

Feb 2022

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	13 458	11088	362	1717	291	5 101
VOLKSWAGEN GROUP SA	6 153	4428	531	1143	51	8 448
SUZUKI AUTO	3 240	2527	67	637	9	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	3 017	2947	0	70	0	
NISSAN	2 126	1881	100	131	14	455
HAVAL MOTORS SA	2 054	1820	0	234	0	18
RENAULT	2 047	1637	0	387	23	
FORD MOTOR COMPANY	1 877	1803	17	0	57	4 736
KIA SOUTH AFRICA	1 737	1730	0	0	7	
ISUZU MOTORS SOUTH AFRICA	1 677	1312	313	49	3	524
MAHINDRA	1 077	970	107	0	0	
BMW GROUP *	1 072	1072	0	0	0	4 400
MERCEDES-BENZ SA **	581	581	0	0	0	9 092
STELLANTIS	545	506	7	12	20	9
MAZDA SOUTHERN AFRICA	491	482	0	0	9	
DAIMLER TRUCKS AND BUSES SA *	393	393	0	0	0	5
HONDA	350	184	114	50	2	37
JAGUAR LAND ROVER	306	305	0	0	1	
MITSUBISHI MOTORS SA	288	214	0	62	12	24
UD TRUCKS SOUTHERN AFRICA	254	254	0	0	0	15
VOLVO GROUP SOUTHERN AFRICA	241	241	0	0	0	
SCANIA	229	229	0	0	0	2
FAW TRUCKS	180	180	0	0	0	
VOLVO CARS	155	142	0	0	13	
PORSCHE **	154	154	0	0	0	
MAN	136	136	0	0	0	
TATA	104	84	20	0	0	
SUBARU	93	89	0	0	4	
POWERSTAR	78	78	0	0	0	
IVECO	53	23	30	0	0	1
BABCOCK	33	33	0	0	0	
VECV SOUTH AFRICA	15	15	0	0	0	
LAMBORGHINI SOUTH AFRICA **	6	6	0	0	0	
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
BENTLEY **	3	3	0	0	0	
INDUSTRY TOTAL	44 229	37553	1668	4492	516	32 867

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021, commercial market split estimates are provided. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa

Passenger for Feb 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	7 788	6142	55	1422	169	226
VOLKSWAGEN GROUP SA	5 788	4114	499	1143	32	8 448
SUZUKI AUTO	3 149	2436	67	637	9	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 686	2616	0	70	0	
RENAULT	2 047	1637	0	387	23	
KIA SOUTH AFRICA	1 520	1515	0	0	5	
BMW GROUP *	1 072	1072	0	0	0	4 400
FORD MOTOR COMPANY	962	904	1	0	57	24
HAVAL MOTORS SA	905	895	0	10	0	6
NISSAN	619	428	47	131	13	
MERCEDES-BENZ SA **	534	534	0	0	0	9 092
MAZDA SOUTHERN AFRICA	475	466	0	0	9	
STELLANTIS	450	420	0	12	18	9
HONDA	350	184	114	50	2	37
JAGUAR LAND ROVER	306	305	0	0	1	
MITSUBISHI MOTORS SA	261	188	0	62	11	6
MAHINDRA	191	191	0	0	0	
VOLVO CARS	155	142	0	0	13	
PORSCHE **	154	154	0	0	0	
SUBARU	93	89	0	0	4	
ISUZU MOTORS SOUTH AFRICA	43	40	0	0	3	2
LAMBORGHINI SOUTH AFRICA **	6	6	0	0	0	
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
BENTLEY **	3	3	0	0	0	
INDUSTRY TOTAL	29 563	24487	783	3924	369	22 250

