

Jun 2021

## Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

### OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT  
LEADER AND PARTNER FOR AND ON BEHALF OF THE  
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



**REIMAGINING THE FUTURE TOGETHER**  
Partnership | Consistency | Trust

**Total Vehicles by Manufacturer**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	9 630	8482	177	598	373	7 497
VOLKSWAGEN GROUP SA	5 530	4418	145	738	229	7 188
FORD MOTOR COMPANY	3 273	2962	118	76	117	5 793
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 450	1974	0	476	0	
NISSAN	2 120	1951	33	121	15	109
SUZUKI AUTO	1 992	1624	8	340	20	3
HAVAL MOTORS SA	1 809	1809	0	0	0	27
ISUZU MOTORS SOUTH AFRICA	1 664	1332	270	36	26	508
KIA SOUTH AFRICA	1 557	1329	0	200	28	
RENAULT	1 456	1448	0	0	8	
BMW GROUP	1 248	489	35	186	538	5 967
MERCEDES-BENZ SA *	744	744	0	0	0	1 203
MAZDA SOUTHERN AFRICA	670	667	0	0	3	
MAHINDRA	494	476	18	0	0	
PCSA	407	404	0	0	3	
HONDA	372	302	0	70	0	14
JAGUAR LAND ROVER	352	312	0	18	22	
DAIMLER TRUCKS AND BUSES SA *	347	347	0	0	0	2
MITSUBISHI MOTORS SA	248	217	0	0	31	26
UD TRUCKS SOUTHERN AFRICA	213	213	0	0	0	31
MAN	194	194	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	181	181	0	0	0	8
VOLVO CARS	179	131	0	0	48	
FCA SOUTH AFRICA	174	164	0	0	10	3
SCANIA	159	138	0	21	0	5
FAW TRUCKS	149	149	0	0	0	
TATA	100	82	18	0	0	
PORSCHE **	95	95	0	0	0	
SUBARU	65	64	0	0	1	
POWERSTAR	57	57	0	0	0	
IVECO	56	47	9	0	0	
BABCOCK	21	21	0	0	0	
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
BENTLEY **	5	5	0	0	0	
LAMBORGHINI SOUTH AFRICA **	5	5	0	0	0	
VECV SOUTH AFRICA	5	5	0	0	0	
JMC	3	3	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>38 030</b>	<b>32847</b>	<b>831</b>	<b>2880</b>	<b>1472</b>	<b>28 384</b>

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from the month of February 2020. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa

**Passenger for Jun 2021**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	5 263	4209	96	738	220	7 188
TOYOTA	4 333	3541	70	465	257	241
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 193	1717	0	476	0	
SUZUKI AUTO	1 928	1560	8	340	20	3
RENAULT	1 456	1448	0	0	8	
KIA SOUTH AFRICA	1 379	1154	0	200	25	
HAVAL MOTORS SA	1 259	1259	0	0	0	7
BMW GROUP	1 248	489	35	186	538	5 967
FORD MOTOR COMPANY	1 092	1004	1	0	87	4
NISSAN	1 027	927	13	72	15	
MAZDA SOUTHERN AFRICA	666	663	0	0	3	
MERCEDES-BENZ SA *	632	632	0	0	0	1 200
PCSA	377	375	0	0	2	
HONDA	372	302	0	70	0	14
JAGUAR LAND ROVER	352	312	0	18	22	
MITSUBISHI MOTORS SA	204	175	0	0	29	20
VOLVO CARS	179	131	0	0	48	
FCA SOUTH AFRICA	173	163	0	0	10	3
MAHINDRA	152	151	1	0	0	
PORSCHE **	95	95	0	0	0	
SUBARU	65	64	0	0	1	
ISUZU MOTORS SOUTH AFRICA	21	18	0	0	3	6
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
BENTLEY **	5	5	0	0	0	
LAMBORGHINI SOUTH AFRICA **	5	5	0	0	0	
JMC		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>24 482</b>	<b>20405</b>	<b>224</b>	<b>2565</b>	<b>1288</b>	<b>14 653</b>

