

Aug 2021

## Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

### OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT  
LEADER AND PARTNER FOR AND ON BEHALF OF THE  
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



**REIMAGINING THE FUTURE TOGETHER**  
Partnership | Consistency | Trust

**Total Vehicles by Manufacturer**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	10 543	8601	270	1397	275	5 170
VOLKSWAGEN GROUP SA	6 930	5418	162	964	386	5 239
NISSAN	3 332	2676	30	575	51	169
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 749	2504	0	231	14	
SUZUKI AUTO	2 470	1832	0	529	109	5
FORD MOTOR COMPANY	2 201	1890	164	78	69	2 006
RENAULT	2 010	1463	0	523	24	
HAVAL MOTORS SA	1 885	1645	0	238	2	36
KIA SOUTH AFRICA	1 703	1401	0	289	13	
ISUZU MOTORS SOUTH AFRICA	1 599	1331	134	107	27	362
BMW GROUP *	1 020	1020	0	0	0	5 300
MAZDA SOUTHERN AFRICA	728	710	0	0	18	
MERCEDES-BENZ SA **	631	631	0	0	0	1 051
MAHINDRA	501	501	0	0	0	
STELLANTIS	452	426	0	15	11	4
DAIMLER TRUCKS AND BUSES SA **	408	408	0	0	0	13
JAGUAR LAND ROVER	302	290	0	3	9	
MITSUBISHI MOTORS SA	237	223	0	0	14	47
UD TRUCKS SOUTHERN AFRICA	225	225	0	0	0	20
SCANIA	216	203	0	13	0	6
HONDA	206	205	0	0	1	8
VOLVO GROUP SOUTHERN AFRICA	188	188	0	0	0	5
MAN	179	179	0	0	0	
FAW TRUCKS	176	176	0	0	0	
TATA	106	92	14	0	0	
VOLVO CARS	100	94	0	0	6	1
PORSCHE **	67	67	0	0	0	
SUBARU	67	61	0	0	6	
POWERSTAR	62	62	0	0	0	
IVECO	59	25	34	0	0	4
BABCOCK	48	48	0	0	0	
VECV SOUTH AFRICA	19	19	0	0	0	
BENTLEY **	2	2	0	0	0	
LAMBORGHINI SOUTH AFRICA **	2	2	0	0	0	
SCUDERIA SOUTH AFRICA	2	2	0	0	0	
JMC		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>41 425</b>	<b>34620</b>	<b>808</b>	<b>4962</b>	<b>1035</b>	<b>19 446</b>

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021, commercial market split estimates are provided. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa

**Passenger for Aug 2021**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	6 509	5061	108	964	376	5 239
TOYOTA	5 159	4057	58	849	195	224
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 414	2170	0	231	13	
SUZUKI AUTO	2 385	1747	0	529	109	5
RENAULT	2 010	1463	0	523	24	
NISSAN	1 547	1088	23	402	34	
KIA SOUTH AFRICA	1 510	1208	0	289	13	
HAVAL MOTORS SA	1 073	1045	0	26	2	13
BMW GROUP *	1 020	1020	0	0	0	5 300
FORD MOTOR COMPANY	805	725	3	35	42	19
MAZDA SOUTHERN AFRICA	702	684	0	0	18	
MERCEDES-BENZ SA **	458	458	0	0	0	1 051
STELLANTIS	426	400	0	15	11	4
JAGUAR LAND ROVER	302	290	0	3	9	
HONDA	206	205	0	0	1	8
MITSUBISHI MOTORS SA	194	181	0	0	13	11
MAHINDRA	179	179	0	0	0	
VOLVO CARS	100	94	0	0	6	1
PORSCHE **	67	67	0	0	0	
SUBARU	67	61	0	0	6	
ISUZU MOTORS SOUTH AFRICA	18	16	0	0	2	13
BENTLEY **	2	2	0	0	0	
LAMBORGHINI SOUTH AFRICA **	2	2	0	0	0	
SCUDERIA SOUTH AFRICA	2	2	0	0	0	
JMC		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>27 157</b>	<b>22225</b>	<b>192</b>	<b>3866</b>	<b>874</b>	<b>11 888</b>

