

Apr 2022

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	8 952	8000	182	591	179	3 629
VOLKSWAGEN GROUP SA	5 084	4040	178	849	17	8 349
SUZUKI AUTO	3 696	2855	68	728	45	5
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 847	2527	0	320	0	
RENAULT	2 400	1979	0	413	8	
NISSAN	2 148	1953	48	137	10	279
KIA SOUTH AFRICA	2 019	1798	0	208	13	
FORD MOTOR COMPANY	1 962	1870	12	0	80	5 063
HAVAL MOTORS SA	1 393	1377	0	15	1	34
ISUZU MOTORS SOUTH AFRICA	1 038	995	20	22	1	432
MAHINDRA	912	900	10	2	0	
BMW GROUP *	812	812	0	0	0	5 800
MERCEDES-BENZ SA **	537	537	0	0	0	7 047
STELLANTIS	523	477	0	30	16	
MAZDA SOUTHERN AFRICA	428	423	0	0	5	
MITSUBISHI MOTORS SA	308	301	0	0	7	45
DAIMLER TRUCKS AND BUSES SA *	260	260	0	0	0	5
HONDA	238	193	0	45	0	25
UD TRUCKS SOUTHERN AFRICA	193	193	0	0	0	8
FAW TRUCKS	189	189	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	174	174	0	0	0	45
JAGUAR LAND ROVER	155	154	0	0	1	
VOLVO CARS	153	152	0	0	1	4
MAN	133	133	0	0	0	2
SCANIA	131	131	0	0	0	16
JAC MOTORS SOUTH AFRICA	92	92	0	0	0	
POWERSTAR	71	71	0	0	0	
PORSCHE **	70	70	0	0	0	
TATA	70	53	17	0	0	
IVECO	46	27	19	0	0	
VECV SOUTH AFRICA	29	29	0	0	0	
BABCOCK	19	19	0	0	0	
SUBARU	15	15	0	0	0	
SCUDERIA SOUTH AFRICA	8	8	0	0	0	
BENTLEY **	2	2	0	0	0	
LAMBORGHINI SOUTH AFRICA **		0	0	0	0	
INDUSTRY TOTAL	37 107	32809	554	3360	384	30 788

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021, commercial market split estimates are provided. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa

Passenger for Apr 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	4 807	3797	152	849	9	8 349
TOYOTA	4 493	3853	60	489	91	208
SUZUKI AUTO	3 621	2790	68	728	35	5
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 547	2227	0	320	0	
RENAULT	2 400	1979	0	413	8	
KIA SOUTH AFRICA	1 844	1623	0	208	13	
HAVAL MOTORS SA	899	897	0	2	0	20
BMW GROUP *	812	812	0	0	0	5 800
FORD MOTOR COMPANY	801	728	0	0	73	25
NISSAN	747	616	10	112	9	
STELLANTIS	481	435	0	30	16	
MERCEDES-BENZ SA **	470	470	0	0	0	7 047
MAZDA SOUTHERN AFRICA	416	411	0	0	5	
MAHINDRA	376	370	6	0	0	
MITSUBISHI MOTORS SA	245	242	0	0	3	17
HONDA	238	193	0	45	0	25
JAGUAR LAND ROVER	155	154	0	0	1	
VOLVO CARS	153	152	0	0	1	4
PORSCHE **	70	70	0	0	0	
ISUZU MOTORS SOUTH AFRICA	53	53	0	0	0	12
SUBARU	15	15	0	0	0	
SCUDERIA SOUTH AFRICA	8	8	0	0	0	
BENTLEY **	2	2	0	0	0	
LAMBORGHINI SOUTH AFRICA **		0	0	0	0	
INDUSTRY TOTAL	25 653	21897	296	3196	264	21 512