**Light CV < 3501kg for Jun 2021**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	4 998	4664	90	131	113	7 254
FORD MOTOR COMPANY	2 149	1926	117	76	30	5 789
ISUZU MOTORS SOUTH AFRICA	1 304	1078	169	36	21	501
NISSAN	1 093	1024	20	49	0	109
HAVAL MOTORS SA	550	550	0	0	0	20
MAHINDRA	342	325	17	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	240	240	0	0	0	
VOLKSWAGEN GROUP SA	194	185	0	0	9	
KIA SOUTH AFRICA	178	175	0	0	3	
SUZUKI AUTO	64	64	0	0	0	
MITSUBISHI MOTORS SA	44	42	0	0	2	6
MERCEDES-BENZ SA *	24	24	0	0	0	
PCSA	20	19	0	0	1	
MAZDA SOUTHERN AFRICA	4	4	0	0	0	
JMC	3	3	0	0	0	
FCA SOUTH AFRICA	1	1	0	0	0	
IVECO		0	0	0	0	
RENAULT		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>11 208</b>	<b>10324</b>	<b>413</b>	<b>292</b>	<b>179</b>	<b>13 679</b>

**Medium CV 3501-8500kg for Jun 2021**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	193	177	12	2	2	
ISUZU MOTORS SOUTH AFRICA	175	118	57	0	0	
MERCEDES-BENZ SA *	88	88	0	0	0	3
VOLKSWAGEN GROUP SA	73	24	49	0	0	
FORD MOTOR COMPANY	32	32	0	0	0	
DAIMLER TRUCKS AND BUSES SA *	31	31	0	0	0	2
TATA	29	23	6	0	0	
IVECO	22	13	9	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	17	17	0	0	0	
FAW TRUCKS	16	16	0	0	0	
PCSA	10	10	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
FCA SOUTH AFRICA		0	0	0	0	
JMC		0	0	0	0	
POWERSTAR		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>687</b>	<b>550</b>	<b>133</b>	<b>2</b>	<b>2</b>	<b>5</b>

**Heavy CV 8501-16500kg for Jun 2021**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	132	92	39	0	1	
UD TRUCKS SOUTHERN AFRICA	93	93	0	0	0	19
FAW TRUCKS	72	72	0	0	0	
TOYOTA	71	66	5	0	0	2
TATA	46	34	12	0	0	
DAIMLER TRUCKS AND BUSES SA *	43	43	0	0	0	
POWERSTAR	15	15	0	0	0	
VECV SOUTH AFRICA	4	4	0	0	0	
IVECO	2	2	0	0	0	
MAN		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>478</b>	<b>421</b>	<b>56</b>	<b>0</b>	<b>1</b>	<b>21</b>

**Extra Heavy CV > 16500kg for Jun 2021**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	258	258	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	181	181	0	0	0	8
MAN	159	159	0	0	0	
SCANIA	156	135	0	21	0	
UD TRUCKS SOUTHERN AFRICA	120	120	0	0	0	12
FAW TRUCKS	61	61	0	0	0	
POWERSTAR	42	42	0	0	0	
TOYOTA	35	34	0	0	1	
IVECO	32	32	0	0	0	
ISUZU MOTORS SOUTH AFRICA	32	26	5	0	1	1
BABCOCK	21	21	0	0	0	
TATA	19	19	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>1 116</b>	<b>1088</b>	<b>5</b>	<b>21</b>	<b>2</b>	<b>21</b>

**Bus > 8500kg for Jun 2021**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
MAN	35	35	0	0	0	
DAIMLER TRUCKS AND BUSES SA *	15	15	0	0	0	
TATA	6	6	0	0	0	
SCANIA	3	3	0	0	0	5
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>59</b>	<b>59</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5</b>

**Make Totals for Jun 2021**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	9 304	8173	169	598	364	7 495
VOLKSWAGEN	4 969	3931	145	705	188	7 188
FORD	3 273	2962	118	76	117	5 793
HYUNDAI	2 450	1974	0	476	0	
NISSAN	2 001	1833	33	121	14	109
SUZUKI	1 992	1624	8	340	20	3
ISUZU	1 664	1332	270	36	26	508
KIA	1 557	1329	0	200	28	
RENAULT	1 456	1448	0	0	8	
HAVAL	1 259	1259	0	0	0	7
BMW	1 100	402	34	182	482	5 967
MERCEDES*	1 017	1017	0	0	0	1 203
MAZDA	670	667	0	0	3	
AUDI	581	507	0	33	41	
GWM	550	550	0	0	0	20
MAHINDRA	494	476	18	0	0	
HONDA	372	302	0	70	0	14
LAND ROVER	290	253	0	18	19	
HINO	255	244	8	0	3	2
MITSUBISHI	248	217	0	0	31	26
PEUGEOT	224	223	0	0	1	
UD TRUCKS	213	213	0	0	0	31
VOLVO TRUCKS	181	181	0	0	0	8
VOLVO	179	131	0	0	48	
MAN	174	174	0	0	0	
SCANIA	159	138	0	21	0	5
FAW	149	149	0	0	0	
MINI	148	87	1	4	56	
OPEL	142	140	0	0	2	
DATSUN	119	118	0	0	1	
FIAT	96	86	0	0	10	
PORSCHE**	95	95	0	0	0	
TATA TRUCK & BUS	87	69	18	0	0	
LEXUS	71	65	0	0	6	
JEEP	66	66	0	0	0	3
SUBARU	65	64	0	0	1	
JAGUAR	62	59	0	0	3	
POWERSTAR	57	57	0	0	0	
IVECO	56	47	9	0	0	
MERCEDES/FUSO*	43	43	0	0	0	
CITROEN	41	41	0	0	0	
FUSO*	31	31	0	0	0	2
DAF	21	21	0	0	0	
DAEWOO	13	13	0	0	0	
ALFA ROMEO	12	12	0	0	0	
FERRARI	6	6	0	0	0	
BENTLEY**	5	5	0	0	0	
LAMBORGHINI**	5	5	0	0	0	
EICHER	5	5	0	0	0	
JMC	2	2	0	0	0	
CHANGAN	1	1	0	0	0	
VOLVO BUS		0	0	0	0	
LANDWIND		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>38 030</b>	<b>32847</b>	<b>831</b>	<b>2880</b>	<b>1472</b>	<b>28 384</b>