**Light CV < 3501kg for Aug 2021**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	5 056	4240	197	543	76	4 943
NISSAN	1 785	1588	7	173	17	169
FORD MOTOR COMPANY	1 394	1163	161	43	27	1 987
ISUZU MOTORS SOUTH AFRICA	1 331	1068	133	107	23	347
HAVAL MOTORS SA	812	600	0	212	0	23
VOLKSWAGEN GROUP SA	351	328	13	0	10	
MAHINDRA	322	322	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	298	297	0	0	1	
KIA SOUTH AFRICA	193	193	0	0	0	
SUZUKI AUTO	85	85	0	0	0	
MITSUBISHI MOTORS SA	43	42	0	0	1	36
MERCEDES-BENZ SA **	30	30	0	0	0	
MAZDA SOUTHERN AFRICA	26	26	0	0	0	
STELLANTIS	23	23	0	0	0	
JMC		0	0	0	0	
RENAULT		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>11 749</b>	<b>10005</b>	<b>511</b>	<b>1078</b>	<b>155</b>	<b>7 505</b>

**Medium CV 3501-8500kg for Aug 2021**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	225	201	15	5	4	
MERCEDES-BENZ SA **	143	143	0	0	0	
ISUZU MOTORS SOUTH AFRICA	106	105	1	0	0	
VOLKSWAGEN GROUP SA	70	29	41	0	0	
IVECO	47	13	34	0	0	
DAIMLER TRUCKS AND BUSES SA **	43	43	0	0	0	13
HYUNDAI AUTOMOTIVE SOUTH AFRICA	37	37	0	0	0	
TATA	31	31	0	0	0	
FAW TRUCKS	12	12	0	0	0	
STELLANTIS	3	3	0	0	0	
FORD MOTOR COMPANY	2	2	0	0	0	
JMC		0	0	0	0	
POWERSTAR		0	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>719</b>	<b>619</b>	<b>91</b>	<b>5</b>	<b>4</b>	<b>13</b>

**Heavy CV 8501-16500kg for Aug 2021**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	110	108	0	0	2	1
UD TRUCKS SOUTHERN AFRICA	84	84	0	0	0	15
FAW TRUCKS	71	71	0	0	0	
TOYOTA	68	68	0	0	0	2
TATA	63	49	14	0	0	
DAIMLER TRUCKS AND BUSES SA **	41	41	0	0	0	
VECV SOUTH AFRICA	17	17	0	0	0	
POWERSTAR	17	17	0	0	0	
IVECO	5	5	0	0	0	
MAN		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>476</b>	<b>460</b>	<b>14</b>	<b>0</b>	<b>2</b>	<b>18</b>

**Extra Heavy CV > 16500kg for Aug 2021**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA **	305	305	0	0	0	
SCANIA	201	188	0	13	0	2
VOLVO GROUP SOUTHERN AFRICA	188	188	0	0	0	5
MAN	169	169	0	0	0	
UD TRUCKS SOUTHERN AFRICA	141	141	0	0	0	5
FAW TRUCKS	93	93	0	0	0	
BABCOCK	48	48	0	0	0	
POWERSTAR	45	45	0	0	0	
TOYOTA	35	35	0	0	0	1
ISUZU MOTORS SOUTH AFRICA	34	34	0	0	0	1
TATA	12	12	0	0	0	
IVECO	6	6	0	0	0	4
VECV SOUTH AFRICA	2	2	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>1 279</b>	<b>1266</b>	<b>0</b>	<b>13</b>	<b>0</b>	<b>18</b>

**Bus > 8500kg for Aug 2021**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA **	19	19	0	0	0	
SCANIA	15	15	0	0	0	4
MAN	10	10	0	0	0	
IVECO	1	1	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
TATA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>45</b>	<b>45</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>4</b>

