

Jan 2022

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	12 480	9517	387	2276	300	5 516
VOLKSWAGEN GROUP SA	5 393	4391	239	702	61	4 174
SUZUKI AUTO	3 232	2551	81	591	9	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 668	2433	0	235	0	
HAVAL MOTORS SA	2 442	2218	0	223	1	26
RENAULT	2 247	1848	0	399	0	
NISSAN	2 172	1749	69	338	16	661
FORD MOTOR COMPANY	1 639	1561	20	0	58	2 391
KIA SOUTH AFRICA	1 507	1373	0	115	19	
ISUZU MOTORS SOUTH AFRICA	1 433	1305	95	14	19	283
MAHINDRA	1 010	981	29	0	0	
BMW GROUP *	954	954	0	0	0	4 000
MERCEDES-BENZ SA **	716	716	0	0	0	1 933
MAZDA SOUTHERN AFRICA	544	534	0	0	10	
STELLANTIS	462	429	0	23	10	8
DAIMLER TRUCKS AND BUSES SA *	316	316	0	0	0	5
MITSUBISHI MOTORS SA	301	258	0	30	13	16
JAGUAR LAND ROVER	273	267	1	3	2	
HONDA	272	222	0	50	0	54
PORSCHE **	204	204	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	190	190	0	0	0	2
FAW TRUCKS	143	143	0	0	0	
UD TRUCKS SOUTHERN AFRICA	136	136	0	0	0	11
SCANIA	128	128	0	0	0	7
IVECO	92	20	72	0	0	2
SUBARU	85	82	0	0	3	
MAN	81	81	0	0	0	
TATA	80	76	4	0	0	
VOLVO CARS	68	66	0	0	2	
POWERSTAR	55	55	0	0	0	
BABCOCK	31	31	0	0	0	
VECV SOUTH AFRICA	12	12	0	0	0	
SCUDERIA SOUTH AFRICA	9	9	0	0	0	
LAMBORGHINI SOUTH AFRICA **	4	4	0	0	0	
BENTLEY **	3	3	0	0	0	
INDUSTRY TOTAL	41 382	34863	997	4999	523	19 089

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021, commercial market split estimates are provided. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa

Passenger for Jan 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	7 946	5609	72	2092	173	179
VOLKSWAGEN GROUP SA	5 118	4152	205	702	59	4 174
SUZUKI AUTO	3 131	2450	81	591	9	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 420	2185	0	235	0	
RENAULT	2 247	1848	0	399	0	
HAVAL MOTORS SA	1 442	1420	0	21	1	18
KIA SOUTH AFRICA	1 329	1195	0	115	19	
NISSAN	1 273	870	49	338	16	
FORD MOTOR COMPANY	995	949	0	0	46	27
BMW GROUP *	954	954	0	0	0	4 000
MERCEDES-BENZ SA **	693	693	0	0	0	1 933
MAZDA SOUTHERN AFRICA	524	514	0	0	10	
STELLANTIS	383	350	0	23	10	8
MITSUBISHI MOTORS SA	276	233	0	30	13	1
JAGUAR LAND ROVER	273	267	1	3	2	
HONDA	272	222	0	50	0	54
MAHINDRA	267	267	0	0	0	
PORSCHE **	204	204	0	0	0	
ISUZU MOTORS SOUTH AFRICA	121	103	0	0	18	10
SUBARU	85	82	0	0	3	
VOLVO CARS	68	66	0	0	2	
SCUDERIA SOUTH AFRICA	9	9	0	0	0	
LAMBORGHINI SOUTH AFRICA **	4	4	0	0	0	
BENTLEY **	3	3	0	0	0	
INDUSTRY TOTAL	30 037	24649	408	4599	381	10 404