**RSA and Export Sales by Market**

	Jun 2021		Var %		Jun 2020		May 2021		Jun 2021 YTD		Var %		Jun 2020 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	24 482	14 653	28.0%	7.8%	19 134	13 591	24 081	19 892	145 829	108 173	33.7%	45.3%	109 042	74 442
Light CV < 3501kg	11 208	13 679	9.6%	165.4%	10 222	5 155	11 912	15 288	68 845	72 127	54.9%	110.4%	44 441	34 282
Medium CV 3501-8500kg	687	5	19.1%	-54.5%	577	11	549	14	3 452	55	26.4%	-12.7%	2 730	63
Heavy CV 8501-16500kg	478	21	15.2%	-19.2%	415	26	478	1	2 389	69	60.0%	27.8%	1 493	54
Extra Heavy CV > 16500kg	1 116	21	-9.0%	-16.0%	1 227	25	1 247	9	6 630	154	53.2%	52.5%	4 328	101
Bus > 8500kg	59	5	-13.2%	0.0%	68		53	1	295	7	-5.1%	133.3%	311	3
<b>INDUSTRY TOTAL</b>	<b>38 030</b>	<b>28 384</b>	<b>20.2%</b>	<b>50.9%</b>	<b>31 643</b>	<b>18 808</b>	<b>38 320</b>	<b>35 205</b>	<b>227 440</b>	<b>180 585</b>	<b>40.1%</b>	<b>65.8%</b>	<b>162 345</b>	<b>108 945</b>

**Dealer and Government Sales by Market**

	Jun 2021		Var %		Jun 2020		May 2021		Jun 2021 YTD		Var %		Jun 2020 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	20 405	224	15.2%	-25.6%	17 713	301	20 093	260	119 259	2 137	35.9%	-20.6%	87 776	2 692
Light CV < 3501kg	10 324	413	16.4%	-60.9%	8 866	1 055	10 883	458	62 143	3 776	62.3%	-12.4%	38 300	4 310
Medium CV 3501-8500kg	550	133	22.8%	11.8%	448	119	470	67	2 698	684	29.0%	18.3%	2 091	578
Heavy CV 8501-16500kg	421	56	7.4%	143.5%	392	23	460	17	2 272	110	57.4%	144.4%	1 443	45
Extra Heavy CV > 16500kg	1 088	5	-10.9%	0.0%	1 221	5	1 237	7	6 502	64	53.6%	106.5%	4 233	31
Bus > 8500kg	59		3.5%	-100.0%	57	2	51	1	245	1	-13.1%	-75.0%	282	4
<b>INDUSTRY TOTAL</b>	<b>32 847</b>	<b>831</b>	<b>14.5%</b>	<b>-44.8%</b>	<b>28 697</b>	<b>1 505</b>	<b>33 194</b>	<b>810</b>	<b>193 119</b>	<b>6 772</b>	<b>44.0%</b>	<b>-11.6%</b>	<b>134 125</b>	<b>7 660</b>