Light CV < 3501kg for Feb 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	5 383	4681	307	276	119	4 871
NISSAN	1 507	1453	53	0	1	455
ISUZU MOTORS SOUTH AFRICA	1 401	1054	298	49	0	521
HAVAL MOTORS SA	1 149	925	0	224	0	12
FORD MOTOR COMPANY	914	898	16	0	0	4 712
MAHINDRA	886	779	107	0	0	
VOLKSWAGEN GROUP SA	320	287	14	0	19	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	300	300	0	0	0	
KIA SOUTH AFRICA	217	215	0	0	2	
SUZUKI AUTO	91	91	0	0	0	
STELLANTIS	70	62	7	0	1	
MITSUBISHI MOTORS SA	27	26	0	0	1	18
MAZDA SOUTHERN AFRICA	16	16	0	0	0	
MERCEDES-BENZ SA **	9	9	0	0	0	
RENAULT		0	0	0	0	
INDUSTRY TOTAL	12 290	10796	802	549	143	10 589

Medium CV 3501-8500kg for Feb 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	186	165	0	19	2	2
ISUZU MOTORS SOUTH AFRICA	100	92	8	0	0	1
IVECO	47	17	30	0	0	
VOLKSWAGEN GROUP SA	45	27	18	0	0	
DAIMLER TRUCKS AND BUSES SA *	42	42	0	0	0	5
MERCEDES-BENZ SA **	38	38	0	0	0	
TATA	31	31	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	31	31	0	0	0	
STELLANTIS	25	24	0	0	1	
FAW TRUCKS	17	17	0	0	0	
POWERSTAR	9	9	0	0	0	
FORD MOTOR COMPANY	1	1	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	572	494	56	19	3	8

Heavy CV 8501-16500kg for Feb 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	118	114	4	0	0	
UD TRUCKS SOUTHERN AFRICA	103	103	0	0	0	11
FAW TRUCKS	86	86	0	0	0	
TOYOTA	75	74	0	0	1	2
TATA	63	43	20	0	0	
DAIMLER TRUCKS AND BUSES SA *	47	47	0	0	0	
POWERSTAR	20	20	0	0	0	
VECV SOUTH AFRICA	15	15	0	0	0	
IVECO	3	3	0	0	0	1
MAN		0	0	0	0	
INDUSTRY TOTAL	530	505	24	0	1	14

Extra Heavy CV > 16500kg for Feb 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	292	292	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	241	241	0	0	0	
SCANIA	225	225	0	0	0	2
UD TRUCKS SOUTHERN AFRICA	151	151	0	0	0	4
MAN	120	120	0	0	0	
FAW TRUCKS	77	77	0	0	0	
POWERSTAR	49	49	0	0	0	
BABCOCK	33	33	0	0	0	
TOYOTA	26	26	0	0	0	
ISUZU MOTORS SOUTH AFRICA	15	12	3	0	0	
TATA	10	10	0	0	0	
IVECO	3	3	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	1 242	1239	3	0	0	6

Bus > 8500kg for Feb 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
MAN	16	16	0	0	0	
DAIMLER TRUCKS AND BUSES SA *	12	12	0	0	0	
SCANIA	4	4	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO		0	0	0	0	
TATA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	
INDUSTRY TOTAL	32	32	0	0	0	

Make Totals for Feb 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	13 130	10764	362	1717	287	5 097
VOLKSWAGEN	5 642	3954	519	1122	47	8 448
SUZUKI	3 240	2527	67	637	9	
HYUNDAI	3 017	2947	0	70	0	
NISSAN	2 112	1867	100	131	14	455
RENAULT	2 047	1637	0	387	23	
FORD	1 877	1803	17	0	57	4 736
KIA	1 737	1730	0	0	7	
ISUZU	1 677	1312	313	49	3	524
GWM	1 149	925	0	224	0	12
MAHINDRA	1 077	970	107	0	0	
BMW/MINI*	1 072	1072	0	0	0	4 400
HAVAL	905	895	0	10	0	6
MERCEDES**	885	885	0	0	0	9 092
AUDI	523	486	12	21	4	
MAZDA	491	482	0	0	9	
HONDA	350	184	114	50	2	37
MITSUBISHI	288	214	0	62	12	24
LAND ROVER	280	279	0	0	1	
HINO	278	275	0	0	3	4
UD TRUCKS	254	254	0	0	0	15
VOLVO TRUCKS	241	241	0	0	0	
SCANIA	229	229	0	0	0	2
PEUGEOT	209	208	0	0	1	
FAW	180	180	0	0	0	
VOLVO	155	142	0	0	13	
PORSCHE**	154	154	0	0	0	
FIAT	125	112	7	0	6	
MAN	124	124	0	0	0	
TATA TRUCK & BUS	96	76	20	0	0	
SUBARU	93	89	0	0	4	
OPEL	88	68	0	12	8	
POWERSTAR	78	78	0	0	0	
JEEP	77	72	0	0	5	7
IVECO	53	23	30	0	0	1
LEXUS	50	49	0	0	1	
MERCEDES/FUSO*	47	47	0	0	0	
FUSO*	42	42	0	0	0	5
DAF	33	33	0	0	0	
JAGUAR	26	26	0	0	0	
CITROEN	20	20	0	0	0	
ALFA ROMEO	17	17	0	0	0	2
EICHER	15	15	0	0	0	
DATSUN	14	14	0	0	0	
ABARTH	9	9	0	0	0	
DAEWOO	8	8	0	0	0	
LAMBORGHINI**	6	6	0	0	0	
FERRARI	6	6	0	0	0	
BENTLEY**	3	3	0	0	0	
VOLVO BUS		0	0	0	0	
INDUSTRY TOTAL	44 229	37553	1668	4492	516	32 867