Light CV < 3501kg for Jan 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	4 366	3756	305	178	127	5 332
ISUZU MOTORS SOUTH AFRICA	1 141	1047	79	14	1	272
HAVAL MOTORS SA	1 000	798	0	202	0	8
NISSAN	899	879	20	0	0	661
MAHINDRA	743	714	29	0	0	
FORD MOTOR COMPANY	644	612	20	0	12	2 364
VOLKSWAGEN GROUP SA	228	223	3	0	2	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	210	210	0	0	0	
KIA SOUTH AFRICA	178	178	0	0	0	
SUZUKI AUTO	101	101	0	0	0	
STELLANTIS	72	72	0	0	0	
MITSUBISHI MOTORS SA	25	25	0	0	0	15
MAZDA SOUTHERN AFRICA	20	20	0	0	0	
MERCEDES-BENZ SA **	2	2	0	0	0	
RENAULT		0	0	0	0	
INDUSTRY TOTAL	9 629	8637	456	394	142	8 652

Medium CV 3501-8500kg for Jan 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	107	91	10	6	0	2
ISUZU MOTORS SOUTH AFRICA	99	89	10	0	0	
IVECO	78	6	72	0	0	
VOLKSWAGEN GROUP SA	47	16	31	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	38	38	0	0	0	
DAIMLER TRUCKS AND BUSES SA *	34	34	0	0	0	5
TATA	30	29	1	0	0	
MERCEDES-BENZ SA **	21	21	0	0	0	
STELLANTIS	7	7	0	0	0	
FAW TRUCKS	4	4	0	0	0	
FORD MOTOR COMPANY		0	0	0	0	
POWERSTAR		0	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	465	335	124	6	0	7

Heavy CV 8501-16500kg for Jan 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	92	92	0	0	0	
ISUZU MOTORS SOUTH AFRICA	54	49	5	0	0	
TOYOTA	48	48	0	0	0	3
TATA	44	41	3	0	0	
DAIMLER TRUCKS AND BUSES SA *	36	36	0	0	0	
UD TRUCKS SOUTHERN AFRICA	33	33	0	0	0	10
POWERSTAR	18	18	0	0	0	
VECV SOUTH AFRICA	4	4	0	0	0	
IVECO		0	0	0	0	
MAN		0	0	0	0	
INDUSTRY TOTAL	329	321	8	0	0	13

Extra Heavy CV > 16500kg for Jan 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	236	236	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	190	190	0	0	0	2
SCANIA	127	127	0	0	0	5
UD TRUCKS SOUTHERN AFRICA	103	103	0	0	0	1
MAN	79	79	0	0	0	
FAW TRUCKS	47	47	0	0	0	
POWERSTAR	37	37	0	0	0	
BABCOCK	31	31	0	0	0	
ISUZU MOTORS SOUTH AFRICA	18	17	1	0	0	1
IVECO	13	13	0	0	0	2
TOYOTA	13	13	0	0	0	
VECV SOUTH AFRICA	8	8	0	0	0	
TATA	5	5	0	0	0	
INDUSTRY TOTAL	907	906	1	0	0	11

Bus > 8500kg for Jan 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	10	10	0	0	0	
MAN	2	2	0	0	0	
IVECO	1	1	0	0	0	
SCANIA	1	1	0	0	0	2
TATA	1	1	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	
INDUSTRY TOTAL	15	15	0	0	0	2