JAGUAR XF	1	1	0	0	0
L-R Defender	100	89	0	3	8
L-R Discovery	39	32	0	2	5
L-R Discovery Sport	31	20	0	8	3
L-R Range Rover	8	8	0	0	0
L-R Range Rover Evoque	26	24	0	0	2
L-R Range Rover Sport	64	59	0	5	0
L-R Range Rover Velar	22	21	0	0	1
<b>JMC</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>KIA SOUTH AFRICA</b>	<b>1 379</b>	<b>1154</b>	<b>0</b>	<b>200</b>	<b>25</b>
KIA Grand Sedona	12	12	0	0	0
KIA Pegas	108	100	0	0	8
KIA Picanto	366	315	0	50	1
KIA Rio	384	231	0	150	3
KIA Seltos	290	288	0	0	2
KIA Sonet	133	124	0	0	9
KIA Sorento	11	10	0	0	1
KIA Sportage	75	74	0	0	1
<b>LAMBORGHINI SOUTH AFRICA **</b>	<b>5</b>	<b>5</b>	<b>0</b>	<b>0</b>	<b>0</b>
LAMBORGHINI	5	5	0	0	0
<b>MAHINDRA</b>	<b>152</b>	<b>151</b>	<b>1</b>	<b>0</b>	<b>0</b>
MAHINDRA KUV	91	91	0	0	0
MAHINDRA Scorpio	33	33	0	0	0
MAHINDRA Thar	3	3	0	0	0
MAHINDRA XUV300	2	2	0	0	0
MAHINDRA XUV500	23	22	1	0	0
<b>MAZDA SOUTHERN AFRICA</b>	<b>666</b>	<b>663</b>	<b>0</b>	<b>0</b>	<b>3</b>
MAZDA 2	115	113	0	0	2
MAZDA 3	53	53	0	0	0
MAZDA CX-3	256	256	0	0	0
MAZDA CX-30	63	63	0	0	0
MAZDA CX-5	179	178	0	0	1
<b>MERCEDES-BENZ SA *</b>	<b>632</b>	<b>632</b>	<b>0</b>	<b>0</b>	<b>0 1 200</b>
MERCEDES	632	632	0	0	0 1 200
<b>MITSUBISHI MOTORS SA</b>	<b>204</b>	<b>175</b>	<b>0</b>	<b>0</b>	<b>29 20</b>
MITSUBISHI ASX	30	22	0	0	8
MITSUBISHI Eclipse Cross	24	22	0	0	2
MITSUBISHI Outlander	4	3	0	0	1
MITSUBISHI Pajero	14	13	0	0	1 20
MITSUBISHI Pajero Sport	67	66	0	0	1
MITSUBISHI Xpander	65	49	0	0	16
<b>NISSAN</b>	<b>1 027</b>	<b>927</b>	<b>13</b>	<b>72</b>	<b>15</b>
DATSUN GO	104	103	0	0	1
DATSUN GO+	15	15	0	0	0
NISSAN 370Z	1	1	0	0	0
NISSAN Almera	123	65	8	50	0
NISSAN GT-R	1	1	0	0	0
NISSAN Magnite	532	531	0	0	1
NISSAN Micra 5	27	27	0	0	0
NISSAN Patrol SW	2	2	0	0	0
NISSAN Qashqai	76	54	0	22	0
NISSAN X-Trail	146	128	5	0	13
<b>PCSA</b>	<b>377</b>	<b>375</b>	<b>0</b>	<b>0</b>	<b>2</b>
CITROEN C3	35	35	0	0	0
CITROEN C3 Aircross	6	6	0	0	0
OPEL Corsa	36	36	0	0	0
OPEL Crossland	63	63	0	0	0
OPEL Grandland X	26	26	0	0	0
OPEL Zafira	1	0	0	0	1
PEUGEOT 108	53	53	0	0	0
PEUGEOT 2008	84	84	0	0	0
PEUGEOT 208	48	47	0	0	1
PEUGEOT 3008	25	25	0	0	0
<b>PORSCHE **</b>	<b>95</b>	<b>95</b>	<b>0</b>	<b>0</b>	<b>0</b>
PORSCHE	95	95	0	0	0
<b>RENAULT</b>	<b>1 456</b>	<b>1448</b>	<b>0</b>	<b>0</b>	<b>8</b>
RENAULT Captur	1	0	0	0	1
RENAULT Duster	186	182	0	0	4
RENAULT Kwid	577	577	0	0	0
RENAULT Sandero II	141	141	0	0	0
RENAULT Triber	551	548	0	0	3
<b>SCUDERIA SOUTH AFRICA</b>	<b>6</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>0</b>
FERRARI 812	1	1	0	0	0
FERRARI F8	1	1	0	0	0
FERRARI Roma	2	2	0	0	0
FERRARI SF90	2	2	0	0	0
<b>SUBARU</b>	<b>65</b>	<b>64</b>	<b>0</b>	<b>0</b>	<b>1</b>
SUBARU Forester	39	39	0	0	0
SUBARU Outback	8	7	0	0	1
SUBARU XV	18	18	0	0	0
<b>SUZUKI AUTO</b>	<b>1 928</b>	<b>1560</b>	<b>8</b>	<b>340</b>	<b>20 3</b>
SUZUKI Baleno	62	61	1	0	0
SUZUKI Celerio	5	5	0	0	0
SUZUKI Ciaz	24	19	2	0	3 2
SUZUKI Dzire	162	12	0	150	0
SUZUKI Ertiga	175	174	1	0	0
SUZUKI Ignis	89	89	0	0	0
SUZUKI Jimny	141	138	0	0	3
SUZUKI S-Presso	572	369	0	190	13
SUZUKI Swift	352	352	0	0	0 1
SUZUKI Vitara	2	2	0	0	0