Light CV < 3501kg for Apr 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	4 215	3914	111	102	88	3 411
NISSAN	1 401	1337	38	25	1	279
FORD MOTOR COMPANY	1 155	1136	12	0	7	5 038
ISUZU MOTORS SOUTH AFRICA	777	741	14	22	0	409
MAHINDRA	536	530	4	2	0	
HVAL MOTORS SA	494	480	0	13	1	14
HYUNDAI AUTOMOTIVE SOUTH AFRICA	273	273	0	0	0	
VOLKSWAGEN GROUP SA	245	229	8	0	8	
KIA SOUTH AFRICA	175	175	0	0	0	
JAC MOTORS SOUTH AFRICA	82	82	0	0	0	
SUZUKI AUTO	75	65	0	0	10	
MITSUBISHI MOTORS SA	63	59	0	0	4	28
STELLANTIS	42	42	0	0	0	
MERCEDES-BENZ SA **	13	13	0	0	0	
MAZDA SOUTHERN AFRICA	12	12	0	0	0	
INDUSTRY TOTAL	9 558	9088	187	164	119	9 179

Medium CV 3501-8500kg for Apr 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	144	133	11	0	0	3
ISUZU MOTORS SOUTH AFRICA	102	98	4	0	0	
MERCEDES-BENZ SA **	54	54	0	0	0	
IVECO	36	17	19	0	0	
VOLKSWAGEN GROUP SA	32	14	18	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	27	27	0	0	0	
TATA	27	17	10	0	0	
DAIMLER TRUCKS AND BUSES SA *	23	23	0	0	0	5
FAW TRUCKS	14	14	0	0	0	
JAC MOTORS SOUTH AFRICA	10	10	0	0	0	
FORD MOTOR COMPANY	6	6	0	0	0	
POWERSTAR		0	0	0	0	
STELLANTIS		0	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	475	413	62	0	0	8

Heavy CV 8501-16500kg for Apr 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	87	84	2	0	1	11
TOYOTA	84	84	0	0	0	7
FAW TRUCKS	78	78	0	0	0	
UD TRUCKS SOUTHERN AFRICA	73	73	0	0	0	8
TATA	42	35	7	0	0	
DAIMLER TRUCKS AND BUSES SA *	35	35	0	0	0	
VECV SOUTH AFRICA	28	28	0	0	0	
POWERSTAR	23	23	0	0	0	
IVECO	6	6	0	0	0	
JAC MOTORS SOUTH AFRICA		0	0	0	0	
MAN		0	0	0	0	
INDUSTRY TOTAL	456	446	9	0	1	26

Extra Heavy CV > 16500kg for Apr 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	192	192	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	174	174	0	0	0	44
SCANIA	127	127	0	0	0	8
UD TRUCKS SOUTHERN AFRICA	120	120	0	0	0	
MAN	113	113	0	0	0	2
FAW TRUCKS	97	97	0	0	0	
POWERSTAR	48	48	0	0	0	
BABCOCK	19	19	0	0	0	
ISUZU MOTORS SOUTH AFRICA	19	19	0	0	0	
TOYOTA	16	16	0	0	0	
IVECO	4	4	0	0	0	
TATA	1	1	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	931	931	0	0	0	54

Bus > 8500kg for Apr 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
MAN	20	20	0	0	0	
DAIMLER TRUCKS AND BUSES SA *	10	10	0	0	0	
SCANIA	4	4	0	0	0	8
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO		0	0	0	0	
TATA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	1
INDUSTRY TOTAL	34	34	0	0	0	9

