI Venue	378	374	0	2	2	
ISUZU MOTORS SOUTH AFRICA	10	10	0	0	0	15
ISUZU MU-X	10	10	0	0	0	15
JAGUAR LAND ROVER	383	358	1	5	19	
JAGUAR E-PACE	26	20	0	0	6	
JAGUAR F-PACE	17	17	0	0	0	
JAGUAR F-Type	2	2	0	0	0	
JAGUAR I-PACE	2	0	0	0	2	
L-R Defender	154	152	0	2	0	
L-R Discovery	37	24	1	2	10	
L-R Discovery Sport	21	21	0	0	0	
L-R Range Rover	2	2	0	0	0	
L-R Range Rover Evoque	43	42	0	0	1	
L-R Range Rover Sport	56	56	0	0	0	
L-R Range Rover Velar	23	22	0	1	0	
JMC		0	0	0	0	
KIA SOUTH AFRICA	1 412	1196	0	200	16	
KIA Grand Sedona	16	16	0	0	0	
KIA Picanto	493	289	0	200	4	
KIA Rio	142	138	0	0	4	
KIA Seltos	224	222	0	0	2	
KIA Sonet	440	437	0	0	3	
KIA Sorento	15	15	0	0	0	
KIA Sportage	82	79	0	0	3	
LAMBORGHINI SOUTH AFRICA **	4	4	0	0	0	
LAMBORGHINI	4	4	0	0	0	
MAHINDRA	165	165	0	0	0	

MAHINDRA KUV	118	118	0	0	0	
MAHINDRA Scorpio	25	25	0	0	0	
MAHINDRA Thar	5	5	0	0	0	
MAHINDRA XUV300	1	1	0	0	0	
MAHINDRA XUV500	16	16	0	0	0	
MASERATI SOUTH AFRICA	1	1	0	0	0	
MASERATI Levante	1	1	0	0	0	
MAZDA SOUTHERN AFRICA	787	781	0	0	6	
MAZDA 2	132	128	0	0	4	
MAZDA 3	37	37	0	0	0	
MAZDA CX-3	277	276	0	0	1	
MAZDA CX-30	43	43	0	0	0	
MAZDA CX-5	298	297	0	0	1	
MERCEDES-BENZ SA *	786	786	0	0	0	5 800
MERCEDES	786	786	0	0	0	5 800
MITSUBISHI MOTORS SA	188	185	0	0	3	9
MITSUBISHI ASX	47	45	0	0	2	
MITSUBISHI Eclipse Cross	40	40	0	0	0	
MITSUBISHI Outlander	2	2	0	0	0	
MITSUBISHI Pajero	17	17	0	0	0	4
MITSUBISHI Pajero Sport	82	81	0	0	1	5
NISSAN	598	374	8	216	0	
DATSUN GO	130	66	7	57	0	
DATSUN GO+	20	20	0	0	0	
NISSAN Almera	219	59	1	159	0	
NISSAN GT-R	1	1	0	0	0	
NISSAN Micra 5	28	28	0	0	0	
NISSAN Patrol SW	2	2	0	0	0	
NISSAN Qashqai	40	40	0	0	0	
NISSAN X-Trail	158	158	0	0	0	
PCSA	389	364	0	0	25	
CITROEN C3	49	37	0	0	12	
CITROEN C3 Aircross	9	9	0	0	0	
CITROEN C5 Aircross	6	6	0	0	0	
OPEL Astra Hatch	2	2	0	0	0	
OPEL Combo Life	7	7	0	0	0	
OPEL Corsa	90	90	0	0	0	
OPEL Crossland	36	33	0	0	3	
OPEL Grandland X	8	5	0	0	3	
PEUGEOT 108	17	17	0	0	0	
PEUGEOT 2008	76	71	0	0	5	
PEUGEOT 208	55	53	0	0	2	
PEUGEOT 3008	28	28	0	0	0	
PEUGEOT 5008	6	6	0	0	0	
PORSCHE **	90	90	0	0	0	
PORSCHE	90	90	0	0	0	
RENAULT	1 511	1504	0	0	7	
RENAULT Duster	164	164	0	0	0	
RENAULT Koleos	1	1	0	0	0	
RENAULT Kwid	681	681	0	0	0	
RENAULT Sandero II	113	112	0	0	1	
RENAULT Triber	552	546	0	0	6	
SCUDERIA SOUTH AFRICA	3	3	0	0	0	
FERRARI F8	3	3	0	0	0	
SUBARU	64	64	0	0	0	
SUBARU Forester	46	46	0	0	0	
SUBARU Outback	9	9	0	0	0	
SUBARU XV	9	9	0	0	0	
SUZUKI AUTO	1 953	1679	2	240	32	
SUZUKI Baleno	43	43	0	0	0	
SUZUKI Celerio	5	5	0	0	0	
SUZUKI Ciaz	27	27	0	0	0	
SUZUKI Dzire	16	9	0	0	7	
SUZUKI Ertiga	146	140	1	0	5	
SUZUKI Ignis	93	92	1	0	0	
SUZUKI Jimny	239	239	0	0	0	
SUZUKI S-Presso	682	423	0	240	19	
SUZUKI Swift	445	445	0	0	0	
SUZUKI Vitara	2	2	0	0	0	
SUZUKI Vitara Brezza	255	254	0	0	1	
TOYOTA	4 316	3485	61	582	188	211
LEXUS ES	12	11	0	0	1	
LEXUS IS	5	5	0	0	0	
LEXUS LX	8	8	0	0	0	
LEXUS NX	19	19	0	0	0	
LEXUS RC	1	0	0	0	1	
LEXUS RX	7	7	0	0	0	
LEXUS UX	3	3	0	0	0	
TOYOTA Agya	517	297	0	216	4	
TOYOTA Avanza	254	253	1	0	0	
TOYOTA Aygo	1	1	0	0	0	
TOYOTA C-HR	136	125	0	0	11	
TOYOTA Corolla	43	34	0	0	9	
TOYOTA Corolla HB	47	44	0	0	3	
TOYOTA Corolla Quest	614	378	38	155	43	13
TOYOTA Etios	2	2	0	0	0	
TOYOTA FJ Cruiser	18	17	0	0	1	
TOYOTA Fortuner	872	791	5	63	13	194
TOYOTA Landcruiser 200	14	10	0	1	3	
TOYOTA Landcruiser SW	9	6	0	0	3	
TOYOTA Prado	130	114	2	0	14	