**Make Totals for Aug 2021**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	10 237	8300	270	1397	270	5 167
VOLKSWAGEN	6 331	4858	159	947	367	5 239
NISSAN	2 993	2573	30	359	31	169
HYUNDAI	2 749	2504	0	231	14	
SUZUKI	2 470	1832	0	529	109	5
FORD	2 201	1890	164	78	69	2 006
RENAULT	2 010	1463	0	523	24	
KIA	1 703	1401	0	289	13	
ISUZU	1 599	1331	134	107	27	362
HAVAL	1 073	1045	0	26	2	13
BMW/MINI*	1 020	1020	0	0	0	5 300
MERCEDES**	955	955	0	0	0	1 051
GWM	812	600	0	212	0	23
MAZDA	728	710	0	0	18	
AUDI	599	560	3	17	19	
MAHINDRA	501	501	0	0	0	
DATSUN	339	103	0	216	20	
LAND ROVER	258	252	0	3	3	
HINO	251	248	0	0	3	3
MITSUBISHI	237	223	0	0	14	47
UD TRUCKS	225	225	0	0	0	20
SCANIA	216	203	0	13	0	6
HONDA	206	205	0	0	1	8
VOLVO TRUCKS	188	188	0	0	0	5
MAN	179	179	0	0	0	
FAW	176	176	0	0	0	
PEUGEOT	123	123	0	0	0	
JEEP	114	114	0	0	0	3
OPEL	109	94	0	15	0	
VOLVO	100	94	0	0	6	1
TATA TRUCK & BUS	99	85	14	0	0	
PORSCHE**	67	67	0	0	0	
SUBARU	67	61	0	0	6	
POWERSTAR	62	62	0	0	0	
IVECO	59	25	34	0	0	4
FIAT	56	56	0	0	0	
LEXUS	55	53	0	0	2	
DAF	48	48	0	0	0	
JAGUAR	44	38	0	0	6	
FUSO**	43	43	0	0	0	13
MERCEDES/FUSO**	41	41	0	0	0	
CITROEN	37	28	0	0	9	
EICHER	19	19	0	0	0	
ALFA ROMEO	12	10	0	0	2	1
DAEWOO	7	7	0	0	0	
BENTLEY**	2	2	0	0	0	
LAMBORGHINI**	2	2	0	0	0	
FERRARI	2	2	0	0	0	
ABARTH	1	1	0	0	0	
VOLVO BUS		0	0	0	0	
CHANGAN		0	0	0	0	
JMC		0	0	0	0	
LANDWIND		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>41 425</b>	<b>34620</b>	<b>808</b>	<b>4962</b>	<b>1035</b>	<b>19 446</b>

**RSA and Export Sales by Market**

	Aug 2021		Var %		Aug 2020		Jul 2021		Aug 2021 YTD		Var %		Aug 2020 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	27 157	11 888	40.5%	-24.3%	19 335	15 695	20 689	8 467	193 666	129 129	31.5%	19.3%	147 234	108 234
Light CV < 3501kg	11 749	7 505	3.6%	2.8%	11 342	7 298	10 257	7 745	90 849	87 007	35.7%	78.6%	66 948	48 724
Medium CV 3501-8500kg	719	13	-7.2%	-13.3%	775	15	594	17	4 766	85	13.3%	-3.4%	4 205	88
Heavy CV 8501-16500kg	476	18	1.3%	500.0%	470	3	387	7	3 237	100	34.8%	51.5%	2 401	66
Extra Heavy CV > 16500kg	1 279	18	0.7%	5.9%	1 270	17	1 079	14	9 065	187	33.6%	10.7%	6 786	169
Bus > 8500kg	45	4	-32.8%	300.0%	67	1	57	2	416	13	-4.6%	160.0%	436	5
<b>INDUSTRY TOTAL</b>	<b>41 425</b>	<b>19 446</b>	<b>24.6%</b>	<b>-15.6%</b>	<b>33 259</b>	<b>23 029</b>	<b>33 063</b>	<b>16 252</b>	<b>301 999</b>	<b>216 521</b>	<b>32.4%</b>	<b>37.7%</b>	<b>228 010</b>	<b>157 286</b>