Make Totals for Apr 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	8 687	7735	182	591	179	3 619
VOLKSWAGEN	4 706	3680	175	834	17	8 349
SUZUKI	3 696	2855	68	728	45	5
HYUNDAI	2 847	2527	0	320	0	
RENAULT	2 400	1979	0	413	8	
NISSAN	2 148	1953	48	137	10	279
KIA	2 019	1798	0	208	13	
FORD	1 962	1870	12	0	80	5 063
ISUZU	1 038	995	20	22	1	432
MAHINDRA	912	900	10	2	0	
HAVAL	899	897	0	2	0	20
BMW/MINI*	812	812	0	0	0	5 800
MERCEDES**	547	547	0	0	0	7 047
GWM	494	480	0	13	1	14
MAZDA	428	423	0	0	5	
AUDI	379	361	3	15	0	
MITSUBISHI	308	301	0	0	7	45
HONDA	238	193	0	45	0	25
MERCEDES/FUSO*	227	227	0	0	0	
HINO	214	214	0	0	0	10
UD TRUCKS	193	193	0	0	0	8
FAW	189	189	0	0	0	
VOLVO TRUCKS	174	174	0	0	0	44
VOLVO	153	152	0	0	1	4
LAND ROVER	146	145	0	0	1	
OPEL	141	128	0	0	13	
MAN	132	132	0	0	0	2
SCANIA	131	131	0	0	0	16
PEUGEOT	129	114	0	15	0	
JEEP	117	117	0	0	0	
JAC	92	92	0	0	0	
POWERSTAR	71	71	0	0	0	
PORSCHE**	70	70	0	0	0	
TATA TRUCK & BUS	70	53	17	0	0	
FIAT	68	68	0	0	0	
CITROEN	61	46	0	15	0	
LEXUS	51	51	0	0	0	
IVECO	46	27	19	0	0	
EICHER	29	29	0	0	0	
FUSO*	23	23	0	0	0	5
DAF	19	19	0	0	0	
SUBARU	15	15	0	0	0	
JAGUAR	9	9	0	0	0	
FERRARI	8	8	0	0	0	
ALFA ROMEO	4	1	0	0	3	
ABARTH	3	3	0	0	0	
BENTLEY**	2	2	0	0	0	
VOLVO BUS		0	0	0	0	1
LAMBORGHINI**		0	0	0	0	
DATSUN		0	0	0	0	
DAEWOO		0	0	0	0	
INDUSTRY TOTAL	37 107	32809	554	3360	384	30 788

RSA and Export Sales by Market

	Apr 2022		Var %		Apr 2021		Mar 2022		Apr 2022 YTD		Var %		Apr 2021 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	25 653	21 512	12.9%	19.7%	22 729	17 967	33 788	22 910	119 297	80 757	22.7%	11.2%	97 204	72 640
Light CV < 3501kg	9 558	9 179	-11.9%	7.9%	10 849	8 507	13 973	10 107	45 444	38 148	-0.6%	-11.6%	45 725	43 160
Medium CV 3501-8500kg	475	8	-9.4%	-42.9%	524	14	791	14	2 264	32	2.2%	-11.1%	2 216	36
Heavy CV 8501-16500kg	456	26	29.9%	23.8%	351	21	539	20	1 851	74	29.6%	42.3%	1 428	52
Extra Heavy CV > 16500kg	931	54	-15.7%	74.2%	1 104	31	1 330	56	4 316	128	1.2%	2.4%	4 266	125
Bus > 8500kg	34	9	0.0%	0.0%	34		44	1	127	12	-30.6%	1100.0%	183	1
INDUSTRY TOTAL	37 107	30 788	4.3%	16.0%	35 591	26 540	50 465	33 108	173 299	119 151	14.8%	2.7%	151 022	116 014

Dealer and Government Sales by Market

	Apr 2022		Var %		Apr 2021		Mar 2022		Apr 2022 YTD		Var %		Apr 2021 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	21 897	296	14.9%	-1.7%	19 060	301	28 270	789	98 830	2 176	25.7%	32.4%	78 609	1 643
Light CV < 3501kg	9 088	187	-7.1%	-65.9%	9 778	548	12 318	1 082	40 828	2 530	-0.3%	-12.9%	40 936	2 905
Medium CV 3501-8500kg	413	62	-8.8%	34.8%	453	46	721	53	1 914	300	14.1%	-38.0%	1 678	484
Heavy CV 8501-16500kg	446	9	28.2%	350.0%	348	2	513	24	1 773	69	27.9%	86.5%	1 386	37
Extra Heavy CV > 16500kg	931		-14.7%	-100.0%	1 092	6	1 307	20	4 285	26	2.6%	-50.0%	4 176	52
Bus > 8500kg	34		0.0%	0.0%	34		44		127		-5.9%	0.0%	135	
INDUSTRY TOTAL	32 809	554	6.6%	-38.6%	30 765	903	43 173	1 968	147 757	5 101	16.4%	-0.4%	126 920	5 121

