

Mar 2022

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	15 008	12533	648	1602	225	6 837
VOLKSWAGEN GROUP SA	6 433	4864	540	958	71	9 236
HYUNDAI AUTOMOTIVE SOUTH AFRICA	3 816	3302	0	514	0	
SUZUKI AUTO	3 347	2933	136	262	16	17
NISSAN	3 132	2819	84	223	6	524
RENAULT	2 600	2211	368	0	21	
FORD MOTOR COMPANY	2 235	2124	21	0	90	3 678
HAVAL MOTORS SA	2 036	1833	0	203	0	17
KIA SOUTH AFRICA	1 910	1651	0	250	9	
ISUZU MOTORS SOUTH AFRICA	1 723	1389	305	6	23	649
BMW GROUP	1 225	931	65	69	160	6 852
MAHINDRA	1 219	1096	123	0	0	
MERCEDES-BENZ SA **	1 155	1155	0	0	0	6 328
STELLANTIS	751	710	0	24	17	1
MAZDA SOUTHERN AFRICA	612	593	0	0	19	
DAIMLER TRUCKS AND BUSES SA *	444	444	0	0	0	5
HONDA	409	354	0	55	0	26
JAGUAR LAND ROVER	319	304	1	2	12	
VOLVO GROUP SOUTHERN AFRICA	306	306	0	0	0	38
MITSUBISHI MOTORS SA	302	292	0	0	10	37
UD TRUCKS SOUTHERN AFRICA	238	235	3	0	0	20
FAW TRUCKS	230	230	0	0	0	
MAN	214	214	0	0	0	5
SCANIA	175	175	0	0	0	14
PORSCHE **	157	157	0	0	0	
TATA	114	103	11	0	0	
JAC MOTORS SOUTH AFRICA	103	103	0	0	0	
VOLVO CARS	99	96	0	0	3	1
POWERSTAR	84	84	0	0	0	
BABCOCK	64	64	0	0	0	
SUBARU	58	58	0	0	0	
IVECO	36	25	11	0	0	
VECV SOUTH AFRICA	35	35	0	0	0	
SCUDERIA SOUTH AFRICA	11	11	0	0	0	
LAMBORGHINI SOUTH AFRICA **	6	6	0	0	0	
BENTLEY **	1	1	0	0	0	
INDUSTRY TOTAL	50 607	43441	2316	4168	682	34 285

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021, commercial market split estimates are provided. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa

Passenger for Mar 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	7 924	6356	40	1378	150	414
VOLKSWAGEN GROUP SA	6 045	4550	498	955	42	9 236
HYUNDAI AUTOMOTIVE SOUTH AFRICA	3 502	2988	0	514	0	
SUZUKI AUTO	3 228	2815	136	262	15	15
RENAULT	2 600	2211	368	0	21	
KIA SOUTH AFRICA	1 720	1461	0	250	9	
BMW GROUP	1 225	931	65	69	160	6 852
NISSAN	1 191	968	15	208	0	
FORD MOTOR COMPANY	1 166	1083	1	0	82	26
HAVAL MOTORS SA	1 102	1099	0	3	0	9
MERCEDES-BENZ SA **	1 048	1048	0	0	0	6 328
STELLANTIS	648	607	0	24	17	1
MAZDA SOUTHERN AFRICA	594	575	0	0	19	
HONDA	409	354	0	55	0	26
MAHINDRA	403	376	27	0	0	
JAGUAR LAND ROVER	319	304	1	2	12	
MITSUBISHI MOTORS SA	269	261	0	0	8	25
PORSCHE **	157	157	0	0	0	
VOLVO CARS	99	96	0	0	3	1
ISUZU MOTORS SOUTH AFRICA	65	56	0	0	9	3
SUBARU	58	58	0	0	0	
SCUDERIA SOUTH AFRICA	11	11	0	0	0	
LAMBORGHINI SOUTH AFRICA **	6	6	0	0	0	
BENTLEY **	1	1	0	0	0	
JAC MOTORS SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	33 790	28372	1151	3720	547	22 936

Light CV < 3501kg for Mar 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	6 644	5750	606	219	69	6 423
NISSAN	1 941	1851	69	15	6	524
ISUZU MOTORS SOUTH AFRICA	1 378	1095	264	6	13	633
FORD MOTOR COMPANY	1 069	1041	20	0	8	3 652
HAVAL MOTORS SA	934	734	0	200	0	8
MAHINDRA	816	720	96	0	0	
VOLKSWAGEN GROUP SA	353	298	23	3	29	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	270	270	0	0	0	
KIA SOUTH AFRICA	190	190	0	0	0	
SUZUKI AUTO	119	118	0	0	1	2
JAC MOTORS SOUTH AFRICA	95	95	0	0	0	
STELLANTIS	93	93	0	0	0	
MINITUBISHI MOTORS SA	33	31	0	0	2	12
MERCEDES-BENZ SA **	22	22	0	0	0	
MAZDA SOUTHERN AFRICA	18	18	0	0	0	
RENAULT		0	0	0	0	
INDUSTRY TOTAL	13 975	12326	1078	443	128	11 254