TOYOTA Quantum	4	4	0	0	0	
TOYOTA RAV	225	199	1	15	10	4
TOYOTA Starlet	651	464	14	132	41	
TOYOTA Supra	7	7	0	0	0	
TOYOTA Urban Cruiser	717	686	0	0	31	

VOLKSWAGEN GROUP SA	5 221	3714	147	1210	150	9 099
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AUDI A1	100	94	0	0	6	
AUDI A3 Sedan	17	17	0	0	0	
AUDI A3 Sportback	16	15	0	0	1	
AUDI A4	44	44	0	0	0	
AUDI A4 Avant	7	7	0	0	0	
AUDI A5 Coupe/Cabriolet	8	8	0	0	0	
AUDI A5 Sportback	29	29	0	0	0	
AUDI A6	10	10	0	0	0	
AUDI A6 Avant	11	11	0	0	0	
AUDI A7 Sportback	5	5	0	0	0	
AUDI A8	1	0	0	0	1	
AUDI E-Tron	1	0	0	0	1	
AUDI Q2	60	27	0	28	5	
AUDI Q3	63	49	1	12	1	
AUDI Q3 Sportback	51	50	0	0	1	
AUDI Q5	1	1	0	0	0	
AUDI Q7	15	11	4	0	0	
AUDI Q8	23	22	0	0	1	
AUDI R8	4	4	0	0	0	
AUDI TT	17	17	0	0	0	
VW Caddy	23	14	0	0	9	
VW Caravelle	34	34	0	0	0	
VW Kombi	80	49	5	22	4	
VW Polo	1 748	1409	0	307	32	9 099
VW Polo Sedan	352	152	109	91	0	
VW Polo Vivo	1 432	753	28	611	40	
VW T-Cross	605	483	0	113	9	
VW Tiguan	110	109	0	0	1	
VW Touareg	28	26	0	0	2	
VW T-Roc	326	264	0	26	36	

VOLVO CARS	152	104	0	0	48	3
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VOLVO V90 CC	1	1	0	0	0	
VOLVO XC40	63	52	0	0	11	3
VOLVO XC60	67	34	0	0	33	
VOLVO XC90	21	17	0	0	4	