Rental and Single Sales by Market

	Apr 2022		Var %		Apr 2021		Mar 2022		Apr 2022 YTD		Var %		Apr 2021 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	3 196	264	23.7%	-66.3%	2 584	784	4 140	589	16 223	2 068	21.3%	-42.2%	13 373	3 579
Light CV < 3501kg	164	119	-52.7%	-32.4%	347	176	444	129	1 552	534	31.3%	-23.9%	1 182	702
Medium CV 3501-8500kg			-100.0%	-100.0%	15	10	12	5	42	8	27.3%	-61.9%	33	21
Heavy CV 8501-16500kg		1	0.0%	0.0%		1		2		9	0.0%	80.0%		5
Extra Heavy CV > 16500kg			-100.0%	-100.0%	2	4		3		5	-100.0%	-66.7%	23	15
Bus > 8500kg			0.0%	0.0%							-100.0%	-100.0%	2	46
INDUSTRY TOTAL	3 360	384	14.0%	-60.6%	2 948	975	4 596	728	17 817	2 624	21.9%	-42.2%	14 613	4 368

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	2	2	0	0	0	0
BENTLEY	2	2	0	0	0	0
BMW GROUP *	812	812	0	0	0	5 800
BMW/MINI	812	812	0	0	0	5 800
FORD MOTOR COMPANY	801	728	0	0	73	25
FORD EcoSport	612	598	0	0	14	
FORD Everest	164	106	0	0	58	25
FORD Fiesta	2	1	0	0	1	
FORD Figo	5	5	0	0	0	
FORD Mustang	18	18	0	0	0	
HAVAL MOTORS SA	899	897	0	2	0	20
HAVAL H6	144	144	0	0	0	2
HAVAL H9	19	19	0	0	0	
HAVAL Jolion	736	734	0	2	0	18
HONDA	238	193	0	45	0	25
HONDA Amaze	122	109	0	13	0	2
HONDA Ballade	18	5	0	13	0	2
HONDA BR-V	1	1	0	0	0	
HONDA Civic	1	1	0	0	0	17
HONDA CR-V	14	14	0	0	0	
HONDA Fit	39	39	0	0	0	4
HONDA HR-V	9	9	0	0	0	
HONDA Jazz	2	2	0	0	0	
HONDA WR-V	32	13	0	19	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 547	2227	0	320	0	0
HYUNDAI Atos	650	541	0	109	0	
HYUNDAI Creta	149	149	0	0	0	
HYUNDAI Grand Creta	151	151	0	0	0	
HYUNDAI Grand i10	396	297	0	99	0	
HYUNDAI i20	184	184	0	0	0	
HYUNDAI i30	24	24	0	0	0	
HYUNDAI Kona	68	68	0	0	0	
HYUNDAI Palisade	7	7	0	0	0	
HYUNDAI Santa Fe	14	14	0	0	0	
HYUNDAI Staria	111	111	0	0	0	
HYUNDAI Tucson	89	88	0	1	0	
HYUNDAI Venue	704	593	0	111	0	
ISUZU MOTORS SOUTH AFRICA	53	53	0	0	0	12
ISUZU MU-X	53	53	0	0	0	12
JAGUAR LAND ROVER	155	154	0	0	1	0
JAGUAR E-PACE	2	2	0	0	0	
JAGUAR F-PACE	6	6	0	0	0	
JAGUAR F-Type	1	1	0	0	0	
L-R Defender	42	42	0	0	0	
L-R Discovery	10	10	0	0	0	
L-R Discovery Sport	13	12	0	0	1	
L-R Range Rover Evoque	54	54	0	0	0	
L-R Range Rover Sport	15	15	0	0	0	
L-R Range Rover Velar	12	12	0	0	0	
KIA SOUTH AFRICA	1 844	1623	0	208	13	0
KIA Carnival	55	55	0	0	0	
KIA Grand Sedona	1	1	0	0	0	
KIA Pegas	251	163	0	88	0	
KIA Picanto	587	487	0	100	0	
KIA Rio	160	160	0	0	0	
KIA Seltos	275	262	0	0	13	
KIA Sonet	403	403	0	0	0	
KIA Sorento	60	40	0	20	0	
KIA Sportage	52	52	0	0	0	
LAMBORGHINI SOUTH AFRICA **	0	0	0	0	0	0
MAHINDRA	376	370	6	0	0	0
MAHINDRA KUV	139	139	0	0	0	
MAHINDRA Scorpio	41	35	6	0	0	
MAHINDRA XUV300	192	192	0	0	0	
MAHINDRA XUV500	4	4	0	0	0	
MAZDA SOUTHERN AFRICA	416	411	0	0	5	0
MAZDA 2	83	82	0	0	1	
MAZDA 3	34	32	0	0	2	
MAZDA CX-3	70	70	0	0	0	
MAZDA CX-30	29	28	0	0	1	
MAZDA CX-5	200	199	0	0	1	
MERCEDES-BENZ SA **	470	470	0	0	0	7 047
MERCEDES	470	470	0	0	0	7 047
MITSUBISHI MOTORS SA	245	242	0	0	3	17
MITSUBISHI ASX	16	15	0	0	1	