SUZUKI Vitara Brezza	344	339	4	0	1	
<b>TOYOTA</b>	<b>4 333</b>	<b>3541</b>	<b>70</b>	<b>465</b>	<b>257</b>	<b>241</b>
LEXUS ES	23	23	0	0	0	
LEXUS IS	5	5	0	0	0	
LEXUS LC	2	0	0	0	2	
LEXUS LS	2	0	0	0	2	
LEXUS LX	11	11	0	0	0	
LEXUS NX	15	14	0	0	1	
LEXUS RX	11	10	0	0	1	
LEXUS UX	2	2	0	0	0	
TOYOTA Agya	325	318	0	1	6	
TOYOTA Avanza	245	238	5	0	2	
TOYOTA C-HR	158	150	0	0	8	
TOYOTA Corolla	87	74	0	0	13	
TOYOTA Corolla HB	26	24	0	0	2	
TOYOTA Corolla Quest	490	383	3	79	25	5
TOYOTA FJ Cruiser	14	12	0	0	2	
TOYOTA Fortuner	819	675	5	108	31	234
TOYOTA Landcruiser 200	2	2	0	0	0	
TOYOTA Landcruiser SW	14	7	0	0	7	
TOYOTA Prado	100	88	1	0	11	
TOYOTA Quantum	6	6	0	0	0	
TOYOTA RAV	207	161	10	19	17	2
TOYOTA Starlet	1 165	781	46	258	80	
TOYOTA Supra	2	2	0	0	0	
TOYOTA Urban Cruiser	591	554	0	0	37	
TOYOTA Yaris	11	1	0	0	10	
<b>VOLKSWAGEN GROUP SA</b>	<b>5 263</b>	<b>4209</b>	<b>96</b>	<b>738</b>	<b>220</b>	<b>7 188</b>
AUDI A1	97	93	0	0	4	
AUDI A3 Sedan	15	7	0	0	8	
AUDI A3 Sportback	21	8	0	0	13	
AUDI A4	36	36	0	0	0	
AUDI A4 Avant	4	3	0	0	1	
AUDI A5 Coupe/Cabriolet	6	6	0	0	0	
AUDI A5 Sportback	15	15	0	0	0	
AUDI A6	6	6	0	0	0	
AUDI A6 Avant	7	7	0	0	0	
AUDI A7 Sportback	3	3	0	0	0	
AUDI A8	1	1	0	0	0	
AUDI Q2	108	86	0	17	5	
AUDI Q3	157	135	0	16	6	
AUDI Q3 Sportback	67	63	0	0	4	
AUDI Q7	13	13	0	0	0	
AUDI Q8	6	6	0	0	0	
AUDI R8	1	1	0	0	0	
AUDI TT	18	18	0	0	0	
VW Caddy	23	18	0	0	5	
VW Caravelle	36	36	0	0	0	
VW Kombi	76	37	4	32	3	
VW Polo	1 418	1221	0	171	26	7 188
VW Polo Sedan	433	339	88	5	1	
VW Polo Vivo	1 636	1203	4	380	49	
VW T-Cross	465	402	0	25	38	
VW Tiguan	160	134	0	23	3	
VW Touareg	22	21	0	0	1	
VW T-Roc	413	291	0	69	53	
<b>VOLVO CARS</b>	<b>179</b>	<b>131</b>	<b>0</b>	<b>0</b>	<b>48</b>	
VOLVO XC40	66	66	0	0	0	
VOLVO XC60	98	56	0	0	42	
VOLVO XC90	15	9	0	0	6	
* Sales are estimates ** Reported aggregate sales numbers only						
<b>Light CV &lt; 3501kg</b>	<b>RSA</b>	<b>Dealer</b>	<b>Gov</b>	<b>Rental</b>	<b>Single</b>	<b>Export</b>
<b>FCA SOUTH AFRICA</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FIAT Fullback	1	1	0	0	0	
<b>FORD MOTOR COMPANY</b>	<b>2 149</b>	<b>1926</b>	<b>117</b>	<b>76</b>	<b>30</b>	<b>5 789</b>
FORD Ranger	2 047	1832	117	76	22	5 789
FORD Tourneo Custom	70	62	0	0	8	
FORD Transit	32	32	0	0	0	
<b>HAVAL MOTORS SA</b>	<b>550</b>	<b>550</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>20</b>
GWM P-Series	387	387	0	0	0	14
GWM Steed	163	163	0	0	0	6
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>240</b>	<b>240</b>	<b>0</b>	<b>0</b>	<b>0</b>	
HYUNDAI Atos	1	1	0	0	0	
HYUNDAI Grand i10	52	52	0	0	0	
HYUNDAI H1	18	18	0	0	0	
HYUNDAI H100 Bakkie	169	169	0	0	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>1 304</b>	<b>1078</b>	<b>169</b>	<b>36</b>	<b>21</b>	<b>501</b>
ISUZU D-MAX	1 304	1078	169	36	21	501
<b>IVECO</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>JMC</b>	<b>3</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	
CHANGAN Minivan	1	1	0	0	0	
JMC Vigus	2	2	0	0	0	
<b>KIA SOUTH AFRICA</b>	<b>178</b>	<b>175</b>	<b>0</b>	<b>0</b>	<b>3</b>	
KIA K2500	47	47	0	0	0	
KIA K2700	129	126	0	0	3	
KIA Picanto	2	2	0	0	0	
<b>MAHINDRA</b>	<b>342</b>	<b>325</b>	<b>17</b>	<b>0</b>	<b>0</b>	
MAHINDRA Bolero	37	37	0	0	0	
MAHINDRA KUV	4	4	0	0	0	
MAHINDRA Scorpio Pik-Up	301	284	17	0	0	