Medium CV 3501-8500kg for Mar 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	341	333	0	5	3	
ISUZU MOTORS SOUTH AFRICA	127	110	16	0	1	13
MERCEDES-BENZ SA **	85	85	0	0	0	
DAIMLER TRUCKS AND BUSES SA *	45	45	0	0	0	5
HYUNDAI AUTOMOTIVE SOUTH AFRICA	44	44	0	0	0	
FAW TRUCKS	38	38	0	0	0	
VOLKSWAGEN GROUP SA	35	16	19	0	0	
TATA	34	34	0	0	0	
IVECO	32	21	11	0	0	
STELLANTIS	10	10	0	0	0	
JAC MOTORS SOUTH AFRICA	7	7	0	0	0	
FORD MOTOR COMPANY		0	0	0	0	
POWERSTAR		0	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	798	743	46	5	4	18

Heavy CV 8501-16500kg for Mar 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	117	105	12	0	0	
FAW TRUCKS	102	102	0	0	0	
TOYOTA	79	78	0	0	1	
UD TRUCKS SOUTHERN AFRICA	77	77	0	0	0	20
TATA	62	51	11	0	0	
DAIMLER TRUCKS AND BUSES SA *	57	57	0	0	0	
VECV SOUTH AFRICA	29	29	0	0	0	
POWERSTAR	22	22	0	0	0	
JAC MOTORS SOUTH AFRICA	1	1	0	0	0	
IVECO		0	0	0	0	
MAN		0	0	0	0	
INDUSTRY TOTAL	546	522	23	0	1	20

Extra Heavy CV > 16500kg for Mar 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	329	329	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	306	306	0	0	0	38
MAN	188	188	0	0	0	5
SCANIA	167	167	0	0	0	13
UD TRUCKS SOUTHERN AFRICA	161	158	3	0	0	
FAW TRUCKS	90	90	0	0	0	
BABCOCK	64	64	0	0	0	
POWERSTAR	62	62	0	0	0	
ISUZU MOTORS SOUTH AFRICA	36	23	13	0	0	
TOYOTA	20	16	2	0	2	
TATA	16	16	0	0	0	
VECV SOUTH AFRICA	6	6	0	0	0	
IVECO	4	4	0	0	0	
INDUSTRY TOTAL	1 449	1429	18	0	2	56

Bus > 8500kg for Mar 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
MAN	26	26	0	0	0	
DAIMLER TRUCKS AND BUSES SA *	13	13	0	0	0	
SCANIA	8	8	0	0	0	1
TATA	2	2	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	
INDUSTRY TOTAL	49	49	0	0	0	1

Make Totals for Mar 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	14 496	12037	646	1602	211	6 837
VOLKSWAGEN	5 951	4443	509	931	68	9 236
HYUNDAI	3 816	3302	0	514	0	
SUZUKI	3 347	2933	136	262	16	17
NISSAN	3 125	2812	84	223	6	524
RENAULT	2 600	2211	368	0	21	
FORD	2 235	2124	21	0	90	3 678
KIA	1 910	1651	0	250	9	
ISUZU	1 723	1389	305	6	23	649
MAHINDRA	1 219	1096	123	0	0	
MERCEDES**	1 168	1168	0	0	0	6 328
HAVAL	1 102	1099	0	3	0	9
BMW	1 094	810	65	66	153	6 852
GWM	934	734	0	200	0	8
MAZDA	612	593	0	0	19	
AUDI	495	434	31	27	3	
HINO	435	427	2	0	6	
HONDA	409	354	0	55	0	26
MERCEDES/FUSO*	386	386	0	0	0	
PEUGEOT	322	322	0	0	0	
VOLVO TRUCKS	306	306	0	0	0	38
MITSUBISHI	302	292	0	0	10	37
LAND ROVER	294	284	1	2	7	
UD TRUCKS	238	235	3	0	0	20
FAW	230	230	0	0	0	
MAN	201	201	0	0	0	5
SCANIA	175	175	0	0	0	14
PORSCHE**	157	157	0	0	0	
MINI	131	121	0	3	7	
FIAT	129	120	0	0	9	
JEEP	126	126	0	0	0	
JAC	103	103	0	0	0	
TATA TRUCK & BUS	100	89	11	0	0	
VOLVO	99	96	0	0	3	1
POWERSTAR	84	84	0	0	0	
LEXUS	77	69	0	0	8	
OPEL	75	67	0	0	8	
DAF	64	64	0	0	0	
CITROEN	58	34	0	24	0	
SUBARU	58	58	0	0	0	
FUSO*	45	45	0	0	0	5
IVECO	36	25	11	0	0	
EICHER	35	35	0	0	0	
ALFA ROMEO	34	34	0	0	0	1
JAGUAR	25	20	0	0	5	
DAEWOO	14	14	0	0	0	
FERRARI	11	11	0	0	0	
DATSUN	7	7	0	0	0	
ABARTH	7	7	0	0	0	
LAMBORGHINI**	6	6	0	0	0	
BENTLEY**	1	1	0	0	0	
VOLVO BUS		0	0	0	0	
INDUSTRY TOTAL	50 607	43441	2316	4168	682	34 285