MITSUBISHI Eclipse Cross	33	32	0	0	1
MITSUBISHI Outlander	8	8	0	0	0
MITSUBISHI Pajero Sport	104	104	0	0	16
MITSUBISHI Xpander	84	83	0	0	1
NISSAN	747	616	10	112	9
NISSAN 370Z	1	1	0	0	0
NISSAN Almera	204	87	9	102	6
NISSAN Magnite	395	392	0	0	3
NISSAN Micra 5	6	6	0	0	0
NISSAN Patrol SW	2	2	0	0	0
NISSAN Terra	18	18	0	0	0
NISSAN X-Trail	121	110	1	10	0
PORSCHE **	70	70	0	0	0
PORSCHE	70	70	0	0	0
RENAULT	2 400	1979	0	413	8
RENAULT Clio V	45	45	0	0	0
RENAULT Duster	137	131	0	0	6
RENAULT Kiger	931	930	0	0	1
RENAULT Koleos	11	10	0	0	1
RENAULT Kwid	769	356	0	413	0
RENAULT Triber	507	507	0	0	0
SCUDERIA SOUTH AFRICA	8	8	0	0	0
FERRARI 296 GTB	1	1	0	0	0
FERRARI 812	2	2	0	0	0
FERRARI F8	3	3	0	0	0
FERRARI SF90	2	2	0	0	0
STELLANTIS	481	435	0	30	16
ABARTH 595	3	3	0	0	0
ALFA Giulia	1	1	0	0	0
ALFA Stelvio	3	0	0	0	3
CITROEN C3	45	30	0	15	0
CITROEN C3 Aircross	15	15	0	0	0
CITROEN C5 Aircross	1	1	0	0	0
FIAT 500	57	57	0	0	0
FIAT Tipo	6	6	0	0	0
JEEP Grand Cherokee	5	5	0	0	0
JEEP Renegade	43	43	0	0	0
JEEP Wrangler	69	69	0	0	0
OPEL Combo Life	10	10	0	0	0
OPEL Corsa	68	68	0	0	0
OPEL Crossland	13	13	0	0	0
OPEL Grandland X	1	1	0	0	0
OPEL Mokka	49	36	0	0	13
PEUGEOT 2008	15	15	0	0	0
PEUGEOT 208	62	47	0	15	0
PEUGEOT 3008	15	15	0	0	0
SUBARU	15	15	0	0	0
SUBARU Forester	6	6	0	0	0
SUBARU Outback	6	6	0	0	0
SUBARU XV	3	3	0	0	0
SUZUKI AUTO	3 621	2790	68	728	35
SUZUKI Baleno	34	34	0	0	0
SUZUKI Celerio	75	75	0	0	0
SUZUKI Ciaz	20	20	0	0	3
SUZUKI Dzire	41	41	0	0	0
SUZUKI Ertiga	370	303	67	0	1
SUZUKI Ignis	76	76	0	0	0
SUZUKI Jimny	499	458	0	40	1
SUZUKI S-Presso	345	345	0	0	0
SUZUKI Swift	1 621	937	0	650	34
SUZUKI Vitara Brezza	540	501	1	38	0
TOYOTA	4 493	3853	60	489	91
LEXUS ES	17	17	0	0	0
LEXUS IS	4	4	0	0	0
LEXUS LC	1	1	0	0	0
LEXUS NX	7	7	0	0	0
LEXUS RC	1	1	0	0	0
LEXUS RX	12	12	0	0	0
LEXUS UX	9	9	0	0	0
TOYOTA Agya	221	221	0	0	0
TOYOTA C-HR	29	29	0	0	0
TOYOTA Corolla	89	86	3	0	0
TOYOTA Corolla Cross	1 421	1266	2	121	32
TOYOTA Corolla HB	40	38	0	0	2
TOYOTA Corolla Quest	279	123	24	125	7
TOYOTA FJ Cruiser	7	7	0	0	0
TOYOTA Fortuner	618	537	3	60	18
TOYOTA GR Yaris	1	1	0	0	0
TOYOTA Landcruiser 300	60	60	0	0	0
TOYOTA Landcruiser SW	4	4	0	0	0
TOYOTA Prado	121	115	1	1	4
TOYOTA Prius	1	1	0	0	0
TOYOTA Quantum	7	7	0	0	0
TOYOTA RAV	124	93	1	8	22
TOYOTA Rumion	297	256	0	38	3
TOYOTA Starlet	510	370	26	114	0
TOYOTA Urban Cruiser	613	588	0	22	3
VOLKSWAGEN GROUP SA	4 807	3797	152	849	9
AUDI A1	67	66	1	0	0
AUDI A3 Sedan	13	12	0	1	0
AUDI A3 Sportback	25	25	0	0	0
AUDI A4	19	19	0	0	0