<b>MAZDA SOUTHERN AFRICA</b>	<b>4</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
MAZDA BT-50	4	4	0	0	0	0
<b>MERCEDES-BENZ SA *</b>	<b>24</b>	<b>24</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
MERCEDES	24	24	0	0	0	0
<b>MITSUBISHI MOTORS SA</b>	<b>44</b>	<b>42</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>6</b>
MITSUBISHI Triton	44	42	0	0	2	6
<b>NISSAN</b>	<b>1 093</b>	<b>1024</b>	<b>20</b>	<b>49</b>	<b>0</b>	<b>109</b>
NISSAN Hardbody	50	50	0	0	0	99
NISSAN NP200	987	926	12	49	0	3
NISSAN NP300	49	41	8	0	0	7
NISSAN NV350 Taxi	7	7	0	0	0	0
<b>PCSA</b>	<b>20</b>	<b>19</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
OPEL Combo	15	15	0	0	0	0
OPEL Vivaro	1	0	0	0	0	1
PEUGEOT Partner	4	4	0	0	0	0
<b>RENAULT</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>SUZUKI AUTO</b>	<b>64</b>	<b>64</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
SUZUKI Super Carry	64	64	0	0	0	0
<b>TOYOTA</b>	<b>4 998</b>	<b>4664</b>	<b>90</b>	<b>131</b>	<b>113</b>	<b>7 254</b>
TOYOTA Avanza	6	6	0	0	0	0
TOYOTA Dyna	23	23	0	0	0	0
TOYOTA Hi-Ace	1 270	1269	0	0	1	0
TOYOTA Hi-Ace Bus	13	12	0	1	0	0
TOYOTA Hilux	3 320	2996	87	130	107	7 254
TOYOTA Landcruiser PU	303	298	1	0	4	0
TOYOTA Quantum	63	60	2	0	1	0
<b>VOLKSWAGEN GROUP SA</b>	<b>194</b>	<b>185</b>	<b>0</b>	<b>0</b>	<b>9</b>	<b>9</b>
VW Amarok	88	88	0	0	0	0
VW Caddy	54	54	0	0	0	0
VW Transporter Cr-Bus	21	14	0	0	7	0
VW Transporter PU	25	23	0	0	2	0
VW Transporter P-Van	6	6	0	0	0	0