**Dealer and Government Sales by Market**

	Aug 2021		Var %		Aug 2020		Jul 2021		Aug 2021 YTD		Var %		Aug 2020 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	22 225	192	25.0%	-54.0%	17 777	417	16 879	332	158 076	2 650	28.7%	-22.2%	122 859	3 406
Light CV < 3501kg	10 005	511	-1.0%	-40.4%	10 109	858	9 242	274	81 385	4 562	38.7%	-20.5%	58 671	5 735
Medium CV 3501-8500kg	619	91	-1.4%	-34.1%	628	138	444	120	3 737	899	12.9%	11.0%	3 311	810
Heavy CV 8501-16500kg	460	14	2.7%	-33.3%	448	21	366	18	3 082	143	33.9%	57.1%	2 302	91
Extra Heavy CV > 16500kg	1 266		4.2%	-100.0%	1 215	15	1 055	8	8 883	88	34.4%	66.0%	6 608	53
Bus > 8500kg	45		-18.2%	-100.0%	55	2	55	2	363	4	-7.2%	-60.0%	391	10
<b>INDUSTRY TOTAL</b>	<b>34 620</b>	<b>808</b>	<b>14.5%</b>	<b>-44.3%</b>	<b>30 232</b>	<b>1 451</b>	<b>28 041</b>	<b>754</b>	<b>255 526</b>	<b>8 346</b>	<b>31.6%</b>	<b>-17.4%</b>	<b>194 142</b>	<b>10 105</b>

## Rental and Single Sales by Market

	Aug 2021		Var %		Aug 2020		Jul 2021		Aug 2021 YTD		Var %		Aug 2020 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	3 866	874	4614.6 %	-17.5%	82	1 059	2 511	967	25 239	7 701	95.3%	-4.3%	12 926	8 043
Light CV < 3501kg	1 078	155	418.3%	-7.2%	208	167	438	303	3 400	1 502	194.6%	8.2%	1 154	1 388
Medium CV 3501-8500kg	5	4	400.0%	-50.0%	1	8	6	24	72	58	33.3%	93.3%	54	30
Heavy CV 8501-16500kg		2	0.0%	100.0%		1	2	1	2	10	0.0%	25.0%		8
Extra Heavy CV > 16500kg	13		-65.8%	-100.0%	38	2	13	3	71	23	-27.6%	-14.8%	98	27
Bus > 8500kg			0.0%	-100.0%		10			2	47	100.0%	38.2%	1	34
<b>INDUSTRY TOTAL</b>	<b>4 962</b>	<b>1 035</b>	<b>1408.2 %</b>	<b>-17.0%</b>	<b>329</b>	<b>1 247</b>	<b>2 970</b>	<b>1 298</b>	<b>28 786</b>	<b>9 341</b>	<b>102.2%</b>	<b>-4.3%</b>	<b>14 233</b>	<b>9 530</b>