RSA and Export Sales by Market

	Feb 2022		Var %		Feb 2021		Jan 2022		Feb 2022 YTD		Var %		Feb 2021 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	29 563	22 250	22.4%	17.3%	24 144	18 962	30 026	10 377	59 589	32 627	24.5%	-4.8%	47 876	34 256
Light CV < 3501kg	12 290	10 589	9.4%	3.3%	11 232	10 252	9 624	8 554	21 914	19 143	6.8%	19.8%	20 512	15 979
Medium CV 3501-8500kg	572	8	7.5%	14.3%	532	7	448	7	1 020	15	0.2%	15.4%	1 018	13
Heavy CV 8501-16500kg	530	14	55.0%	40.0%	342	10	339	14	869	28	55.5%	12.0%	559	25
Extra Heavy CV > 16500kg	1 242	6	14.8%	-86.7%	1 082	45	869	12	2 111	18	9.2%	-66.7%	1 934	54
Bus > 8500kg	32		-13.5%	-100.0%	37	1	24	2	56	2	-48.6%	100.0%	109	1
INDUSTRY TOTAL	44 229	32 867	18.4%	12.3%	37 369	29 277	41 330	18 966	85 559	51 833	18.8%	3.0%	72 008	50 328

Dealer and Government Sales by Market

	Feb 2022		Var %		Feb 2021		Jan 2022		Feb 2022 YTD		Var %		Feb 2021 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	24 487	783	27.9%	109.9%	19 149	373	24 276	418	48 763	1 201	29.8%	47.9%	37 579	812
Light CV < 3501kg	10 796	802	7.4%	0.9%	10 055	795	8 630	458	19 426	1 260	5.7%	-13.0%	18 374	1 449
Medium CV 3501-8500kg	494	56	29.3%	-61.4%	382	145	312	126	806	182	10.1%	-34.8%	732	279
Heavy CV 8501-16500kg	505	24	49.4%	2300.0%	338	1	324	11	829	35	50.2%	775.0%	552	4
Extra Heavy CV > 16500kg	1 239	3	17.2%	-75.0%	1 057	12	866	2	2 105	5	12.1%	-80.8%	1 878	26
Bus > 8500kg	32		-13.5%	0.0%	37		24		56		-21.1%	0.0%	71	
INDUSTRY TOTAL	37 553	1 668	21.1%	25.8%	31 018	1 326	34 432	1 015	71 985	2 683	21.6%	4.4%	59 186	2 570