\* Sales are estimates \*\* Reported aggregate sales numbers only

<b>Medium CV 3501-8500kg</b>	<b>RSA</b>	<b>Dealer</b>	<b>Gov</b>	<b>Rental</b>	<b>Single</b>	<b>Export</b>
<b>DAIMLER TRUCKS AND BUSES SA *</b>	<b>31</b>	<b>31</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>
FUSO	31	31	0	0	0	2
<b>FAW TRUCKS</b>	<b>16</b>	<b>16</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FAW 3.5 Ton	16	16	0	0	0	0
<b>FCA SOUTH AFRICA</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FORD MOTOR COMPANY</b>	<b>32</b>	<b>32</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FORD Transit	32	32	0	0	0	0
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>17</b>	<b>17</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
HYUNDAI EX-8	17	17	0	0	0	0
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>175</b>	<b>118</b>	<b>57</b>	<b>0</b>	<b>0</b>	<b>0</b>
ISUZU N-Series	175	118	57	0	0	0
<b>IVECO</b>	<b>22</b>	<b>13</b>	<b>9</b>	<b>0</b>	<b>0</b>	<b>0</b>
IVECO Daily	22	13	9	0	0	0
<b>JMC</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>MERCEDES-BENZ SA *</b>	<b>88</b>	<b>88</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3</b>
MERCEDES	88	88	0	0	0	3
<b>PCSA</b>	<b>10</b>	<b>10</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
PEUGEOT Boxer	10	10	0	0	0	0
<b>POWERSTAR</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TATA</b>	<b>29</b>	<b>23</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>0</b>
TATA LPT	29	23	6	0	0	0
<b>TOYOTA</b>	<b>193</b>	<b>177</b>	<b>12</b>	<b>2</b>	<b>2</b>	<b>2</b>
HINO 300 Series	149	144	3	0	2	0
TOYOTA Quantum	44	33	9	2	0	0
<b>VECV SOUTH AFRICA</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
EICHER Pro 3008	1	1	0	0	0	0
<b>VOLKSWAGEN GROUP SA</b>	<b>73</b>	<b>24</b>	<b>49</b>	<b>0</b>	<b>0</b>	<b>0</b>
VW Crafter	73	24	49	0	0	0

\* Sales are estimates \*\* Reported aggregate sales numbers only

<b>Heavy CV 8501-16500kg</b>	<b>RSA</b>	<b>Dealer</b>	<b>Gov</b>	<b>Rental</b>	<b>Single</b>	<b>Export</b>
<b>DAIMLER TRUCKS AND BUSES SA *</b>	<b>43</b>	<b>43</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
MERCEDES/FUSO	43	43	0	0	0	0
<b>FAW TRUCKS</b>	<b>72</b>	<b>72</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FAW CA 15	48	48	0	0	0	0
FAW CA 16	1	1	0	0	0	0
FAW CA 8	23	23	0	0	0	0
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>132</b>	<b>92</b>	<b>39</b>	<b>0</b>	<b>1</b>	<b>1</b>
ISUZU F-Series	130	90	39	0	1	0
ISUZU FX-Series	2	2	0	0	0	0
<b>IVECO</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
IVECO Eurocargo	2	2	0	0	0	0
<b>MAN</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>POWERSTAR</b>	<b>15</b>	<b>15</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
POWERSTAR FT Series	15	15	0	0	0	0
<b>TATA</b>	<b>46</b>	<b>34</b>	<b>12</b>	<b>0</b>	<b>0</b>	<b>0</b>
TATA LPK	1	1	0	0	0	0
TATA LPT	45	33	12	0	0	0
<b>TOYOTA</b>	<b>71</b>	<b>66</b>	<b>5</b>	<b>0</b>	<b>0</b>	<b>2</b>
HINO 500 Series	71	66	5	0	0	2
<b>UD TRUCKS SOUTHERN AFRICA</b>	<b>93</b>	<b>93</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>19</b>

UD TRUCKS Croner	68	68	0	0	0	13
UD TRUCKS Kuzer	25	25	0	0	0	6

<b>VECV SOUTH AFRICA</b>	<b>4</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>0</b>	
--------------------------	----------	----------	----------	----------	----------	--

EICHER Pro 6016 4 4 0 0 0 0

\* Sales are estimates \*\* Reported aggregate sales numbers only

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
--------------------------	-----	--------	-----	--------	--------	--------

<b>BABCOCK</b>	<b>21</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>0</b>	
----------------	-----------	-----------	----------	----------	----------	--

DAF CF 7 7 0 0 0 0

DAF XF 14 14 0 0 0 0

<b>DAIMLER TRUCKS AND BUSES SA *</b>	<b>258</b>	<b>258</b>	<b>0</b>	<b>0</b>	<b>0</b>	
--------------------------------------	------------	------------	----------	----------	----------	--

MERCEDES 258 258 0 0 0 0

<b>FAW TRUCKS</b>	<b>61</b>	<b>61</b>	<b>0</b>	<b>0</b>	<b>0</b>	
-------------------	-----------	-----------	----------	----------	----------	--