Passenger	RSA	Dealer	Gov	Rental	Single	Export
<b>BENTLEY **</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	
BENTLEY	2	2	0	0	0	
<b>BMW GROUP *</b>	<b>1 020</b>	<b>1020</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5 300</b>
BMW/MINI	1 020	1020	0	0	0	5 300
<b>FORD MOTOR COMPANY</b>	<b>805</b>	<b>725</b>	<b>3</b>	<b>35</b>	<b>42</b>	<b>19</b>
FORD EcoSport	330	268	0	35	27	
FORD Everest	97	92	3	0	2	19
FORD Fiesta	33	20	0	0	13	
FORD Figo	343	343	0	0	0	
FORD Mustang	2	2	0	0	0	
<b>HAVAL MOTORS SA</b>	<b>1 073</b>	<b>1045</b>	<b>0</b>	<b>26</b>	<b>2</b>	<b>13</b>
HAVAL H1	36	36	0	0	0	1
HAVAL H2	80	80	0	0	0	3
HAVAL H6	314	312	0	0	2	
HAVAL H6 C	19	19	0	0	0	1
HAVAL H9	7	7	0	0	0	1
HAVAL Jolion	617	591	0	26	0	7
<b>HONDA</b>	<b>206</b>	<b>205</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>8</b>
HONDA Amaze	35	35	0	0	0	
HONDA Ballade	6	5	0	0	1	
HONDA BR-V	21	21	0	0	0	
HONDA Civic	11	11	0	0	0	
HONDA CR-V	7	7	0	0	0	
HONDA Fit	22	22	0	0	0	8
HONDA HR-V	22	22	0	0	0	
HONDA Jazz	6	6	0	0	0	
HONDA WR-V	76	76	0	0	0	
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>2 414</b>	<b>2170</b>	<b>0</b>	<b>231</b>	<b>13</b>	
HYUNDAI Accent	37	0	0	37	0	
HYUNDAI Atos	408	407	0	0	1	
HYUNDAI Creta	260	258	0	0	2	
HYUNDAI Grand i10	486	457	0	29	0	
HYUNDAI H1	70	52	0	18	0	
HYUNDAI i20	392	304	0	87	1	
HYUNDAI i30	1	1	0	0	0	
HYUNDAI Kona	57	55	0	0	2	
HYUNDAI Palisade	37	31	0	0	6	
HYUNDAI Santa Fe	73	72	0	0	1	
HYUNDAI Tucson	92	92	0	0	0	
HYUNDAI Venue	501	441	0	60	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>18</b>	<b>16</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>13</b>
ISUZU MU-X	18	16	0	0	2	13
<b>JAGUAR LAND ROVER</b>	<b>302</b>	<b>290</b>	<b>0</b>	<b>3</b>	<b>9</b>	
JAGUAR E-PACE	20	17	0	0	3	
JAGUAR F-PACE	19	16	0	0	3	
JAGUAR F-Type	4	4	0	0	0	
JAGUAR I-PACE	1	1	0	0	0	
L-R Defender	117	115	0	1	1	
L-R Discovery	15	14	0	0	1	
L-R Discovery Sport	20	20	0	0	0	
L-R Range Rover	4	4	0	0	0	
L-R Range Rover Evoque	27	27	0	0	0	
L-R Range Rover Sport	45	43	0	2	0	
L-R Range Rover Velar	30	29	0	0	1	
<b>JMC</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>KIA SOUTH AFRICA</b>	<b>1 510</b>	<b>1208</b>	<b>0</b>	<b>289</b>	<b>13</b>	
KIA Grand Sedona	10	10	0	0	0	
KIA Pegas	126	125	0	0	1	
KIA Picanto	447	308	0	139	0	
KIA Rio	406	254	0	150	2	
KIA Seltos	172	172	0	0	0	
KIA Sonet	271	267	0	0	4	
KIA Sorento	13	9	0	0	4	
KIA Sportage	65	63	0	0	2	
<b>LAMBORGHINI SOUTH AFRICA **</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	
LAMBORGHINI	2	2	0	0	0	
<b>MAHINDRA</b>	<b>179</b>	<b>179</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MAHINDRA KUV	119	119	0	0	0	
MAHINDRA Scorpio	33	33	0	0	0	
MAHINDRA XUV300	1	1	0	0	0	
MAHINDRA XUV500	26	26	0	0	0	
<b>MAZDA SOUTHERN AFRICA</b>	<b>702</b>	<b>684</b>	<b>0</b>	<b>0</b>	<b>18</b>	
MAZDA 2	110	106	0	0	4	
MAZDA 3	67	64	0	0	3	