RSA and Export Sales by Market

	Mar 2022		Var %		Mar 2021		Feb 2022		Mar 2022 YTD		Var %		Mar 2021 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	33 790	22 936	27.0%	12.3%	26 599	20 417	29 561	22 222	93 377	55 535	25.4%	1.6%	74 475	54 673
Light CV < 3501kg	13 975	11 254	-2.7%	-39.7%	14 364	18 674	12 289	10 308	35 888	30 116	2.9%	-13.1%	34 876	34 653
Medium CV 3501-8500kg	798	18	18.4%	100.0%	674	9	550	3	1 796	28	6.1%	27.3%	1 692	22
Heavy CV 8501-16500kg	546	20	5.4%	233.3%	518	6	517	14	1 402	48	30.2%	54.8%	1 077	31
Extra Heavy CV > 16500kg	1 449	56	18.0%	40.0%	1 228	40	1 186	6	3 504	74	10.8%	-21.3%	3 162	94
Bus > 8500kg	49	1	22.5%	0.0%	40		25		98	3	-34.2%	200.0%	149	1
INDUSTRY TOTAL	50 607	34 285	16.5%	-12.4%	43 423	39 146	44 128	32 553	136 065	85 804	17.9%	-4.1%	115 431	89 474

Dealer and Government Sales by Market

	Mar 2022		Var %		Mar 2021		Feb 2022		Mar 2022 YTD		Var %		Mar 2021 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	28 372	1 151	29.1%	117.2%	21 970	530	24 173	700	76 821	2 269	29.0%	69.1%	59 549	1 342
Light CV < 3501kg	12 326	1 078	-3.6%	18.7%	12 784	908	10 792	803	31 748	2 339	1.9%	-0.8%	31 158	2 357
Medium CV 3501-8500kg	743	46	50.7%	-71.1%	493	159	468	59	1 523	231	24.3%	-47.3%	1 225	438
Heavy CV 8501-16500kg	522	23	7.4%	-25.8%	486	31	490	25	1 336	59	28.7%	68.6%	1 038	35
Extra Heavy CV > 16500kg	1 429	18	18.5%	-10.0%	1 206	20	1 181	4	3 476	24	12.7%	-47.8%	3 084	46
Bus > 8500kg	49		63.3%	0.0%	30		25		98		-3.0%	0.0%	101	
INDUSTRY TOTAL	43 441	2 316	17.5%	40.5%	36 969	1 648	37 129	1 591	115 002	4 922	19.6%	16.7%	96 155	4 218

Rental and Single Sales by Market

	Mar 2022		Var %		Mar 2021		Feb 2022		Mar 2022 YTD		Var %		Mar 2021 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	3 720	547	18.9%	-43.6%	3 129	970	4 130	558	12 575	1 712	16.6%	-38.7%	10 789	2 795
Light CV < 3501kg	443	128	-7.5%	-33.7%	479	193	550	144	1 387	414	66.1%	-21.3%	835	526
Medium CV 3501-8500kg	5	4	-66.7%	-42.9%	15	7	20	3	35	7	94.4%	-36.4%	18	11
Heavy CV 8501-16500kg		1	0.0%	0.0%		1		2		7	0.0%	75.0%		4
Extra Heavy CV > 16500kg		2	0.0%	0.0%		2		1		4	-100.0%	-63.6%	21	11
Bus > 8500kg			0.0%	-100.0%		10					-100.0%	-100.0%	2	46
INDUSTRY TOTAL	4 168	682	15.0%	-42.3%	3 623	1 183	4 700	708	13 997	2 144	20.0%	-38.7%	11 665	3 393