Make Totals for Jan 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	12 293	9334	386	2276	297	5 511
VOLKSWAGEN	4 904	3907	239	699	59	4 174
SUZUKI	3 232	2551	81	591	9	
HYUNDAI	2 668	2433	0	235	0	
RENAULT	2 247	1848	0	399	0	
NISSAN	2 145	1725	69	338	13	661
FORD	1 639	1561	20	0	58	2 391
KIA	1 507	1373	0	115	19	
HAVAL	1 442	1420	0	21	1	18
ISUZU	1 433	1305	95	14	19	283
MAHINDRA	1 010	981	29	0	0	
GWM	1 000	798	0	202	0	8
MERCEDES**	962	962	0	0	0	1 933
BMW/MINI*	954	954	0	0	0	4 000
MAZDA	544	534	0	0	10	
AUDI	489	484	0	3	2	
MITSUBISHI	301	258	0	30	13	16
HONDA	272	222	0	50	0	54
PEUGEOT	244	212	0	23	9	
LAND ROVER	237	234	0	3	0	
PORSCHE**	204	204	0	0	0	
VOLVO TRUCKS	190	190	0	0	0	2
FAW	143	143	0	0	0	
UD TRUCKS	136	136	0	0	0	11
HINO	134	134	0	0	0	5
SCANIA	128	128	0	0	0	7
IVECO	92	20	72	0	0	2
SUBARU	85	82	0	0	3	
MAN	81	81	0	0	0	
FIAT	78	78	0	0	0	
TATA TRUCK & BUS	78	74	4	0	0	
VOLVO	68	66	0	0	2	
POWERSTAR	55	55	0	0	0	
LEXUS	53	49	1	0	3	
JEEP	52	52	0	0	0	8
OPEL	44	44	0	0	0	
MERCEDES/FUSO*	36	36	0	0	0	
JAGUAR	36	33	1	0	2	
FUSO*	34	34	0	0	0	5
DAF	31	31	0	0	0	
DATSUN	27	24	0	0	3	
CITROEN	22	21	0	0	1	
ALFA ROMEO	15	15	0	0	0	
EICHER	12	12	0	0	0	
FERRARI	9	9	0	0	0	
ABARTH	7	7	0	0	0	
LAMBORGHINI**	4	4	0	0	0	
BENTLEY**	3	3	0	0	0	
DAEWOO	2	2	0	0	0	
VOLVO BUS		0	0	0	0	
INDUSTRY TOTAL	41 382	34863	997	4999	523	19 089

RSA and Export Sales by Market

	Jan 2022		Var %		Jan 2021		Dec 2021		Jan 2022 YTD		Var %		Jan 2021 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	30 037	10 404	26.6%	-32.0%	23 732	15 294	24 953	9 754	30 037	10 404	26.6%	-32.0%	23 732	15 294
Light CV < 3501kg	9 629	8 652	3.8%	51.1%	9 280	5 727	8 989	11 360	9 629	8 652	3.8%	51.1%	9 280	5 727
Medium CV 3501-8500kg	465	7	-4.3%	16.7%	486	6	632	9	465	7	-4.3%	16.7%	486	6
Heavy CV 8501-16500kg	329	13	51.6%	-13.3%	217	15	347	24	329	13	51.6%	-13.3%	217	15
Extra Heavy CV > 16500kg	907	11	6.5%	22.2%	852	9	953	25	907	11	6.5%	22.2%	852	9
Bus > 8500kg	15	2	-79.2%	0.0%	72		70		15	2	-79.2%	0.0%	72	
INDUSTRY TOTAL	41 382	19 089	19.5%	-9.3%	34 639	21 051	35 944	21 172	41 382	19 089	19.5%	-9.3%	34 639	21 051

Dealer and Government Sales by Market

	Jan 2022		Var %		Jan 2021		Dec 2021		Jan 2022 YTD		Var %		Jan 2021 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	24 649	408	33.7%	-7.1%	18 430	439	22 470	367	24 649	408	33.7%	-7.1%	18 430	439
Light CV < 3501kg	8 637	456	3.8%	-30.3%	8 319	654	8 721	190	8 637	456	3.8%	-30.3%	8 319	654
Medium CV 3501-8500kg	335	124	-4.3%	-7.5%	350	134	499	128	335	124	-4.3%	-7.5%	350	134
Heavy CV 8501-16500kg	321	8	50.0%	166.7%	214	3	343	1	321	8	50.0%	166.7%	214	3
Extra Heavy CV > 16500kg	906	1	10.4%	-92.9%	821	14	946	5	906	1	10.4%	-92.9%	821	14
Bus > 8500kg	15		-55.9%	0.0%	34		70		15		-55.9%	0.0%	34	
INDUSTRY TOTAL	34 863	997	23.8%	-19.9%	28 168	1 244	33 049	691	34 863	997	23.8%	-19.9%	28 168	1 244