* Sales are estimates ** Reported aggregate sales numbers only

Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
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FCA SOUTH AFRICA	2	2	0	0	0	
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FIAT Fullback	2	2	0	0	0	
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FORD MOTOR COMPANY	2 030	1822	117	52	39	10 200
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FORD Ranger	1 972	1765	117	52	38	10 200
FORD Tourneo Custom	38	37	0	0	1	
FORD Transit	20	20	0	0	0	

HAVAL MOTORS SA	585	527	0	58	0	7
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GWM P-Series	365	365	0	0	0	4
GWM Steed	220	162	0	58	0	3

HYUNDAI AUTOMOTIVE SOUTH AFRICA	286	285	0	0	1	
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HYUNDAI Atos Cargo	7	7	0	0	0	
HYUNDAI Grand i10	2	2	0	0	0	
HYUNDAI H1	16	15	0	0	1	
HYUNDAI H100 Bakkie	261	261	0	0	0	

ISUZU MOTORS SOUTH AFRICA	1 540	1304	167	69	0	437
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ISUZU D-MAX	1 540	1304	167	69	0	437
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IVECO		0	0	0	0	
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JMC	3	3	0	0	0	
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CHANGAN Minivan	2	2	0	0	0	
JMC Vigus	1	1	0	0	0	

KIA SOUTH AFRICA	109	109	0	0	0	
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KIA K2700	109	109	0	0	0	
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MAHINDRA	400	394	6	0	0	
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MAHINDRA Bolero	79	79	0	0	0	
MAHINDRA KUV	3	3	0	0	0	
MAHINDRA Scorpio Pik-Up	318	312	6	0	0	

MAZDA SOUTHERN AFRICA	16	16	0	0	0	
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MAZDA BT-50	16	16	0	0	0	
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MERCEDES-BENZ SA *	50	50	0	0	0	
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MERCEDES	50	50	0	0	0	
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MITSUBISHI MOTORS SA	48	48	0	0	0	37
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MITSUBISHI Triton	48	48	0	0	0	37
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NISSAN	1 148	1017	66	65	0	298
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NISSAN Hardbody	80	71	9	0	0	268
NISSAN NP200	914	831	18	65	0	16
NISSAN NP300	126	95	31	0	0	14
NISSAN NV350	8	0	8	0	0	
NISSAN NV350 Taxi	20	20	0	0	0	

PCSA	11	11	0	0	0	
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OPEL Combo	6	6	0	0	0	
PEUGEOT Partner	5	5	0	0	0	

RENAULT		0	0	0	0	
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SUZUKI AUTO	81	81	0	0	0	
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SUZUKI Super Carry	81	81	0	0	0	
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TOYOTA	5 336	4962	99	165	110	5 030
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TOYOTA Avanza	14	14	0	0	0	0
TOYOTA Dyna	33	33	0	0	0	0
TOYOTA Hi-Ace	1 331	1329	0	0	2	2
TOYOTA Hi-Ace Bus	15	13	1	1	0	0
TOYOTA Hilux	3 700	3352	87	164	97	5 030
TOYOTA Landcruiser PU	169	158	0	0	11	11
TOYOTA Quantum	74	63	11	0	0	0

VOLKSWAGEN GROUP SA	285	277	1	0	7	
VW Amarok	150	148	1	0	1	
VW Caddy	68	68	0	0	0	
VW Transporter Cr-Bus	30	24	0	0	6	
VW Transporter PU	18	18	0	0	0	
VW Transporter P-Van	19	19	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	33	33	0	0	0	5
FUSO	33	33	0	0	0	5
FAW TRUCKS	8	8	0	0	0	
FAW 3.5 Ton	8	8	0	0	0	
FCA SOUTH AFRICA	0	0	0	0	0	
FORD MOTOR COMPANY	6	6	0	0	0	
FORD Transit	6	6	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	43	41	0	0	2	
HYUNDAI EX-8	43	41	0	0	2	
ISUZU MOTORS SOUTH AFRICA	115	115	0	0	0	4
ISUZU N-Series	115	115	0	0	0	4
IVECO	16	16	0	0	0	
IVECO Daily	16	16	0	0	0	
JMC	0	0	0	0	0	
MERCEDES-BENZ SA *	92	92	0	0	0	5
MERCEDES	92	92	0	0	0	5
PCSA	0	0	0	0	0	
POWERSTAR	0	0	0	0	0	
TATA	32	32	0	0	0	
TATA LPT	32	32	0	0	0	
TOYOTA	141	112	25	2	2	
HINO 300 Series	98	97	0	0	1	
TOYOTA Quantum	43	15	25	2	1	
VECV SOUTH AFRICA	0	0	0	0	0	
VOLKSWAGEN GROUP SA	73	37	35	0	1	
VW Crafter	73	37	35	0	1	