Rental and Single Sales by Market

	Feb 2022		Var %		Feb 2021		Jan 2022		Feb 2022 YTD		Var %		Feb 2021 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	3 924	369	7.1%	-61.5%	3 664	958	4 725	607	8 649	976	12.9%	-46.5%	7 660	1 825
Light CV < 3501kg	549	143	132.6%	-2.1%	236	146	394	142	943	285	164.9%	-14.4%	356	333
Medium CV 3501-8500kg	19	3	850.0%	0.0%	2	3	10		29	3	866.7%	-25.0%	3	4
Heavy CV 8501-16500kg		1	0.0%	-66.7%		3		4		5	0.0%	66.7%		3
Extra Heavy CV > 16500kg			-100.0%	-100.0%	8	5		1		1	-100.0%	-88.9%	21	9
Bus > 8500kg			0.0%	0.0%							-100.0%	-100.0%	2	36
INDUSTRY TOTAL	4 492	516	14.9%	-53.7%	3 910	1 115	5 129	754	9 621	1 270	19.6%	-46.5%	8 042	2 210

	RSA	Dealer	Gov	Rental	Single	Export
Passenger						
BENTLEY **	3	3	0	0	0	0
BENTLEY	3	3	0	0	0	0
BMW GROUP *	1 072	1072	0	0	0	4 400
BMW/MINI	1 072	1072	0	0	0	4 400
FORD MOTOR COMPANY	962	904	1	0	57	24
FORD EcoSport	703	663	0	0	40	
FORD Everest	201	183	1	0	17	24
FORD Fiesta	7	7	0	0	0	
FORD Figo	29	29	0	0	0	
FORD Mustang	22	22	0	0	0	
HAVAL MOTORS SA	905	895	0	10	0	6
HAVAL H2	2	2	0	0	0	
HAVAL H6	329	329	0	0	0	1
HAVAL H9	13	13	0	0	0	
HAVAL Jolion	561	551	0	10	0	5
HONDA	350	184	114	50	2	37
HONDA Amaze	123	73	0	50	0	
HONDA Ballade	109	10	99	0	0	1
HONDA BR-V	4	4	0	0	0	
HONDA Civic	23	7	15	0	1	
HONDA CR-V	19	19	0	0	0	
HONDA Fit	34	33	0	0	1	18
HONDA HR-V	15	15	0	0	0	8
HONDA WR-V	23	23	0	0	0	10
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 686	2616	0	70	0	
HYUNDAI Atos	756	746	0	10	0	
HYUNDAI Creta	190	190	0	0	0	
HYUNDAI Grand i10	473	453	0	20	0	
HYUNDAI i20	193	193	0	0	0	
HYUNDAI Kona	136	136	0	0	0	
HYUNDAI Palisade	16	16	0	0	0	
HYUNDAI Santa Fe	13	13	0	0	0	
HYUNDAI Staria	183	163	0	20	0	
HYUNDAI Tucson	82	82	0	0	0	
HYUNDAI Venue	644	624	0	20	0	
ISUZU MOTORS SOUTH AFRICA	43	40	0	0	3	2
ISUZU MU-X	43	40	0	0	3	2
JAGUAR LAND ROVER	306	305	0	0	1	
JAGUAR E-PACE	10	10	0	0	0	
JAGUAR F-PACE	14	14	0	0	0	
JAGUAR F-Type	1	1	0	0	0	
JAGUAR XF	1	1	0	0	0	
L-R Defender	98	98	0	0	0	
L-R Discovery	12	11	0	0	1	
L-R Discovery Sport	24	24	0	0	0	
L-R Range Rover	3	3	0	0	0	
L-R Range Rover Evoque	78	78	0	0	0	
L-R Range Rover Sport	58	58	0	0	0	
L-R Range Rover Velar	7	7	0	0	0	
KIA SOUTH AFRICA	1 520	1515	0	0	5	
KIA Carnival	15	13	0	0	2	
KIA Pegas	170	170	0	0	0	
KIA Picanto	427	427	0	0	0	
KIA Rio	290	290	0	0	0	
KIA Seltos	222	221	0	0	1	
KIA Sonet	300	300	0	0	0	
KIA Sorento	53	51	0	0	2	
KIA Sportage	43	43	0	0	0	
LAMBORGHINI SOUTH AFRICA **	6	6	0	0	0	
LAMBORGHINI	6	6	0	0	0	
MAHINDRA	191	191	0	0	0	
MAHINDRA KUV	134	134	0	0	0	
MAHINDRA Scorpio	52	52	0	0	0	
MAHINDRA XUV300	2	2	0	0	0	
MAHINDRA XUV500	3	3	0	0	0	
MAZDA SOUTHERN AFRICA	475	466	0	0	9	
MAZDA 2	104	100	0	0	4	
MAZDA 3	23	21	0	0	2	
MAZDA CX-3	145	145	0	0	0	
MAZDA CX-30	47	47	0	0	0	
MAZDA CX-5	156	153	0	0	3	
MERCEDES-BENZ SA **	534	534	0	0	0	9 092
MERCEDES	534	534	0	0	0	9 092
MITSUBISHI MOTORS SA	261	188	0	62	11	6
MITSUBISHI ASX	25	22	0	0	3	