Rental and Single Sales by Market

	Jan 2022		Var %		Jan 2021		Dec 2021		Jan 2022 YTD		Var %		Jan 2021 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	4 599	381	15.1%	-56.1%	3 996	867	1 795	321	4 599	381	15.1%	-56.1%	3 996	867
Light CV < 3501kg	394	142	228.3%	-24.1%	120	187	1	77	394	142	228.3%	-24.1%	120	187
Medium CV 3501-8500kg	6		500.0%	-100.0%	1	1	3	2	6		500.0%	-100.0%	1	1
Heavy CV 8501-16500kg			0.0%	0.0%				3			0.0%	0.0%		
Extra Heavy CV > 16500kg			-100.0%	-100.0%	13	4		2			-100.0%	-100.0%	13	4
Bus > 8500kg			-100.0%	-100.0%	2	36					-100.0%	-100.0%	2	36
INDUSTRY TOTAL	4 999	523	21.0%	-52.2%	4 132	1 095	1 799	405	4 999	523	21.0%	-56.1%	4 132	1 095

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	3	3	0	0	0	0
BENTLEY	3	3	0	0	0	0
BMW GROUP *	954	954	0	0	0	4 000
BMW/MINI	954	954	0	0	0	4 000
FORD MOTOR COMPANY	995	949	0	0	46	27
FORD EcoSport	691	660	0	0	31	
FORD Everest	184	177	0	0	7	27
FORD Fiesta	15	14	0	0	1	
FORD Figo	81	74	0	0	7	
FORD Mustang	24	24	0	0	0	
HAVAL MOTORS SA	1 442	1420	0	21	1	18
HAVAL H2	1	1	0	0	0	
HAVAL H6	394	374	0	20	0	2
HAVAL H6 C	2	1	0	0	1	
HAVAL H9	7	7	0	0	0	1
HAVAL Jolion	1 038	1037	0	1	0	15
HONDA	272	222	0	50	0	54
HONDA Amaze	104	97	0	7	0	7
HONDA Ballade	29	7	0	22	0	
HONDA BR-V	6	6	0	0	0	
HONDA Civic	4	4	0	0	0	30
HONDA CR-V	15	15	0	0	0	
HONDA Fit	40	40	0	0	0	7
HONDA HR-V	23	23	0	0	0	
HONDA Jazz	1	1	0	0	0	
HONDA WR-V	50	29	0	21	0	10
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 420	2185	0	235	0	0
HYUNDAI Atos	795	600	0	195	0	
HYUNDAI Creta	146	146	0	0	0	
HYUNDAI Grand i10	465	445	0	20	0	
HYUNDAI H1	3	3	0	0	0	
HYUNDAI i20	184	184	0	0	0	
HYUNDAI Kona	124	124	0	0	0	
HYUNDAI Palisade	10	10	0	0	0	
HYUNDAI Santa Fe	24	24	0	0	0	
HYUNDAI Staria	147	147	0	0	0	
HYUNDAI Tucson	58	58	0	0	0	
HYUNDAI Venue	464	444	0	20	0	
ISUZU MOTORS SOUTH AFRICA	121	103	0	0	18	10
ISUZU MU-X	121	103	0	0	18	10
JAGUAR LAND ROVER	273	267	1	3	2	0
JAGUAR E-PACE	15	15	0	0	0	
JAGUAR F-PACE	19	17	1	0	1	
JAGUAR F-Type	1	0	0	0	1	
JAGUAR I-PACE	1	1	0	0	0	
L-R Defender	52	52	0	0	0	
L-R Discovery	28	26	0	2	0	
L-R Discovery Sport	21	21	0	0	0	
L-R Range Rover	7	7	0	0	0	
L-R Range Rover Evoque	53	53	0	0	0	
L-R Range Rover Sport	64	64	0	0	0	
L-R Range Rover Velar	12	11	0	1	0	
KIA SOUTH AFRICA	1 329	1195	0	115	19	0
KIA Carnival	56	49	0	0	7	
KIA Grand Sedona	2	2	0	0	0	
KIA Pegas	144	142	0	0	2	
KIA Picanto	430	380	0	50	0	
KIA Rio	310	293	0	15	2	
KIA Seltos	220	218	0	0	2	
KIA Sonet	12	12	0	0	0	
KIA Sorento	59	53	0	0	6	
KIA Sportage	96	46	0	50	0	
LAMBORGHINI SOUTH AFRICA **	4	4	0	0	0	0
LAMBORGHINI	4	4	0	0	0	0
MAHINDRA	267	267	0	0	0	0
MAHINDRA KUV	184	184	0	0	0	
MAHINDRA Scorpio	69	69	0	0	0	
MAHINDRA XUV300	2	2	0	0	0	
MAHINDRA XUV500	12	12	0	0	0	
MAZDA SOUTHERN AFRICA	524	514	0	0	10	0
MAZDA 2	130	124	0	0	6	
MAZDA 3	48	48	0	0	0	
MAZDA CX-3	73	73	0	0	0	
MAZDA CX-30	51	47	0	0	4	
MAZDA CX-5	222	222	0	0	0	