FAW 28 3 3 0 0 0 0

FAW CA 28 45 45 0 0 0 0

FAW CA 33 13 13 0 0 0 0

<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>32</b>	<b>26</b>	<b>5</b>	<b>0</b>	<b>1</b>	<b>1</b>
----------------------------------	-----------	-----------	----------	----------	----------	----------

ISUZU F-Series 26 21 5 0 0 0 1

ISUZU FX-Series 6 5 0 0 0 1 0

<b>IVECO</b>	<b>32</b>	<b>32</b>	<b>0</b>	<b>0</b>	<b>0</b>	
--------------	-----------	-----------	----------	----------	----------	--

IVECO Eurocargo 1 1 0 0 0 0 0

IVECO Stralis 27 27 0 0 0 0 0

IVECO Trakker 4 4 0 0 0 0 0

<b>MAN</b>	<b>159</b>	<b>159</b>	<b>0</b>	<b>0</b>	<b>0</b>	
------------	------------	------------	----------	----------	----------	--

MAN TGM 34 34 0 0 0 0 0

MAN TGS 123 123 0 0 0 0 0

MAN TGX 2 2 0 0 0 0 0

<b>POWERSTAR</b>	<b>42</b>	<b>42</b>	<b>0</b>	<b>0</b>	<b>0</b>	
------------------	-----------	-----------	----------	----------	----------	--

POWERSTAR BeiBen 42 42 0 0 0 0 0

<b>SCANIA</b>	<b>156</b>	<b>135</b>	<b>0</b>	<b>21</b>	<b>0</b>	
---------------	------------	------------	----------	-----------	----------	--

SCANIA G-Series 62 43 0 19 0 0 0

SCANIA P-Series 18 18 0 0 0 0 0

SCANIA R-Series 76 74 0 2 0 0 0

<b>TATA</b>	<b>19</b>	<b>19</b>	<b>0</b>	<b>0</b>	<b>0</b>	
-------------	-----------	-----------	----------	----------	----------	--

DAEWOO Commercials 13 13 0 0 0 0 0

TATA LPT 1 1 0 0 0 0 0

TATA Prima 5 5 0 0 0 0 0

<b>TOYOTA</b>	<b>35</b>	<b>34</b>	<b>0</b>	<b>0</b>	<b>1</b>	
---------------	-----------	-----------	----------	----------	----------	--

HINO 500 Series 33 33 0 0 0 0 0

HINO 700 Series 2 1 0 0 0 1 0

<b>UD TRUCKS SOUTHERN AFRICA</b>	<b>120</b>	<b>120</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>12</b>
----------------------------------	------------	------------	----------	----------	----------	-----------

UD TRUCKS Croner 21 21 0 0 0 0 4

UD TRUCKS Quester 80 80 0 0 0 0 8

UD TRUCKS Quon 19 19 0 0 0 0 0

<b>VECV SOUTH AFRICA</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
--------------------------	--	----------	----------	----------	----------	--

<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>181</b>	<b>181</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>8</b>
------------------------------------	------------	------------	----------	----------	----------	----------

VOLVO FH 154 154 0 0 0 0 5

VOLVO FM 27 27 0 0 0 0 3

\* Sales are estimates \*\* Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
--------------	-----	--------	-----	--------	--------	--------

<b>DAIMLER TRUCKS AND BUSES SA *</b>	<b>15</b>	<b>15</b>	<b>0</b>	<b>0</b>	<b>0</b>	
--------------------------------------	-----------	-----------	----------	----------	----------	--

MERCEDES 15 15 0 0 0 0 0

<b>ISUZU MOTORS SOUTH AFRICA</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
----------------------------------	--	----------	----------	----------	----------	--

<b>IVECO</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
--------------	--	----------	----------	----------	----------	--

<b>MAN</b>	<b>35</b>	<b>35</b>	<b>0</b>	<b>0</b>	<b>0</b>	
------------	-----------	-----------	----------	----------	----------	--

MAN Bus 15 15 0 0 0 0 0

VW Volksbus 20 20 0 0 0 0 0

<b>SCANIA</b>	<b>3</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5</b>
---------------	----------	----------	----------	----------	----------	----------

SCANIA Bus 3 3 0 0 0 0 5

<b>TATA</b>	<b>6</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>0</b>	
-------------	----------	----------	----------	----------	----------	--

TATA LPO 6 6 0 0 0 0 0

<b>VOLVO GROUP SOUTHERN AFRICA</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
------------------------------------	--	----------	----------	----------	----------	--

\* Sales are estimates \*\* Reported aggregate sales numbers only