MITSUBISHI Eclipse Cross	3	57	0	12	4	
MITSUBISHI Outlander	1	0	0	0	1	
MITSUBISHI Pajero Sport	65	63	0	0	2	6
MITSUBISHI Xpander	97	46	0	50	1	
NISSAN	619	428	47	131	13	
DATSUN GO	14	14	0	0	0	
NISSAN Almera	286	100	42	131	13	
NISSAN Magnite	211	211	0	0	0	
NISSAN Micra 5	18	18	0	0	0	
NISSAN Patrol SW	14	9	5	0	0	
NISSAN Qashqai	2	2	0	0	0	
NISSAN X-Trail	74	74	0	0	0	
PORSCHE **	154	154	0	0	0	
PORSCHE	154	154	0	0	0	
RENAULT	2 047	1637	0	387	23	
RENAULT Clio V	89	79	0	0	10	
RENAULT Duster	301	290	0	0	11	
RENAULT Kiger	117	116	0	0	1	
RENAULT Koleos	11	11	0	0	0	
RENAULT Kwid	1 041	653	0	387	1	
RENAULT Triber	488	488	0	0	0	
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
FERRARI F8	3	3	0	0	0	
FERRARI Roma	1	1	0	0	0	
FERRARI SF90	2	2	0	0	0	
STELLANTIS	450	420	0	12	18	9
ABARTH 595	9	9	0	0	0	
ALFA Giulia	6	6	0	0	0	
ALFA Stelvio	11	11	0	0	0	2
CITROEN C3	16	16	0	0	0	
CITROEN C3 Aircross	4	4	0	0	0	
FIAT 500	92	90	0	0	2	
FIAT 500X	1	1	0	0	0	
FIAT Tipo	5	2	0	0	3	
JEEP Grand Cherokee	58	58	0	0	0	
JEEP Renegade	19	14	0	0	5	7
OPEL Combo Life	1	1	0	0	0	
OPEL Corsa	39	39	0	0	0	
OPEL Crossland	13	13	0	0	0	
OPEL Grandland X	12	0	0	12	0	
OPEL Zafira	23	15	0	0	8	
PEUGEOT 108	8	8	0	0	0	
PEUGEOT 2008	64	64	0	0	0	
PEUGEOT 208	39	39	0	0	0	
PEUGEOT 3008	26	26	0	0	0	
PEUGEOT 5008	4	4	0	0	0	
SUBARU	93	89	0	0	4	
SUBARU Forester	58	56	0	0	2	
SUBARU Impreza	1	1	0	0	0	
SUBARU Outback	8	7	0	0	1	
SUBARU XV	26	25	0	0	1	
SUZUKI AUTO	3 149	2436	67	637	9	
SUZUKI Baleno	71	71	0	0	0	
SUZUKI Ciaz	95	19	5	71	0	
SUZUKI Dzire	65	26	37	2	0	
SUZUKI Ertiga	160	145	9	0	6	
SUZUKI Ignis	76	75	0	0	1	
SUZUKI Jimny	394	394	0	0	0	
SUZUKI S-Presso	311	311	0	0	0	
SUZUKI Swift	1 313	839	13	460	1	
SUZUKI Vitara Brezza	664	556	3	104	1	
TOYOTA	7 788	6142	55	1422	169	226
LEXUS ES	14	13	0	0	1	
LEXUS IS	4	4	0	0	0	
LEXUS LS	1	1	0	0	0	
LEXUS LX	2	2	0	0	0	
LEXUS NX	3	3	0	0	0	
LEXUS RX	16	16	0	0	0	
LEXUS UX	10	10	0	0	0	
TOYOTA Agya	858	540	0	311	7	
TOYOTA Avanza	5	5	0	0	0	
TOYOTA C-HR	64	64	0	0	0	
TOYOTA Corolla	73	71	1	0	1	
TOYOTA Corolla Cross	1 693	1670	0	0	23	153
TOYOTA Corolla HB	49	47	0	0	2	
TOYOTA Corolla Quest	575	253	34	277	11	4
TOYOTA FJ Cruiser	22	17	0	0	5	
TOYOTA Fortuner	1 101	916	14	135	36	69
TOYOTA Landcruiser 200	1	0	0	0	1	
TOYOTA Landcruiser 300	69	67	0	2	0	
TOYOTA Landcruiser SW	6	6	0	0	0	
TOYOTA Prado	128	116	0	0	12	
TOYOTA Quantum	4	4	0	0	0	
TOYOTA RAV	97	65	0	30	2	
TOYOTA Rumion	459	375	0	77	7	
TOYOTA Starlet	1 607	1243	6	334	24	
TOYOTA Urban Cruiser	927	634	0	256	37	
VOLKSWAGEN GROUP SA	5 788	4114	499	1143	32	8 448
AUDI A1	27	27	0	0	0	
AUDI A3 Sedan	33	26	0	7	0	
AUDI A3 Sportback	38	38	0	0	0	
AUDI A4	58	44	8	5	1	