MERCEDES-BENZ SA **	693	693	0	0	0	1 933
MERCEDES	693	693	0	0	0	1 933
MITSUBISHI MOTORS SA	276	233	0	30	13	1
MITSUBISHI ASX	24	21	0	0	3	
MITSUBISHI Eclipse Cross	104	68	0	30	6	
MITSUBISHI Outlander	4	3	0	0	1	
MITSUBISHI Pajero Sport	65	64	0	0	1	
MITSUBISHI Xpander	79	77	0	0	2	1
NISSAN	1 273	870	49	338	16	
DATSUN GO	27	24	0	0	3	
NISSAN Almera	477	79	47	338	13	
NISSAN Magnite	570	568	2	0	0	
NISSAN Micra 5	24	24	0	0	0	
NISSAN Patrol SW	17	17	0	0	0	
NISSAN Qashqai	5	5	0	0	0	
NISSAN X-Trail	153	153	0	0	0	
PORSCHE **	204	204	0	0	0	
PORSCHE	204	204	0	0	0	
RENAULT	2 247	1848	0	399	0	
RENAULT Duster	173	173	0	0	0	
RENAULT Kiger	395	395	0	0	0	
RENAULT Kiger Turbo	209	209	0	0	0	
RENAULT Koleos	10	10	0	0	0	
RENAULT Kwid	812	513	0	299	0	
RENAULT Triber	648	548	0	100	0	
SCUDERIA SOUTH AFRICA	9	9	0	0	0	
FERRARI F8	6	6	0	0	0	
FERRARI Portofino	1	1	0	0	0	
FERRARI SF90	2	2	0	0	0	
STELLANTIS	383	350	0	23	10	8
ABARTH 595	7	7	0	0	0	
ALFA Giulia	10	10	0	0	0	
ALFA Stelvio	5	5	0	0	0	
CITROEN C3	18	18	0	0	0	
CITROEN C3 Aircross	4	3	0	0	1	
FIAT 500	59	59	0	0	0	
FIAT 500X	6	6	0	0	0	
FIAT Tipo	3	3	0	0	0	
JEEP Grand Cherokee	39	39	0	0	0	8
JEEP Renegade	4	4	0	0	0	
JEEP Wrangler	9	9	0	0	0	
OPEL Combo Life	4	4	0	0	0	
OPEL Corsa	6	6	0	0	0	
OPEL Crossland	14	14	0	0	0	
OPEL Grandland X	1	1	0	0	0	
PEUGEOT 108	14	13	0	0	1	
PEUGEOT 2008	71	71	0	0	0	
PEUGEOT 208	74	51	0	23	0	
PEUGEOT 3008	32	25	0	0	7	
PEUGEOT 5008	3	2	0	0	1	
SUBARU	85	82	0	0	3	
SUBARU Forester	52	49	0	0	3	
SUBARU Outback	3	3	0	0	0	
SUBARU XV	30	30	0	0	0	
SUZUKI AUTO	3 131	2450	81	591	9	
SUZUKI Baleno	110	109	1	0	0	
SUZUKI Ciaz	82	28	2	50	2	
SUZUKI Dzire	282	38	3	241	0	
SUZUKI Ertiga	325	281	2	42	0	
SUZUKI Ignis	88	88	0	0	0	
SUZUKI Jimny	281	280	1	0	0	
SUZUKI S-Presso	332	324	0	2	6	
SUZUKI Swift	1 069	918	0	150	1	
SUZUKI Vitara	4	4	0	0	0	
SUZUKI Vitara Brezza	558	380	72	106	0	
TOYOTA	7 946	5609	72	2092	173	179
LEXUS ES	17	17	0	0	0	
LEXUS IS	3	3	0	0	0	
LEXUS LC	1	1	0	0	0	
LEXUS LS	2	0	0	0	2	
LEXUS LX	6	5	0	0	1	
LEXUS NX	4	4	0	0	0	
LEXUS RC	1	1	0	0	0	
LEXUS RX	12	11	1	0	0	
LEXUS UX	7	7	0	0	0	
TOYOTA Agya	888	255	0	614	19	
TOYOTA Avanza	5	5	0	0	0	
TOYOTA C-HR	126	124	0	0	2	
TOYOTA Corolla	90	88	1	0	1	
TOYOTA Corolla Cross	1 356	1335	9	0	12	100
TOYOTA Corolla HB	60	55	0	0	5	
TOYOTA Corolla Quest	741	319	36	372	14	31
TOYOTA FJ Cruiser	24	17	0	0	7	
TOYOTA Fortuner	707	485	7	176	39	48
TOYOTA GR Yaris	3	3	0	0	0	
TOYOTA Landcruiser 300	249	242	0	2	5	
TOYOTA Landcruiser SW	5	5	0	0	0	
TOYOTA Prado	164	159	0	0	5	
TOYOTA Prius	2	2	0	0	0	
TOYOTA Quantum	4	4	0	0	0	
TOYOTA RAV	173	149	14	0	10	
TOYOTA Rumion	368	334	0	34	0	