TOYOTA Urban Cruiser	876	784	1	68	23	
TOYOTA Yaris	41	37	0	0	4	
<b>VOLKSWAGEN GROUP SA</b>	<b>6 509</b>	<b>5061</b>	<b>108</b>	<b>964</b>	<b>376</b>	<b>5 239</b>
AUDI A1	79	73	0	0	6	
AUDI A3 Sedan	26	23	0	0	3	
AUDI A3 Sportback	51	47	0	0	4	
AUDI A4	29	26	3	0	0	
AUDI A4 Avant	4	4	0	0	0	
AUDI A5 Coupe/Cabriolet	4	4	0	0	0	
AUDI A5 Sportback	30	30	0	0	0	
AUDI A6	2	2	0	0	0	
AUDI A6 Avant	2	2	0	0	0	
AUDI A7 Sportback	2	2	0	0	0	
AUDI Q2	118	99	0	17	2	
AUDI Q3	124	124	0	0	0	
AUDI Q3 Sportback	80	79	0	0	1	
AUDI Q5	3	0	0	0	3	
AUDI Q7	19	19	0	0	0	
AUDI Q8	13	13	0	0	0	
AUDI R8	2	2	0	0	0	
AUDI TT	11	11	0	0	0	
VW Caddy	18	18	0	0	0	
VW Caravelle	34	34	0	0	0	
VW Golf 8	44	0	0	0	44	
VW Kombi	107	57	8	41	1	
VW Polo	2 090	1356	0	581	153	5 239
VW Polo Sedan	473	326	89	42	16	
VW Polo Vivo	1 724	1445	8	163	108	
VW T-Cross	530	495	0	25	10	
VW Tiguan	548	478	0	56	14	
VW Touareg	20	18	0	0	2	
VW T-Roc	322	274	0	39	9	
<b>VOLVO CARS</b>	<b>100</b>	<b>94</b>	<b>0</b>	<b>0</b>	<b>6</b>	<b>1</b>
VOLVO V90 CC	1	1	0	0	0	
VOLVO XC40	29	28	0	0	1	
VOLVO XC60	51	49	0	0	2	1
VOLVO XC90	19	16	0	0	3	

\* Sales are estimates \*\* Reported aggregate sales numbers only

Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
<b>FORD MOTOR COMPANY</b>	<b>1 394</b>	<b>1163</b>	<b>161</b>	<b>43</b>	<b>27</b>	<b>1 987</b>
FORD Ranger	1 317	1087	160	43	27	1 987
FORD Tourneo Custom	43	43	0	0	0	
FORD Transit	34	33	1	0	0	
<b>HAVAL MOTORS SA</b>	<b>812</b>	<b>600</b>	<b>0</b>	<b>212</b>	<b>0</b>	<b>23</b>
GWM P-Series	433	431	0	2	0	12
GWM Steed	379	169	0	210	0	11
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>298</b>	<b>297</b>	<b>0</b>	<b>0</b>	<b>1</b>	
HYUNDAI Atos Cargo	2	2	0	0	0	
HYUNDAI Grand i10	60	60	0	0	0	
HYUNDAI H1	40	40	0	0	0	
HYUNDAI H100 Bakkie	196	195	0	0	1	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>1 331</b>	<b>1068</b>	<b>133</b>	<b>107</b>	<b>23</b>	<b>347</b>
ISUZU D-MAX	1 331	1068	133	107	23	347
<b>JMC</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>KIA SOUTH AFRICA</b>	<b>193</b>	<b>193</b>	<b>0</b>	<b>0</b>	<b>0</b>	
KIA K2500	30	30	0	0	0	
KIA K2700	162	162	0	0	0	
KIA Picanto	1	1	0	0	0	
<b>MAHINDRA</b>	<b>322</b>	<b>322</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MAHINDRA KUV	7	7	0	0	0	
MAHINDRA Scorpio Pik-Up	315	315	0	0	0	
<b>MAZDA SOUTHERN AFRICA</b>	<b>26</b>	<b>26</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MAZDA BT-50	26	26	0	0	0	
<b>MERCEDES-BENZ SA **</b>	<b>30</b>	<b>30</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MERCEDES	30	30	0	0	0	
<b>MITSUBISHI MOTORS SA</b>	<b>43</b>	<b>42</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>36</b>
MITSUBISHI Triton	43	42	0	0	1	36
<b>NISSAN</b>	<b>1 785</b>	<b>1588</b>	<b>7</b>	<b>173</b>	<b>17</b>	<b>169</b>
NISSAN Hardbody	24	24	0	0	0	162
NISSAN Navara	505	486	0	8	11	
NISSAN NP200	1 167	1015	7	144	1	3
NISSAN NP300	79	53	0	21	5	4
NISSAN NV350	10	10	0	0	0	
<b>RENAULT</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>STELLANTIS</b>	<b>23</b>	<b>23</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FIAT Fiorino	5	5	0	0	0	
OPEL Combo	15	15	0	0	0	
PEUGEOT Partner	3	3	0	0	0	
<b>SUZUKI AUTO</b>	<b>85</b>	<b>85</b>	<b>0</b>	<b>0</b>	<b>0</b>	
SUZUKI Super Carry	85	85	0	0	0	
<b>TOYOTA</b>	<b>5 056</b>	<b>4240</b>	<b>197</b>	<b>543</b>	<b>76</b>	<b>4 943</b>
TOYOTA Avanza	6	4	0	0	2	
TOYOTA Dyna	34	34	0	0	0	
TOYOTA Hi-Ace	1 298	1298	0	0	0	
TOYOTA Hi-Ace Bus	63	57	5	0	1	
TOYOTA Hilux	3 335	2544	180	539	72	4 943
TOYOTA Landcruiser PU	284	272	12	0	0	
TOYOTA Quantum	36	31	0	4	1	
<b>VOLKSWAGEN GROUP SA</b>	<b>351</b>	<b>328</b>	<b>13</b>	<b>0</b>	<b>10</b>	