AUDI A4 Avant	5	5	0	0	0
AUDI A5 Coupe/Cabriolet	2	2	0	0	0
AUDI A5 Sportback	17	17	0	0	0
AUDI A6	4	4	0	0	0
AUDI A6 Avant	1	1	0	0	0
AUDI A7 Sportback	7	6	0	0	1
AUDI e-tron	6	6	0	0	0
AUDI e-tron GT	10	10	0	0	0
AUDI e-tron Sportback	4	4	0	0	0
AUDI Q2	22	22	0	0	0
AUDI Q3	117	116	0	0	1
AUDI Q3 Sportback	37	37	0	0	0
AUDI Q5	52	47	4	0	1
AUDI Q5 Sportback	49	49	0	0	0
AUDI Q7	13	6	0	7	0
AUDI Q8	8	6	0	2	0
AUDI R8	1	1	0	0	0
AUDI TT	12	12	0	0	0
VW Caddy	21	13	0	0	8
VW Caravelle	46	45	0	0	1
VW Golf 8	72	64	8	0	0
VW Kombi	130	95	11	22	2
VW Polo	1 186	851	0	329	6
VW Polo Sedan	818	344	387	83	4
VW Polo Vivo	1 634	1053	79	500	2
VW T-Cross	990	878	1	108	3
VW Tiguan	98	98	0	0	0
VW Touareg	5	4	0	0	1
VW T-Roc	265	183	1	80	1
VOLVO CARS	155	142	0	0	13
VOLVO XC40	76	72	0	0	4
VOLVO XC60	67	59	0	0	8
VOLVO XC90	12	11	0	0	1