TOYOTA Starlet	1 472	1091	1	362	18	
TOYOTA Supra	2	2	0	0	0	
TOYOTA Urban Cruiser	1 454	886	3	532	33	
VOLKSWAGEN GROUP SA	5 118	4152	205	702	59	4 174
AUDI A1	41	40	0	0	1	
AUDI A3 Sedan	38	38	0	0	0	
AUDI A3 Sportback	44	44	0	0	0	
AUDI A4	57	55	0	2	0	
AUDI A4 Avant	3	3	0	0	0	
AUDI A5 Coupe/Cabriolet	12	12	0	0	0	
AUDI A5 Sportback	17	17	0	0	0	
AUDI A6	6	6	0	0	0	
AUDI A6 Avant	2	2	0	0	0	
AUDI A7 Sportback	2	2	0	0	0	
AUDI Q2	27	27	0	0	0	
AUDI Q3	97	97	0	0	0	
AUDI Q3 Sportback	26	26	0	0	0	
AUDI Q5	57	57	0	0	0	
AUDI Q5 Sportback	28	26	0	1	1	
AUDI Q7	3	3	0	0	0	
AUDI Q8	11	11	0	0	0	
AUDI R8	5	5	0	0	0	
AUDI TT	13	13	0	0	0	
VW Caravelle	27	27	0	0	0	
VW Golf 8	100	86	14	0	0	
VW Kombi	61	53	5	0	3	
VW Polo	1 455	940	5	466	44	4 174
VW Polo Sedan	427	289	112	25	1	
VW Polo Vivo	1 373	1100	65	207	1	
VW T-Cross	781	775	3	0	3	
VW Tiguan	150	146	1	1	2	
VW Touareg	8	8	0	0	0	
VW T-Roc	247	244	0	0	3	
VOLVO CARS	68	66	0	0	2	
VOLVO S90	1	1	0	0	0	
VOLVO V90 CC	1	1	0	0	0	
VOLVO XC40	18	18	0	0	0	
VOLVO XC60	41	39	0	0	2	
VOLVO XC90	7	7	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
Light CV < 3501kg						
FORD MOTOR COMPANY	644	612	20	0	12	2 364
FORD Ranger	608	576	20	0	12	2 364
FORD Tourneo Custom	36	36	0	0	0	
HAVAL MOTORS SA	1 000	798	0	202	0	8
GWM P-Series	539	539	0	0	0	7
GWM Steed	461	259	0	202	0	1
HYUNDAI AUTOMOTIVE SOUTH AFRICA	210	210	0	0	0	
HYUNDAI Atos	18	18	0	0	0	
HYUNDAI Grand i10	14	14	0	0	0	
HYUNDAI H100 Bakkie	178	178	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 141	1047	79	14	1	272
ISUZU D-MAX	1 141	1047	79	14	1	272
KIA SOUTH AFRICA	178	178	0	0	0	
KIA K2500	18	18	0	0	0	
KIA K2700	160	160	0	0	0	
MAHINDRA	743	714	29	0	0	
MAHINDRA Bolero	122	122	0	0	0	
MAHINDRA KUV	3	3	0	0	0	
MAHINDRA Scorpio Pik-Up	618	589	29	0	0	
MAZDA SOUTHERN AFRICA	20	20	0	0	0	
MAZDA BT-50	20	20	0	0	0	
MERCEDES-BENZ SA **	2	2	0	0	0	
MERCEDES	2	2	0	0	0	
MITSUBISHI MOTORS SA	25	25	0	0	0	15
MITSUBISHI Triton	25	25	0	0	0	15
NISSAN	899	879	20	0	0	661
NISSAN Hardbody	1	1	0	0	0	426
NISSAN Navara	441	422	19	0	0	144
NISSAN NP200	445	444	1	0	0	61
NISSAN NP300	6	6	0	0	0	30
NISSAN NV350 Taxi	6	6	0	0	0	
RENAULT		0	0	0	0	
STELLANTIS	72	72	0	0	0	
FIAT Doblo Cargo	7	7	0	0	0	
FIAT Fiorino	3	3	0	0	0	
OPEL Combo	19	19	0	0	0	
PEUGEOT Landtrek	41	41	0	0	0	
PEUGEOT Partner	2	2	0	0	0	
SUZUKI AUTO	101	101	0	0	0	
SUZUKI Super Carry	101	101	0	0	0	
TOYOTA	4 366	3756	305	178	127	5 332
HINO 200 Series	27	27	0	0	0	
TOYOTA Dyna	3	3	0	0	0	
TOYOTA Hi-Ace	1 076	1059	17	0	0	
TOYOTA Hi-Ace Bus	42	18	15	8	1	
TOYOTA Hilux	2 803	2279	243	159	122	5 332
TOYOTA Landcruiser PU	303	293	5	1	4	
TOYOTA Quantum	112	77	25	10	0	