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	1	1	0	0	0	0
BENTLEY	1	1	0	0	0	0
BMW GROUP	1 225	931	65	69	160	6 852
BMW 1-Series	125	114	9	0	2	
BMW 2-Series	107	87	0	11	9	
BMW 3-Series	165	99	27	19	20	
BMW 4-Series	49	45	0	0	4	
BMW 5-Series	16	13	3	0	0	
BMW 7-Series	9	1	0	0	8	
BMW 8-Series	11	3	0	0	8	
BMW i3	1	1	0	0	0	
BMW iX	6	6	0	0	0	
BMW X1	93	78	4	10	1	
BMW X2	18	17	0	0	1	
BMW X3	313	217	6	3	87	6 852
BMW X4	24	23	0	0	1	
BMW X5	116	76	16	18	6	
BMW X6	13	11	0	2	0	
BMW X7	23	14	0	3	6	
BMW Z4	5	5	0	0	0	
MINI Clubman	20	18	0	0	2	
MINI Convertible	5	3	0	2	0	
MINI Countryman	42	38	0	1	3	
MINI Hatch 3-dr	39	37	0	0	2	
MINI Hatch 5-dr	25	25	0	0	0	
FORD MOTOR COMPANY	1 166	1083	1	0	82	26
FORD EcoSport	866	826	0	0	40	
FORD Everest	256	213	1	0	42	26
FORD Fiesta	2	2	0	0	0	
FORD Figo	18	18	0	0	0	
FORD Mustang	24	24	0	0	0	
HAVAL MOTORS SA	1 102	1099	0	3	0	9
HAVAL H2	1	1	0	0	0	
HAVAL H6	290	290	0	0	0	1
HAVAL H9	13	13	0	0	0	
HAVAL Jolion	798	795	0	3	0	8
HONDA	409	354	0	55	0	26
HONDA Amaze	104	87	0	17	0	
HONDA Ballade	45	33	0	12	0	10
HONDA BR-V	13	13	0	0	0	
HONDA Civic	7	7	0	0	0	
HONDA CR-V	28	28	0	0	0	2
HONDA Fit	81	81	0	0	0	
HONDA HR-V	16	16	0	0	0	4
HONDA WR-V	115	89	0	26	0	10
HYUNDAI AUTOMOTIVE SOUTH AFRICA	3 502	2988	0	514	0	
HYUNDAI Atos	763	754	0	9	0	
HYUNDAI Creta	205	205	0	0	0	
HYUNDAI Grand Creta	67	67	0	0	0	
HYUNDAI Grand i10	508	468	0	40	0	
HYUNDAI i20	508	285	0	223	0	
HYUNDAI Kona	108	108	0	0	0	
HYUNDAI Palisade	11	11	0	0	0	
HYUNDAI Santa Fe	24	24	0	0	0	
HYUNDAI Staria	149	84	0	65	0	
HYUNDAI Tucson	379	379	0	0	0	
HYUNDAI Venue	780	603	0	177	0	
ISUZU MOTORS SOUTH AFRICA	65	56	0	0	9	3
ISUZU MU-X	65	56	0	0	9	3
JAC MOTORS SOUTH AFRICA	0	0	0	0	0	0
JAGUAR LAND ROVER	319	304	1	2	12	
JAGUAR E-PACE	9	7	0	0	2	
JAGUAR F-PACE	12	9	0	0	3	
JAGUAR F-Type	4	4	0	0	0	
L-R Defender	96	94	1	0	1	
L-R Discovery	20	16	0	2	2	
L-R Discovery Sport	34	33	0	0	1	
L-R Range Rover	7	7	0	0	0	
L-R Range Rover Evoque	93	92	0	0	1	
L-R Range Rover Sport	29	28	0	0	1	
L-R Range Rover Velar	15	14	0	0	1	
KIA SOUTH AFRICA	1 720	1461	0	250	9	
KIA Carnival	28	27	0	0	1	
KIA Grand Sedona	2	2	0	0	0	
KIA Pegas	171	171	0	0	0	
KIA Picanto	656	505	0	150	1	