* Sales are estimates ** Reported aggregate sales numbers only

Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FORD MOTOR COMPANY	914	898	16	0	0	4 712
FORD Ranger	879	863	16	0	0	4 712
FORD Tourneo Custom	15	15	0	0	0	0
FORD Transit	20	20	0	0	0	0
HAVAL MOTORS SA	1 149	925	0	224	0	12
GWM P-Series	623	617	0	6	0	10
GWM Steed	526	308	0	218	0	2
HYUNDAI AUTOMOTIVE SOUTH AFRICA	300	300	0	0	0	0
HYUNDAI Atos	22	22	0	0	0	0
HYUNDAI Grand i10	35	35	0	0	0	0
HYUNDAI H1	1	1	0	0	0	0
HYUNDAI H100 Bakkie	242	242	0	0	0	0
ISUZU MOTORS SOUTH AFRICA	1 401	1054	298	49	0	521
ISUZU D-MAX	1 401	1054	298	49	0	521
KIA SOUTH AFRICA	217	215	0	0	2	0
KIA K2500	44	43	0	0	1	0
KIA K2700	171	171	0	0	0	0
KIA Picanto	2	1	0	0	1	0
MAHINDRA	886	779	107	0	0	0
MAHINDRA Bolero	114	114	0	0	0	0
MAHINDRA KUV	6	6	0	0	0	0
MAHINDRA Scorpio Pik-Up	766	659	107	0	0	0
MAZDA SOUTHERN AFRICA	16	16	0	0	0	0
MAZDA BT-50	16	16	0	0	0	0
MERCEDES-BENZ SA **	9	9	0	0	0	0
MERCEDES	9	9	0	0	0	0
MITSUBISHI MOTORS SA	27	26	0	0	1	18
MITSUBISHI Triton	27	26	0	0	1	18
NISSAN	1 507	1453	53	0	1	455
NISSAN Hardbody	1	1	0	0	0	57
NISSAN Navara	476	428	48	0	0	317
NISSAN NP200	1 020	1015	5	0	0	53
NISSAN NP300	2	1	0	0	1	28
NISSAN NV350 Taxi	8	8	0	0	0	0
RENAULT		0	0	0	0	0
STELLANTIS	70	62	7	0	1	0
FIAT Doblo Cargo	5	5	0	0	0	0
FIAT Fiorino	22	14	7	0	1	0
PEUGEOT Landtrek	30	30	0	0	0	0
PEUGEOT Partner	13	13	0	0	0	0
SUZUKI AUTO	91	91	0	0	0	0
SUZUKI Super Carry	91	91	0	0	0	0
TOYOTA	5 383	4681	307	276	119	4 871
HINO 200 Series	57	56	0	0	1	0
TOYOTA Dyna	2	2	0	0	0	0
TOYOTA Hi-Ace	1 438	1412	26	0	0	0
TOYOTA Hi-Ace Bus	20	6	8	6	0	0
TOYOTA Hilux	3 503	2893	237	258	115	4 871
TOYOTA Landcruiser PU	244	232	9	1	2	0
TOYOTA Quantum	119	80	27	11	1	0
VOLKSWAGEN GROUP SA	320	287	14	0	19	0
VW Amarok	159	147	10	0	2	0
VW Caddy	124	107	0	0	17	0
VW Transporter Cr-Bus	13	11	2	0	0	0

VW Transporter PU	12	12	0	0	0	0
VW Transporter P-Van	12	10	2	0	0	0

* Sales are estimates ** Reported aggregate sales numbers only

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	42	42	0	0	0	5
FUSO	42	42	0	0	0	5
FAW TRUCKS	17	17	0	0	0	0
FAW 3.5 Ton	17	17	0	0	0	0
FORD MOTOR COMPANY	1	1	0	0	0	0
FORD Transit	1	1	0	0	0	0
HYUNDAI AUTOMOTIVE SOUTH AFRICA	31	31	0	0	0	0
HYUNDAI EX-6	1	1	0	0	0	0
HYUNDAI EX-8	30	30	0	0	0	0
ISUZU MOTORS SOUTH AFRICA	100	92	8	0	0	1
ISUZU N-Series	100	92	8	0	0	1
IVECO	47	17	30	0	0	0
IVECO Daily	47	17	30	0	0	0
MERCEDES-BENZ SA **	38	38	0	0	0	0
MERCEDES	38	38	0	0	0	0
POWERSTAR	9	9	0	0	0	0
POWERSTAR FT Series	9	9	0	0	0	0
STELLANTIS	25	24	0	0	1	1
PEUGEOT Boxer	25	24	0	0	1	1
TATA	31	31	0	0	0	0
TATA LPT	31	31	0	0	0	0
TOYOTA	186	165	0	19	2	2
HINO 300 Series	120	119	0	0	1	2
TOYOTA Coaster	39	24	0	14	1	0
TOYOTA Quantum	27	22	0	5	0	0
VECV SOUTH AFRICA	0	0	0	0	0	0
VOLKSWAGEN GROUP SA	45	27	18	0	0	0
VW Crafter	45	27	18	0	0	0