VW Amarok	240	236	0	0	4
VW Caddy	34	34	0	0	0
VW Transporter Cr-Bus	35	20	10	0	5
VW Transporter PU	18	17	0	0	1
VW Transporter P-Van	24	21	3	0	0

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Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
<b>DAIMLER TRUCKS AND BUSES SA **</b>	<b>43</b>	<b>43</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>13</b>
FUSO	43	43	0	0	0	13
<b>FAW TRUCKS</b>	<b>12</b>	<b>12</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FAW 3.5 Ton	12	12	0	0	0	0
<b>FORD MOTOR COMPANY</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FORD Transit	2	2	0	0	0	0
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>37</b>	<b>37</b>	<b>0</b>	<b>0</b>	<b>0</b>	
HYUNDAI EX-8	37	37	0	0	0	0
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>106</b>	<b>105</b>	<b>1</b>	<b>0</b>	<b>0</b>	
ISUZU N-Series	106	105	1	0	0	0
<b>IVECO</b>	<b>47</b>	<b>13</b>	<b>34</b>	<b>0</b>	<b>0</b>	<b>0</b>
IVECO Daily	47	13	34	0	0	0
<b>JMC</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>MERCEDES-BENZ SA **</b>	<b>143</b>	<b>143</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MERCEDES	143	143	0	0	0	0
<b>POWERSTAR</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>STELLANTIS</b>	<b>3</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
PEUGEOT Boxer	3	3	0	0	0	0
<b>TATA</b>	<b>31</b>	<b>31</b>	<b>0</b>	<b>0</b>	<b>0</b>	
TATA Bus	2	2	0	0	0	0
TATA LPT	29	29	0	0	0	0
<b>TOYOTA</b>	<b>225</b>	<b>201</b>	<b>15</b>	<b>5</b>	<b>4</b>	
HINO 300 Series	148	145	0	0	3	3
TOYOTA Coaster	41	41	0	0	0	0
TOYOTA Quantum	36	15	15	5	1	1
<b>VECV SOUTH AFRICA</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>VOLKSWAGEN GROUP SA</b>	<b>70</b>	<b>29</b>	<b>41</b>	<b>0</b>	<b>0</b>	
VW Crafter	70	29	41	0	0	0

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Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
<b>DAIMLER TRUCKS AND BUSES SA **</b>	<b>41</b>	<b>41</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MERCEDES/FUSO	41	41	0	0	0	0
<b>FAW TRUCKS</b>	<b>71</b>	<b>71</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FAW CA 15	45	45	0	0	0	0
FAW CA 8	26	26	0	0	0	0
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>110</b>	<b>108</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>1</b>
ISUZU F-Series	100	98	0	0	2	1
ISUZU FX-Series	10	10	0	0	0	0
<b>IVECO</b>	<b>5</b>	<b>5</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
IVECO Eurocargo	5	5	0	0	0	0
<b>MAN</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>POWERSTAR</b>	<b>17</b>	<b>17</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
POWERSTAR BeiBen	1	1	0	0	0	0
POWERSTAR FT Series	16	16	0	0	0	0
<b>TATA</b>	<b>63</b>	<b>49</b>	<b>14</b>	<b>0</b>	<b>0</b>	
TATA LPK	3	3	0	0	0	0
TATA LPT	60	46	14	0	0	0
<b>TOYOTA</b>	<b>68</b>	<b>68</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>
HINO 500 Series	68	68	0	0	0	2
<b>UD TRUCKS SOUTHERN AFRICA</b>	<b>84</b>	<b>84</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>15</b>
UD TRUCKS Croner	44	44	0	0	0	4
UD TRUCKS Kuzer	40	40	0	0	0	11
<b>VECV SOUTH AFRICA</b>	<b>17</b>	<b>17</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
EICHER Pro 6016	17	17	0	0	0	0