KIA Rio	364	264	0	100	0	
KIA Seltos	283	282	0	0	1	
KIA Sonet	140	138	0	0	2	
KIA Sorento	28	26	0	0	2	
KIA Sportage	48	46	0	0	2	
LAMBORGHINI SOUTH AFRICA **	6	6	0	0	0	
LAMBORGHINI	6	6	0	0	0	
MAHINDRA	403	376	27	0	0	
MAHINDRA KUV	149	149	0	0	0	
MAHINDRA Scorpio	64	37	27	0	0	
MAHINDRA XUV300	187	187	0	0	0	
MAHINDRA XUV500	3	3	0	0	0	
MAZDA SOUTHERN AFRICA	594	575	0	0	19	
MAZDA 2	114	112	0	0	2	
MAZDA 3	37	35	0	0	2	
MAZDA CX-3	183	180	0	0	3	
MAZDA CX-30	48	48	0	0	0	
MAZDA CX-5	212	200	0	0	12	
MERCEDES-BENZ SA **	1 048	1048	0	0	0	6 328
MERCEDES	1 048	1048	0	0	0	6 328
MITSUBISHI MOTORS SA	269	261	0	0	8	25
MITSUBISHI ASX	28	28	0	0	0	2
MITSUBISHI Eclipse Cross	44	44	0	0	0	
MITSUBISHI Outlander	9	8	0	0	1	
MITSUBISHI Pajero Sport	98	97	0	0	1	22
MITSUBISHI Xpander	90	84	0	0	6	1
NISSAN	1 191	968	15	208	0	
DATSUN GO	7	7	0	0	0	
NISSAN Almera	274	89	4	181	0	
NISSAN Magnite	637	637	0	0	0	
NISSAN Micra 5	10	10	0	0	0	
NISSAN Patrol SW	28	19	9	0	0	
NISSAN Terra	73	73	0	0	0	
NISSAN X-Trail	162	133	2	27	0	
PORSCHE **	157	157	0	0	0	
PORSCHE	157	157	0	0	0	
RENAULT	2 600	2211	368	0	21	
RENAULT Clio V	109	109	0	0	0	
RENAULT Duster	256	239	0	0	17	
RENAULT Kiger Turbo	718	718	0	0	0	
RENAULT Koleos	17	15	0	0	2	
RENAULT Kwid	848	480	368	0	0	
RENAULT Triber	652	650	0	0	2	
SCUDERIA SOUTH AFRICA	11	11	0	0	0	
FERRARI F8	1	1	0	0	0	
FERRARI Portofino	2	2	0	0	0	
FERRARI Roma	2	2	0	0	0	
FERRARI SF90	6	6	0	0	0	
STELLANTIS	648	607	0	24	17	1
ABARTH 595	7	7	0	0	0	
ALFA Giulia	13	13	0	0	0	
ALFA Stelvio	21	21	0	0	0	1
CITROEN C3	21	17	0	4	0	
CITROEN C3 Aircross	37	17	0	20	0	
FIAT 500	56	56	0	0	0	
FIAT 500X	1	1	0	0	0	
FIAT Tipo	14	5	0	0	9	
JEEP Grand Cherokee	86	86	0	0	0	
JEEP Renegade	40	40	0	0	0	
OPEL Combo Life	7	7	0	0	0	
OPEL Corsa	47	39	0	0	8	
OPEL Crossland	15	15	0	0	0	
OPEL Zafira	3	3	0	0	0	
PEUGEOT 108	4	4	0	0	0	
PEUGEOT 2008	94	94	0	0	0	
PEUGEOT 208	128	128	0	0	0	
PEUGEOT 3008	49	49	0	0	0	
PEUGEOT 5008	5	5	0	0	0	
SUBARU	58	58	0	0	0	
SUBARU Forester	27	27	0	0	0	
SUBARU Outback	10	10	0	0	0	
SUBARU XV	21	21	0	0	0	
SUZUKI AUTO	3 228	2815	136	262	15	15
SUZUKI Baleno	93	92	1	0	0	1
SUZUKI Celerio	86	86	0	0	0	
SUZUKI Ciaz	65	27	34	0	4	
SUZUKI Dzire	63	38	25	0	0	
SUZUKI Ertiga	63	52	7	0	4	
SUZUKI Ignis	79	79	0	0	0	
SUZUKI Jimny	440	440	0	0	0	1
SUZUKI S-Presso	558	454	0	100	4	2
SUZUKI Swift	1 118	930	61	125	2	
SUZUKI Vitara Brezza	663	617	8	37	1	11
TOYOTA	7 924	6356	40	1378	150	414
LEXUS ES	18	18	0	0	0	
LEXUS IS	7	7	0	0	0	
LEXUS LC	2	2	0	0	0	
LEXUS LS	1	1	0	0	0	
LEXUS LX	2	0	0	0	2	
LEXUS NX	21	15	0	0	6	
LEXUS RX	16	16	0	0	0	

LEXUS UX	10	10	0	0	0	
TOYOTA Agya	487	365	0	119	3	
TOYOTA C-HR	75	73	0	0	2	
TOYOTA Corolla	95	94	0	0	1	
TOYOTA Corolla Cross	2 384	2086	5	225	68	202
TOYOTA Corolla HB	46	44	0	0	2	
TOYOTA Corolla Quest	527	197	9	317	4	11
TOYOTA FJ Cruiser	8	6	0	0	2	
TOYOTA Fortuner	1 082	954	3	98	27	201
TOYOTA Landcruiser 300	45	44	0	1	0	
TOYOTA Landcruiser SW	5	5	0	0	0	
TOYOTA Prado	127	124	0	0	3	
TOYOTA Prius	2	2	0	0	0	
TOYOTA Quantum	4	4	0	0	0	
TOYOTA RAV	173	49	0	116	8	
TOYOTA Rumion	348	266	0	81	1	
TOYOTA Starlet	1 243	961	23	256	3	
TOYOTA Urban Cruiser	1 196	1013	0	165	18	

VOLKSWAGEN GROUP SA	6 045	4550	498	955	42	9 236
----------------------------	--------------	-------------	------------	------------	-----------	--------------

AUDI A1	29	26	3	0	0	
AUDI A3 Sedan	9	9	0	0	0	
AUDI A3 Sportback	29	29	0	0	0	
AUDI A4	70	37	25	7	1	
AUDI A4 Avant	4	4	0	0	0	
AUDI A5 Coupe/Cabriolet	9	9	0	0	0	
AUDI A5 Sportback	20	20	0	0	0	
AUDI A6	1	1	0	0	0	
AUDI A6 Avant	3	3	0	0	0	
AUDI A7 Sportback	1	1	0	0	0	
AUDI e-tron	4	4	0	0	0	
AUDI e-tron GT	7	7	0	0	0	
AUDI e-tron Sportback	5	5	0	0	0	
AUDI Q2	39	19	0	20	0	
AUDI Q3	94	93	0	0	1	
AUDI Q3 Sportback	22	22	0	0	0	
AUDI Q5	55	53	2	0	0	
AUDI Q5 Sportback	48	48	0	0	0	
AUDI Q7	12	11	1	0	0	
AUDI Q8	22	21	0	0	1	
AUDI R8	3	3	0	0	0	
AUDI TT	9	9	0	0	0	
VW Caddy	22	20	0	0	2	
VW Caravelle	14	14	0	0	0	
VW Golf 8	87	60	18	0	9	
VW Kombi	72	59	7	5	1	
VW Polo	1 430	1402	0	22	6	9 236
VW Polo Sedan	829	154	338	337	0	
VW Polo Vivo	2 117	1553	100	460	4	
VW T-Cross	702	691	2	3	6	
VW Tiguan	76	69	0	0	7	
VW Touareg	10	10	0	0	0	
VW T-Roc	191	84	2	101	4	