AUDI A4 Avant	1	1	0	0	0
AUDI A5 Coupe/Cabriolet	7	7	0	0	0
AUDI A5 Sportback	14	14	0	0	0
AUDI A6	1	0	1	0	0
AUDI A6 Avant	2	2	0	0	0
AUDI e-tron	2	2	0	0	0
AUDI e-tron GT	1	1	0	0	0
AUDI e-tron Sportback	1	1	0	0	0
AUDI Q2	18	12	0	6	0
AUDI Q3	91	91	0	0	0
AUDI Q3 Sportback	31	31	0	0	0
AUDI Q5	18	18	0	0	0
AUDI Q5 Sportback	23	23	0	0	0
AUDI Q7	13	6	1	6	0
AUDI Q8	27	25	0	2	0
AUDI R8	1	1	0	0	0
AUDI TT	4	4	0	0	0
VW Caddy	8	8	0	0	0
VW Caravelle	7	7	0	0	0
VW Golf 8	17	12	5	0	0
VW Kombi	58	48	10	0	0
VW Polo	1 320	1256	2	62	0
VW Polo Sedan	558	278	78	200	2
VW Polo Vivo	1 547	1012	51	478	6
VW T-Cross	761	686	1	74	0
VW Tiguan	96	95	0	0	1
VW Touareg	7	7	0	0	0
VW T-Roc	49	27	2	20	0