VOLKSWAGEN GROUP SA	223	3	0	2
VW Amarok	195	193	0	0
VW Transporter Cr-Bus	12	9	3	0
VW Transporter PU	14	14	0	0
VW Transporter P-Van	7	7	0	0

* Sales are estimates ** Reported aggregate sales numbers only

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	34	34	0	0	0	5
FUSO	34	34	0	0	0	5
FAW TRUCKS	4	4	0	0	0	
FAW 3.5 Ton	4	4	0	0	0	
FORD MOTOR COMPANY	0	0	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	38	38	0	0	0	
HYUNDAI EX-8	38	38	0	0	0	
ISUZU MOTORS SOUTH AFRICA	99	89	10	0	0	
ISUZU N-Series	99	89	10	0	0	
IVECO	78	6	72	0	0	
IVECO Daily	78	6	72	0	0	
MERCEDES-BENZ SA **	21	21	0	0	0	
MERCEDES	21	21	0	0	0	
POWERSTAR	0	0	0	0	0	
STELLANTIS	7	7	0	0	0	
PEUGEOT Boxer	7	7	0	0	0	
TATA	30	29	1	0	0	
TATA LPT	30	29	1	0	0	
TOYOTA	107	91	10	6	0	2
HINO 300 Series	46	46	0	0	0	2
TOYOTA Coaster	30	29	0	1	0	
TOYOTA Quantum	31	16	10	5	0	
VECV SOUTH AFRICA	0	0	0	0	0	
VOLKSWAGEN GROUP SA	47	16	31	0	0	
VW Crafter	47	16	31	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	36	36	0	0	0	
MERCEDES/FUSO	36	36	0	0	0	
FAW TRUCKS	92	92	0	0	0	
FAW CA 15	54	54	0	0	0	
FAW CA 16	1	1	0	0	0	
FAW CA 8	37	37	0	0	0	
ISUZU MOTORS SOUTH AFRICA	54	49	5	0	0	
ISUZU F-Series	50	45	5	0	0	
ISUZU FX-Series	4	4	0	0	0	
IVECO	0	0	0	0	0	
MAN	0	0	0	0	0	
POWERSTAR	18	18	0	0	0	
POWERSTAR BeiBen	2	2	0	0	0	
POWERSTAR FT Series	16	16	0	0	0	
TATA	44	41	3	0	0	
TATA LPK	2	2	0	0	0	
TATA LPT	42	39	3	0	0	
TOYOTA	48	48	0	0	0	3
HINO 500 Series	48	48	0	0	0	3
UD TRUCKS SOUTHERN AFRICA	33	33	0	0	0	10
UD TRUCKS Croner	22	22	0	0	0	1
UD TRUCKS Kuzer	11	11	0	0	0	9