* Sales are estimates ** Reported aggregate sales numbers only

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	45	45	0	0	0	
MERCEDES/FUSO	45	45	0	0	0	
FAW TRUCKS	91	91	0	0	0	
FAW CA 15	55	55	0	0	0	
FAW CA 8	36	36	0	0	0	
ISUZU MOTORS SOUTH AFRICA	115	115	0	0	0	
ISUZU F-Series	113	113	0	0	0	
ISUZU FX-Series	2	2	0	0	0	
IVECO	0	0	0	0	0	
MAN	0	0	0	0	0	
POWERSTAR	15	15	0	0	0	
POWERSTAR FT Series	15	15	0	0	0	
TATA	53	38	15	0	0	
TATA LPK	2	2	0	0	0	
TATA LPT	50	35	15	0	0	
TATA Ultra	1	1	0	0	0	
TOYOTA	63	63	0	0	0	1
HINO 500 Series	63	63	0	0	0	1
UD TRUCKS SOUTHERN AFRICA	84	84	0	0	0	
UD TRUCKS Croner	61	61	0	0	0	
UD TRUCKS Kuzer	23	23	0	0	0	
VECV SOUTH AFRICA	13	13	0	0	0	
EICHER Pro 6016	13	13	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	19	19	0	0	0	
DAF CF	13	13	0	0	0	
DAF XF	6	6	0	0	0	
DAIMLER TRUCKS AND BUSES SA *	267	267	0	0	0	
MERCEDES	267	267	0	0	0	
FAW TRUCKS	57	57	0	0	0	
FAW 28	3	3	0	0	0	
FAW CA 28	33	33	0	0	0	
FAW CA 33	18	18	0	0	0	
FAW CA 35	3	3	0	0	0	
ISUZU MOTORS SOUTH AFRICA	38	38	0	0	0	
ISUZU F-Series	36	36	0	0	0	
ISUZU FX-Series	2	2	0	0	0	
IVECO	39	39	0	0	0	
IVECO Stralis	34	34	0	0	0	

IVECO Trakker	5	5	0	0	0	
MAN	166	166	0	0	0	1
MAN TGM	18	18	0	0	0	1
MAN TGS	141	141	0	0	0	
MAN TGX	7	7	0	0	0	
POWERSTAR	39	39	0	0	0	
POWERSTAR BeiBen	39	39	0	0	0	
SCANIA	182	181	0	1	0	
SCANIA G-Series	91	90	0	1	0	
SCANIA P-Series	70	70	0	0	0	
SCANIA R-Series	21	21	0	0	0	
TATA	15	14	1	0	0	
DAEWOO Commercials	12	11	1	0	0	
TATA Prima	3	3	0	0	0	
TOYOTA	26	25	0	0	1	1
HINO 500 Series	22	21	0	0	1	1
HINO 700 Series	4	4	0	0	0	
UD TRUCKS SOUTHERN AFRICA	150	150	0	0	0	
UD TRUCKS Croner	24	24	0	0	0	
UD TRUCKS Quester	120	120	0	0	0	
UD TRUCKS Quon	6	6	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	217	217	0	0	0	5
VOLVO FH	175	175	0	0	0	5
VOLVO FM	42	42	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	10	10	0	0	0	
MERCEDES	10	10	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO	1	0	0	0	1	
IVECO Afriway	1	0	0	0	1	
MAN	5	5	0	0	0	
MAN Bus	5	5	0	0	0	
SCANIA	13	13	0	0	0	1
SCANIA Bus	13	13	0	0	0	1
TATA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	3	3	0	0	0	
VOLVO Bus	3	3	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only