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Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
<b>BABCOCK</b>	<b>48</b>	<b>48</b>	<b>0</b>	<b>0</b>	<b>0</b>	
DAF CF	7	7	0	0	0	0
DAF XF	41	41	0	0	0	0
<b>DAIMLER TRUCKS AND BUSES SA **</b>	<b>305</b>	<b>305</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MERCEDES	305	305	0	0	0	0
<b>FAW TRUCKS</b>	<b>93</b>	<b>93</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FAW 28	27	27	0	0	0	0
FAW CA 28	29	29	0	0	0	0
FAW CA 33	34	34	0	0	0	0
FAW CA 35	3	3	0	0	0	0
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>34</b>	<b>34</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>
ISUZU F-Series	34	34	0	0	0	1
<b>IVECO</b>	<b>6</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>4</b>
IVECO Stralis	4	4	0	0	0	0
IVECO Trakker	2	2	0	0	0	4
<b>MAN</b>	<b>169</b>	<b>169</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
MAN TGM	34	34	0	0	0	0
MAN TGS	132	132	0	0	0	0
MAN TGX	3	3	0	0	0	0

<b>POWERSTAR</b>	<b>45</b>	<b>45</b>	<b>0</b>	<b>0</b>	<b>0</b>	
POWERSTAR BeiBen	45	45	0	0	0	
<b>SCANIA</b>	<b>201</b>	<b>188</b>	<b>0</b>	<b>13</b>	<b>0</b>	<b>2</b>
SCANIA G-Series	135	122	0	13	0	2
SCANIA P-Series	13	13	0	0	0	
SCANIA R-Series	53	53	0	0	0	
<b>TATA</b>	<b>12</b>	<b>12</b>	<b>0</b>	<b>0</b>	<b>0</b>	
DAEWOO Commercials	7	7	0	0	0	
TATA Prima	5	5	0	0	0	
<b>TOYOTA</b>	<b>35</b>	<b>35</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>
HINO 500 Series	21	21	0	0	0	
HINO 700 Series	14	14	0	0	0	1
<b>UD TRUCKS SOUTHERN AFRICA</b>	<b>141</b>	<b>141</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5</b>
UD TRUCKS Croner	27	27	0	0	0	2
UD TRUCKS Quester	99	99	0	0	0	3
UD TRUCKS Quon	15	15	0	0	0	
<b>VECV SOUTH AFRICA</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	
EICHER Pro 6025	2	2	0	0	0	
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>188</b>	<b>188</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5</b>
VOLVO FH	152	152	0	0	0	5
VOLVO FM	36	36	0	0	0	

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<b>Bus &gt; 8500kg</b>	<b>RSA</b>	<b>Dealer</b>	<b>Gov</b>	<b>Rental</b>	<b>Single</b>	<b>Export</b>
<b>DAIMLER TRUCKS AND BUSES SA **</b>	<b>19</b>	<b>19</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MERCEDES	19	19	0	0	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>IVECO</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	
IVECO Afriway	1	1	0	0	0	
<b>MAN</b>	<b>10</b>	<b>10</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MAN Bus	10	10	0	0	0	
<b>SCANIA</b>	<b>15</b>	<b>15</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>4</b>
SCANIA Bus	15	15	0	0	0	4
<b>TATA</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>VOLVO GROUP SOUTHERN AFRICA</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

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