VOLVO CARS	99	96	0	0	3	1
-------------------	-----------	-----------	----------	----------	----------	----------

VOLVO V90 CC	2	2	0	0	0	
VOLVO XC40	34	33	0	0	1	
VOLVO XC60	50	49	0	0	1	
VOLVO XC90	13	12	0	0	1	1

* Sales are estimates ** Reported aggregate sales numbers only

Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
-------------------	-----	--------	-----	--------	--------	--------

FORD MOTOR COMPANY	1 069	1041	20	0	8	3 652
---------------------------	--------------	-------------	-----------	----------	----------	--------------

FORD Ranger	1 052	1024	20	0	8	3 652
FORD Tourneo Custom	5	5	0	0	0	
FORD Transit	12	12	0	0	0	

HAVAL MOTORS SA	934	734	0	200	0	8
------------------------	------------	------------	----------	------------	----------	----------

GWM P-Series	441	441	0	0	0	8
GWM Steed	493	293	0	200	0	

HYUNDAI AUTOMOTIVE SOUTH AFRICA	270	270	0	0	0	
--	------------	------------	----------	----------	----------	--

HYUNDAI Atos	59	59	0	0	0	
HYUNDAI Grand i10	31	31	0	0	0	
HYUNDAI H100 Bakkie	180	180	0	0	0	

ISUZU MOTORS SOUTH AFRICA	1 378	1095	264	6	13	633
----------------------------------	--------------	-------------	------------	----------	-----------	------------

ISUZU D-MAX	1 378	1095	264	6	13	633
-------------	-------	------	-----	---	----	-----

JAC MOTORS SOUTH AFRICA	95	95	0	0	0	
--------------------------------	-----------	-----------	----------	----------	----------	--

JAC T6	8	8	0	0	0	
JAC T8	51	51	0	0	0	
JAC X200	36	36	0	0	0	

KIA SOUTH AFRICA	190	190	0	0	0	
-------------------------	------------	------------	----------	----------	----------	--

KIA K2500	37	37	0	0	0	
KIA K2700	149	149	0	0	0	
KIA Picanto	4	4	0	0	0	

MAHINDRA	816	720	96	0	0	
-----------------	------------	------------	-----------	----------	----------	--

MAHINDRA Bolero	100	100	0	0	0	
MAHINDRA KUV	5	5	0	0	0	
MAHINDRA Scorpio Pik-Up	711	615	96	0	0	

MAZDA SOUTHERN AFRICA	18	18	0	0	0	
------------------------------	-----------	-----------	----------	----------	----------	--

MAZDA BT-50	18	18	0	0	0	
-------------	----	----	---	---	---	--

MERCEDES-BENZ SA **	22	22	0	0	0	
----------------------------	-----------	-----------	----------	----------	----------	--

MERCEDES	22	22	0	0	0	
----------	----	----	---	---	---	--

MITSUBISHI MOTORS SA	33	31	0	0	2	12
-----------------------------	-----------	-----------	----------	----------	----------	-----------

MITSUBISHI Triton	33	31	0	0	2	12
-------------------	----	----	---	---	---	----

NISSAN	1 941	1851	69	15	6	524
NISSAN Hardbody	3	2	0	0	1	29
NISSAN Navara	603	558	43	0	2	436
NISSAN NP200	1 327	1283	26	15	3	57
NISSAN NP300	2	2	0	0	0	2
NISSAN NV350 Taxi	6	6	0	0	0	

RENAULT	0	0	0	0	0	0
----------------	----------	----------	----------	----------	----------	----------

STELLANTIS	93	93	0	0	0	0
-------------------	-----------	-----------	----------	----------	----------	----------

FIAT Doblo Cargo	13	13	0	0	0	0
FIAT Fiorino	45	45	0	0	0	0
OPEL Combo	3	3	0	0	0	0
PEUGEOT Landtrek	27	27	0	0	0	0
PEUGEOT Partner	5	5	0	0	0	0

SUZUKI AUTO	119	118	0	0	1	2
--------------------	------------	------------	----------	----------	----------	----------

SUZUKI Super Carry	119	118	0	0	1	2
--------------------	-----	-----	---	---	---	---