VOLVO CARS	153	152	0	0	1	4
VOLVO XC40	88	87	0	0	1	
VOLVO XC60	56	56	0	0	0	1
VOLVO XC90	9	9	0	0	0	3

* Sales are estimates ** Reported aggregate sales numbers only

Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FORD MOTOR COMPANY	1 155	1136	12	0	7	5 038
FORD Ranger	1 140	1121	12	0	7	5 038
FORD Tourneo Custom	4	4	0	0	0	
FORD Transit	11	11	0	0	0	
HAVAL MOTORS SA	494	480	0	13	1	14
GWM P-Series	263	249	0	13	1	14
GWM Steed	231	231	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	273	273	0	0	0	
HYUNDAI Atos	21	21	0	0	0	
HYUNDAI Grand i10	43	43	0	0	0	
HYUNDAI H100 Bakkie	209	209	0	0	0	
ISUZU MOTORS SOUTH AFRICA	777	741	14	22	0	409
ISUZU D-MAX	777	741	14	22	0	409
JAC MOTORS SOUTH AFRICA	82	82	0	0	0	
JAC T6	11	11	0	0	0	
JAC T8	48	48	0	0	0	
JAC X200	23	23	0	0	0	
KIA SOUTH AFRICA	175	175	0	0	0	
KIA K2500	32	32	0	0	0	
KIA K2700	142	142	0	0	0	
KIA Picanto	1	1	0	0	0	
MAHINDRA	536	530	4	2	0	
MAHINDRA Bolero	78	78	0	0	0	
MAHINDRA Scorpio Pik-Up	458	452	4	2	0	
MAZDA SOUTHERN AFRICA	12	12	0	0	0	
MAZDA BT-50	12	12	0	0	0	
MERCEDES-BENZ SA **	13	13	0	0	0	
MERCEDES	13	13	0	0	0	
MITSUBISHI MOTORS SA	63	59	0	0	4	28
MITSUBISHI Triton	63	59	0	0	4	28
NISSAN	1 401	1337	38	25	1	279
NISSAN Hardbody		0	0	0	0	1
NISSAN Navara	435	427	7	0	1	241
NISSAN NP200	966	910	31	25	0	37
STELLANTIS	42	42	0	0	0	
FIAT Doblo Cargo	3	3	0	0	0	
FIAT Fiorino	2	2	0	0	0	
PEUGEOT Landtrek	36	36	0	0	0	
PEUGEOT Partner	1	1	0	0	0	
SUZUKI AUTO	75	65	0	0	10	
SUZUKI Super Carry	75	65	0	0	10	
TOYOTA	4 215	3914	111	102	88	3 411
HINO 200 Series	33	33	0	0	0	
TOYOTA Hi-Ace	1 084	1075	9	0	0	
TOYOTA Hi-Ace Bus	42	20	0	22	0	
TOYOTA Hilux	2 788	2525	101	75	87	3 411
TOYOTA Landcruiser PU	205	201	1	2	1	
TOYOTA Quantum	63	60	0	3	0	
VOLKSWAGEN GROUP SA	245	229	8	0	8	
VW Amarok	162	148	8	0	6	
VW Caddy	73	71	0	0	2	
VW Transporter Cr-Bus	1	1	0	0	0	
VW Transporter PU	7	7	0	0	0	
VW Transporter P-Van	2	2	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	23	23	0	0	0	5
FUSO	23	23	0	0	0	5
FAW TRUCKS	14	14	0	0	0	
FAW 3.5 Ton	14	14	0	0	0	
FORD MOTOR COMPANY	6	6	0	0	0	
FORD Transit	6	6	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	27	27	0	0	0	
HYUNDAI EX-8	27	27	0	0	0	
ISUZU MOTORS SOUTH AFRICA	102	98	4	0	0	
ISUZU N-Series	102	98	4	0	0	
IVECO	36	17	19	0	0	
IVECO Daily	36	17	19	0	0	
JAC MOTORS SOUTH AFRICA	10	10	0	0	0	
JAC N-Series	10	10	0	0	0	
MERCEDES-BENZ SA **	54	54	0	0	0	
MERCEDES	54	54	0	0	0	
POWERSTAR		0	0	0	0	
STELLANTIS		0	0	0	0	