VECV SOUTH AFRICA	4	4	0	0	0	
EICHER Pro 6016	1	1	0	0	0	
EICHER Pro 6018	3	3	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	31	31	0	0	0	
DAF CF	7	7	0	0	0	
DAF XF	24	24	0	0	0	
DAIMLER TRUCKS AND BUSES SA *	236	236	0	0	0	
MERCEDES	236	236	0	0	0	
FAW TRUCKS	47	47	0	0	0	
FAW 28	12	12	0	0	0	
FAW CA 28	24	24	0	0	0	
FAW CA 33	9	9	0	0	0	
FAW CA 35	2	2	0	0	0	
ISUZU MOTORS SOUTH AFRICA	18	17	1	0	0	1
ISUZU F-Series	16	15	1	0	0	1
ISUZU FX-Series	2	2	0	0	0	
IVECO	13	13	0	0	0	2
IVECO Stralis	13	13	0	0	0	
IVECO Trakker		0	0	0	0	2
MAN	79	79	0	0	0	
MAN TGM	8	8	0	0	0	
MAN TGS	71	71	0	0	0	
POWERSTAR	37	37	0	0	0	
POWERSTAR BeiBen	37	37	0	0	0	
SCANIA	127	127	0	0	0	5

SCANIA G-Series	75	75	0	0	0	
SCANIA P-Series	6	6	0	0	0	5
SCANIA R-Series	46	46	0	0	0	
TATA	5	5	0	0	0	
DAEWOO Commercials	2	2	0	0	0	
TATA Prima	3	3	0	0	0	
TOYOTA	13	13	0	0	0	
HINO 500 Series	9	9	0	0	0	
HINO 700 Series	4	4	0	0	0	
UD TRUCKS SOUTHERN AFRICA	103	103	0	0	0	1
UD TRUCKS Croner	3	3	0	0	0	
UD TRUCKS Quester	80	80	0	0	0	1
UD TRUCKS Quon	20	20	0	0	0	
VECV SOUTH AFRICA	8	8	0	0	0	
EICHER Pro 6025	8	8	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	190	190	0	0	0	2
VOLVO FH	161	161	0	0	0	2
VOLVO FM	29	29	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	10	10	0	0	0	
MERCEDES	10	10	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO	1	1	0	0	0	
IVECO Afriway	1	1	0	0	0	
MAN	2	2	0	0	0	
MAN Bus	2	2	0	0	0	
SCANIA	1	1	0	0	0	2
SCANIA Bus	1	1	0	0	0	2
TATA	1	1	0	0	0	
TATA LPO	1	1	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only