TOYOTA	6 644	5750	606	219	69	6 423
---------------	--------------	-------------	------------	------------	-----------	--------------

HINO 200 Series	61	61	0	0	0	0
TOYOTA Dyna	2	2	0	0	0	0
TOYOTA Hi-Ace	1 644	1630	13	0	1	0
TOYOTA Hi-Ace Bus	31	21	0	10	0	0
TOYOTA Hilux	4 561	3712	586	199	64	6 423
TOYOTA Landcruiser PU	242	239	1	0	2	0
TOYOTA Quantum	103	85	6	10	2	0

VOLKSWAGEN GROUP SA	353	298	23	3	29	0
----------------------------	------------	------------	-----------	----------	-----------	----------

VW Amarok	144	111	6	3	24	0
VW Caddy	177	172	0	0	5	0
VW Transporter Cr-Bus	8	4	4	0	0	0
VW Transporter PU	21	8	13	0	0	0
VW Transporter P-Van	3	3	0	0	0	0

* Sales are estimates ** Reported aggregate sales numbers only

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
------------------------------	------------	---------------	------------	---------------	---------------	---------------

DAIMLER TRUCKS AND BUSES SA *	45	45	0	0	0	5
--------------------------------------	-----------	-----------	----------	----------	----------	----------

FUSO	45	45	0	0	0	5
------	----	----	---	---	---	---

FAW TRUCKS	38	38	0	0	0	0
-------------------	-----------	-----------	----------	----------	----------	----------

FAW 3.5 Ton	38	38	0	0	0	0
-------------	----	----	---	---	---	---

FORD MOTOR COMPANY	0	0	0	0	0	0
---------------------------	----------	----------	----------	----------	----------	----------

HYUNDAI AUTOMOTIVE SOUTH AFRICA	44	44	0	0	0	0
--	-----------	-----------	----------	----------	----------	----------

HYUNDAI EX-6	1	1	0	0	0	0
--------------	---	---	---	---	---	---

HYUNDAI EX-8	43	43	0	0	0	0
--------------	----	----	---	---	---	---

ISUZU MOTORS SOUTH AFRICA	127	110	16	0	1	13
----------------------------------	------------	------------	-----------	----------	----------	-----------

ISUZU Bus	1	0	1	0	0	0
-----------	---	---	---	---	---	---

ISUZU N-Series	126	110	15	0	1	13
----------------	-----	-----	----	---	---	----

IVECO	32	21	11	0	0	0
--------------	-----------	-----------	-----------	----------	----------	----------

IVECO Daily	32	21	11	0	0	0
-------------	----	----	----	---	---	---

JAC MOTORS SOUTH AFRICA	7	7	0	0	0	0
--------------------------------	----------	----------	----------	----------	----------	----------

JAC N-Series	7	7	0	0	0	0
--------------	---	---	---	---	---	---

MERCEDES-BENZ SA **	85	85	0	0	0	0
----------------------------	-----------	-----------	----------	----------	----------	----------

MERCEDES	85	85	0	0	0	0
----------	----	----	---	---	---	---

POWERSTAR	0	0	0	0	0	0
------------------	----------	----------	----------	----------	----------	----------

STELLANTIS	10	10	0	0	0	0
-------------------	-----------	-----------	----------	----------	----------	----------

PEUGEOT Boxer	10	10	0	0	0	0
---------------	----	----	---	---	---	---

TATA	34	34	0	0	0	0
-------------	-----------	-----------	----------	----------	----------	----------

TATA LPT	34	34	0	0	0	0
----------	----	----	---	---	---	---

TOYOTA	341	333	0	5	3	0
---------------	------------	------------	----------	----------	----------	----------

HINO 300 Series	275	272	0	0	3	0
-----------------	-----	-----	---	---	---	---

TOYOTA Coaster	21	21	0	0	0	0
----------------	----	----	---	---	---	---

TOYOTA Quantum	45	40	0	5	0	0
----------------	----	----	---	---	---	---

VECV SOUTH AFRICA	0	0	0	0	0	0
--------------------------	----------	----------	----------	----------	----------	----------

VOLKSWAGEN GROUP SA	35	16	19	0	0	0
----------------------------	-----------	-----------	-----------	----------	----------	----------

VW Crafter	35	16	19	0	0	0
------------	----	----	----	---	---	---

* Sales are estimates ** Reported aggregate sales numbers only

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
------------------------------	------------	---------------	------------	---------------	---------------	---------------

DAIMLER TRUCKS AND BUSES SA *	57	57	0	0	0	0
--------------------------------------	-----------	-----------	----------	----------	----------	----------

MERCEDES/FUSO	57	57	0	0	0	0
---------------	----	----	---	---	---	---

FAW TRUCKS	102	102	0	0	0	0
-------------------	------------	------------	----------	----------	----------	----------

FAW CA 15	68	68	0	0	0	0
-----------	----	----	---	---	---	---

FAW CA 8	34	34	0	0	0	0
----------	----	----	---	---	---	---

ISUZU MOTORS SOUTH AFRICA	117	105	12	0	0	0
----------------------------------	------------	------------	-----------	----------	----------	----------