TATA	27	17	10	0	0	
TATA LPT	27	17	10	0	0	
TOYOTA	144	133	11	0	0	3
HINO 300 Series	81	81	0	0	0	3
TOYOTA Coaster	34	34	0	0	0	
TOYOTA Quantum	29	18	11	0	0	
VECV SOUTH AFRICA		0	0	0	0	
VOLKSWAGEN GROUP SA	32	14	18	0	0	
VW Crafter	32	14	18	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	35	35	0	0	0	
MERCEDES/FUSO	35	35	0	0	0	
FAW TRUCKS	78	78	0	0	0	
FAW CA 15	47	47	0	0	0	
FAW CA 8	31	31	0	0	0	
ISUZU MOTORS SOUTH AFRICA	87	84	2	0	1	11
ISUZU F-Series	81	78	2	0	1	11
ISUZU FX-Series	6	6	0	0	0	
IVECO	6	6	0	0	0	
IVECO Eurocargo	6	6	0	0	0	
JAC MOTORS SOUTH AFRICA		0	0	0	0	
MAN		0	0	0	0	
POWERSTAR	23	23	0	0	0	
POWERSTAR BeiBen	1	1	0	0	0	
POWERSTAR FT Series	22	22	0	0	0	
TATA	42	35	7	0	0	
TATA LPT	42	35	7	0	0	
TOYOTA	84	84	0	0	0	7
HINO 500 Series	84	84	0	0	0	7
UD TRUCKS SOUTHERN AFRICA	73	73	0	0	0	8
UD TRUCKS Croner	57	57	0	0	0	
UD TRUCKS Kuzer	16	16	0	0	0	8
VECV SOUTH AFRICA	28	28	0	0	0	
EICHER Pro 6016	27	27	0	0	0	
EICHER Pro 6018	1	1	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	19	19	0	0	0	
DAF XF	19	19	0	0	0	
DAIMLER TRUCKS AND BUSES SA *	192	192	0	0	0	
MERCEDES/FUSO	192	192	0	0	0	
FAW TRUCKS	97	97	0	0	0	
FAW 28	16	16	0	0	0	
FAW CA 28	37	37	0	0	0	
FAW CA 33	44	44	0	0	0	
ISUZU MOTORS SOUTH AFRICA	19	19	0	0	0	
ISUZU F-Series	16	16	0	0	0	
ISUZU FX-Series	3	3	0	0	0	
IVECO	4	4	0	0	0	
IVECO S-Way	2	2	0	0	0	
IVECO Trakker	2	2	0	0	0	
MAN	113	113	0	0	0	2
MAN TGM	7	7	0	0	0	
MAN TGS	105	105	0	0	0	2
MAN TGX	1	1	0	0	0	
POWERSTAR	48	48	0	0	0	
POWERSTAR BeiBen	48	48	0	0	0	
SCANIA	127	127	0	0	0	8
SCANIA G-Series	68	68	0	0	0	7
SCANIA P-Series	15	15	0	0	0	
SCANIA R-Series	44	44	0	0	0	1
TATA	1	1	0	0	0	

TATA Prima	1	1	0	0	0	
TOYOTA	16	16	0	0	0	
HINO 500 Series	11	11	0	0	0	
HINO 700 Series	5	5	0	0	0	
UD TRUCKS SOUTHERN AFRICA	120	120	0	0	0	
UD TRUCKS Croner	27	27	0	0	0	
UD TRUCKS Quester	88	88	0	0	0	
UD TRUCKS Quon	5	5	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
EICHER Pro 6025	1	1	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	174	174	0	0	0	44
VOLVO FH	164	164	0	0	0	35
VOLVO FM	10	10	0	0	0	9

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA *	10	10	0	0	0	
MERCEDES	10	10	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO		0	0	0	0	
MAN	20	20	0	0	0	
MAN Bus	19	19	0	0	0	
VW Volksbus	1	1	0	0	0	
SCANIA	4	4	0	0	0	8
SCANIA Bus	4	4	0	0	0	8
TATA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	1
VOLVO Bus		0	0	0	0	1

* Sales are estimates ** Reported aggregate sales numbers only