* Sales are estimates ** Reported aggregate sales numbers only

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	47	47	0	0	0	0
MERCEDES/FUSO	47	47	0	0	0	0
FAW TRUCKS	86	86	0	0	0	0
FAW CA 15	58	58	0	0	0	0
FAW CA 8	28	28	0	0	0	0
ISUZU MOTORS SOUTH AFRICA	118	114	4	0	0	0
ISUZU F-Series	116	112	4	0	0	0
ISUZU FX-Series	2	2	0	0	0	0
IVECO	3	3	0	0	0	1
IVECO Eurocargo	3	3	0	0	0	1
MAN	0	0	0	0	0	0
POWERSTAR	20	20	0	0	0	0
POWERSTAR BeiBen	20	20	0	0	0	0
TATA	63	43	20	0	0	0
TATA LPK	1	1	0	0	0	0
TATA LPT	62	42	20	0	0	0
TOYOTA	75	74	0	0	1	2
HINO 500 Series	75	74	0	0	1	2
UD TRUCKS SOUTHERN AFRICA	103	103	0	0	0	11
UD TRUCKS Croner	69	69	0	0	0	4
UD TRUCKS Kuzer	34	34	0	0	0	7
VECV SOUTH AFRICA	15	15	0	0	0	0
EICHER Pro 6016	7	7	0	0	0	0
EICHER Pro 6018	8	8	0	0	0	0

* Sales are estimates ** Reported aggregate sales numbers only

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	33	33	0	0	0	0
DAF CF	4	4	0	0	0	0
DAF XF	29	29	0	0	0	0
DAIMLER TRUCKS AND BUSES SA *	292	292	0	0	0	0
MERCEDES	292	292	0	0	0	0
FAW TRUCKS	77	77	0	0	0	0
FAW 28	10	10	0	0	0	0
FAW CA 28	37	37	0	0	0	0
FAW CA 33	25	25	0	0	0	0
FAW CA 35	5	5	0	0	0	0
ISUZU MOTORS SOUTH AFRICA	15	12	3	0	0	0
ISUZU F-Series	14	11	3	0	0	0
ISUZU FX-Series	1	1	0	0	0	0
IVECO	3	3	0	0	0	0
IVECO Trakker	3	3	0	0	0	0
MAN	120	120	0	0	0	0
MAN TGM	27	27	0	0	0	0
MAN TGS	90	90	0	0	0	0
MAN TGX	3	3	0	0	0	0
POWERSTAR	49	49	0	0	0	0
POWERSTAR BeiBen	49	49	0	0	0	0
SCANIA	225	225	0	0	0	2

SCANIA G-Series	112	112	0	0	0	2
SCANIA P-Series	14	14	0	0	0	
SCANIA R-Series	99	99	0	0	0	
TATA	10	10	0	0	0	
DAEWOO Commercials	8	8	0	0	0	
TATA Prima	2	2	0	0	0	
TOYOTA	26	26	0	0	0	
HINO 500 Series	17	17	0	0	0	
HINO 700 Series	9	9	0	0	0	
UD TRUCKS SOUTHERN AFRICA	151	151	0	0	0	4
UD TRUCKS Croner	3	3	0	0	0	4
UD TRUCKS Quester	125	125	0	0	0	
UD TRUCKS Quon	23	23	0	0	0	
VECV SOUTH AFRICA	0	0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	241	241	0	0	0	
VOLVO FH	200	200	0	0	0	
VOLVO FM	41	41	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	12	12	0	0	0	
MERCEDES	12	12	0	0	0	
ISUZU MOTORS SOUTH AFRICA	0	0	0	0	0	
IVECO	0	0	0	0	0	
MAN	16	16	0	0	0	
MAN Bus	4	4	0	0	0	
VW Volksbus	12	12	0	0	0	
SCANIA	4	4	0	0	0	
SCANIA Bus	4	4	0	0	0	
TATA	0	0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	0	0	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only