ISUZU F-Series	114	102	12	0	0	0
----------------	-----	-----	----	---	---	---

ISUZU FX-Series	3	3	0	0	0	0
-----------------	---	---	---	---	---	---

IVECO	0	0	0	0	0	0
--------------	----------	----------	----------	----------	----------	----------

JAC MOTORS SOUTH AFRICA	1	1	0	0	0	0
--------------------------------	----------	----------	----------	----------	----------	----------

JAC N-Series	1	1	0	0	0	0
--------------	---	---	---	---	---	---

MAN	0	0	0	0	0	0
------------	----------	----------	----------	----------	----------	----------

POWERSTAR	22	22	0	0	0	0
------------------	-----------	-----------	----------	----------	----------	----------

POWERSTAR BeiBen	1	1	0	0	0	0
------------------	---	---	---	---	---	---

POWERSTAR FT Series	21	21	0	0	0	0
---------------------	----	----	---	---	---	---

TATA	62	51	11	0	0	0
-------------	-----------	-----------	-----------	----------	----------	----------

TATA LPK	1	1	0	0	0	0
----------	---	---	---	---	---	---

TATA LPT	61	50	11	0	0	0
----------	----	----	----	---	---	---

TOYOTA	79	78	0	0	1	0
---------------	-----------	-----------	----------	----------	----------	----------

HINO 500 Series	79	78	0	0	1	0
-----------------	----	----	---	---	---	---

UD TRUCKS SOUTHERN AFRICA	77	77	0	0	0	20
----------------------------------	-----------	-----------	----------	----------	----------	-----------

UD TRUCKS Croner	44	44	0	0	0	0
------------------	----	----	---	---	---	---

UD TRUCKS Kuzer	33	33	0	0	0	20
VECV SOUTH AFRICA	29	29	0	0	0	0
EICHER Pro 6016	22	22	0	0	0	0
EICHER Pro 6018	7	7	0	0	0	0

* Sales are estimates ** Reported aggregate sales numbers only

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	64	64	0	0	0	0
DAF CF	62	62	0	0	0	0
DAF XF	2	2	0	0	0	0
DAIMLER TRUCKS AND BUSES SA *	329	329	0	0	0	0
MERCEDES/FUSO	329	329	0	0	0	0
FAW TRUCKS	90	90	0	0	0	0
FAW 28	3	3	0	0	0	0
FAW CA 28	35	35	0	0	0	0
FAW CA 33	51	51	0	0	0	0
FAW CA 35	1	1	0	0	0	0
ISUZU MOTORS SOUTH AFRICA	36	23	13	0	0	0
ISUZU F-Series	26	18	8	0	0	0
ISUZU FX-Series	10	5	5	0	0	0
IVECO	4	4	0	0	0	0
IVECO Stralis	4	4	0	0	0	0
MAN	188	188	0	0	0	5
MAN TGM	30	30	0	0	0	5
MAN TGS	155	155	0	0	0	0
MAN TGX	3	3	0	0	0	0
POWERSTAR	62	62	0	0	0	0
POWERSTAR BeiBen	62	62	0	0	0	0
SCANIA	167	167	0	0	0	13
SCANIA G-Series	85	85	0	0	0	11
SCANIA P-Series	10	10	0	0	0	2
SCANIA R-Series	72	72	0	0	0	0
TATA	16	16	0	0	0	0
DAEWOO Commercials	14	14	0	0	0	0
TATA Prima	2	2	0	0	0	0
TOYOTA	20	16	2	0	2	2
HINO 500 Series	16	13	2	0	1	1
HINO 700 Series	4	3	0	0	1	1
UD TRUCKS SOUTHERN AFRICA	161	158	3	0	0	0
UD TRUCKS Croner	14	11	3	0	0	0
UD TRUCKS Quester	130	130	0	0	0	0
UD TRUCKS Quon	17	17	0	0	0	0
VECV SOUTH AFRICA	6	6	0	0	0	0
EICHER Pro 6025	6	6	0	0	0	0
VOLVO GROUP SOUTHERN AFRICA	306	306	0	0	0	38
VOLVO FH	266	266	0	0	0	17
VOLVO FM	40	40	0	0	0	21

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	13	13	0	0	0	0
MERCEDES	13	13	0	0	0	0
ISUZU MOTORS SOUTH AFRICA	0	0	0	0	0	0
IVECO	0	0	0	0	0	0
MAN	26	26	0	0	0	0
MAN Bus	13	13	0	0	0	0
VW Volksbus	13	13	0	0	0	0
SCANIA	8	8	0	0	0	1
SCANIA Bus	8	8	0	0	0	1
TATA	2	2	0	0	0	0
TATA LPO	2	2	0	0	0	0
VOLVO GROUP SOUTHERN AFRICA	0	0	0	0	0	0

* Sales are estimates ** Reported aggregate sales numbers only